

Local Market Update

Single Family Homes

September 2017



September 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	8	13	-38%	7	3	133%	\$1,500,000	\$1,060,000	42%	98.4%	98.1%	0%	11	9	22%	42	40	5%
Ala Moana - Kakaako	1-2-3	0	0	-	2	0	-	\$955,000	\$0	-	96.8%	0.0%	-	36	0	-	3	2	50%
Downtown - Nuuanu	1-1-8 to 1-2-2	12	7	71%	10	6	67%	\$932,500	\$984,000	-5%	91.0%	96.5%	-6%	14	11	27%	40	23	74%
Ewa Plain	1-9-1	84	72	17%	92	68	35%	\$660,000	\$655,000	1%	98.9%	100.9%	-2%	13	13	0%	194	160	21%
Hawaii Kai	1-3-9	24	26	-8%	14	24	-42%	\$1,200,000	\$1,162,500	3%	92.5%	93.1%	-1%	40	28	43%	75	82	-9%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	27	32	-16%	26	28	-7%	\$1,262,500	\$1,089,500	16%	96.6%	100.6%	-4%	20	21	-5%	107	115	-7%
Kalihi - Palama	1-1-2 to 1-1-7	16	21	-24%	9	14	-36%	\$670,000	\$772,500	-13%	91.4%	100.3%	-9%	14	11	27%	44	47	-6%
Kaneohe	Selected 1-4-4 to 1-4-7	34	32	6%	31	17	82%	\$865,000	\$890,500	-3%	98.3%	93.8%	5%	13	10	30%	85	83	2%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	23	27	-15%	17	22	-23%	\$1,180,000	\$1,135,000	4%	102.6%	93.1%	10%	10	15	-33%	76	81	-6%
Makaha - Nanakuli	1-8-1 to 1-8-9	36	29	24%	26	35	-26%	\$477,500	\$415,000	15%	102.1%	96.7%	6%	18	21	-14%	99	112	-12%
Makakilo	1-9-2 to 1-9-3	15	11	36%	16	15	7%	\$730,750	\$732,000	0%	98.2%	102.4%	-4%	38	26	46%	52	37	41%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	16	8	100%	13	8	63%	\$1,100,000	\$1,011,760	9%	101.1%	98.3%	3%	10	89	-89%	50	34	47%
Milliani	Selected 1-9-4 to 1-9-5	32	21	52%	24	20	20%	\$760,000	\$734,000	4%	99.0%	103.5%	-4%	8	18	-56%	52	44	18%
Moanalua - Salt Lake	1-1-1	7	1	600%	2	3	-33%	\$942,500	\$805,000	17%	92.4%	96.4%	-4%	30	21	43%	10	7	43%
North Shore	1-5-6 to 1-6-9	10	19	-47%	11	9	22%	\$903,000	\$828,000	9%	100.4%	98.6%	2%	7	116	-94%	48	66	-27%
Pearl City - Aiea	1-9-6 to 1-9-9	22	20	10%	21	25	-16%	\$805,000	\$745,000	8%	103.2%	101.4%	2%	13	9	44%	62	66	-6%
Wahiawa	1-7-1 to 1-7-7	13	10	30%	12	6	100%	\$605,000	\$617,500	-2%	100.6%	99.8%	1%	8	6	33%	34	17	100%
Waialae - Kahala	1-3-5	22	16	38%	11	6	83%	\$1,605,000	\$1,752,500	-8%	89.2%	83.9%	6%	45	26	73%	70	88	-20%
Waikiki	1-2-6	1	2	-	1	0	-	\$2,380,000	\$0	-	141.7%	0.0%	-	182	0	-	2	2	-
Waipahu	1-9-4	19	23	-17%	20	13	54%	\$625,000	\$699,000	-11%	94.7%	100.0%	-5%	18	17	6%	50	50	0%
Windward Coast	1-4-8 to 1-5-5	6	11	-45%	9	7	29%	\$785,000	\$595,000	32%	92.6%	99.2%	-7%	67	25	168%	32	47	-32%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	111	115	-3%	72	62	16%	\$1,242,500	\$1,160,000	7%	99.4%	96.7%	3%	21	16	31%
Ala Moana - Kakaako	1-2-3	9	8	13%	6	4	50%	\$955,000	\$795,000	20%	96.8%	92.3%	5%	49	49	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	113	95	19%	69	53	30%	\$865,000	\$999,000	-13%	96.2%	95.2%	1%	20	22	-9%
Ewa Plain	1-9-1	790	682	16%	614	541	13%	\$650,000	\$625,000	4%	100.0%	99.2%	1%	14	13	8%
Hawaii Kai	1-3-9	212	219	-3%	129	133	-3%	\$1,150,000	\$1,075,000	7%	94.3%	94.5%	0%	17	23	-26%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	332	342	-3%	240	247	-3%	\$1,115,000	\$1,070,000	4%	97.0%	99.1%	-2%	13	17	-24%
Kalihi - Palama	1-1-2 to 1-1-7	131	119	10%	89	82	9%	\$781,500	\$695,000	12%	104.3%	99.4%	5%	21	13	62%
Kaneohe	Selected 1-4-4 to 1-4-7	274	253	8%	197	159	24%	\$858,000	\$800,000	7%	97.6%	100.0%	-2%	12	16	-25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	223	239	-7%	145	143	1%	\$996,500	\$955,000	4%	99.7%	97.9%	2%	15	19	-21%
Makaha - Nanakuli	1-8-1 to 1-8-9	379	319	19%	243	204	19%	\$456,500	\$435,000	5%	99.0%	97.8%	1%	21	22	-5%
Makakilo	1-9-2 to 1-9-3	182	164	11%	119	127	-6%	\$700,000	\$688,000	2%	96.6%	99.9%	-3%	19	25	-24%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	133	111	20%	79	90	-12%	\$1,100,000	\$1,095,000	0%	92.2%	99.6%	-7%	17	29	-41%
Milliani	Selected 1-9-4 to 1-9-5	204	217	-6%	164	190	-14%	\$767,000	\$742,500	3%	98.8%	99.0%	0%	10	17	-41%
Moanalua - Salt Lake	1-1-1	44	37	19%	27	28	-4%	\$860,000	\$894,500	-4%	94.5%	96.7%	-2%	21	22	-5%
North Shore	1-5-6 to 1-6-9	142	130	9%	87	87	0%	\$897,000	\$825,000	9%	99.7%	90.7%	10%	26	59	-56%
Pearl City - Aiea	1-9-6 to 1-9-9	233	247	-6%	190	204	-7%	\$760,000	\$734,000	4%	98.7%	98.0%	1%	15	13	15%
Wahiawa	1-7-1 to 1-7-7	101	79	28%	79	56	41%	\$595,000	\$559,500	6%	99.2%	100.1%	-1%	14	13	8%
Waialae - Kahala	1-3-5	156	178	-12%	94	79	19%	\$1,710,000	\$1,810,000	-6%	93.7%	92.8%	1%	52	36	44%
Waikiki	1-2-6	4	3	33%	3	1	200%	\$1,103,000	\$390,000	183%	84.8%	100.0%	-15%	120	0	-
Waipahu	1-9-4	199	199	0%	156	170	-8%	\$670,000	\$625,000	7%	99.3%	98.8%	1%	13	15	-13%
Windward Coast	1-4-8 to 1-5-5	78	98	-20%	58	48	21%	\$757,500	\$650,000	17%	98.7%	100.0%	-1%	43	21	105%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

September 2017



September 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	1	-
Ala Moana - Kakaako	1-2-3	59	51	16%	50	45	11%	\$667,500	\$345,000	93%	95.8%	101.8%	-6%	43	28	54%	256	233	10%
Downtown - Nuuanu	1-1-8 to 1-2-2	40	43	-7%	38	48	-21%	\$570,000	\$450,500	27%	100.0%	99.4%	1%	34	22	55%	132	141	-6%
Ewa Plain	1-9-1	49	49	0%	53	52	2%	\$505,000	\$450,500	12%	98.1%	100.3%	-2%	9	12	-25%	96	124	-23%
Hawaii Kai	1-3-9	13	17	-24%	24	27	-11%	\$639,500	\$640,000	0%	99.1%	99.2%	0%	14	30	-53%	54	65	-17%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	17	10	70%	9	5	80%	\$805,000	\$648,000	24%	97.7%	100.0%	-2%	64	29	121%	23	15	53%
Kalihi - Palama	1-1-2 to 1-1-7	9	11	-18%	13	12	8%	\$296,000	\$444,000	-33%	92.5%	98.1%	-6%	34	7	386%	34	31	10%
Kaneohe	Selected 1-4-4 to 1-4-7	17	27	-37%	21	17	24%	\$585,000	\$535,000	9%	100.0%	97.3%	3%	16	15	7%	37	37	0%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	11	8	38%	8	8	0%	\$635,000	\$570,500	11%	88.3%	97.3%	-9%	92	75	23%	49	66	-26%
Makaha - Nanakuli	1-8-1 to 1-8-9	21	16	31%	16	20	-20%	\$153,000	\$121,000	26%	96.0%	86.5%	11%	35	32	9%	75	69	9%
Makakilo	1-9-2 to 1-9-3	13	11	18%	15	11	36%	\$360,000	\$363,000	-1%	98.6%	99.5%	-1%	18	9	100%	27	22	23%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	64	80	-20%	54	61	-11%	\$384,250	\$365,000	5%	99.4%	96.1%	3%	21	23	-9%	194	231	-16%
Mililani	Selected 1-9-4 to 1-9-5	35	37	-5%	45	38	18%	\$385,000	\$335,000	15%	99.0%	99.0%	0%	8	11	-27%	90	64	41%
Moanalua - Salt Lake	1-1-1	15	23	-35%	20	18	11%	\$399,000	\$363,500	10%	98.9%	99.9%	-1%	23	9	156%	40	47	-15%
North Shore	1-5-6 to 1-6-9	6	6	0%	3	5	-40%	\$430,000	\$460,000	-7%	86.9%	98.1%	-11%	83	51	63%	20	22	-9%
Pearl City - Aiea	1-9-6 to 1-9-9	34	40	-15%	32	28	14%	\$405,000	\$348,750	16%	99.1%	99.9%	-1%	8	11	-27%	83	64	30%
Wahiawa	1-7-1 to 1-7-7	8	3	167%	4	3	33%	\$210,000	\$155,000	35%	100.5%	100.0%	0%	9	13	-31%	16	11	45%
Waialae - Kahala	1-3-5	7	10	-30%	2	3	-33%	\$912,000	\$575,000	59%	96.1%	92.0%	4%	47	21	124%	15	25	-40%
Waikiki	1-2-6	120	124	-3%	91	87	5%	\$400,000	\$350,000	14%	93.3%	97.5%	-4%	28	35	-20%	547	482	13%
Waipahu	1-9-4	22	17	29%	23	22	5%	\$378,500	\$311,500	22%	98.3%	101.3%	-3%	8	18	-56%	43	42	2%
Windward Coast	1-4-8 to 1-5-5	4	2	100%	5	2	150%	\$229,000	\$227,000	1%	77.1%	102.3%	-25%	55	9	511%	16	18	-11%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change	Sep-17	Sep-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	4	-75%	0	3	-	\$0	\$670,000	-	0.0%	95.9%	-	0	65	-
Ala Moana - Kakaako	1-2-3	653	547	19%	427	361	18%	\$547,500	\$440,000	24%	97.3%	97.9%	-1%	23	38	-39%
Downtown - Nuuanu	1-1-8 to 1-2-2	420	397	6%	285	269	6%	\$450,000	\$415,000	8%	98.6%	100.0%	-1%	21	23	-9%
Ewa Plain	1-9-1	485	455	7%	403	376	7%	\$475,438	\$443,000	7%	100.1%	99.8%	0%	10	12	-17%
Hawaii Kai	1-3-9	197	219	-10%	159	163	-2%	\$648,000	\$630,000	3%	99.7%	98.7%	1%	16	23	-30%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	117	91	29%	78	76	3%	\$556,000	\$553,000	1%	100.2%	100.5%	0%	18	16	13%
Kalihi - Palama	1-1-2 to 1-1-7	134	119	13%	88	90	-2%	\$385,500	\$375,000	3%	98.2%	96.4%	2%	19	17	12%
Kaneohe	Selected 1-4-4 to 1-4-7	193	177	9%	178	144	24%	\$540,000	\$525,000	3%	101.5%	99.4%	2%	9	12	-25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	108	103	5%	77	59	31%	\$495,000	\$522,500	-5%	99.2%	95.3%	4%	41	49	-16%
Makaha - Nanakuli	1-8-1 to 1-8-9	214	175	22%	136	139	-2%	\$154,944	\$134,000	16%	97.4%	97.1%	0%	30	28	7%
Makakilo	1-9-2 to 1-9-3	127	124	2%	126	108	17%	\$369,000	\$355,000	4%	98.4%	100.0%	-2%	12	12	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	691	678	2%	498	495	1%	\$565,500	\$374,500	51%	97.5%	98.6%	-1%	22	21	5%
Mililani	Selected 1-9-4 to 1-9-5	398	332	20%	336	289	16%	\$374,000	\$356,500	5%	99.7%	100.8%	-1%	9	9	0%
Moanalua - Salt Lake	1-1-1	176	183	-4%	166	163	2%	\$369,000	\$351,000	5%	100.0%	100.3%	0%	18	11	64%
North Shore	1-5-6 to 1-6-9	62	57	9%	40	37	8%	\$430,000	\$410,000	5%	93.4%	98.1%	-5%	20	27	-26%
Pearl City - Aiea	1-9-6 to 1-9-9	328	291	13%	256	248	3%	\$385,000	\$352,500	9%	100.0%	97.4%	3%	10	11	-9%
Wahiawa	1-7-1 to 1-7-7	51	26	96%	27	21	29%	\$212,000	\$155,000	37%	99.8%	100.0%	0%	10	14	-29%
Waialae - Kahala	1-3-5	59	67	-12%	43	38	13%	\$566,500	\$575,000	-1%	98.5%	98.7%	0%	30	23	30%
Waikiki	1-2-6	1291	1201	7%	844	807	5%	\$390,000	\$370,000	5%	97.5%	96.1%	1%	29	37	-22%
Waipahu	1-9-4	205	199	3%	180	169	7%	\$375,000	\$325,000	15%	101.4%	100.0%	1%	9	10	-10%
Windward Coast	1-4-8 to 1-5-5	40	29	38%	26	20	30%	\$275,500	\$221,000	25%	94.0%	96.5%	-3%	53	65	-18%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2017



Aina Haina - Kuliouou

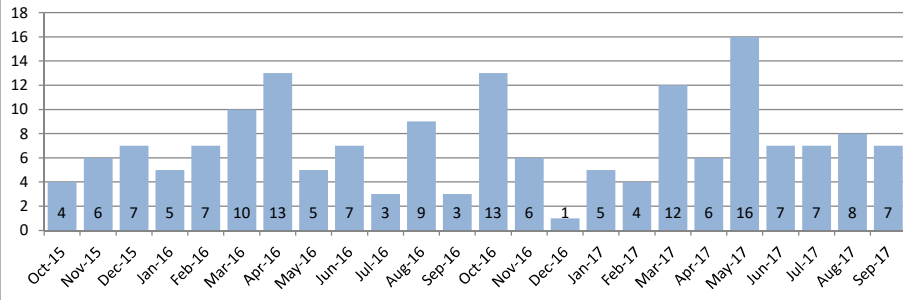
1-3-6 to 1-3-8

September 2017

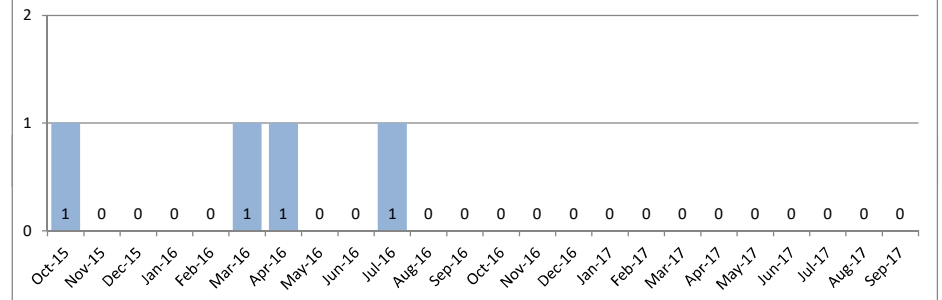
Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	8	13	-38%	111	115	-3%
Closed Sales	7	3	133%	72	62	16%
Median Sales Price	\$1,500,000	\$1,060,000	42%	\$1,242,500	\$1,160,000	7%
Percent of Original List Price Received	98.4%	98.1%	0%	99.4%	96.7%	3%
Median Days on Market Until Sale	11	9	22%	21	16	31%
Inventory of Homes for Sale	42	40	5%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	1	4	-75%
Closed Sales	0	0	-	0	3	-
Median Sales Price	\$0	\$0	-	\$0	\$670,000	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	95.9%	-
Median Days on Market Until Sale	0	0	-	0	65	-
Inventory of Homes for Sale	0	1	-	-	-	-

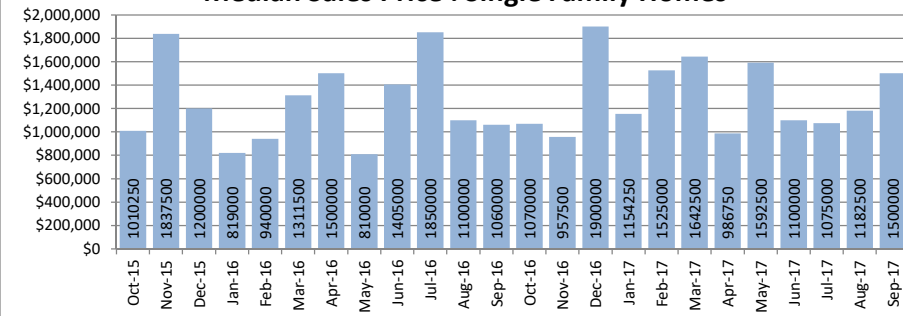
Closed Sales : Single Family Homes



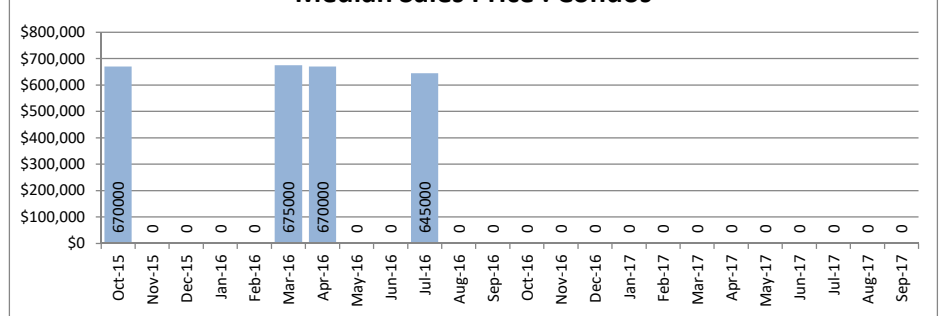
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2017

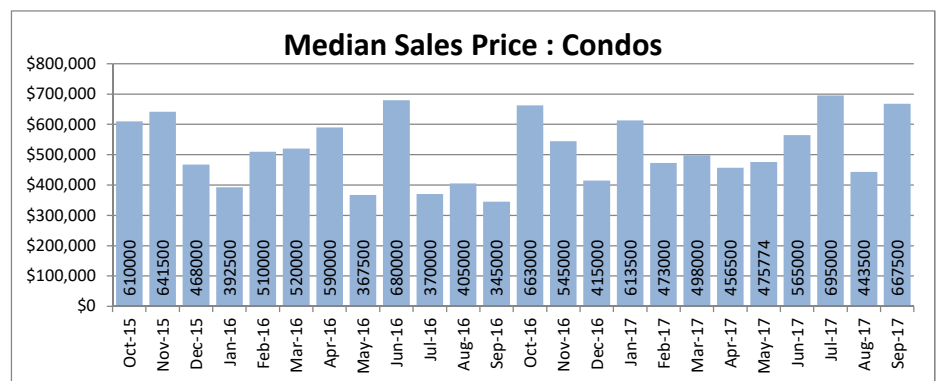
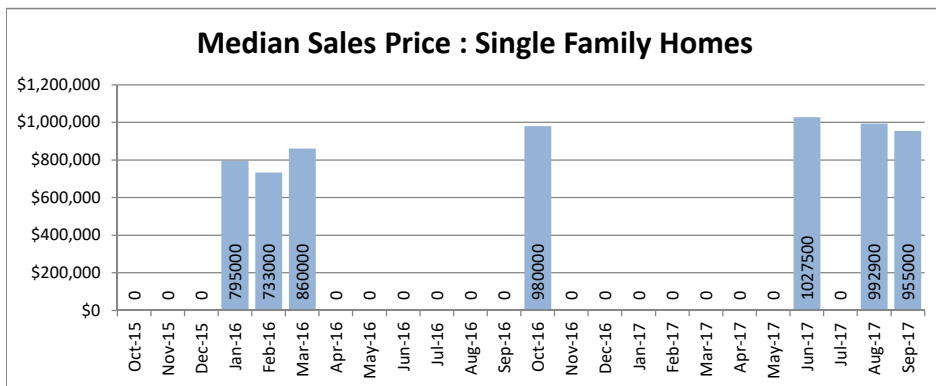
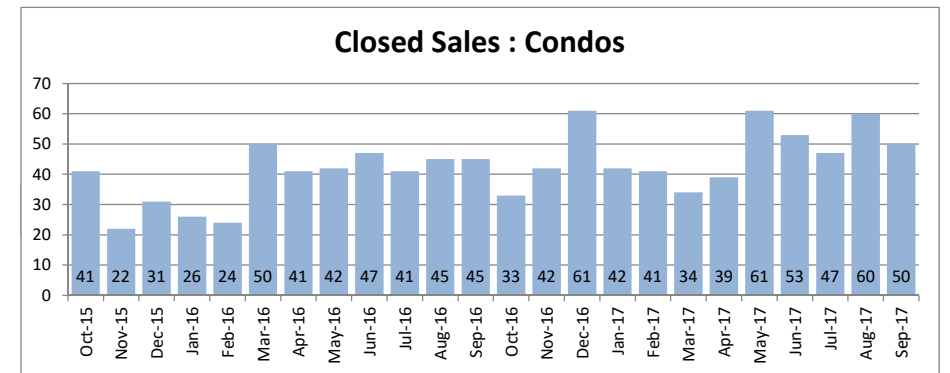
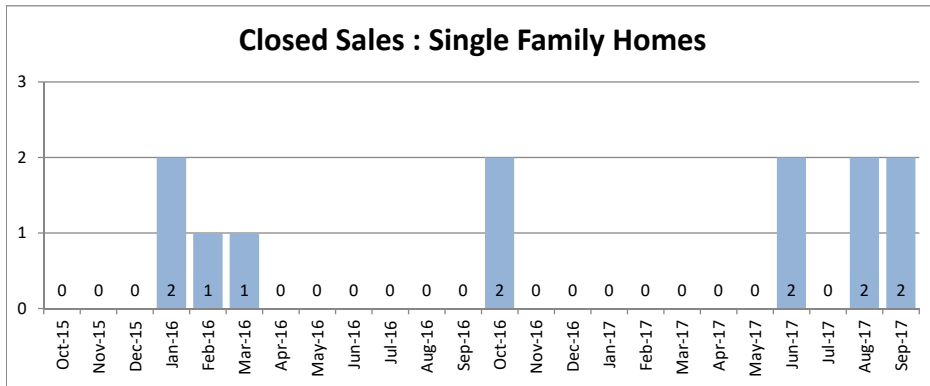


Ala Moana - Kakaako
1-2-3

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	9	8	13%
Closed Sales	2	0	-	6	4	50%
Median Sales Price	\$955,000	\$0	-	\$955,000	\$795,000	20%
Percent of Original List Price Received	96.8%	0.0%	-	96.8%	92.3%	5%
Median Days on Market Until Sale	36	0	-	49	49	0%
Inventory of Homes for Sale	3	2	50%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	59	51	16%	653	547	19%
Closed Sales	50	45	11%	427	361	18%
Median Sales Price	\$667,500	\$345,000	93%	\$547,500	\$440,000	24%
Percent of Original List Price Received	95.8%	101.8%	-6%	97.3%	97.9%	-1%
Median Days on Market Until Sale	43	28	54%	23	38	-39%
Inventory of Homes for Sale	256	233	10%	-	-	-



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September 2017

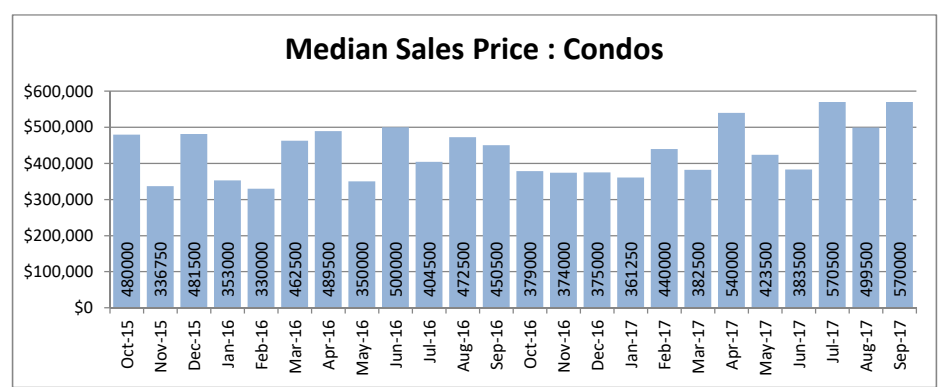
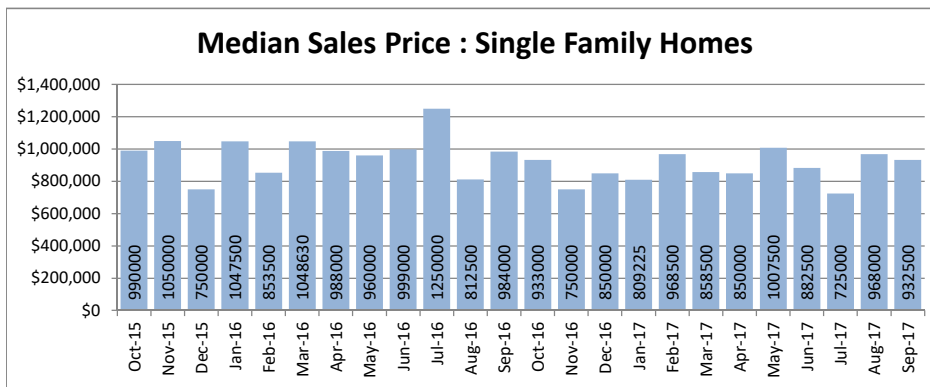
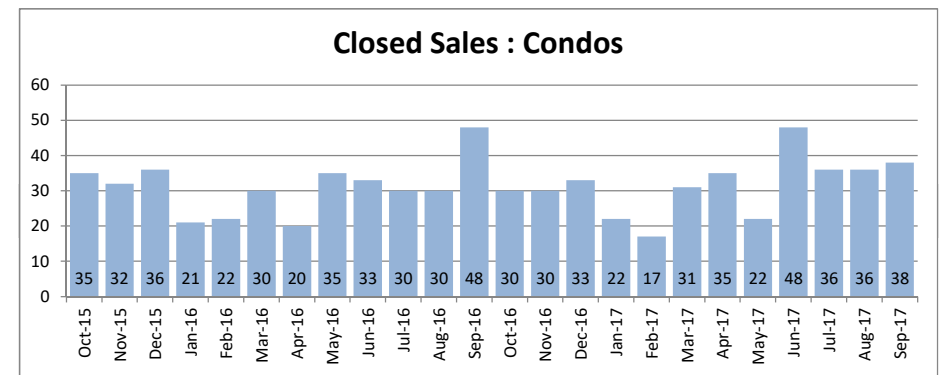
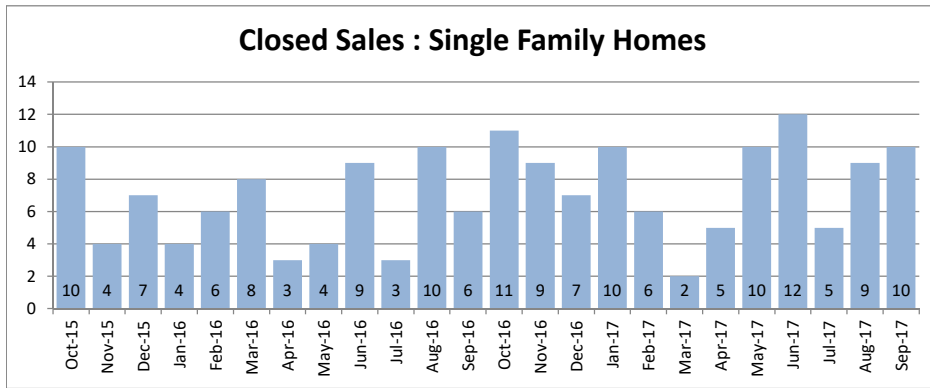


Downtown - Nuuanu
1-1-8 to 1-2-2

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	12	7	71%	113	95	19%
Closed Sales	10	6	67%	69	53	30%
Median Sales Price	\$932,500	\$984,000	-5%	\$865,000	\$999,000	-13%
Percent of Original List Price Received	91.0%	96.5%	-6%	96.2%	95.2%	1%
Median Days on Market Until Sale	14	11	27%	20	22	-9%
Inventory of Homes for Sale	40	23	74%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	40	43	-7%	420	397	6%
Closed Sales	38	48	-21%	285	269	6%
Median Sales Price	\$570,000	\$450,500	27%	\$450,000	\$415,000	8%
Percent of Original List Price Received	100.0%	99.4%	1%	98.6%	100.0%	-1%
Median Days on Market Until Sale	34	22	55%	21	23	-9%
Inventory of Homes for Sale	132	141	-6%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

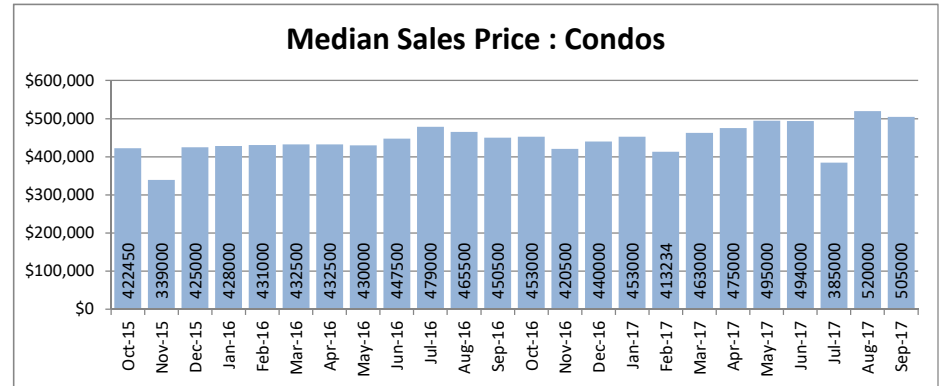
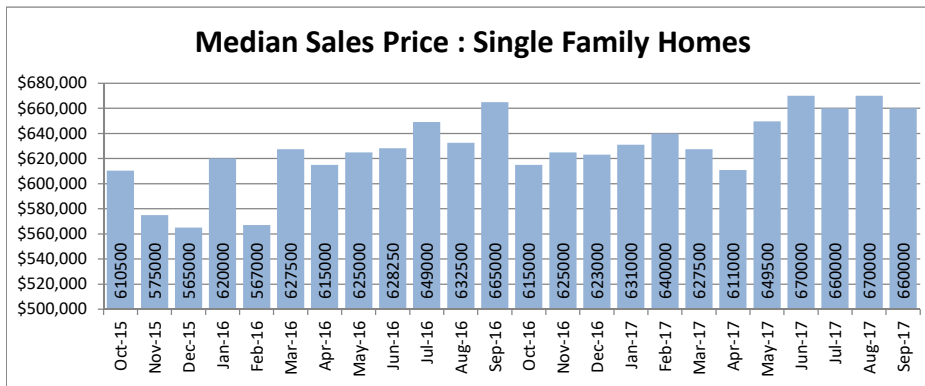
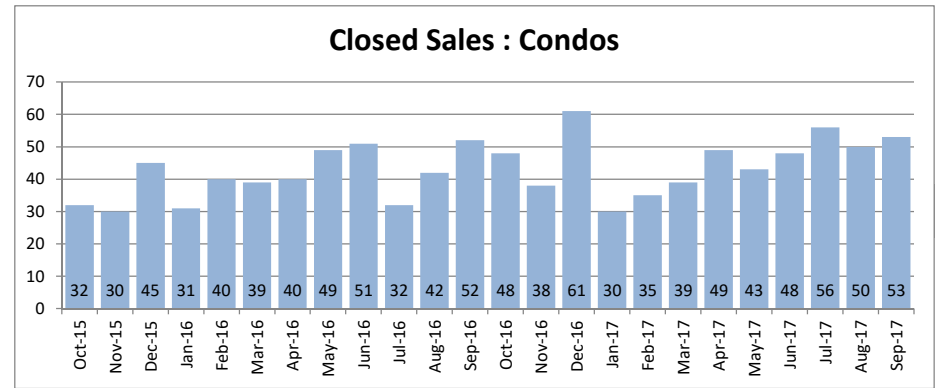
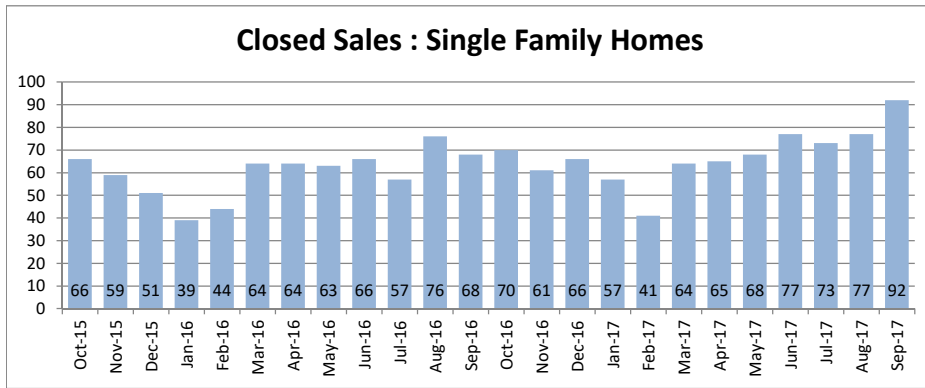


Ewa Plain
1-9-1

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	84	72	17%	790	682	16%
Closed Sales	92	68	35%	614	541	13%
Median Sales Price	\$660,000	\$665,000	-1%	\$650,000	\$625,000	4%
Percent of Original List Price Received	98.9%	100.9%	-2%	100.0%	99.2%	1%
Median Days on Market Until Sale	13	13	0%	14	13	8%
Inventory of Homes for Sale	194	160	21%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	49	49	0%	485	455	7%
Closed Sales	53	52	2%	403	376	7%
Median Sales Price	\$505,000	\$450,500	12%	\$475,438	\$443,000	7%
Percent of Original List Price Received	98.1%	100.3%	-2%	100.1%	99.8%	0%
Median Days on Market Until Sale	9	12	-25%	10	12	-17%
Inventory of Homes for Sale	96	124	-23%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

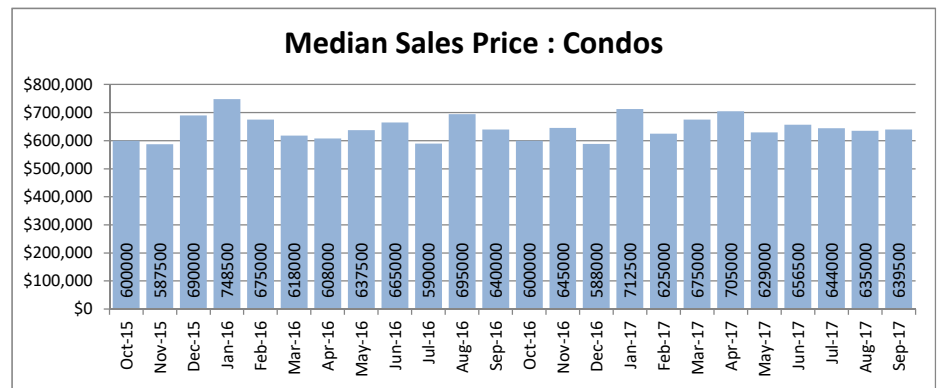
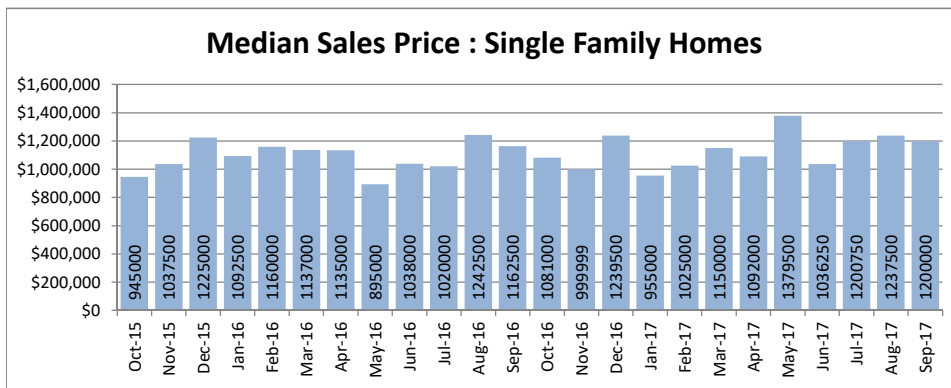
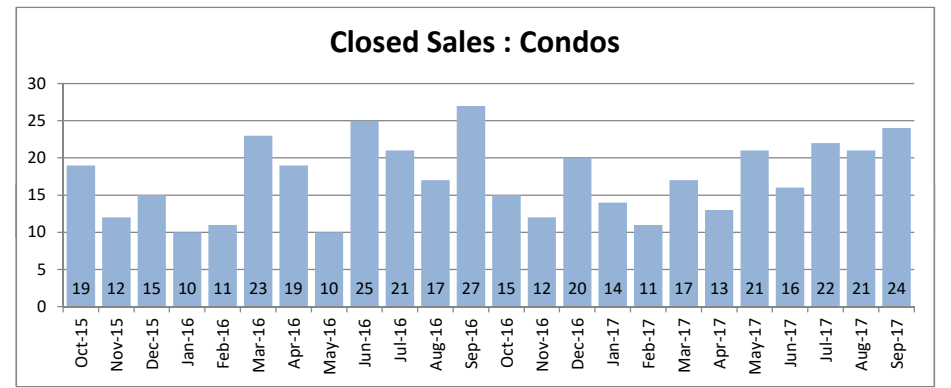
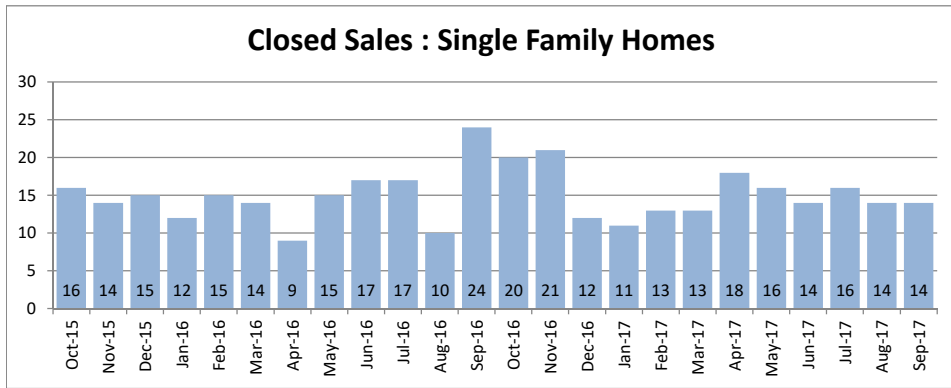


Hawaii Kai
1-3-9

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	26	-8%	212	219	-3%
Closed Sales	14	24	-42%	129	133	-3%
Median Sales Price	\$1,200,000	\$1,162,500	3%	\$1,150,000	\$1,075,000	7%
Percent of Original List Price Received	92.5%	93.1%	-1%	94.3%	94.5%	0%
Median Days on Market Until Sale	40	28	43%	17	23	-26%
Inventory of Homes for Sale	75	82	-9%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	13	17	-24%	197	219	-10%
Closed Sales	24	27	-11%	159	163	-2%
Median Sales Price	\$639,500	\$640,000	0%	\$648,000	\$630,000	3%
Percent of Original List Price Received	99.1%	99.2%	0%	99.7%	98.7%	1%
Median Days on Market Until Sale	14	30	-53%	16	23	-30%
Inventory of Homes for Sale	54	65	-17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

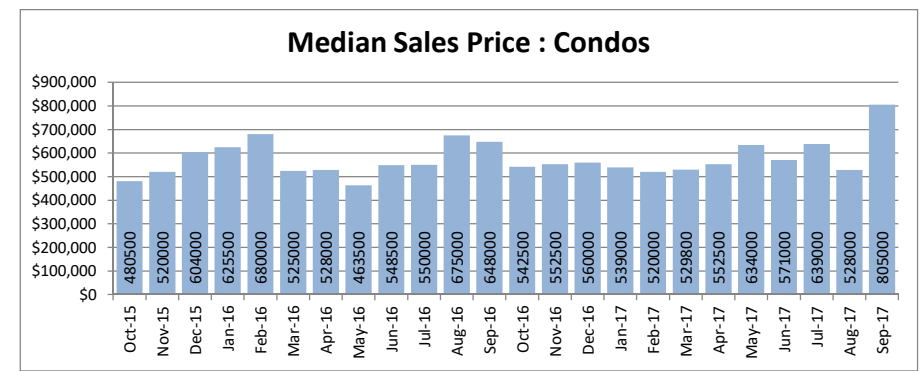
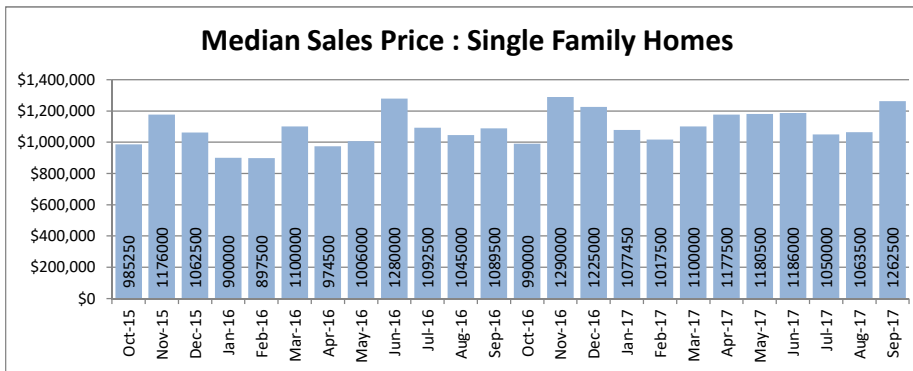
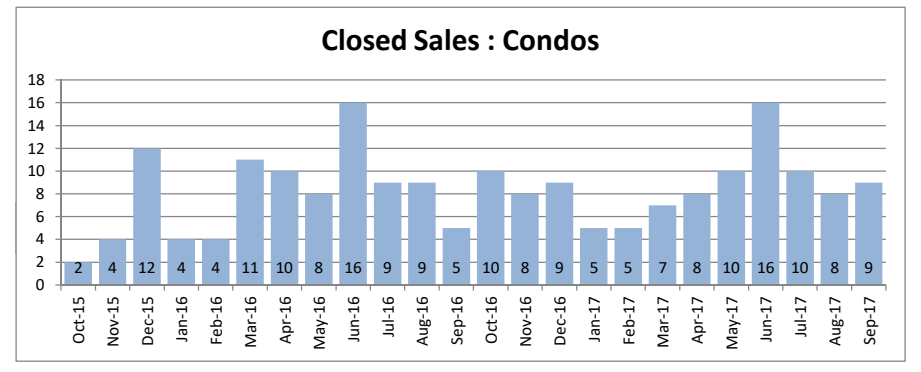
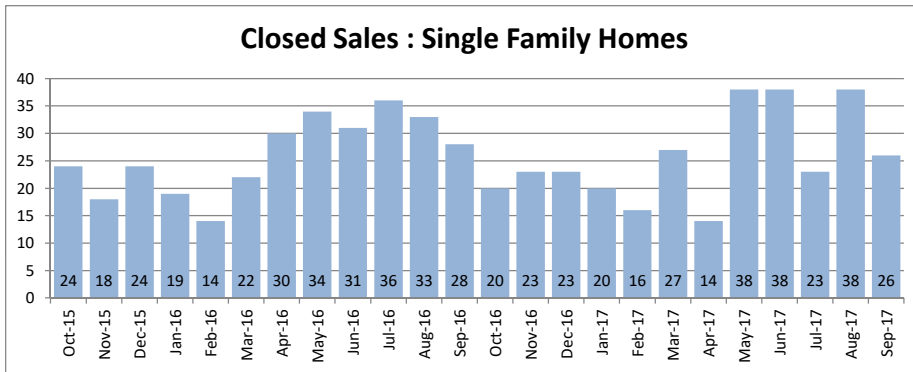


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	27	32	-16%	332	342	-3%
Closed Sales	26	28	-7%	240	247	-3%
Median Sales Price	\$1,262,500	\$1,089,500	16%	\$1,115,000	\$1,070,000	4%
Percent of Original List Price Received	96.6%	100.6%	-4%	97.0%	99.1%	-2%
Median Days on Market Until Sale	20	21	-5%	13	17	-24%
Inventory of Homes for Sale	107	115	-7%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	10	70%	117	91	29%
Closed Sales	9	5	80%	78	76	3%
Median Sales Price	\$805,000	\$648,000	24%	\$556,000	\$553,000	1%
Percent of Original List Price Received	97.7%	100.0%	-2%	100.2%	100.5%	0%
Median Days on Market Until Sale	64	29	121%	18	16	13%
Inventory of Homes for Sale	23	15	53%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2017

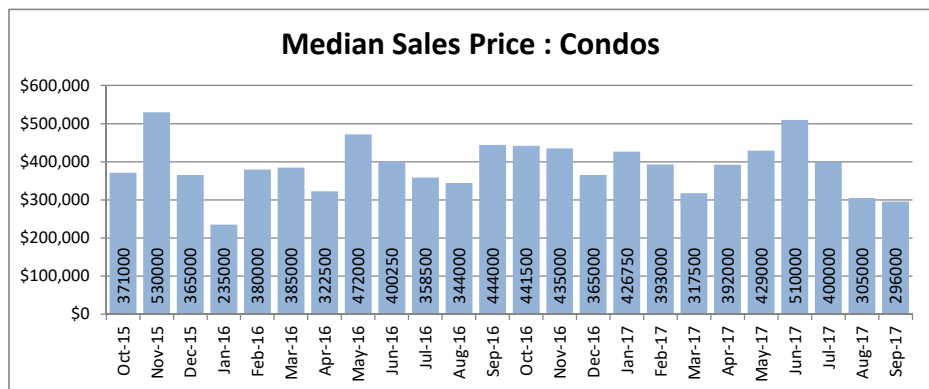
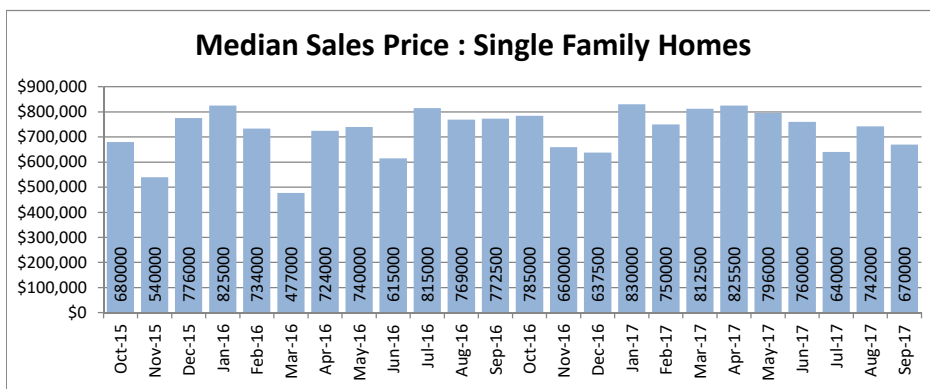
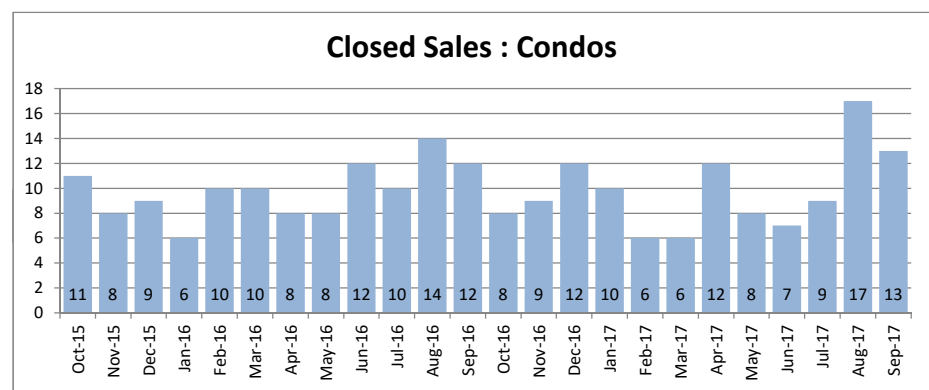
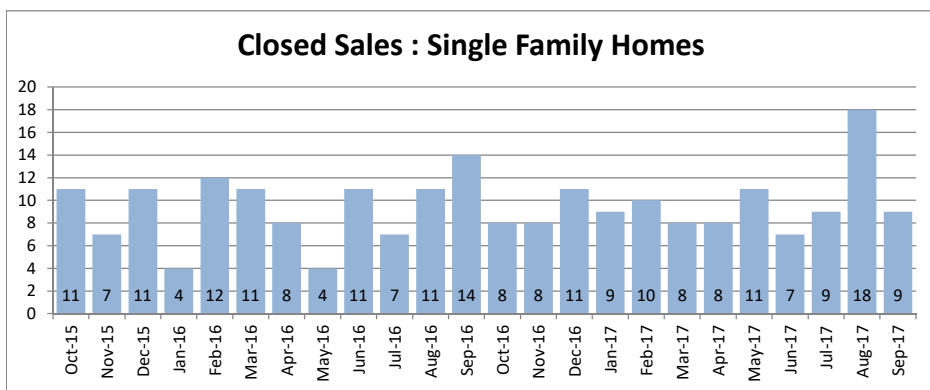


Kalihi - Palama
1-1-2 to 1-1-7

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	21	-24%	131	119	10%
Closed Sales	9	14	-36%	89	82	9%
Median Sales Price	\$670,000	\$772,500	-13%	\$781,500	\$695,000	12%
Percent of Original List Price Received	91.4%	100.3%	-9%	104.3%	99.4%	5%
Median Days on Market Until Sale	14	11	27%	21	13	62%
Inventory of Homes for Sale	44	47	-6%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	11	-18%	134	119	13%
Closed Sales	13	12	8%	88	90	-2%
Median Sales Price	\$296,000	\$444,000	-33%	\$385,500	\$375,000	3%
Percent of Original List Price Received	92.5%	98.1%	-6%	98.2%	96.4%	2%
Median Days on Market Until Sale	34	7	386%	19	17	12%
Inventory of Homes for Sale	34	31	10%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

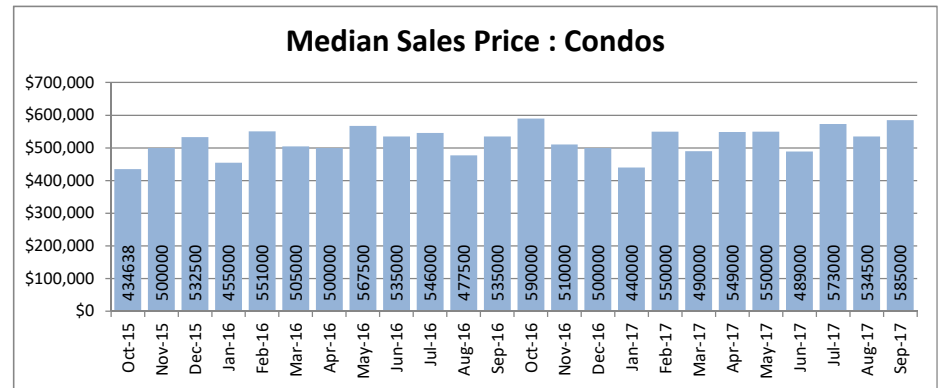
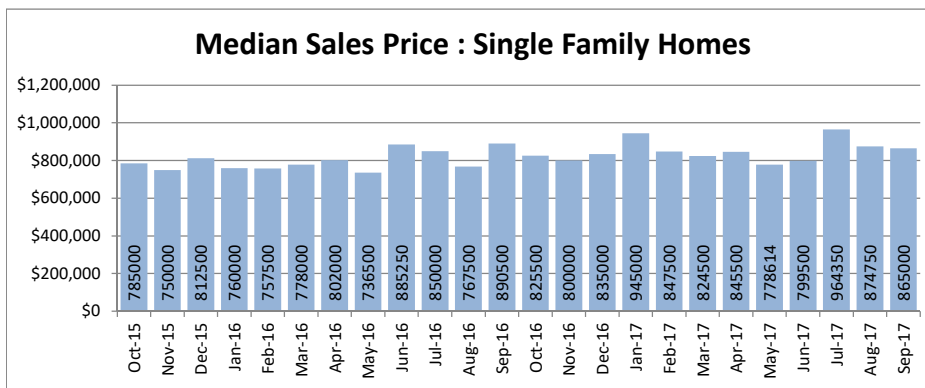
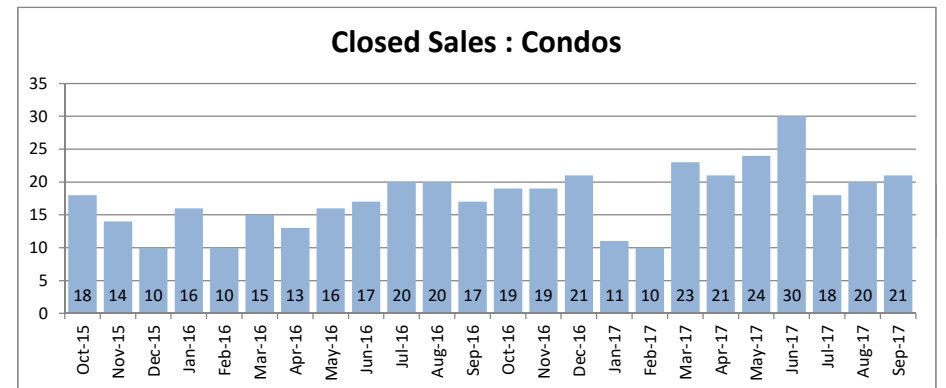
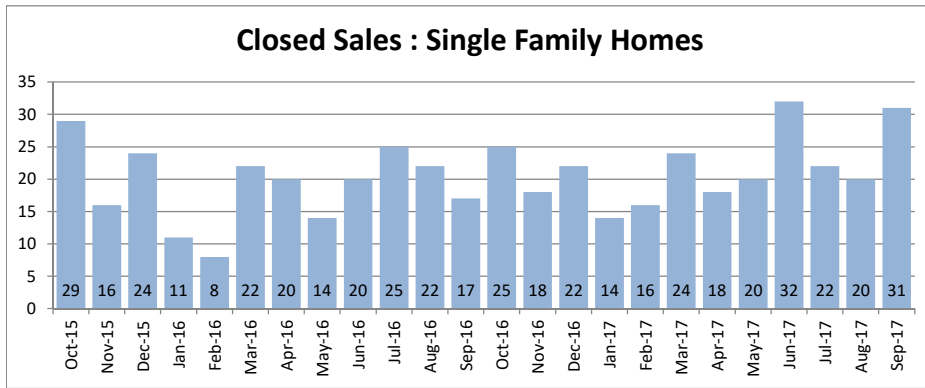


Kaneohe
Selected 1-4-4 to 1-4-7

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	34	32	6%	274	253	8%
Closed Sales	31	17	82%	197	159	24%
Median Sales Price	\$865,000	\$890,500	-3%	\$858,000	\$800,000	7%
Percent of Original List Price Received	98.3%	93.8%	5%	97.6%	100.0%	-2%
Median Days on Market Until Sale	13	10	30%	12	16	-25%
Inventory of Homes for Sale	85	83	2%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	27	-37%	193	117	65%
Closed Sales	21	17	24%	178	144	24%
Median Sales Price	\$585,000	\$535,000	9%	\$540,000	\$525,000	3%
Percent of Original List Price Received	100.0%	97.3%	3%	101.5%	99.4%	2%
Median Days on Market Until Sale	16	15	7%	9	12	-25%
Inventory of Homes for Sale	37	37	0%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

Kapahulu - Diamond Head

1-3-1 to 1-3-4

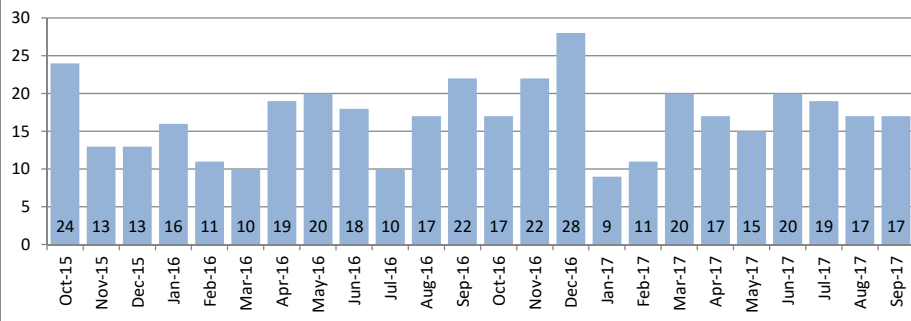


September 2017

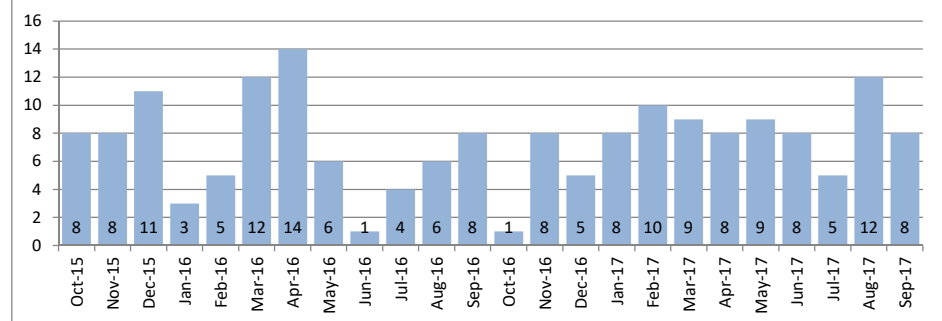
Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	23	27	-15%	223	239	-7%
Closed Sales	17	22	-23%	145	143	1%
Median Sales Price	\$1,180,000	\$1,135,000	4%	\$996,500	\$955,000	4%
Percent of Original List Price Received	102.6%	93.1%	10%	99.7%	97.9%	2%
Median Days on Market Until Sale	10	15	-33%	15	19	-21%
Inventory of Homes for Sale	76	81	-6%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	11	8	38%	108	103	5%
Closed Sales	8	8	0%	77	59	31%
Median Sales Price	\$635,000	\$570,500	11%	\$495,000	\$522,500	-5%
Percent of Original List Price Received	88.3%	97.3%	-9%	99.2%	95.3%	4%
Median Days on Market Until Sale	92	75	23%	41	49	-16%
Inventory of Homes for Sale	49	66	-26%	-	-	-

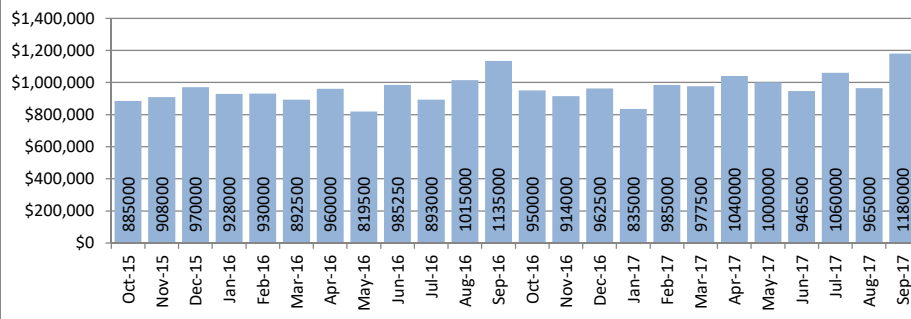
Closed Sales : Single Family Homes



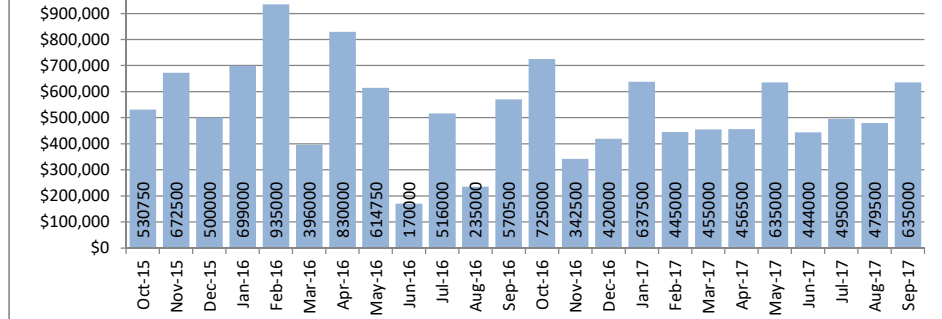
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2017

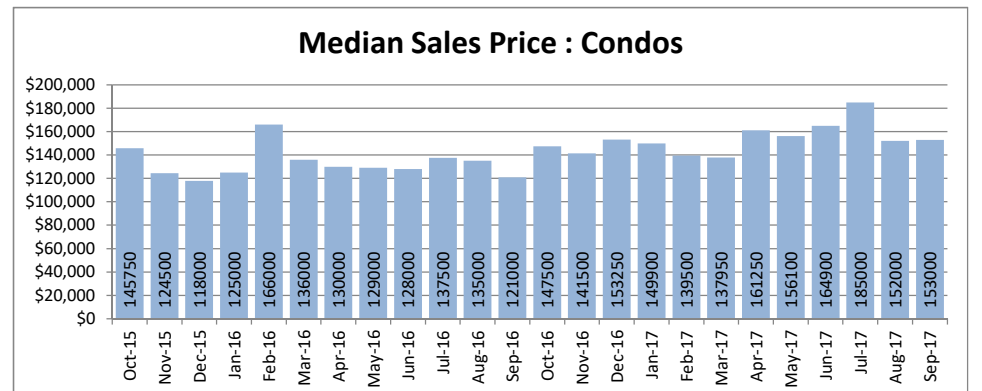
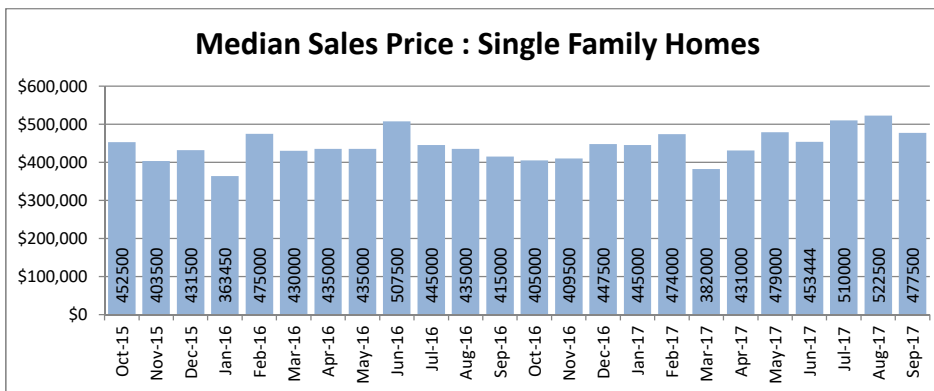
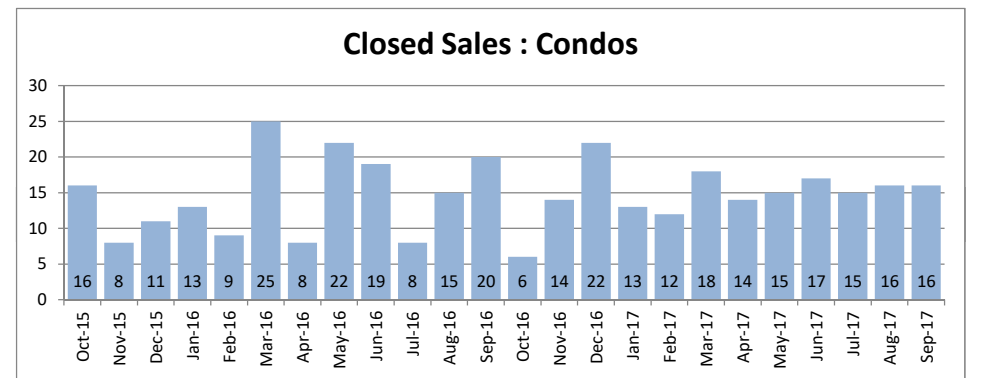
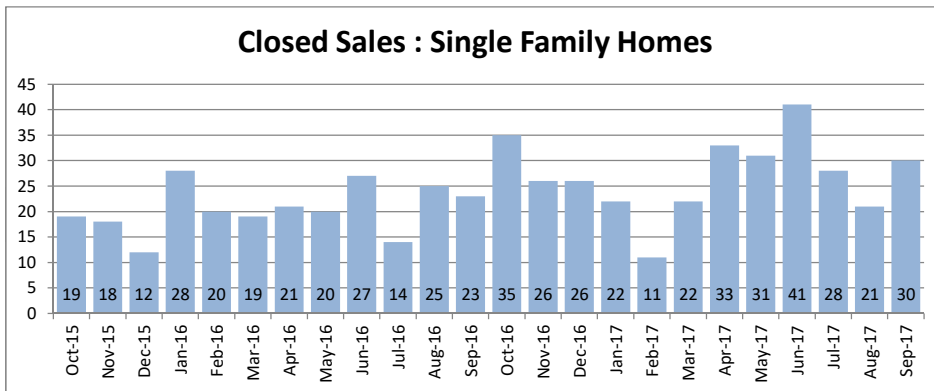


Makaha - Nanakuli
1-8-1 to 1-8-9

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	36	29	24%	379	319	19%
Closed Sales	26	35	-26%	243	204	19%
Median Sales Price	\$477,500	\$415,000	15%	\$456,500	\$435,000	5%
Percent of Original List Price Received	102.1%	96.7%	6%	99.0%	97.8%	1%
Median Days on Market Until Sale	18	21	-14%	21	22	-5%
Inventory of Homes for Sale	99	112	-12%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	21	16	31%	214	175	22%
Closed Sales	16	20	-20%	136	139	-2%
Median Sales Price	\$153,000	\$121,000	26%	\$154,944	\$134,000	16%
Percent of Original List Price Received	96.0%	86.5%	11%	97.4%	97.1%	0%
Median Days on Market Until Sale	35	32	9%	30	28	7%
Inventory of Homes for Sale	75	69	9%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2017

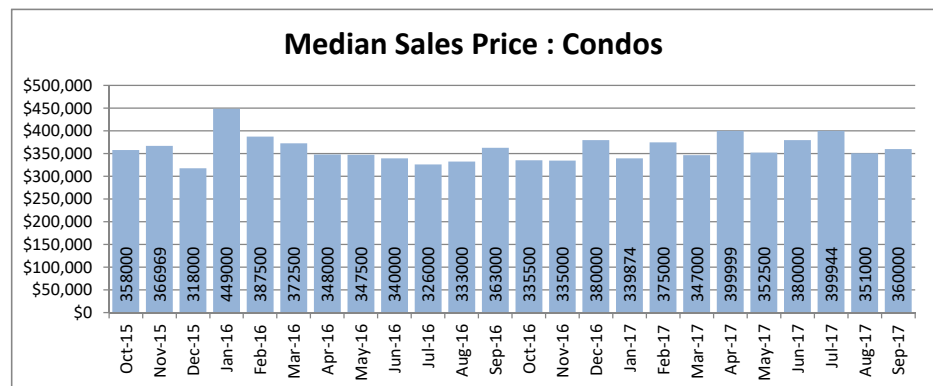
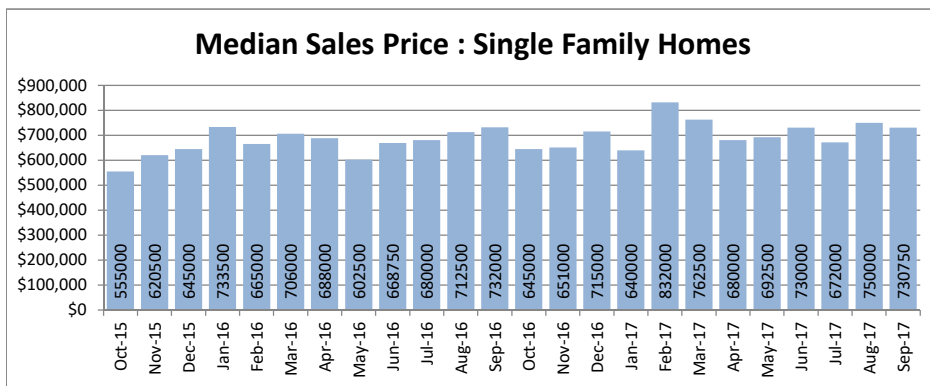
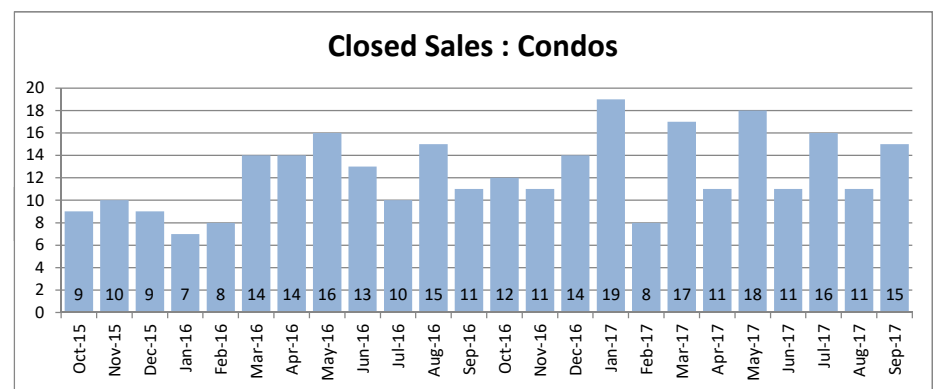
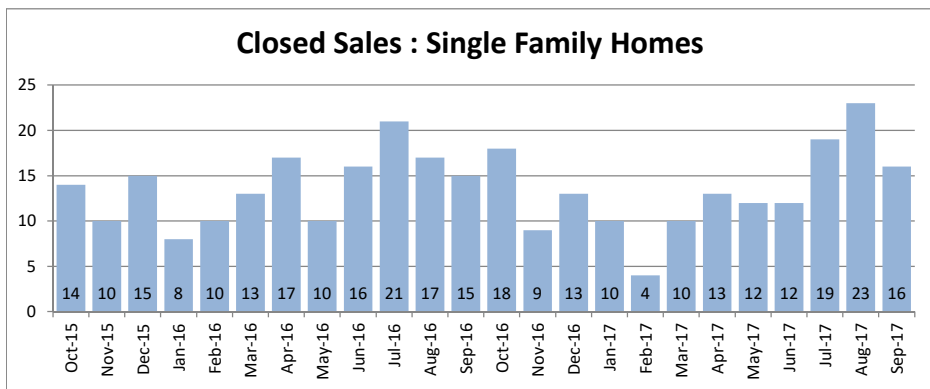


Makakilo
1-9-2 to 1-9-3

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	15	11	36%	182	164	11%
Closed Sales	16	15	7%	119	127	-6%
Median Sales Price	\$730,750	\$732,000	0%	\$700,000	\$688,000	2%
Percent of Original List Price Received	98.2%	102.4%	-4%	96.6%	99.9%	-3%
Median Days on Market Until Sale	38	26	46%	19	25	-24%
Inventory of Homes for Sale	52	37	41%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	13	11	18%	127	124	2%
Closed Sales	15	11	36%	126	108	17%
Median Sales Price	\$360,000	\$363,000	-1%	\$369,000	\$355,000	4%
Percent of Original List Price Received	98.6%	99.5%	-1%	98.4%	100.0%	-2%
Median Days on Market Until Sale	18	9	100%	12	12	0%
Inventory of Homes for Sale	27	22	23%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

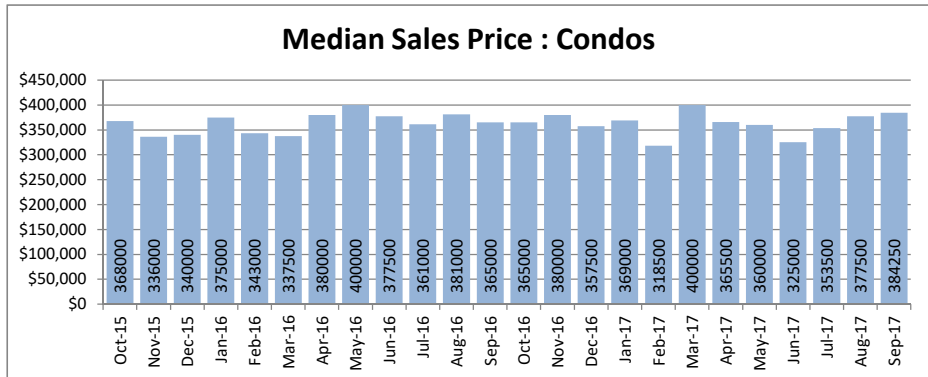
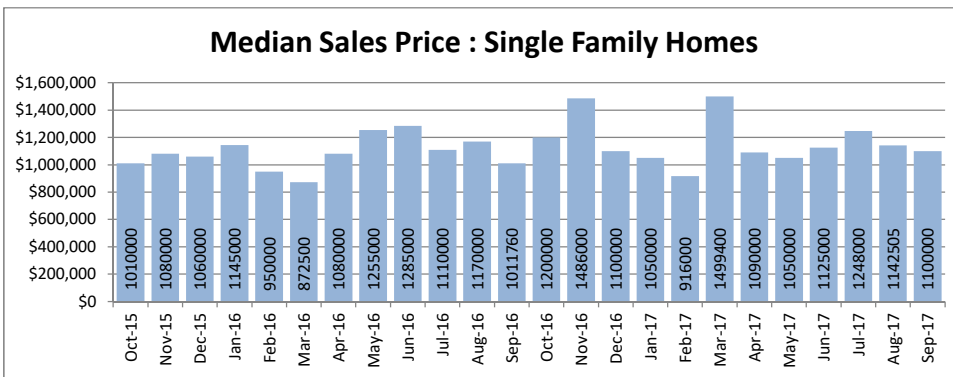
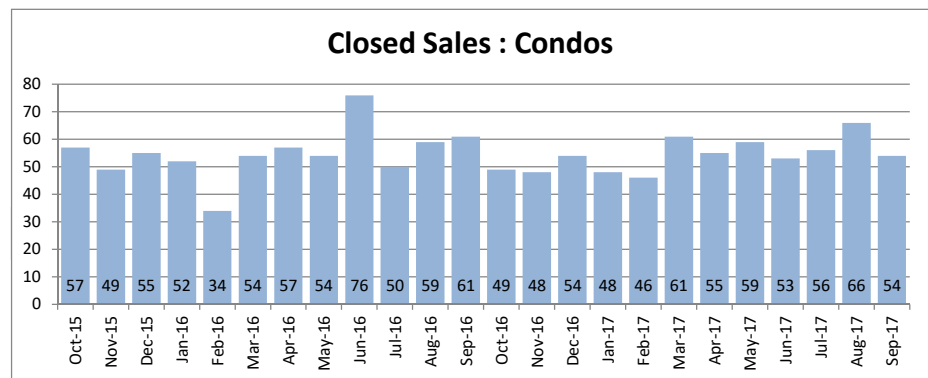
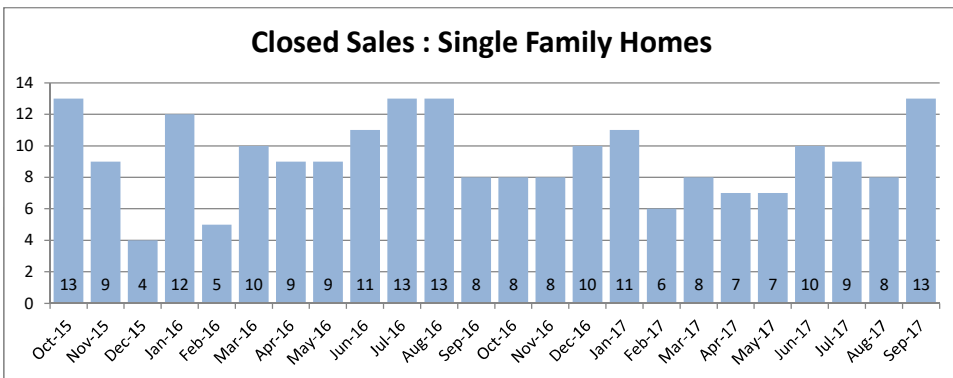


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	8	100%	133	111	20%
Closed Sales	13	8	63%	79	90	-12%
Median Sales Price	\$1,100,000	\$1,011,760	9%	\$1,100,000	\$1,095,000	0%
Percent of Original List Price Received	101.1%	98.3%	3%	92.2%	99.6%	-7%
Median Days on Market Until Sale	10	89	-89%	17	29	-41%
Inventory of Homes for Sale	50	34	47%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	64	80	-20%	691	678	2%
Closed Sales	54	61	-11%	498	495	1%
Median Sales Price	\$384,250	\$365,000	5%	\$365,500	\$374,500	-2%
Percent of Original List Price Received	99.4%	96.1%	3%	97.5%	98.6%	-1%
Median Days on Market Until Sale	21	23	-9%	22	21	5%
Inventory of Homes for Sale	194	231	-16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2017

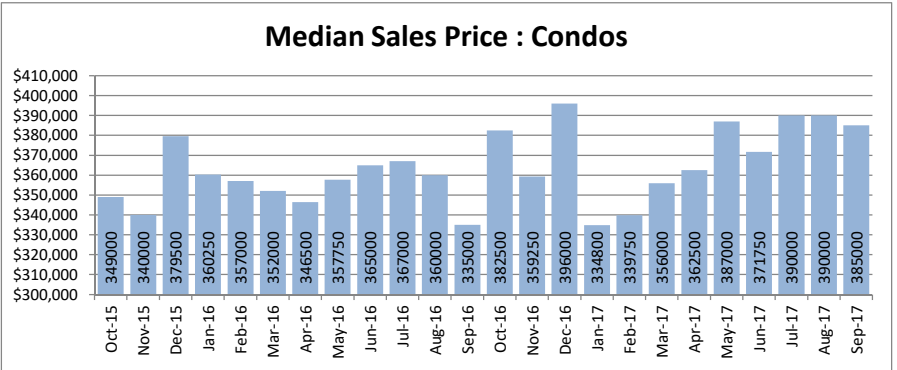
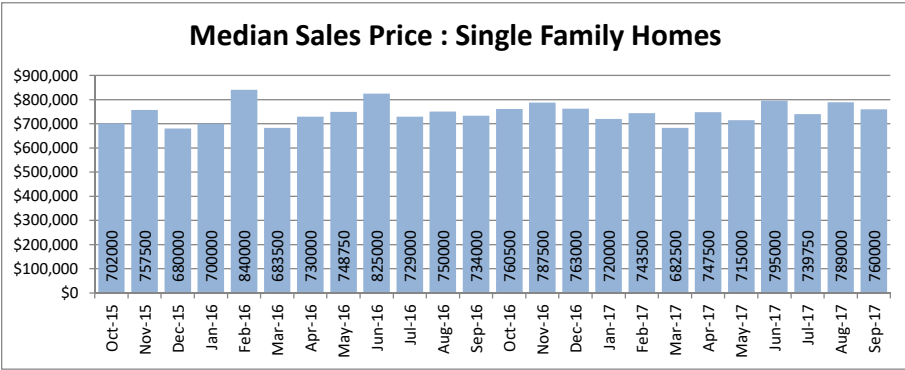
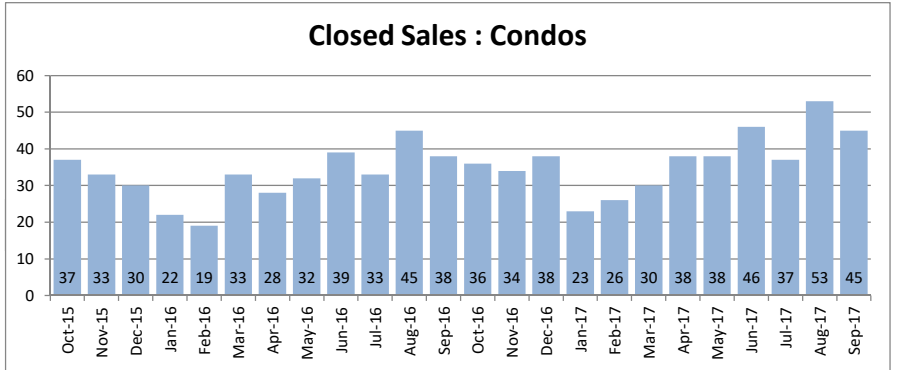
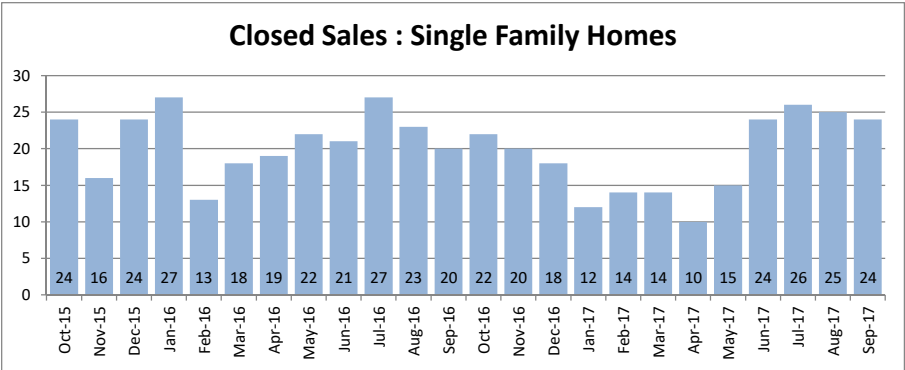


Mililani
Selected 1-9-4 to 1-9-5

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	32	21	52%	204	217	-6%
Closed Sales	24	20	20%	164	190	-14%
Median Sales Price	\$760,000	\$734,000	4%	\$767,000	\$742,500	3%
Percent of Original List Price Received	99.0%	103.5%	-4%	98.8%	99.0%	0%
Median Days on Market Until Sale	8	18	-56%	10	17	-41%
Inventory of Homes for Sale	52	44	18%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	35	37	-5%	398	332	20%
Closed Sales	45	38	18%	336	289	16%
Median Sales Price	\$385,000	\$335,000	15%	\$374,000	\$356,500	5%
Percent of Original List Price Received	99.0%	99.0%	0%	99.7%	100.8%	-1%
Median Days on Market Until Sale	8	11	-27%	9	9	0%
Inventory of Homes for Sale	90	64	41%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2017

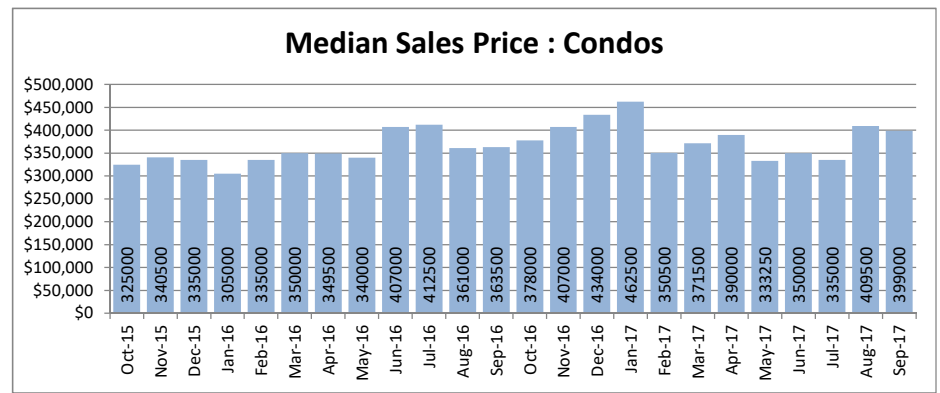
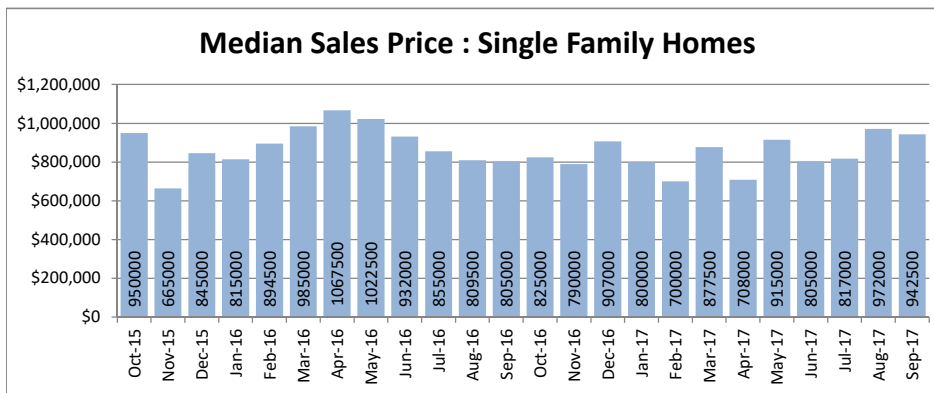
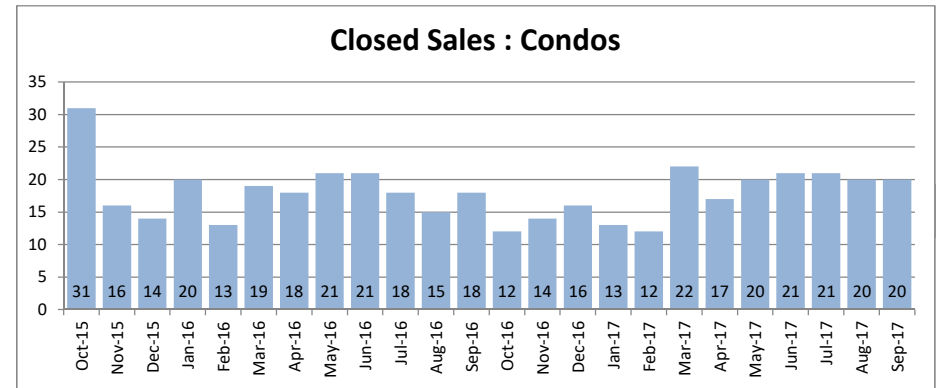
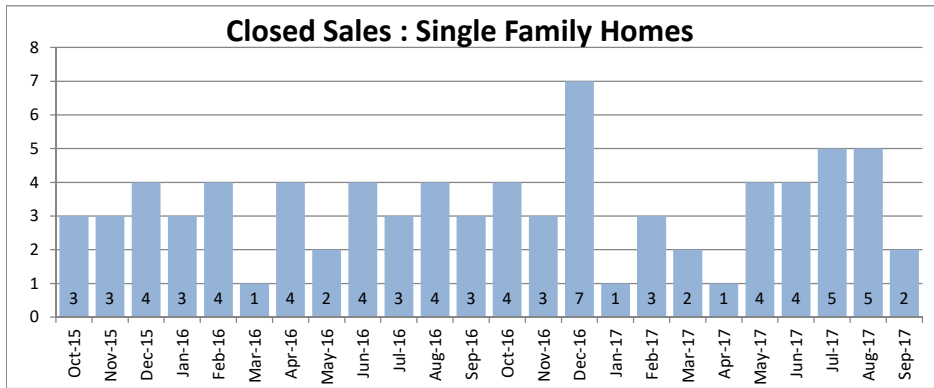


Moanalua - Salt Lake
1-1-1

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	7	1	600%	44	37	19%
Closed Sales	2	3	-33%	27	28	-4%
Median Sales Price	\$942,500	\$805,000	17%	\$860,000	\$894,500	-4%
Percent of Original List Price Received	92.4%	96.4%	-4%	94.5%	96.7%	-2%
Median Days on Market Until Sale	30	21	43%	21	22	-5%
Inventory of Homes for Sale	10	7	43%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	15	23	-35%	176	183	-4%
Closed Sales	20	18	11%	166	163	2%
Median Sales Price	\$399,000	\$363,500	10%	\$369,000	\$351,000	5%
Percent of Original List Price Received	98.9%	99.9%	-1%	100.0%	100.3%	0%
Median Days on Market Until Sale	23	9	156%	18	11	64%
Inventory of Homes for Sale	40	47	-15%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2017

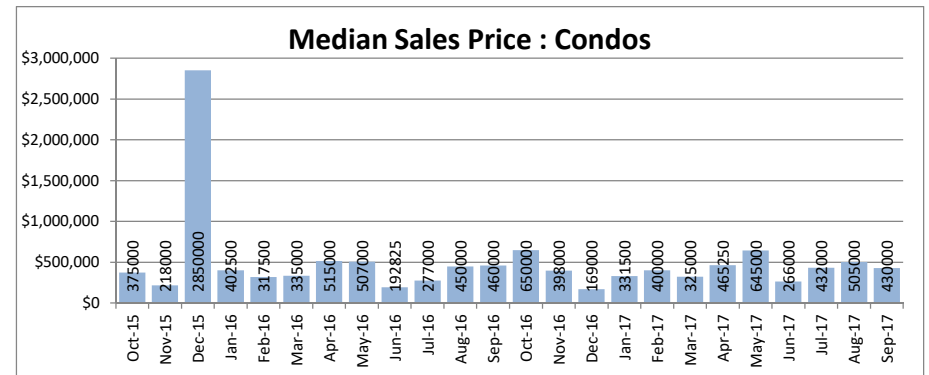
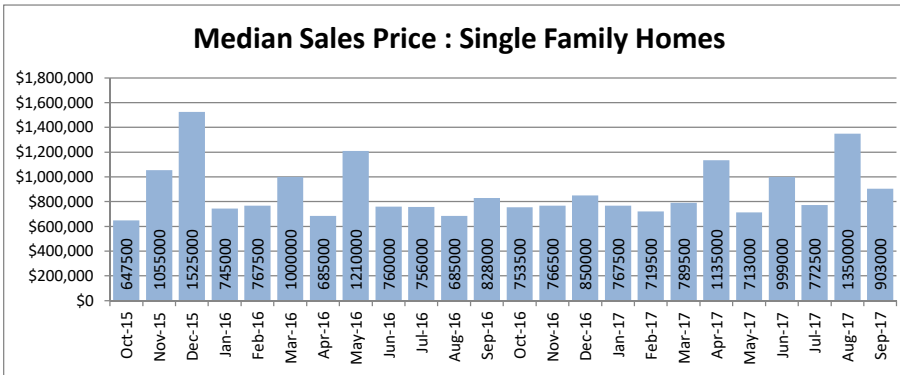
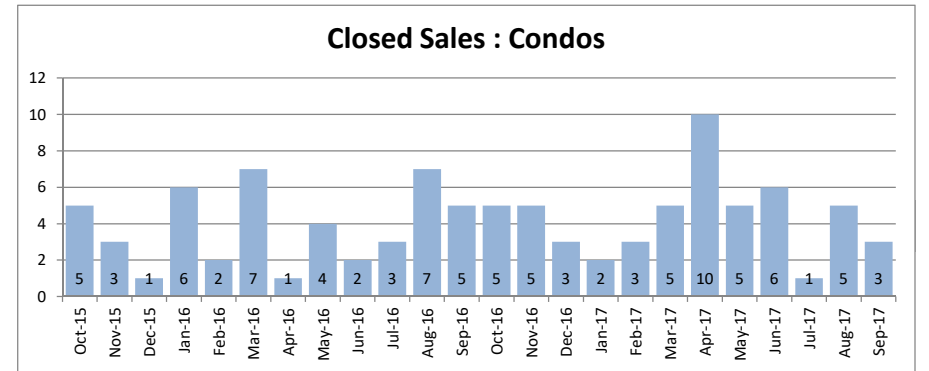
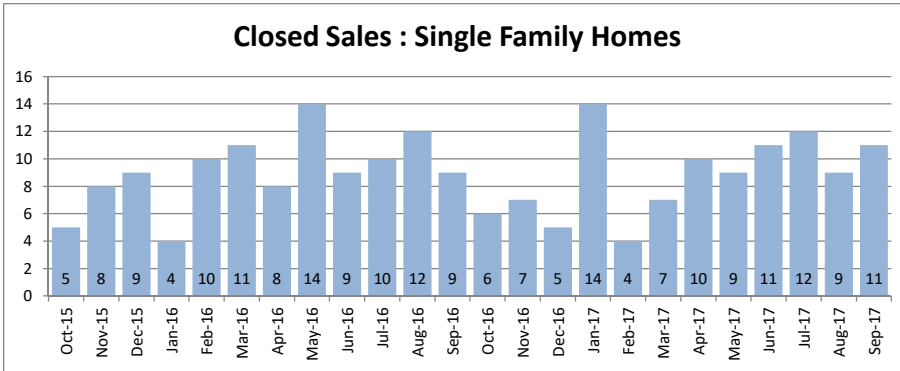


North Shore
1-5-6 to 1-6-9

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	19	-47%	142	130	9%
Closed Sales	11	9	22%	87	87	0%
Median Sales Price	\$903,000	\$828,000	9%	\$897,000	\$825,000	9%
Percent of Original List Price Received	100.4%	98.6%	2%	99.7%	90.7%	10%
Median Days on Market Until Sale	7	116	-94%	26	59	-56%
Inventory of Homes for Sale	48	66	-27%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	6	6	0%	62	57	9%
Closed Sales	3	5	-40%	40	37	8%
Median Sales Price	\$430,000	\$460,000	-7%	\$430,000	\$410,000	5%
Percent of Original List Price Received	86.9%	98.1%	-11%	93.4%	98.1%	-5%
Median Days on Market Until Sale	83	51	63%	20	27	-26%
Inventory of Homes for Sale	20	22	-9%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

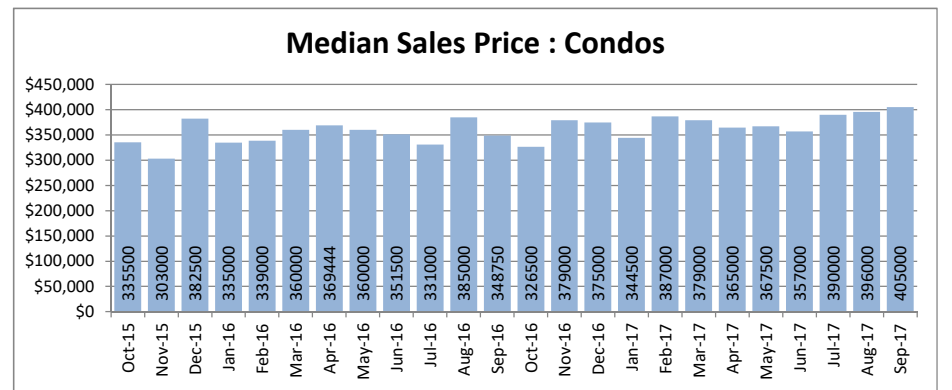
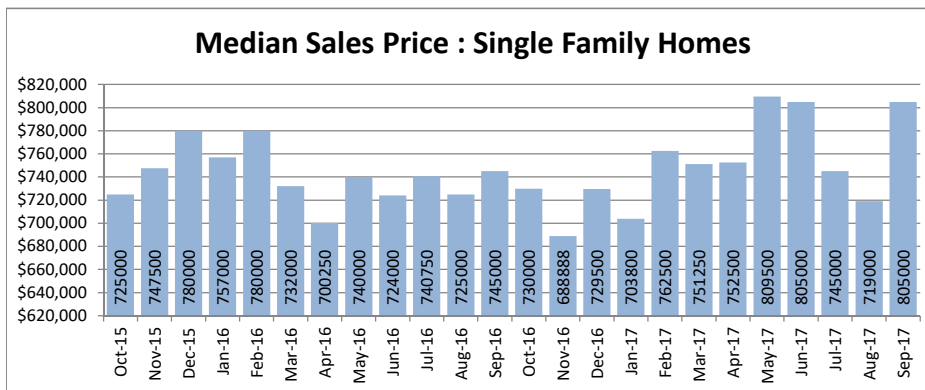
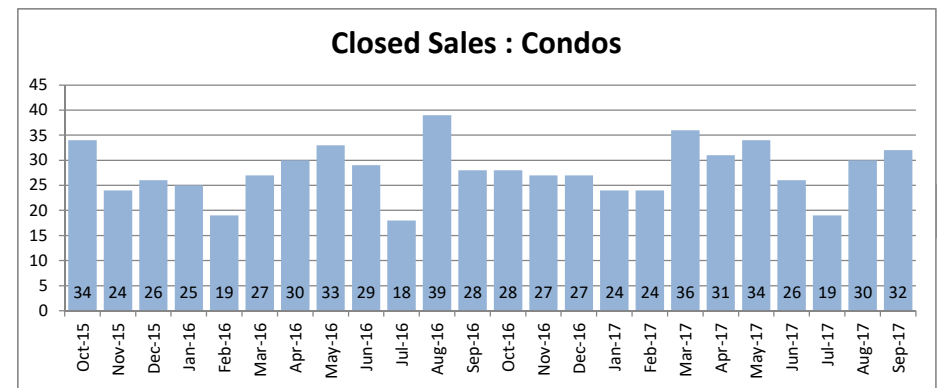
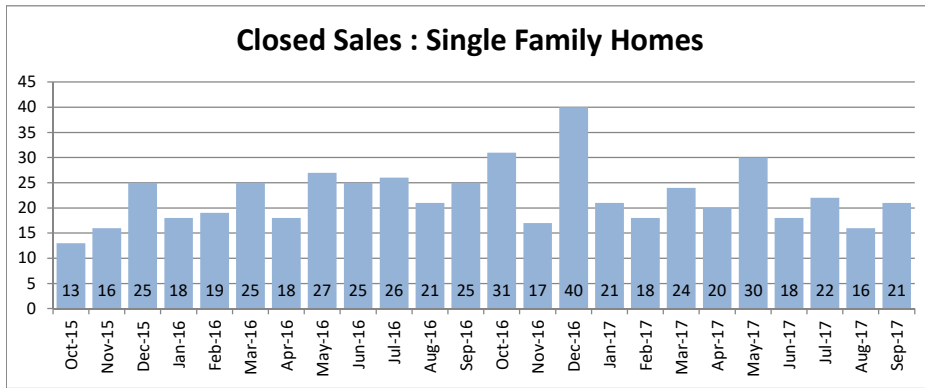


Pearl City - Aiea
1-9-6 to 1-9-9

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	22	20	10%	233	247	-6%
Closed Sales	21	25	-16%	190	204	-7%
Median Sales Price	\$805,000	\$745,000	8%	\$760,000	\$734,000	4%
Percent of Original List Price Received	103.2%	101.4%	2%	98.7%	98.0%	1%
Median Days on Market Until Sale	13	9	44%	15	13	15%
Inventory of Homes for Sale	62	66	-6%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	34	40	-15%	328	291	13%
Closed Sales	32	28	14%	256	248	3%
Median Sales Price	\$405,000	\$348,750	16%	\$385,000	\$352,500	9%
Percent of Original List Price Received	99.1%	99.9%	-1%	100.0%	97.4%	3%
Median Days on Market Until Sale	8	11	-27%	10	11	-9%
Inventory of Homes for Sale	83	64	30%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

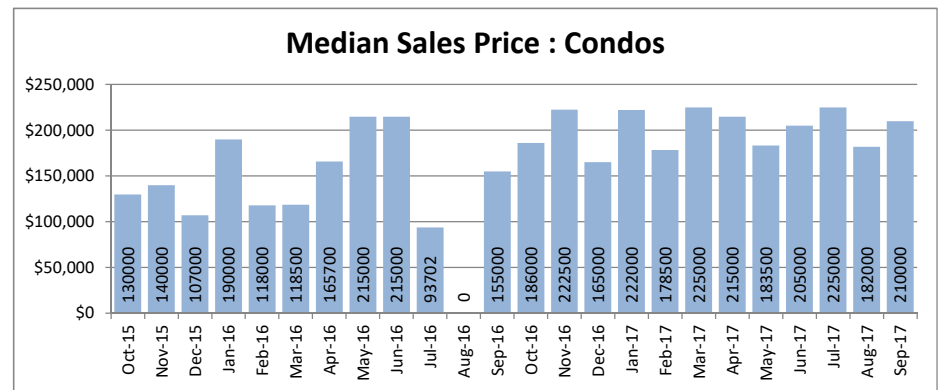
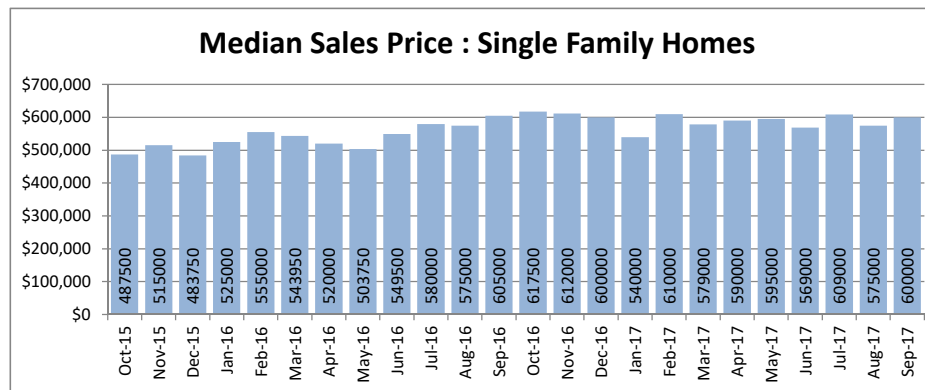
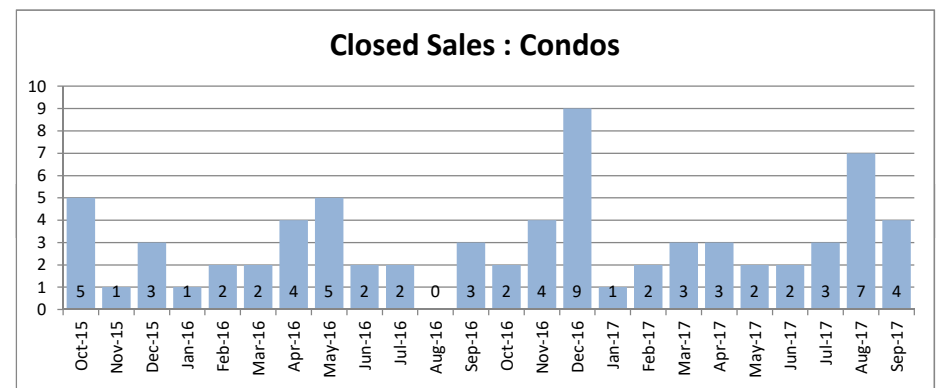
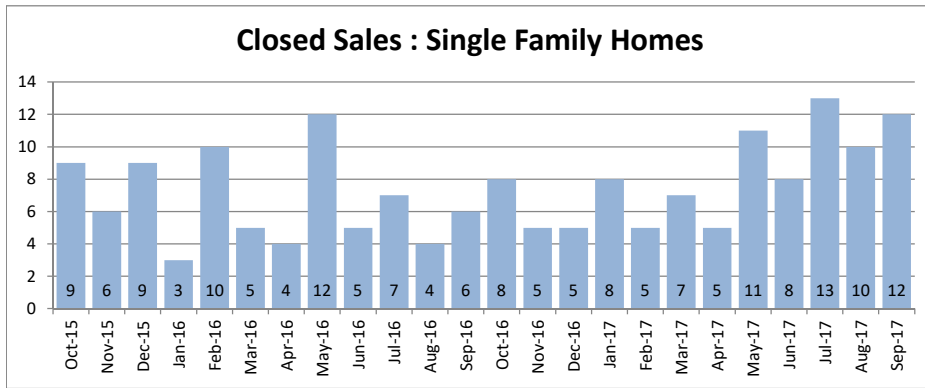


Wahiawa
1-7-1 to 1-7-7

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	13	10	30%	101	79	28%
Closed Sales	12	6	100%	79	56	41%
Median Sales Price	\$605,000	\$617,500	-2%	\$595,000	\$559,500	6%
Percent of Original List Price Received	100.6%	99.8%	1%	99.2%	100.1%	-1%
Median Days on Market Until Sale	8	6	33%	14	13	8%
Inventory of Homes for Sale	34	17	100%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	8	3	167%	51	26	96%
Closed Sales	4	3	33%	27	21	29%
Median Sales Price	\$210,000	\$155,000	35%	\$212,000	\$155,000	37%
Percent of Original List Price Received	100.5%	100.0%	0%	99.8%	100.0%	0%
Median Days on Market Until Sale	9	13	-31%	10	14	-29%
Inventory of Homes for Sale	16	11	45%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

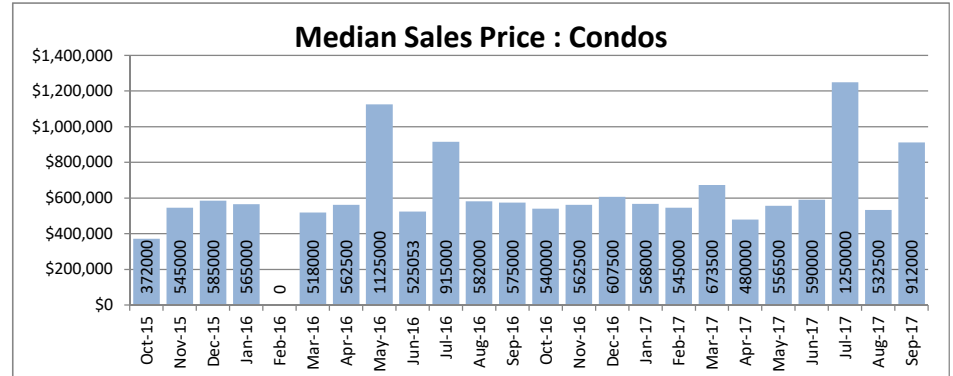
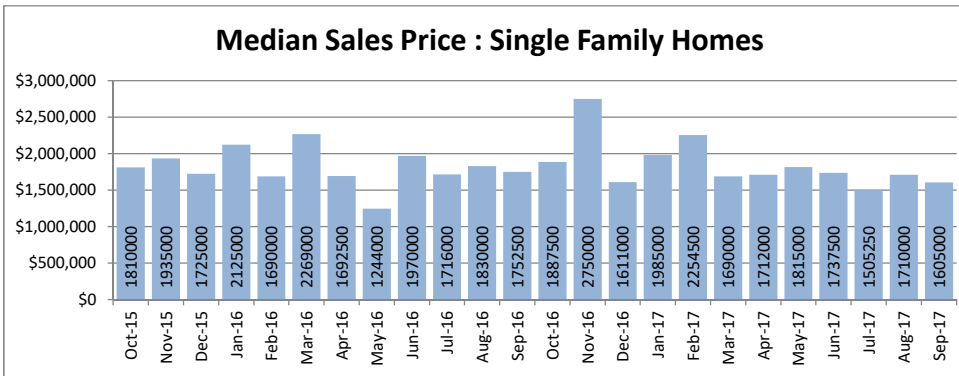
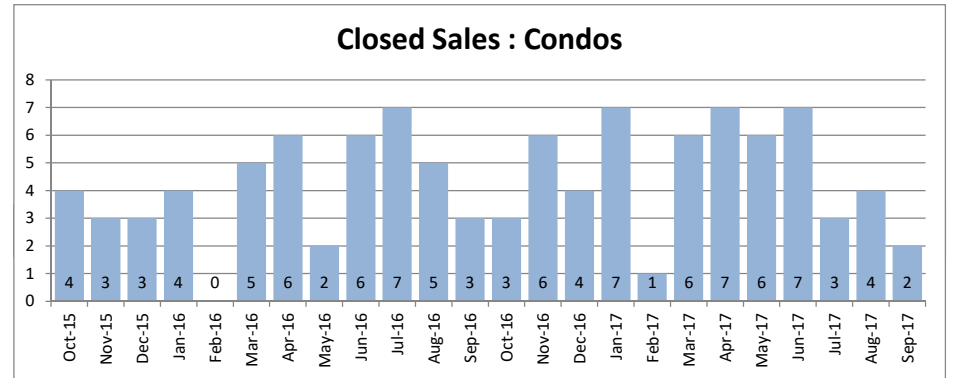
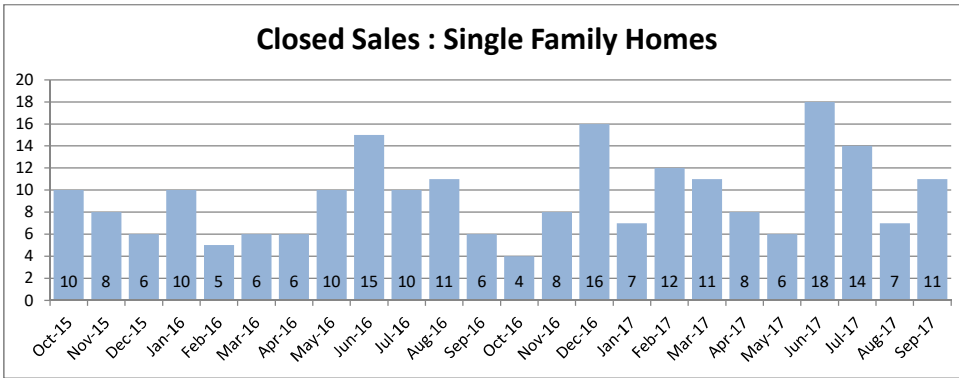


Waialae - Kahala
1-3-5

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	22	16	38%	156	178	-12%
Closed Sales	11	6	83%	94	79	19%
Median Sales Price	\$1,605,000	\$1,752,500	-8%	\$1,710,000	\$1,810,000	-6%
Percent of Original List Price Received	89.2%	83.9%	6%	93.7%	92.8%	1%
Median Days on Market Until Sale	45	26	73%	52	36	44%
Inventory of Homes for Sale	70	88	-20%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	7	10	-30%	59	67	-12%
Closed Sales	2	3	-33%	43	38	13%
Median Sales Price	\$912,000	\$575,000	59%	\$566,500	\$575,000	-1%
Percent of Original List Price Received	96.1%	92.0%	4%	98.5%	98.7%	0%
Median Days on Market Until Sale	47	21	124%	30	23	30%
Inventory of Homes for Sale	15	25	-40%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2017

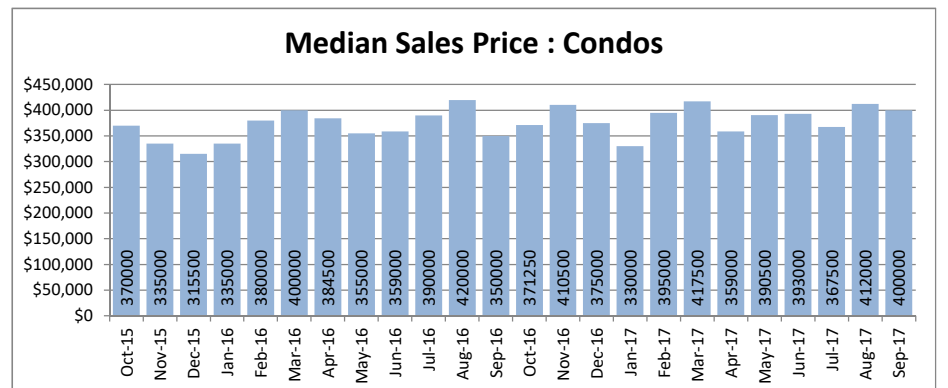
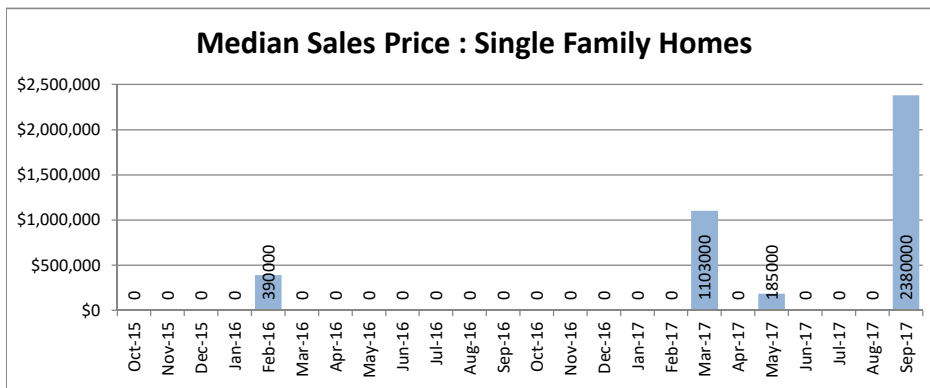
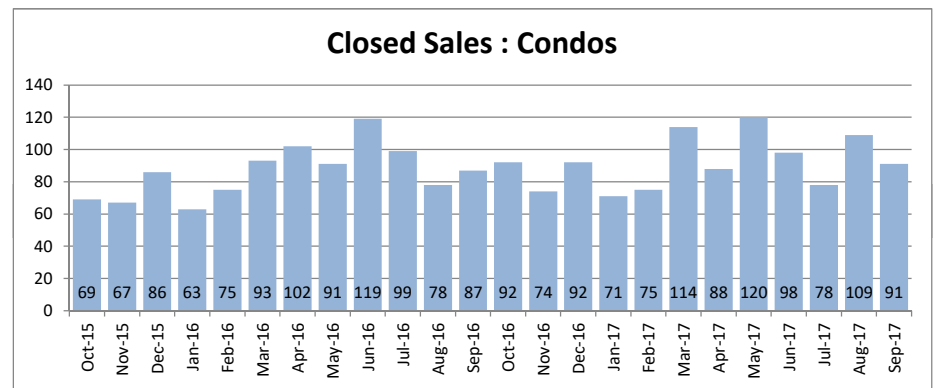
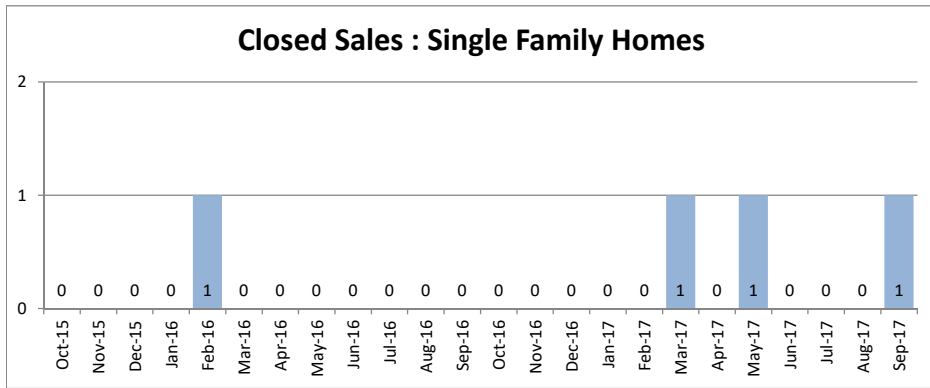


Waikiki
1-2-6

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	1	2	-50%	4	3	33%
Closed Sales	1	0	-	3	1	200%
Median Sales Price	\$2,380,000	\$0	-	\$1,103,000	\$390,000	183%
Percent of Original List Price Received	141.7%	0.0%	-	84.8%	100.0%	-15%
Median Days on Market Until Sale	182	0	-	120	0	-
Inventory of Homes for Sale	2	2	0%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	120	124	-3%	1291	1201	7%
Closed Sales	91	87	5%	844	807	5%
Median Sales Price	\$400,000	\$350,000	14%	\$390,000	\$370,000	5%
Percent of Original List Price Received	93.3%	97.5%	-4%	97.5%	96.1%	1%
Median Days on Market Until Sale	28	35	-20%	29	37	-22%
Inventory of Homes for Sale	547	482	13%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

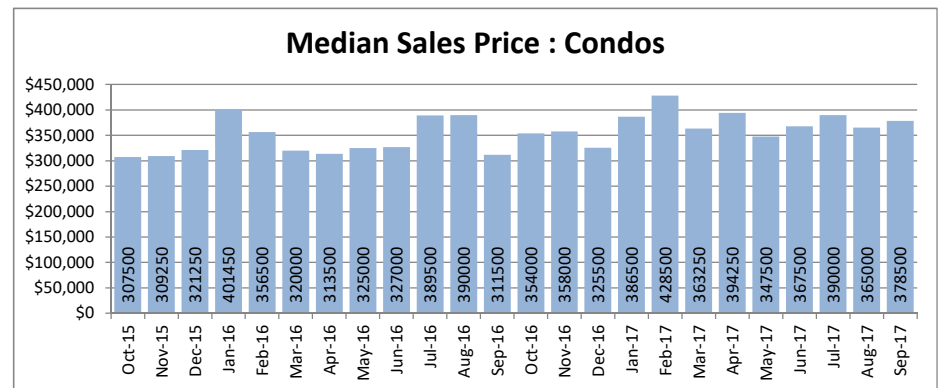
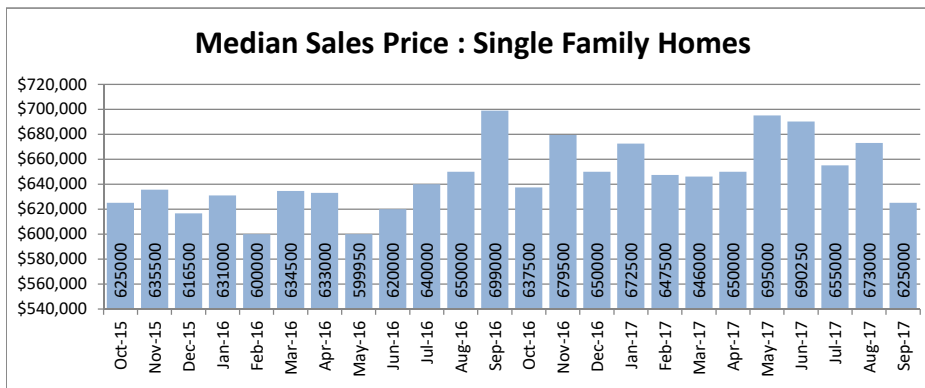
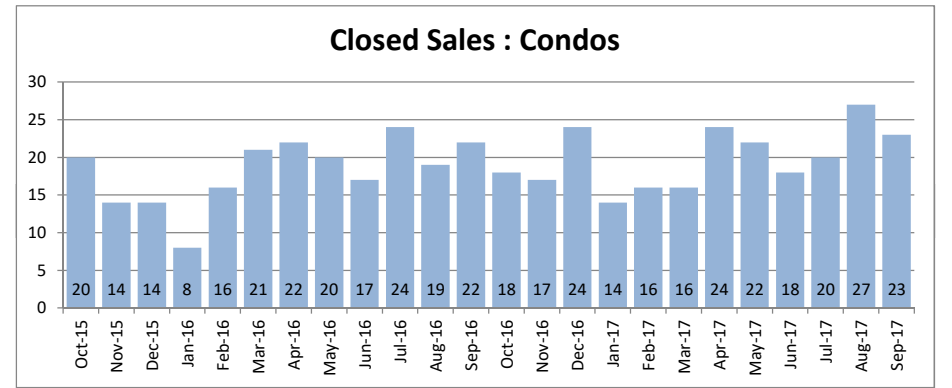
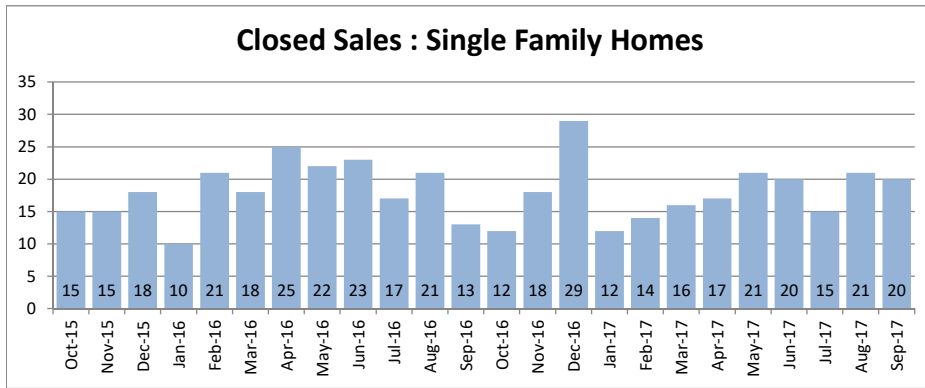


Waipahu
1-9-4

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	19	23	-17%	199	199	0%
Closed Sales	20	13	54%	156	170	-8%
Median Sales Price	\$625,000	\$699,000	-11%	\$670,000	\$625,000	7%
Percent of Original List Price Received	94.7%	100.0%	-5%	99.3%	98.8%	1%
Median Days on Market Until Sale	18	17	6%	13	15	-13%
Inventory of Homes for Sale	50	50	0%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	22	17	29%	205	199	3%
Closed Sales	23	22	5%	180	169	7%
Median Sales Price	\$378,500	\$311,500	22%	\$375,000	\$325,000	15%
Percent of Original List Price Received	98.3%	101.3%	-3%	101.4%	100.0%	1%
Median Days on Market Until Sale	8	18	-56%	9	10	-10%
Inventory of Homes for Sale	43	42	2%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2017

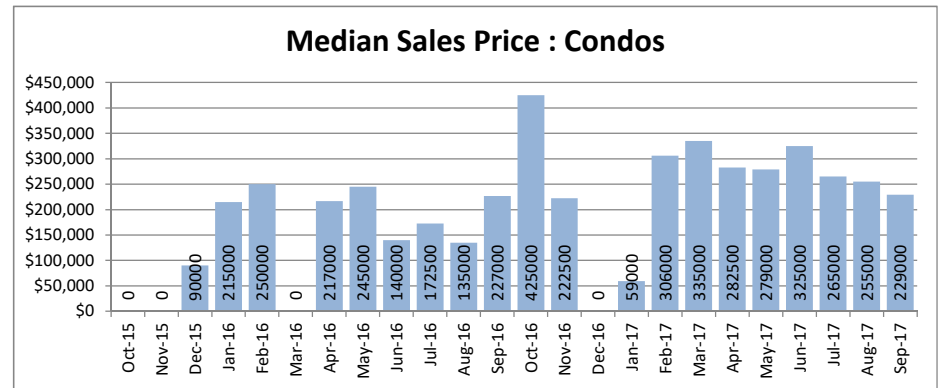
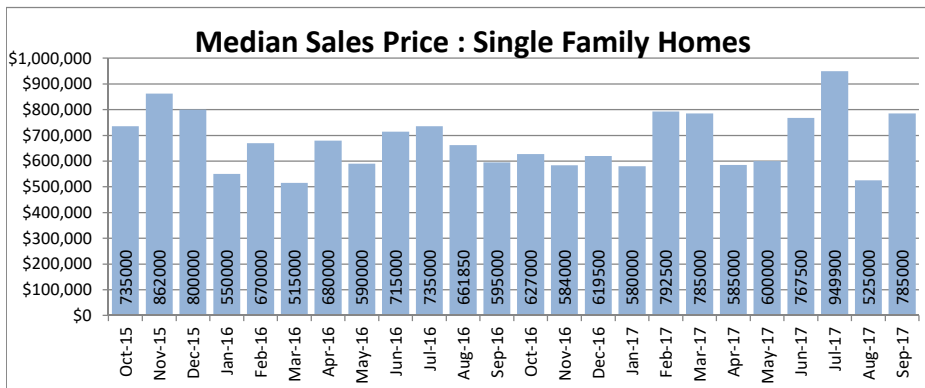
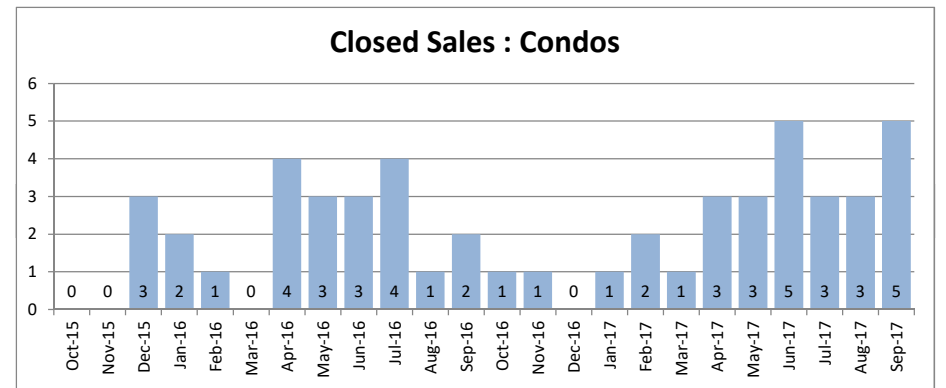
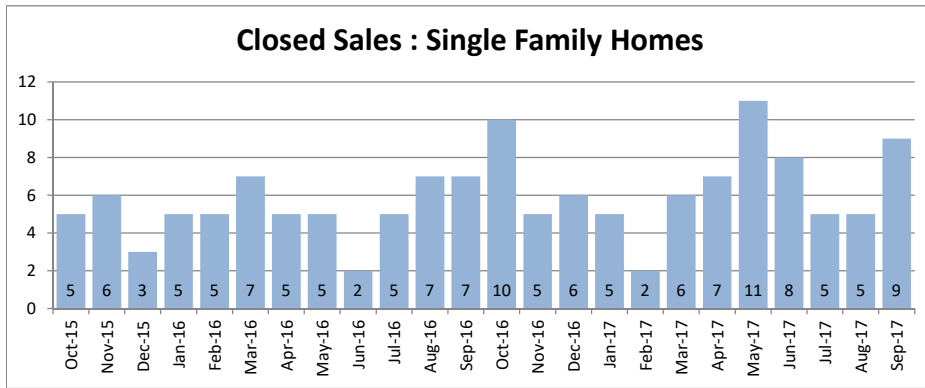


Windward Coast
1-4-8 to 1-5-5

September 2017

Single Family Homes	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	6	11	-45%	78	98	-20%
Closed Sales	9	7	29%	58	48	21%
Median Sales Price	\$785,000	\$595,000	32%	\$757,500	\$650,000	17%
Percent of Original List Price Received	92.6%	99.2%	-7%	98.7%	100.0%	-1%
Median Days on Market Until Sale	67	25	168%	43	21	105%
Inventory of Homes for Sale	32	47	-32%	-	-	-

Condos	September			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	4	2	100%	40	29	38%
Closed Sales	5	2	150%	26	20	30%
Median Sales Price	\$229,000	\$227,000	1%	\$275,500	\$221,000	25%
Percent of Original List Price Received	77.1%	102.3%	-25%	94.0%	96.5%	-3%
Median Days on Market Until Sale	55	9	511%	53	65	-18%
Inventory of Homes for Sale	16	18	-11%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - September 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 665,000	\$ 677,000	1.8%	\$12,000	1	2	100.0%	1
MILILANI AREA	\$ 695,000	\$ 759,000	9.2%	\$64,000	8	17	112.5%	9
MILILANI MAUKA	\$ 975,000	\$ 873,000	-10.5%	-\$102,000	9	5	-44.4%	-4
WAHIAWA AREA	\$ 525,000	\$ 538,000	2.5%	\$13,000	3	5	66.7%	2
WAHIAWA HEIGHTS	\$ 617,500	\$ 640,000	3.6%	\$22,500	2	5	150.0%	3
WAIPIO ACRES/WAIKALANI WOOD	\$ 570,000	-	-	-	2	-	-	-
WAHIAWA PARK	-	\$ 580,000	-	-	-	1	-	-
WHITMORE VILLAGE	\$ 660,000	\$ 540,000	-18.2%	-\$120,000	1	1	0.0%	0
Central Region	\$ 695,000	\$ 723,000	4.0%	\$28,000	26	36	38.5%	10
Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AINA HAINA AREA	\$ 870,000	\$ 1,020,000	17.2%	\$150,000	1	3	200.0%	2
DIAMOND HEAD	\$ 2,600,000	\$ 2,600,000	0.0%	\$0	1	6	500.0%	5
HAWAII LOA RIDGE	-	\$ 2,737,500	-	-	-	2	-	-
KAHALA AREA	\$ 2,600,000	\$ 2,975,000	14.4%	\$375,000	3	5	66.7%	2
KAHALA-PUUPANINI	\$ 1,025,000	\$ 1,390,000	35.6%	\$365,000	1	1	0.0%	0
KAIMUKI	\$ 1,069,000	\$ 820,000	-23.3%	-\$249,000	4	4	0.0%	0
KALANI IKI	-	\$ 929,000	-	-	-	1	-	-
KAPAHULU	\$ 1,288,900	\$ 992,000	-23.0%	-\$296,900	5	2	-60.0%	-3
KULIOUOU	\$ 1,080,000	-	-	-	1	-	-	-
MAUNALANI HEIGHTS	\$ 1,088,500	-	-	-	2	-	-	-
NIU VALLEY	\$ 1,060,000	\$ 1,135,000	7.1%	\$75,000	1	1	0.0%	0
PALOLO	\$ 800,000	\$ 760,000	-5.0%	-\$40,000	5	3	-40.0%	-2
PAIKO LAGOON	-	\$ 3,900,000	-	-	-	1	-	-
ST. LOUIS	\$ 752,500	\$ 1,106,000	47.0%	\$353,500	2	1	-50.0%	-1
WAIALAE IKI	\$ 1,605,000	\$ 1,102,500	-31.3%	-\$502,500	2	2	0.0%	0
WAIALAE NUI RDGE	-	\$ 1,605,000	-	-	-	3	-	-
WAIALAE NUI-LWR	\$ 947,000	-	-	-	1	-	-	-
WILHELMINA	\$ 1,291,250	-	-	-	2	-	-	-
Diamond Hd Region	\$ 1,150,000	\$ 1,500,000	30.4%	\$350,000	31	35	12.9%	4
Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HAAHAIONE-UPPER	-	\$ 980,000	-	-	-	1	-	-
KALAMA VALLEY	\$ 1,175,000	\$ 830,000	-29.4%	-\$345,000	1	3	200.0%	2
KAMEHAME RIDGE	-	\$ 1,283,000	-	-	-	1	-	-
KAMILO IKI	\$ 890,000	\$ 900,000	1.1%	\$10,000	1	1	0.0%	0
KOKO HEAD TERRAC	\$ 852,000	\$ 880,000	3.3%	\$28,000	4	1	-75.0%	-3
KOKO KAI	-	\$ 1,930,000	-	-	-	1	-	-
KOKO VILLAS	\$ 1,600,000	-	-	-	1	-	-	-
LAULIMA	\$ 981,500	-	-	-	2	-	-	-
MARINA WEST	\$ 1,370,000	-	-	-	1	-	-	-
MARINERS COVE	\$ 1,200,000	\$ 1,343,500	12.0%	\$143,500	1	2	100.0%	1
MARINERS RIDGE	\$ 1,100,000	\$ 1,250,000	13.6%	\$150,000	2	1	-50.0%	-1
MARINERS VALLEY	\$ 947,500	-	-	-	2	-	-	-
NAPALI HAWEO	\$ 1,597,500	\$ 2,100,000	31.5%	\$502,500	2	1	-50.0%	-1
PORTLOCK	\$ 1,705,000	\$ 2,650,000	55.4%	\$945,000	1	1	0.0%	0
QUEENS GATE	\$ 1,312,500	-	-	-	2	-	-	-
TRIANGLE	\$ 1,850,250	\$ 1,900,000	2.7%	\$49,750	2	1	-50.0%	-1
WEST MARINA	\$ 1,399,000	-	-	-	2	-	-	-
Hawaii Kai Region	\$ 1,162,500	\$ 1,200,000	3.2%	\$37,500	24	14	-41.7%	-10

Single Family Solds - September 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 5

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LUALUALEI	\$ 350,000	\$ 494,500	41.3%	\$144,500	7	4	-42.9%	-3
MAILI	\$ 400,000	\$ 377,000	-5.8%	-\$23,000	17	9	-47.1%	-8
MAILI SEA-KAIMALINO	\$ 460,000	\$ 485,000	5.4%	\$25,000	2	1	-50.0%	-1
MAILI SEA-MAKALAE 1	\$ 536,250	\$ 515,000	-4.0%	-\$21,250	2	1	-50.0%	-1
MAILI SEA-MAKALAE 2	\$ 561,400	\$ 574,000	2.2%	\$12,600	2	3	50.0%	1
MAILI SEA-NOHOKAI	-	\$ 529,000	-	-	-	1	-	-
MAKAHA	\$ 413,250	\$ 376,000	-9.0%	-\$37,250	2	5	150.0%	3
MAKAHA OCEANVIEW ESTATES	-	\$ 660,000	-	-	-	1	-	-
WAIANAE	\$ 450,000	\$ 383,000	-14.9%	-\$67,000	3	1	-66.7%	-2
Leeward Region	\$ 415,000	\$ 477,500	15.1%	\$62,500	35	26	-25.7%	-9

Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
EWA BEACH	\$ 476,250	\$ 580,000	21.8%	\$103,750	4	1	-75.0%	-3
EWA GEN ALII COVE	\$ 460,500	\$ 570,000	23.8%	\$109,500	2	1	-50.0%	-1
EWA GEN CARRIAGES	-	\$ 772,000	-	-	-	1	-	-
EWA GEN HALEAKEA	-	\$ 815,000	-	-	-	1	-	-
EWA GEN KULA LEI	\$ 575,000	-	-	-	1	-	-	-
EWA GEN LATITUDES	\$ 715,000	\$ 730,000	2.1%	\$15,000	1	1	0.0%	0
EWA GEN LAS BRISAS	\$ 509,500	\$ 565,000	10.9%	\$55,500	2	4	100.0%	2
EWA GEN LAULANI	-	\$ 627,000	-	-	-	2	-	-
EWA GEN LAULANI-TIDES	-	\$ 632,500	-	-	-	2	-	-
EWA GEN LOMBARD WAY	-	\$ 495,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$ 555,000	\$ 576,250	3.8%	\$21,250	1	4	300.0%	3
EWA GEN PARKSIDE	-	\$ 645,000	-	-	-	3	-	-
EWA GEN PRESCOTT	\$ 685,000	\$ 735,000	7.3%	\$50,000	3	3	0.0%	0
EWA GEN SODA CREEK	\$ 507,500	\$ 632,000	24.5%	\$124,500	4	3	-25.0%	-1
EWA GEN SONOMA	-	\$ 749,000	-	-	-	1	-	-
EWA GEN SUMMERHILL	-	\$ 610,000	-	-	-	1	-	-
EWS SEN SANDLEWOOD	\$ 755,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA	\$ 575,000	\$ 615,000	7.0%	\$40,000	1	2	100.0%	1
EWA GEN SUN TERRA SOUTH	-	\$ 651,000	-	-	-	1	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 665,000	-	-	-	1	-	-	-
EWA GEN TERRAZZA	-	\$ 593,000	-	-	-	5	-	-
EWA GEN TIBURON	\$ 569,000	\$ 595,000	4.6%	\$26,000	2	1	-50.0%	-1
EWA GEN TUSCANY II	\$ 564,500	-	-	-	2	-	-	-
EWA GEN WOODBRIDGE	\$ 777,000	-	-	-	2	-	-	-
EWA VILLAGES	\$ 610,000	\$ 660,000	8.2%	\$50,000	3	2	-33.3%	-1
HOAKALEI-KA MAKANA	\$ 742,500	\$ 730,000	-1.7%	-\$12,500	6	7	16.7%	1
HOAKALEI-KIPUKA	\$ 896,000	\$ 740,000	-17.4%	-\$156,000	3	1	-66.7%	-2
HOAKALEI-KUAPAPA	-	\$ 710,000	-	-	-	1	-	-
HUELANI	\$ 681,250	\$ 730,000	7.2%	\$48,750	2	1	-50.0%	-1
KAPOLEI	\$ 710,000	\$ 689,000	-3.0%	-\$21,000	1	2	100.0%	1
KAPOLEI-AELOA	\$ 625,000	\$ 638,000	2.1%	\$13,000	1	3	200.0%	2
KAPOLEI-KAI	\$ 603,000	-	-	-	1	-	-	-
KAPOLEI KNOLLS	-	\$ 830,000	-	-	-	4	-	-
KAPOLEI-IWALANI	\$ 672,000	\$ 649,000	-3.4%	-\$23,000	2	3	50.0%	1
KAPOLEI-KEKUILANI	-	\$ 659,000	-	-	-	3	-	-
KAPOLEI-MALANAI	-	\$ 820,000	-	-	-	1	-	-
KAPOLEI-MEHANA-LA HIKI	-	\$ 682,000	-	-	-	3	-	-
LEEWARD ESTATES	-	\$ 555,000	-	-	-	1	-	-
NANIKAI GARDENS	-	\$ 535,000	-	-	-	1	-	-
OCEAN POINTE	\$ 694,250	\$ 680,000	-2.1%	-\$14,250	14	17	21.4%	3
WESTLOCH ESTATES	\$ 675,000	\$ 705,000	4.4%	\$30,000	2	3	50.0%	1
WESTLOCH FAIRWAY	\$ 642,500	\$ 598,000	-6.9%	-\$44,500	6	1	-83.3%	-5
Ewa Plain Region	\$ 665,000	\$ 659,500	-0.8%	-\$5,500	68	92	35.3%	24

Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-ANUHEA	-	\$ 740,750	-	-	-	2	-	-
MAKAKILO-HIGHLANDS	\$ 733,000	-	-	-	1	-	-	-
MAKAKILO-HIGHPOINTE	\$ 860,000	\$ 759,500	-11.7%	-\$100,500	1	2	100.0%	1
MAKAKILO-KAHIWELO	\$ 840,000	\$ 970,000	15.5%	\$130,000	3	2	-33.3%	-1
MAKAKILO-KUMULANI	-	\$ 830,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 628,500	\$ 675,000	7.4%	\$46,500	7	4	-42.9%	-3
MAKAKILO-LOWER	\$ 575,000	\$ 650,000	13.0%	\$75,000	1	2	100.0%	1
MAKAKILO-PALEHUA HGTS	-	\$ 777,500	-	-	-	1	-	-
MAKAKILO-ROYAL RIDGE	\$ 750,000	-	-	-	1	-	-	-
MAKAKILO-WEST HILLS	\$ 758,000	-	-	-	1	-	-	-
MAKAKILO-WAI KALOI	-	\$ 850,000	-	-	-	1	-	-
Makakilo Region	\$ 732,000	\$ 749,000	2.3%	\$17,000	15	15	0.0%	0

Single Family Solds - September 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 5

Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIKAHI PARK	\$ 1,195,000	\$ 1,200,000	0.4%	\$5,000	3	4	33.3%	1
BEACHSIDE	\$ 1,950,000	\$ 3,810,000	95.4%	\$1,860,000	1	1	0.0%	0
COCONUT GROVE	\$ 825,000	\$ 969,000	17.5%	\$144,000	3	3	0.0%	0
ENCHANTED LAKE	\$ 1,100,000	\$ 1,448,750	31.7%	\$348,750	7	2	-71.4%	-5
HILLCREST	\$ 1,050,000	-	-	-	1	-	-	-
KAILUA ESTATES	\$ 1,351,000	\$ 1,200,000	-11.2%	-\$151,000	1	1	0.0%	0
KAILUA BLUFFS	\$ 718,000	-	-	-	1	-	-	-
KAIMALINO	-	\$ 2,398,000	-	-	-	1	-	-
KALAHEO HILLSIDE	\$ 818,000	\$ 1,075,000	31.4%	\$257,000	1	1	0.0%	0
KALAMA TRACT	\$ 1,275,000	\$ 1,100,000	-13.7%	-\$175,000	1	1	0.0%	0
KALAMA/CNUT GROV	\$ 817,500	-	-	-	1	-	-	-
KAOPA	-	\$ 870,000	-	-	-	3	-	-
KEOLU HILLS	\$ 902,500	\$ 880,000	-2.5%	-\$22,500	4	3	-25.0%	-1
KOOLAUPOKU	\$ 1,950,000	-	-	-	1	-	-	-
MAUNAWILI	\$ 1,150,000	-	-	-	1	-	-	-
KUULEI TRACT	-	\$ 1,785,000	-	-	-	1	-	-
LANIKAI	\$ 2,069,500	\$ 3,325,000	60.7%	\$1,255,500	2	4	100.0%	2
OLOMANA	-	\$ 1,250,000	-	-	-	1	-	-
Kailua Region	\$ 1,089,500	\$ 1,262,500	15.9%	\$173,000	28	26	-7.1%	-2
Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AHUIMANU AREA	\$ 878,000	\$ 842,000	-4.1%	-\$36,000	1	3	200.0%	2
ALII SHORES	\$ 988,000	\$ 1,150,000	16.4%	\$162,000	1	1	0.0%	0
CROWN TERRACE	\$ 985,000	-	-	-	1	-	-	-
CLUB VIEW ESTATE	\$ 905,000	-	-	-	2	-	-	-
BAY VIEW GARDEN	-	\$ 1,357,750	-	-	-	1	-	-
CASTLE HILL	-	\$ 855,000	-	-	-	1	-	-
HAIKU KNOLLS	-	\$ 700,000	-	-	-	1	-	-
HAIKU PARK	\$ 952,500	\$ 935,000	-1.8%	-\$17,500	1	1	0.0%	0
HAIKU PLANTATION	-	\$ 1,575,000	-	-	-	1	-	-
HAIKU VILLAGE	-	\$ 1,020,000	-	-	-	1	-	-
HALE KOU	-	\$ 652,500	-	-	-	2	-	-
HALEKAUWILA	-	\$ 810,000	-	-	-	1	-	-
HAUULA	\$ 550,000	\$ 663,000	20.5%	\$113,000	5	3	-40.0%	-2
HEEIA VIEW	-	\$ 910,500	-	-	-	1	-	-
KAAAWA	\$ 737,000	\$ 828,000	12.3%	\$91,000	1	5	400.0%	4
KAALAEA	\$ 860,250	\$ 739,000	-14.1%	-\$121,250	2	1	-50.0%	-1
KAPUNA HALA	\$ 870,000	\$ 853,500	-1.9%	-\$16,500	1	2	100.0%	1
KEAPUKA	\$ 880,000	-	-	-	1	-	-	-
KOKOKAHI	-	\$ 1,037,500	-	-	-	2	-	-
MAHALANI	-	\$ 1,145,000	-	-	-	1	-	-
LULANI OCEAN	\$ 1,385,000	\$ 1,240,000	-10.5%	-\$145,000	1	3	200.0%	2
LILIPUNA	\$ 925,000	\$ 812,888	-12.1%	-\$112,112	1	1	0.0%	0
MAHINUI	\$ 1,100,000	\$ 1,575,000	43.2%	\$475,000	1	1	0.0%	0
MATSON POINT	\$ 810,000	-	-	-	1	-	-	-
PIKOILOA	\$ 690,000	\$ 925,000	34.1%	\$235,000	1	1	0.0%	0
PUNALUU	-	\$ 745,000	-	-	-	1	-	-
PUUALII	-	\$ 800,000	-	-	-	1	-	-
TEMPLE VALLEY	-	\$ 975,000	-	-	-	1	-	-
WAIKALUA	\$ 909,500	\$ 742,500	-18.4%	-\$167,000	2	3	50.0%	1
Kaneohe Region	\$ 880,000	\$ 842,000	-4.3%	-\$38,000	23	40	73.9%	17

Single Family Solds - September 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 5

Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIEA AREA	-	\$ 855,000	-	-	-	3	-	-
AIEA HEIGHTS	\$ 956,000	\$ 827,500	-13.4%	-\$128,500	1	2	100.0%	1
FOSTER VILLAGE	\$ 1,125,000	\$ 856,000	-23.9%	-\$269,000	1	1	0.0%	0
HALAWA	\$ 762,500	\$ 750,000	-1.6%	-\$12,500	4	1	-75.0%	-3
HALAWA HEIGHTS	\$ 765,000	-	-	-	1	-	-	-
MOMILANI	\$ 706,000	\$ 825,000	16.9%	\$119,000	2	1	-50.0%	-1
NEWTOWN	\$ 735,000	\$ 891,000	21.2%	\$156,000	1	2	100.0%	1
PACIFIC PALISADES	\$ 635,000	\$ 600,000	-5.5%	-\$35,000	5	3	-40.0%	-2
PEARL CITY-UPPER	\$ 746,000	\$ 701,000	-6.0%	-\$45,000	2	5	150.0%	3
PEARLRIDGE	\$ 690,000	-	-	-	3	-	-	-
ROYAL SUMMIT	\$ 1,095,000	\$ 1,172,500	7.1%	\$77,500	1	2	100.0%	1
WAILUNA	\$ 692,500	\$ 805,000	16.2%	\$112,500	2	1	-50.0%	-1
WAIMALU	\$ 722,500	-	-	-	2	-	-	-
Pearl City Region	\$ 745,000	\$ 805,000	8.1%	\$60,000	25	21	-16.0%	-4

Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALIAMANU	\$ 785,000	\$ 935,000	19.1%	\$150,000	1	1	0.0%	0
DOWSETT	\$ 1,625,000	\$ 865,000	-46.8%	-\$760,000	1	1	0.0%	0
KALIHI-LOWER	\$ 765,000	\$ 670,000	-12.4%	-\$95,000	7	1	-85.7%	-6
KALIHI-UKA	-	\$ 510,000	-	-	-	1	-	-
KALIHI-UPPER	-	\$ 1,234,500	-	-	-	2	-	-
KALIHI VALLEY	\$ 734,500	\$ 605,500	-17.6%	-\$129,000	3	1	-66.7%	-2
KAPIO/KINAU/WARD	\$ 350,000	-	-	-	1	-	-	-
KAPALAMA	\$ 729,000	\$ 450,000	-38.3%	-\$279,000	1	1	0.0%	0
KAMEHAMEHA HEIGHTS	\$ 945,000	\$ 764,000	-19.2%	-\$181,000	1	2	100.0%	1
LILIHA	\$ 1,060,000	\$ 1,000,000	-5.7%	-\$60,000	1	1	0.0%	0
MAKIKI AREA	-	\$ 1,080,000	-	-	-	1	-	-
MAKIKI HEIGHTS	-	\$ 960,000	-	-	-	1	-	-
MANOA AREA	\$ 1,175,000	\$ 1,100,000	-6.4%	-\$75,000	3	6	100.0%	3
MANOA-LOWER	-	\$ 840,000	-	-	-	1	-	-
MANOA-WOODLAWN	\$ 1,013,519	\$ 1,144,000	12.9%	\$130,481	1	2	100.0%	1
MCCULLY	-	\$ 985,000	-	-	-	1	-	-
MOANALUA GARDENS	-	\$ 950,000	-	-	-	1	-	-
MOANALUA VALLEY	\$ 810,000	-	-	-	2	-	-	-
MOIILILI	\$ 1,010,000	\$ 952,500	-5.7%	-\$57,500	3	2	-33.3%	-1
NUUANU AREA	\$ 1,250,000	\$ 952,500	-23.8%	-\$297,500	1	2	100.0%	1
NUUANU -LOWER	\$ 880,000	\$ 840,000	-4.5%	-\$40,000	1	1	0.0%	0
OLD PALI	\$ 1,218,000	-	-	-	1	-	-	-
PACIFIC HEIGHTS	-	\$ 1,000,000	-	-	-	1	-	-
PAUOA VALLEY	\$ 712,500	\$ 802,500	12.6%	\$90,000	2	2	0.0%	0
PUNAHOU	\$ 538,888	-	-	-	1	-	-	-
PUUNUI	-	\$ 1,275,000	-	-	-	3	-	-
PAWAA	-	\$ 925,000	-	-	-	1	-	-
WAIKIKI	-	\$ 2,380,000	-	-	-	1	-	-
Metro Region	\$ 815,000	\$ 985,000	20.9%	\$170,000	31	37	19.4%	6

North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HALEIWA	\$ 650,000	\$ 811,500	24.8%	\$161,500	1	2	100.0%	1
KAHUKU	\$ 828,000	-	-	-	1	-	-	-
KAWAILOA	-	\$ 1,400,000	-	-	-	1	-	-
SUNSET AREA	\$ 2,512,500	\$ 375,000	-85.1%	-\$2,137,500	2	1	-50.0%	-1
LAIE	\$ 1,880,000	-	-	-	1	-	-	-
MOKULEIA	-	\$ 2,550,000	-	-	-	2	-	-
MALAEKAHANA	\$ 1,725,000	-	-	-	1	-	-	-
PUPUKEA	-	\$ 1,299,000	-	-	-	1	-	-
SUNSET/VELZY	\$ 1,200,000	\$ 1,251,500	4.3%	\$51,500	1	1	0.0%	0
WAIALUA	\$ 620,000	\$ 685,000	10.5%	\$65,000	3	3	0.0%	0
North Shore Region	\$ 1,014,000	\$ 903,000	-10.9%	-\$111,000	10	11	10.0%	1

Single Family Solds - September 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 5 of 5

Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
SEAVIEW	-	\$ 942,000	-	-	-	1	-	-
ROBINSON HEIGHTS	\$ 580,000	\$ 597,000	2.9%	\$17,000	2	1	-50.0%	-1
ROYAL KUNIA	\$ 711,000	\$ 720,000	1.3%	\$9,000	3	5	66.7%	2
VILLAGE PARK	-	\$ 520,000	-	-	-	2	-	-
WAIKELE	-	\$ 651,000	-	-	-	1	-	-
HARBOR VIEW	\$ 649,500	-	-	-	2	-	-	-
WAIKELE	\$ 830,000	\$ 651,000	-21.6%	-\$179,000	3	1	-66.7%	-2
WAIPAHU ESTATES	-	\$ 720,000	-	-	-	1	-	-
WAIPAHU GARDENS	-	\$ 530,000	-	-	-	1	-	-
WAIPAHU TRIANGLE	-	\$ 540,000	-	-	-	1	-	-
WAIPAHU LOWER	\$ 622,500	\$ 550,000	-11.6%	-\$72,500	2	7	250.0%	5
WAIPIO GENTRY	\$ 589,000	\$ 735,000	24.8%	\$146,000	1	1	0.0%	0
Waipahu Region	\$ 699,000	\$ 640,000	-8.4%	-\$59,000	13	22	69.2%	9

Condo Solds - September 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 332,500	\$ 385,000	15.8%	\$52,500	6	8	33.3%	2
MILILANI AREA	\$ 420,000	\$ 424,000	1.0%	\$4,000	13	10	-23.1%	-3
MILILANI MAUKA	\$ 411,500	\$ 417,500	1.5%	\$6,000	8	10	25.0%	2
WAHIAWA HEIGHTS	\$ 129,000	\$ 245,000	89.9%	\$116,000	1	1	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$ 232,000	\$ 264,000	13.8%	\$32,000	11	17	54.5%	6
WHITMORE VILLAGE	\$ 167,500	-	-	-	2	-	-	-
WILIKINA	-	\$ 200,000	-	-	-	3	-	-
Central Region	\$ 333,000	\$ 380,000	14.1%	\$47,000	41	49	19.5%	8

Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
DIAMOND HEAD	\$ 1,264,500	\$ 650,000	-48.6%	-\$614,500	4	7	75.0%	3
KAHALA AREA	-	\$ 555,000	-	-	-	1	-	-
KAIMUKI	\$ 400,000	-	-	-	1	-	-	-
KALANI IKI	\$ 1,110,000	\$ 1,269,000	14.3%	\$159,000	1	1	0.0%	0
KAPAHULU	\$ 427,000	\$ 340,000	-20.4%	-\$87,000	1	1	0.0%	0
ST. LOUIS	\$ 570,500	-	-	-	2	-	-	-
WAIALAE NUI VLY	\$ 545,000	-	-	-	2	-	-	-
Diamond Hd Region	\$ 575,000	\$ 635,000	10.4%	\$60,000	11	10	-9.1%	-1

Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AG/INDL/NAVY	\$ 238,000	\$ 300,000	26.1%	\$62,000	1	3	200.0%	2
EWA	\$ 432,500	\$ 345,000	-20.2%	-\$87,500	12	5	-58.3%	-7
KAPOLEI-MEHANA-AWAKEA	-	\$ 588,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 307,500	\$ 326,000	6.0%	\$18,500	8	3	-62.5%	-5
EWA GEN TIBURON	-	\$ 555,000	-	-	-	1	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 268,572	\$ 302,500	12.6%	\$33,928	2	2	0.0%	0
HOAKALEI-KA MAKANA	\$ 553,000	\$ 581,500	5.2%	\$28,500	3	2	-33.3%	-1
KAPOLEI	\$ 430,000	\$ 408,500	-5.0%	-\$21,500	10	8	-20.0%	-2
KO OLINA	\$ 585,000	\$ 620,000	6.0%	\$35,000	9	9	0.0%	0
WESTLOCH FAIRWAY	-	\$ 346,000	-	-	-	2	-	-
OCEAN POINTE	\$ 490,000	\$ 522,500	6.6%	\$32,500	7	17	142.9%	10
Ewa Plain Region	\$ 450,500	\$ 505,000	12.1%	\$54,500	52	53	1.9%	1

Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 511,922	\$ 570,000	11.3%	\$58,078	6	9	50.0%	3
MARINERS VALLEY	\$ 625,000	\$ 664,000	6.2%	\$39,000	3	1	-66.7%	-2
WEST MARINA	\$ 724,000	\$ 742,500	2.6%	\$18,500	18	14	-22.2%	-4
Hawaii Kai Region	\$ 640,000	\$ 639,500	-0.1%	-\$500	27	24	-11.1%	-3

Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIKAHI PARK	-	\$ 512,000	-	-	-	1	-	-
KUKILAKILA	\$ 700,000	\$ 900,000	28.6%	\$200,000	1	1	0.0%	0
BLUESTONE	\$ 955,000	\$ 1,125,000	17.8%	\$170,000	1	1	0.0%	0
KAILUA TOWN	\$ 520,000	\$ 805,000	54.8%	\$285,000	3	5	66.7%	2
COCONUT GROVE	-	\$ 425,000	-	-	-	1	-	-
Kailua Region	\$ 648,000	\$ 805,000	24.2%	\$157,000	5	9	80.0%	4

Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
COUNTRY CLUB	\$ 652,000	\$ 670,000	2.8%	\$18,000	2	3	50.0%	1
HAIKU PLANTATION	\$ 650,000	\$ 623,000	-4.2%	-\$27,000	1	1	0.0%	0
HAIKU VILLAGE	-	\$ 575,000	-	-	-	2	-	-
HALE KOU	\$ 376,000	\$ 375,000	-0.3%	-\$1,000	1	1	0.0%	0
KAAAWA	\$ 227,000	\$ 340,500	50.0%	\$113,500	2	2	0.0%	0
LILIPUNA	\$ 567,500	\$ 566,000	-0.3%	-\$1,500	2	1	-50.0%	-1
PUNALUU	-	\$ 190,000	-	-	-	3	-	-
PUUALII	\$ 549,500	\$ 655,000	19.2%	\$105,500	3	4	33.3%	1
TEMPLE VALLEY	\$ 565,500	\$ 610,000	7.9%	\$44,500	2	5	150.0%	3
WINDWARD ESTATES	\$ 475,500	\$ 413,000	-13.1%	-\$62,500	6	4	-33.3%	-2
Kaneohe Region	\$ 535,000	\$ 555,000	3.7%	\$20,000	19	26	36.8%	7

Condo Solds - September 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAILI	\$ 230,000	\$ 147,500	-	-	2	4	-	-
WAIANAE	\$ 114,500	\$ 115,000	0.4%	\$500	9	3	-66.7%	-6
MAKAHA	\$ 122,000	\$ 161,000	32.0%	\$39,000	9	9	0.0%	0
Leeward Region	\$ 121,000	\$ 153,000	26.4%	\$32,000	20	16	-20.0%	-4
Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 363,000	\$ 360,000	-0.8%	-\$3,000	11	15	36.4%	4
Makakilo Region	\$ 363,000	\$ 360,000	-0.8%	-\$3,000	11	15	36.4%	4
Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALA MOANA	\$ 207,500	\$ 730,000	251.8%	\$522,500	20	17	-15.0%	-3
CHINATOWN	\$ 499,000	\$ 615,000	23.2%	\$116,000	6	3	-50.0%	-3
DOWNTOWN	\$ 375,000	\$ 380,000	1.3%	\$5,000	19	10	-47.4%	-9
DILLINGHAM	\$ 498,000	\$ 550,000	10.4%	\$52,000	1	1	0.0%	0
HOLIDAY MART	\$ 232,500	\$ 343,000	47.5%	\$110,500	6	5	-16.7%	-1
KAKAAKO	\$ 715,000	\$ 760,000	6.3%	\$45,000	29	40	37.9%	11
KALIHI AREA	\$ 250,000	\$ 253,000	1.2%	\$3,000	1	3	200.0%	2
KALIHI LOWER	\$ 222,000	\$ 258,000	16.2%	\$36,000	1	2	100.0%	1
KAPAHULU	\$ 364,500	\$ 430,000	18.0%	\$65,500	4	3	-25.0%	-1
KAPALAMA	-	\$ 256,750	-	-	-	2	-	-
KAPIO/KINAU/WARD	\$ 298,500	\$ 360,000	20.6%	\$61,500	4	1	-75.0%	-3
KAPIOLANI	\$ 497,000	\$ 442,500	-11.0%	-\$54,500	11	8	-27.3%	-3
LILIHA	\$ 350,000	\$ 192,000	-45.1%	-\$158,000	1	1	0.0%	0
MAKIKI	\$ 200,000	\$ 355,000	77.5%	\$155,000	8	5	-37.5%	-3
MAKIKI AREA	\$ 353,500	\$ 320,000	-9.5%	-\$33,500	22	23	4.5%	1
MANOA-UPPER	-	\$ 663,000	-	-	-	1	-	-
MCCULLY	\$ 180,000	-	-	-	2	-	-	-
MOANALUA VALLEY	\$ 799,000	-	-	-	1	-	-	-
MOIILILI	\$ 342,500	\$ 457,500	33.6%	\$115,000	10	6	-40.0%	-4
NUUANU-LOWER	\$ 385,000	\$ 409,000	6.2%	\$24,000	2	7	250.0%	5
PALAMA	\$ 255,000	-	-	-	1	-	-	-
PAWAA	\$ 260,000	\$ 233,000	-10.4%	-\$27,000	3	3	0.0%	0
PUNAHOU	-	\$ 355,000	-	-	-	5	-	-
PUNCHBOWL AREA	\$ 318,500	\$ 427,500	34.2%	\$109,000	8	4	-50.0%	-4
PUNCHBOWL-LOWER	\$ 308,000	\$ 215,000	-30.2%	-\$93,000	7	5	-28.6%	-2
SALT LAKE	\$ 335,000	\$ 399,000	19.1%	\$64,000	17	20	17.6%	3
WAIKIKI	\$ 350,000	\$ 400,000	14.3%	\$50,000	87	91	4.6%	4
Metro Region	\$ 369,000	\$ 425,000	15.2%	\$56,000	271	266	-1.8%	-5
North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
KUILIMA	\$ 637,500	\$ 430,000	-32.5%	-\$207,500	3	3	0.0%	0
WAIALUA	\$ 250,000	-	-	-	2	-	-	-
North Shore Region	\$ 460,000	\$ 430,000	-6.5%	-\$30,000	5	3	-40.0%	-2
Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HALAWA	\$ 370,000	\$ 442,500	19.6%	\$72,500	3	2	-33.3%	-1
MANANA	\$ 288,350	-	-	-	2	-	-	-
NEWTOWN	\$ 488,500	\$ 469,500	-3.9%	-\$19,000	2	1	-50.0%	-1
PEARL CITY-LOWER	-	\$ 343,000	-	-	-	1	-	-
PEARLRIDGE	\$ 340,000	\$ 401,350	18.0%	\$61,350	17	22	29.4%	5
WAIJU	\$ 405,000	\$ 412,500	1.9%	\$7,500	3	6	100.0%	3
WAILUNA	\$ 630,000	-	-	-	1	-	-	-
Pearl City Region	\$ 348,750	\$ 405,000	16.1%	\$56,250	28	32	14.3%	4

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Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIKELE	\$ 410,000	\$ 435,500	6.2%	\$25,500	7	8	14.3%	1
ROYAL KUNIA	-	\$ 388,000	-	-	-	1	-	-
ROBINSON HEIGHTS	-	\$ 597,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 215,000	\$ 236,500	10.0%	\$21,500	7	4	-42.9%	-3
WAIPIO GENTRY	\$ 311,500	\$ 360,000	15.6%	\$48,500	8	9	12.5%	1
Waipahu Region	\$ 311,500	\$ 378,500	21.5%	\$67,000	22	23	4.5%	1