

# Local Market Update

## Single Family Homes

### October 2016



October 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	6	7	-14%	13	4	225%	\$1,070,000	\$1,010,250	6%	97.4%	101.5%	-4%	48	10	380%	52	40	30%
Ala Moana - Kakaako	1-2-3	0	3	-	2	0	-	\$980,000	\$0	-	100.2%	0.0%	-	14	0	-	4	2	100%
Downtown - Nuuanu	1-1-8 to 1-2-2	10	12	-17%	11	10	10%	\$933,000	\$990,000	-6%	84.8%	66.9%	27%	62	73	-15%	28	37	-24%
Ewa Plain	1-9-1	64	63	2%	70	66	6%	\$615,000	\$610,500	1%	100.8%	98.5%	2%	15	14	7%	141	154	-8%
Hawaii Kai	1-3-9	23	22	5%	20	16	25%	\$1,081,000	\$945,000	14%	98.8%	97.4%	1%	34	35	-3%	78	83	-6%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	32	21	52%	20	24	-17%	\$990,000	\$985,250	0%	95.7%	101.6%	-6%	16	10	60%	109	106	3%
Kalihi - Palama	1-1-2 to 1-1-7	17	13	31%	8	11	-27%	\$785,000	\$680,000	15%	98.2%	100.0%	-2%	9	26	-65%	47	44	7%
Kaneohe	Selected 1-4-4 to 1-4-7	19	21	-10%	25	29	-14%	\$825,500	\$785,000	5%	100.1%	96.3%	4%	13	14	-7%	88	84	5%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	28	18	56%	17	24	-29%	\$970,000	\$885,000	10%	107.0%	95.4%	12%	12	22	-45%	89	85	5%
Makaha - Nanakuli	1-8-1 to 1-8-9	29	23	26%	26	18	44%	\$405,000	\$452,500	-10%	106.6%	96.9%	10%	53	31	71%	99	80	24%
Makakilo	1-9-2 to 1-9-3	14	19	-26%	18	14	29%	\$645,000	\$550,000	17%	94.2%	97.9%	-4%	45	23	96%	36	50	-28%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	10	17	-41%	8	13	-38%	\$1,200,000	\$1,010,000	19%	98.8%	85.0%	16%	51	24	113%	35	65	-46%
Milliani	Selected 1-9-4 to 1-9-5	18	20	-10%	22	24	-8%	\$760,500	\$702,000	8%	99.4%	99.9%	-1%	11	27	-59%	54	70	-23%
Moanalua - Salt Lake	1-1-1	9	5	80%	4	3	33%	\$825,000	\$950,000	-13%	98.0%	97.4%	1%	12	5	140%	12	11	9%
North Shore	1-5-6 to 1-6-9	14	20	-30%	6	5	20%	\$753,500	\$647,500	16%	98.8%	94.5%	5%	8	35	-77%	67	70	-4%
Pearl City - Aiea	1-9-6 to 1-9-9	36	34	6%	31	13	138%	\$730,000	\$725,000	1%	100.1%	96.8%	3%	19	10	90%	74	58	28%
Wahiawa	1-7-1 to 1-7-7	6	13	-54%	8	9	-11%	\$612,000	\$515,000	19%	96.5%	94.1%	3%	19	31	-39%	21	27	-22%
Waialae - Kahala	1-3-5	15	10	50%	4	10	-60%	\$1,887,500	\$1,810,000	4%	88.9%	97.5%	-9%	68	40	70%	81	72	13%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Waipahu	1-9-4	16	20	-20%	12	15	-20%	\$637,500	\$625,000	2%	98.5%	97.8%	1%	17	25	-32%	39	47	-17%
Windward Coast	1-4-8 to 1-5-5	10	7	43%	10	5	100%	\$627,000	\$735,000	-15%	89.5%	98.7%	-9%	30	41	-27%	45	38	18%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	121	113	7%	75	72	4%	\$1,130,000	\$1,062,500	6%	94.2%	98.4%	-4%	20	26	-23%
Ala Moana - Kakaako	1-2-3	8	11	-27%	6	5	20%	\$795,000	\$1,200,000	-34%	92.3%	96.0%	-4%	34	25	36%
Downtown - Nuuanu	1-1-8 to 1-2-2	105	100	5%	64	71	-10%	\$996,000	\$866,250	15%	94.9%	98.5%	-4%	23	24	-4%
Ewa Plain	1-9-1	746	690	8%	611	544	12%	\$625,000	\$588,750	6%	99.4%	99.8%	0%	13	14	-7%
Hawaii Kai	1-3-9	242	239	1%	153	167	-8%	\$1,075,000	\$1,125,000	-4%	96.0%	95.7%	0%	23	23	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	374	318	18%	267	249	7%	\$1,065,000	\$1,000,000	7%	98.7%	100.5%	-2%	17	15	13%
Kalihi - Palama	1-1-2 to 1-1-7	136	131	4%	90	94	-4%	\$700,000	\$688,750	2%	98.6%	96.1%	3%	12	18	-33%
Kaneohe	Selected 1-4-4 to 1-4-7	272	255	7%	184	196	-6%	\$810,000	\$756,600	7%	101.3%	97.1%	4%	16	22	-27%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	267	259	3%	160	194	-18%	\$950,000	\$890,000	7%	100.0%	98.5%	2%	18	24	-25%
Makaha - Nanakuli	1-8-1 to 1-8-9	348	306	14%	230	206	12%	\$430,000	\$379,000	13%	98.1%	97.9%	0%	22	30	-27%
Makakilo	1-9-2 to 1-9-3	178	189	-6%	145	137	6%	\$685,000	\$625,000	10%	99.4%	100.0%	-1%	28	25	12%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	121	153	-21%	98	84	17%	\$1,100,000	\$1,114,750	-1%	100.0%	94.2%	6%	29	23	26%
Milliani	Selected 1-9-4 to 1-9-5	235	288	-18%	212	210	1%	\$745,000	\$689,000	8%	99.3%	98.4%	1%	16	22	-27%
Moanalua - Salt Lake	1-1-1	46	55	-16%	32	38	-16%	\$894,500	\$781,000	15%	96.7%	98.0%	-1%	20	15	33%
North Shore	1-5-6 to 1-6-9	144	152	-5%	93	79	18%	\$812,500	\$785,000	4%	92.3%	92.4%	0%	47	26	81%
Pearl City - Aiea	1-9-6 to 1-9-9	283	272	4%	235	197	19%	\$733,000	\$670,000	9%	97.9%	99.3%	-1%	13	17	-24%
Wahiawa	1-7-1 to 1-7-7	85	90	-6%	64	59	8%	\$564,500	\$515,000	10%	98.8%	98.1%	1%	13	21	-38%
Waialae - Kahala	1-3-5	193	168	15%	83	86	-3%	\$1,849,000	\$1,837,500	1%	94.8%	98.7%	-4%	42	35	20%
Waikiki	1-2-6	3	1	200%	1	0	-	\$390,000	\$0	-	100.0%	0.0%	-	0	0	-
Waipahu	1-9-4	215	223	-4%	182	189	-4%	\$625,000	\$600,000	4%	98.4%	97.6%	1%	15	20	-25%
Windward Coast	1-4-8 to 1-5-5	108	77	40%	58	40	45%	\$650,000	\$629,500	3%	97.2%	92.6%	5%	23	55	-58%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos

### October 2016



October 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	1	-	\$0	\$670,000	-	0.0%	94.5%	-	0	65	-	1	1	0%
Ala Moana - Kakaako	1-2-3	62	46	35%	33	41	-20%	\$663,000	\$610,000	9%	96.2%	94.0%	2%	43	61	-30%	218	243	-10%
Downtown - Nuuanu	1-1-8 to 1-2-2	47	44	7%	30	35	-14%	\$379,000	\$480,000	-21%	98.4%	96.4%	2%	14	32	-56%	133	147	-10%
Ewa Plain	1-9-1	56	47	19%	48	32	50%	\$453,000	\$422,450	7%	97.9%	100.4%	-2%	11	23	-52%	107	104	3%
Hawaii Kai	1-3-9	15	17	-12%	15	19	-21%	\$600,000	\$600,000	0%	100.3%	96.8%	4%	26	16	63%	54	72	-25%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	12	8	50%	10	2	400%	\$542,500	\$480,500	13%	100.1%	100.6%	0%	8	34	-76%	18	13	38%
Kalihi - Palama	1-1-2 to 1-1-7	19	15	27%	8	11	-27%	\$441,500	\$371,000	19%	100.0%	96.4%	4%	22	21	5%	31	35	-11%
Kaneohe	Selected 1-4-4 to 1-4-7	25	14	79%	19	18	6%	\$590,000	\$434,638	36%	100.9%	96.1%	5%	10	12	-17%	43	34	26%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	6	18	-67%	1	8	-88%	\$725,000	\$530,750	37%	81.0%	90.7%	-11%	141	60	135%	53	62	-15%
Makaha - Nanakuli	1-8-1 to 1-8-9	26	19	37%	6	16	-63%	\$147,500	\$145,750	1%	97.4%	96.2%	1%	28	56	-50%	57	69	-17%
Makakilo	1-9-2 to 1-9-3	18	8	125%	12	9	33%	\$335,500	\$358,000	-6%	102.4%	100.8%	2%	20	18	11%	25	28	-11%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	69	87	-21%	49	57	-14%	\$365,000	\$368,000	-1%	99.2%	100.0%	-1%	23	26	-12%	211	200	6%
Mililani	Selected 1-9-4 to 1-9-5	36	30	20%	36	37	-3%	\$382,500	\$349,000	10%	104.8%	99.7%	5%	10	10	0%	63	64	-2%
Moanalua - Salt Lake	1-1-1	20	29	-31%	12	31	-61%	\$378,000	\$325,000	16%	95.9%	100.0%	-4%	16	14	14%	43	56	-23%
North Shore	1-5-6 to 1-6-9	2	6	-67%	5	5	0%	\$650,000	\$375,000	73%	100.2%	98.9%	1%	42	27	56%	17	20	-15%
Pearl City - Aiea	1-9-6 to 1-9-9	39	27	44%	28	34	-18%	\$326,500	\$335,500	-3%	101.6%	99.6%	2%	10	11	-9%	70	72	-3%
Wahiawa	1-7-1 to 1-7-7	4	1	300%	2	5	-60%	\$186,000	\$130,000	43%	97.4%	100.0%	-3%	8	7	14%	7	12	-42%
Waialae - Kahala	1-3-5	6	3	100%	3	4	-25%	\$540,000	\$372,000	45%	96.4%	100.0%	-4%	80	48	67%	27	14	93%
Waikiki	1-2-6	108	108	0%	92	69	33%	\$371,250	\$370,000	0%	95.8%	96.1%	0%	56	49	14%	463	573	-19%
Waipahu	1-9-4	17	9	89%	18	20	-10%	\$354,000	\$307,500	15%	99.0%	99.6%	-1%	27	15	80%	13	44	-70%
Windward Coast	1-4-8 to 1-5-5	1	1	0%	1	0	-	\$425,000	\$0	-	100.0%	0.0%	-	0	0	-	14	16	-13%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	4	5	-20%	3	6	-50%	\$670,000	\$662,500	1%	95.9%	100.1%	-4%	65	29	124%
Ala Moana - Kakaako	1-2-3	609	642	-5%	394	367	7%	\$498,000	\$390,000	28%	98.6%	97.7%	1%	38	41	-7%
Downtown - Nuuanu	1-1-8 to 1-2-2	444	477	-7%	299	283	6%	\$407,500	\$445,000	-8%	98.2%	98.9%	-1%	20	25	-20%
Ewa Plain	1-9-1	511	462	11%	424	366	16%	\$445,000	\$409,000	9%	99.3%	98.6%	1%	11	18	-39%
Hawaii Kai	1-3-9	234	220	6%	178	160	11%	\$625,000	\$609,750	3%	98.0%	98.3%	0%	23	16	44%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	103	122	-16%	86	64	34%	\$550,000	\$560,000	-2%	100.0%	101.8%	-2%	13	7	86%
Kalihi - Palama	1-1-2 to 1-1-7	138	119	16%	98	85	15%	\$380,000	\$345,000	10%	96.2%	98.6%	-2%	20	17	18%
Kaneohe	Selected 1-4-4 to 1-4-7	202	198	2%	163	186	-12%	\$535,000	\$470,500	14%	100.0%	101.2%	-1%	11	12	-8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	109	130	-16%	60	78	-23%	\$536,250	\$549,500	-2%	97.3%	95.6%	2%	50	30	67%
Makaha - Nanakuli	1-8-1 to 1-8-9	201	183	10%	145	124	17%	\$135,000	\$135,000	0%	97.0%	93.1%	4%	28	44	-36%
Makakilo	1-9-2 to 1-9-3	142	154	-8%	120	133	-10%	\$350,000	\$317,500	10%	100.1%	99.2%	1%	13	16	-19%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	747	740	1%	544	504	8%	\$370,000	\$344,500	7%	97.6%	98.7%	-1%	21	21	0%
Mililani	Selected 1-9-4 to 1-9-5	368	377	-2%	325	342	-5%	\$358,450	\$339,000	6%	100.7%	100.1%	1%	9	13	-31%
Moanalua - Salt Lake	1-1-1	203	253	-20%	175	214	-18%	\$355,000	\$335,000	6%	100.0%	98.5%	2%	11	14	-21%
North Shore	1-5-6 to 1-6-9	59	61	-3%	42	48	-13%	\$435,989	\$393,000	11%	97.1%	97.0%	0%	35	54	-35%
Pearl City - Aiea	1-9-6 to 1-9-9	330	317	4%	276	262	5%	\$349,500	\$332,500	5%	98.5%	95.3%	3%	11	16	-31%
Wahiawa	1-7-1 to 1-7-7	30	35	-14%	23	37	-38%	\$160,000	\$144,000	11%	100.1%	99.3%	1%	13	20	-35%
Waialae - Kahala	1-3-5	73	50	46%	41	34	21%	\$568,000	\$532,500	7%	98.1%	100.5%	-2%	23	13	77%
Waikiki	1-2-6	1309	1391	-6%	899	802	12%	\$370,000	\$350,000	6%	96.1%	95.9%	0%	39	39	0%
Waipahu	1-9-4	216	220	-2%	187	196	-5%	\$327,000	\$310,000	5%	100.0%	96.9%	3%	12	15	-20%
Windward Coast	1-4-8 to 1-5-5	30	28	7%	21	12	75%	\$225,500	\$211,000	7%	96.2%	91.7%	5%	57	78	-27%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2016

Aina Haina - Kuliouou

1-3-6 to 1-3-8

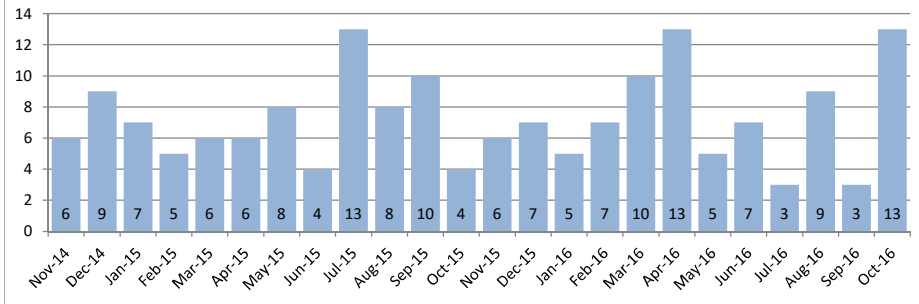


October 2016

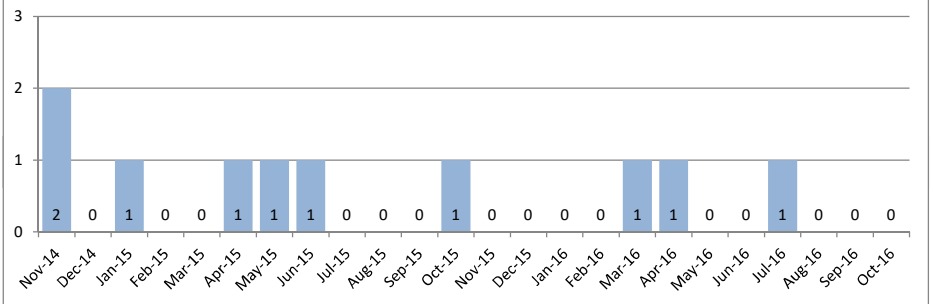
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	7	-14%	121	113	7%
Closed Sales	13	4	225%	75	72	4%
Median Sales Price	\$1,070,000	\$1,010,250	6%	\$1,130,000	\$1,062,500	6%
Percent of Original List Price Received	97.4%	101.2%	-4%	94.2%	98.4%	-4%
Median Days on Market Until Sale	48	10	380%	20	26	-23%
Inventory of Homes for Sale	52	40	30%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	4	5	-20%
Closed Sales	0	1	-	3	6	-50%
Median Sales Price	\$0	\$670,000	-	\$670,000	\$662,500	1%
Percent of Original List Price Received	0.0%	94.5%	-	95.9%	100.1%	-4%
Median Days on Market Until Sale	0	65	-	65	29	124%
Inventory of Homes for Sale	1	1	0%	-	-	-

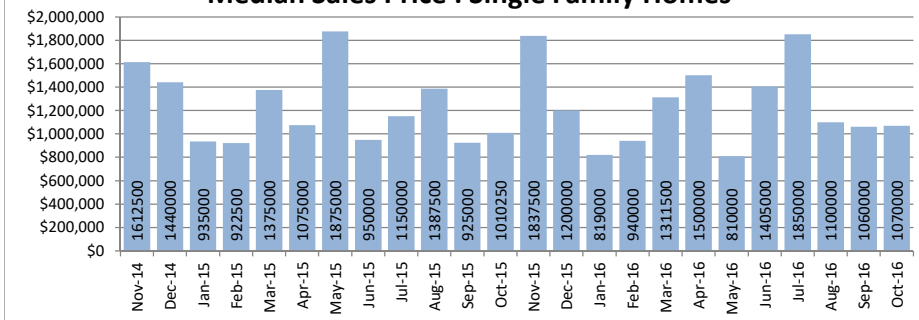
Closed Sales : Single Family Homes



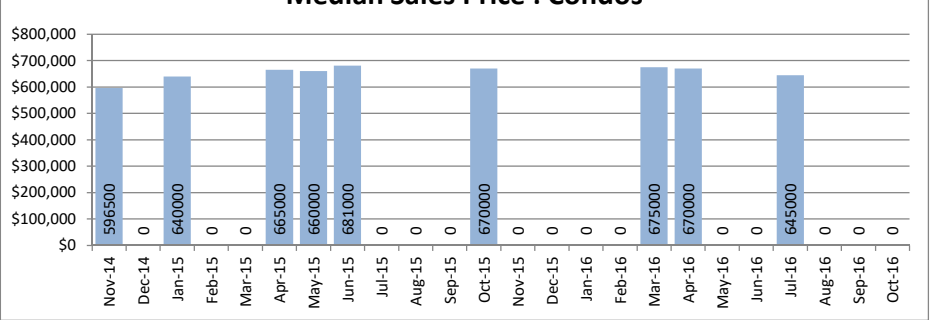
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2016

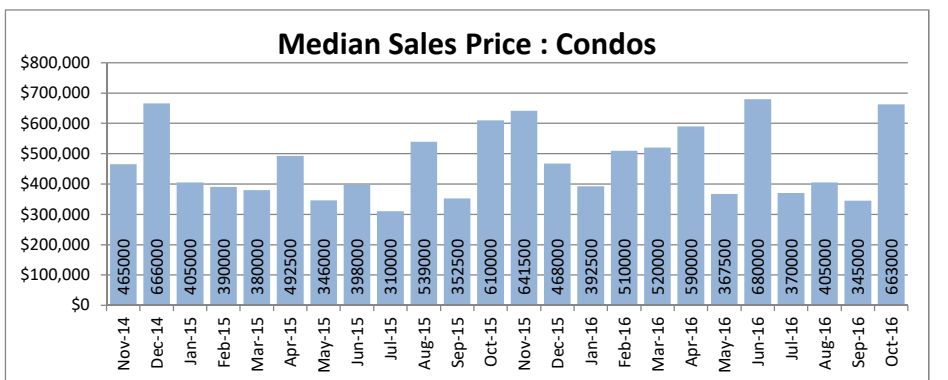
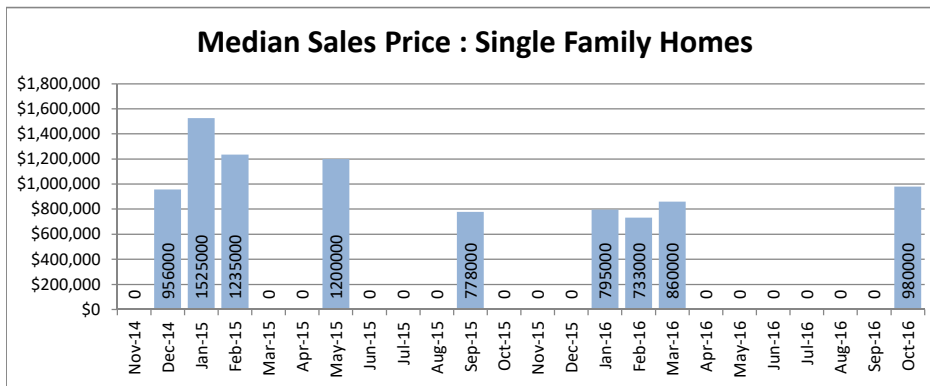
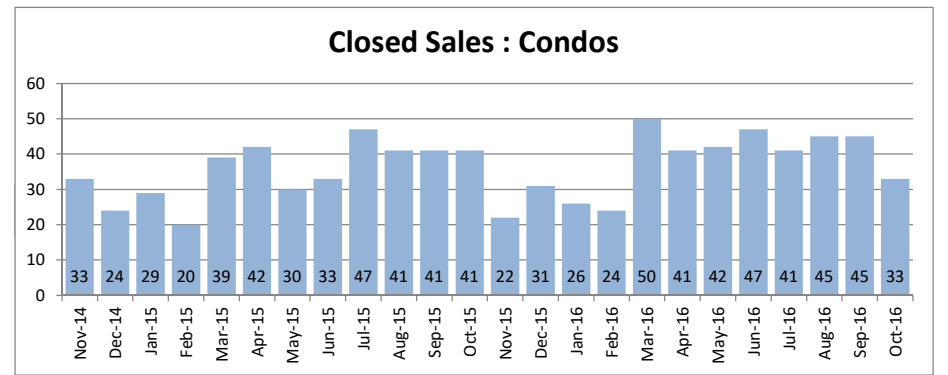
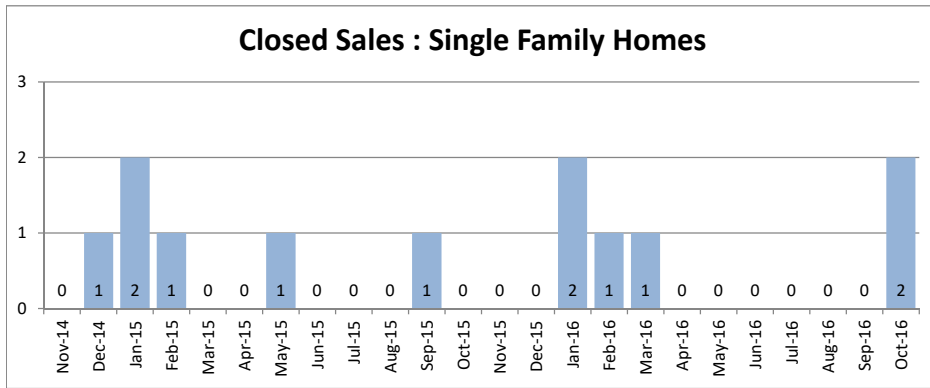


**Ala Moana - Kakaako**  
1-2-3

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	3	-	8	11	-27%
Closed Sales	2	0	-	6	5	20%
Median Sales Price	\$980,000	\$0	-	\$795,000	\$1,200,000	-34%
Percent of Original List Price Received	100.2%	0.0%	-	92.3%	96.0%	-4%
Median Days on Market Until Sale	14	0	-	34	25	36%
Inventory of Homes for Sale	4	2	100%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	62	46	35%	609	642	-5%
Closed Sales	33	41	-20%	394	367	7%
Median Sales Price	\$663,000	\$610,000	9%	\$498,000	\$390,000	28%
Percent of Original List Price Received	96.2%	94.0%	2%	98.6%	97.7%	1%
Median Days on Market Until Sale	43	61	-30%	38	41	-7%
Inventory of Homes for Sale	218	243	-10%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

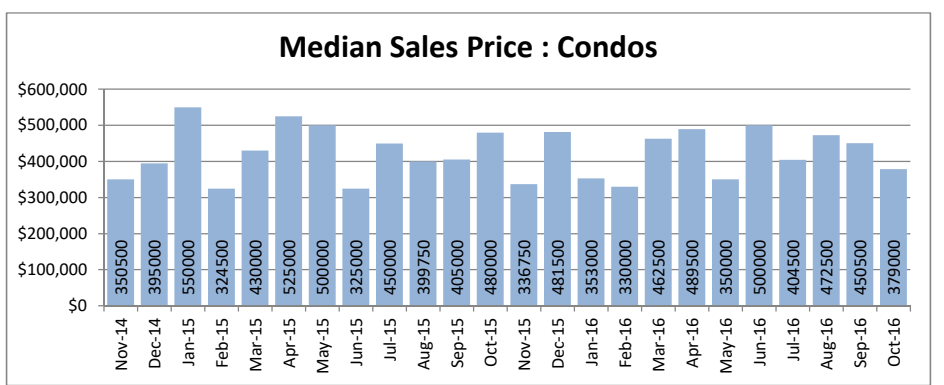
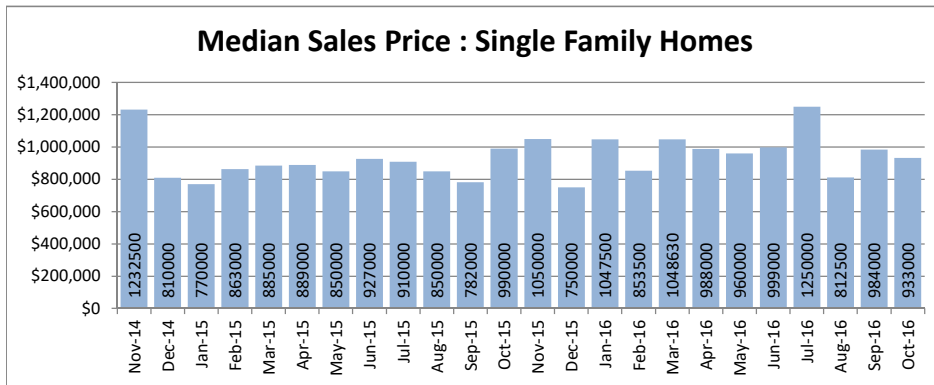
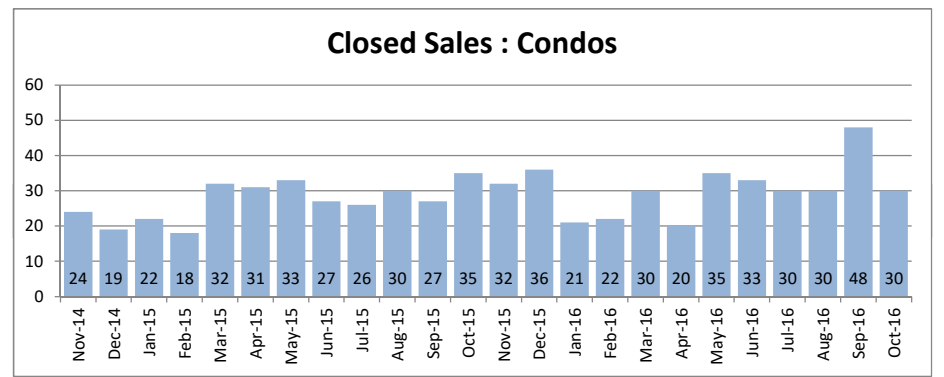
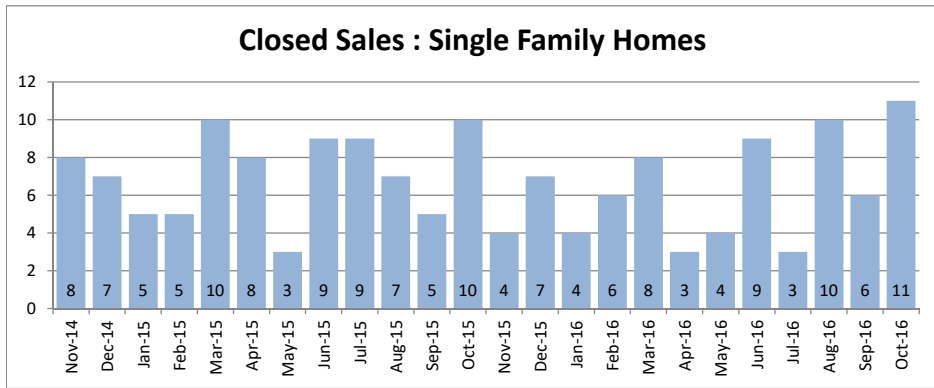


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	12	-17%	105	100	5%
Closed Sales	11	10	10%	64	71	-10%
Median Sales Price	\$933,000	\$990,000	-6%	\$996,000	\$866,250	15%
Percent of Original List Price Received	84.8%	66.9%	27%	94.9%	98.5%	-4%
Median Days on Market Until Sale	62	73	-15%	23	24	-4%
Inventory of Homes for Sale	28	37	-24%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	47	44	7%	444	477	-7%
Closed Sales	30	35	-14%	299	283	6%
Median Sales Price	\$379,000	\$480,000	-21%	\$407,500	\$445,000	-8%
Percent of Original List Price Received	98.4%	96.4%	2%	98.2%	98.9%	-1%
Median Days on Market Until Sale	14	32	-56%	20	25	-20%
Inventory of Homes for Sale	133	147	-10%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

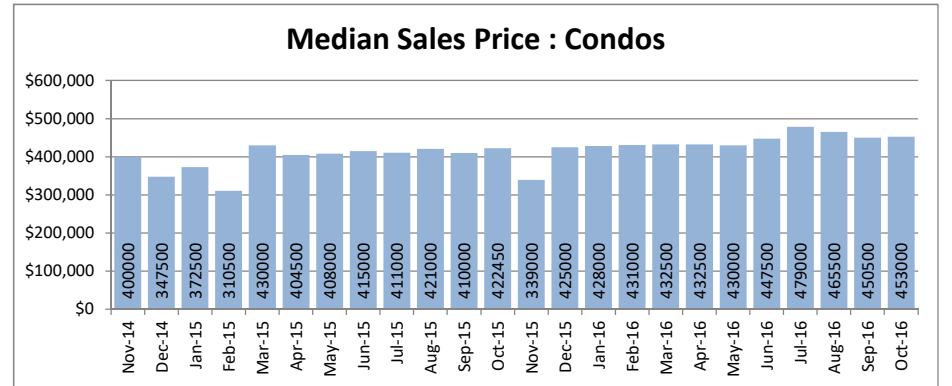
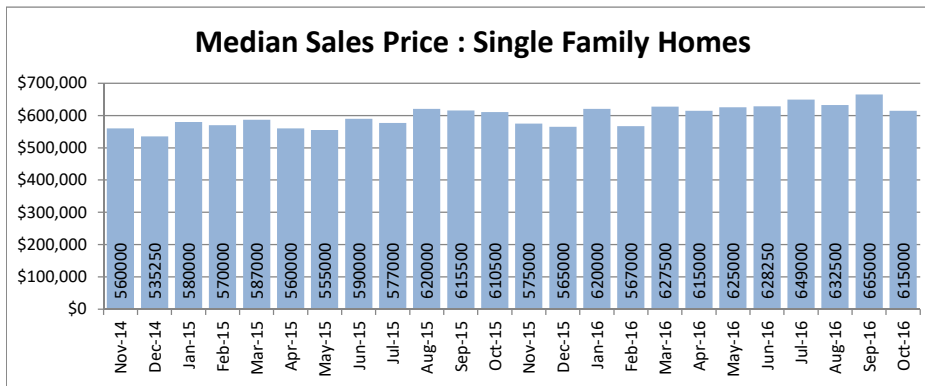
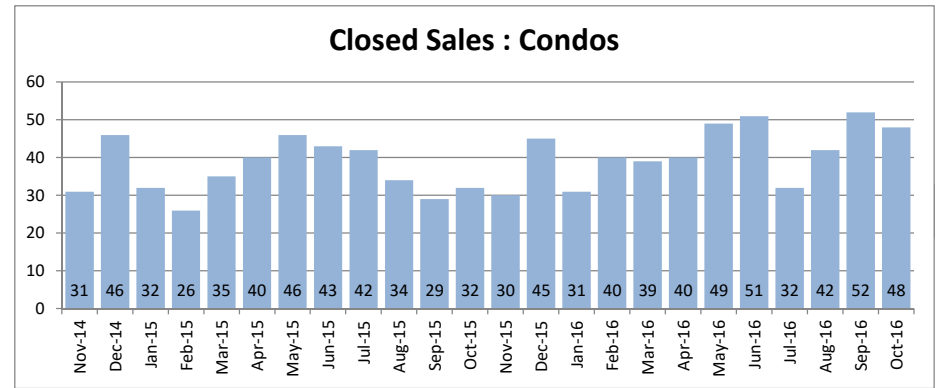
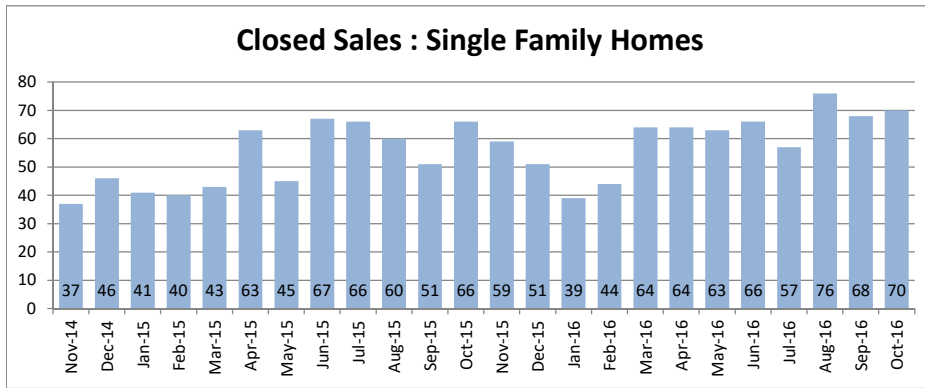


<b>Ewa Plain</b>
<b>1-9-1</b>

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	64	63	2%	746	690	8%
Closed Sales	70	66	6%	611	544	12%
Median Sales Price	\$615,000	\$610,500	1%	\$625,000	\$588,750	6%
Percent of Original List Price Received	100.8%	98.5%	2%	99.4%	99.8%	0%
Median Days on Market Until Sale	15	14	7%	13	14	-7%
Inventory of Homes for Sale	141	154	-8%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	56	47	19%	511	462	11%
Closed Sales	48	32	50%	424	366	16%
Median Sales Price	\$453,000	\$422,450	7%	\$445,000	\$409,000	9%
Percent of Original List Price Received	97.9%	100.4%	-2%	99.3%	98.6%	1%
Median Days on Market Until Sale	11	23	-52%	11	18	-39%
Inventory of Homes for Sale	107	104	3%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

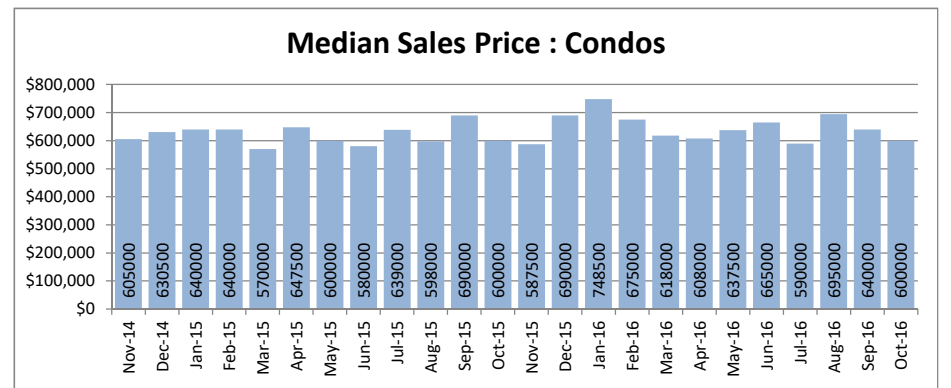
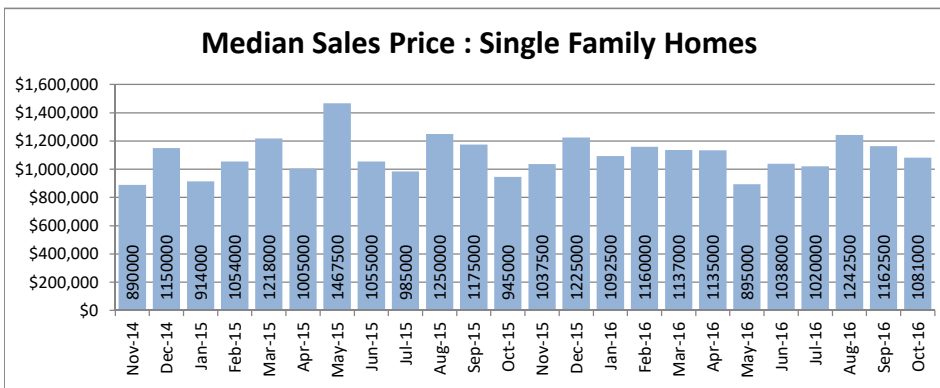
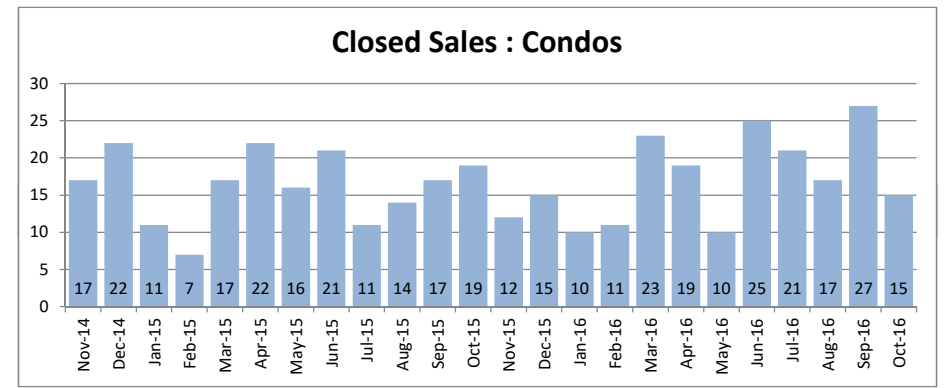
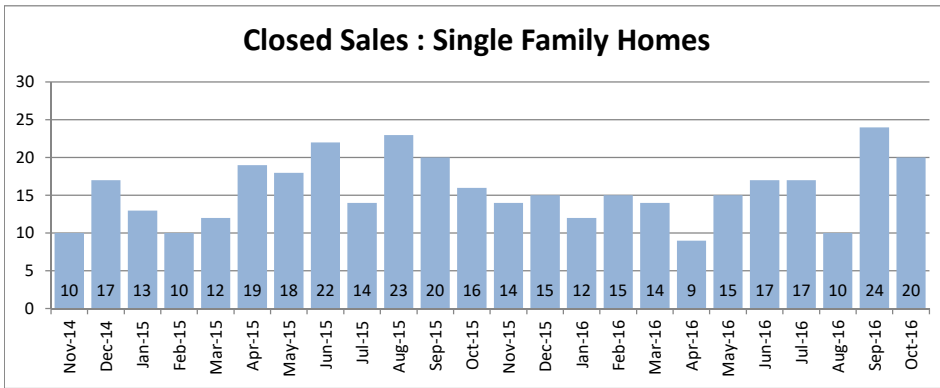


<b>Hawaii Kai</b>
<b>1-3-9</b>

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	23	22	5%	242	239	1%
Closed Sales	20	16	25%	153	167	-8%
Median Sales Price	\$1,081,000	\$945,000	14%	\$1,075,000	\$1,125,000	-4%
Percent of Original List Price Received	98.8%	97.4%	1%	96.0%	95.7%	0%
Median Days on Market Until Sale	34	35	-3%	23	23	0%
Inventory of Homes for Sale	78	83	-6%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	17	-12%	234	220	6%
Closed Sales	15	19	-21%	178	160	11%
Median Sales Price	\$600,000	\$600,000	0%	\$625,000	\$609,750	3%
Percent of Original List Price Received	100.3%	96.8%	4%	98.0%	98.3%	0%
Median Days on Market Until Sale	26	16	63%	23	16	44%
Inventory of Homes for Sale	54	72	-25%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

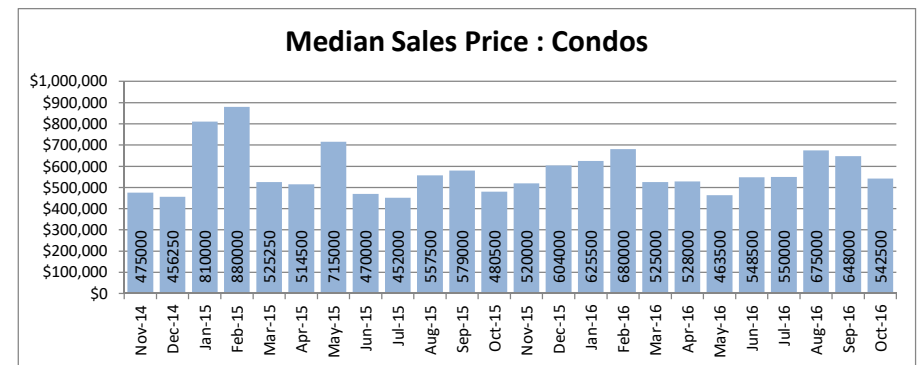
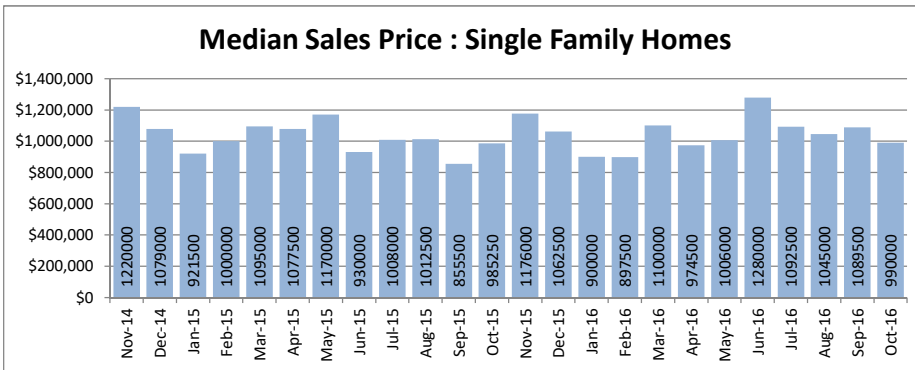
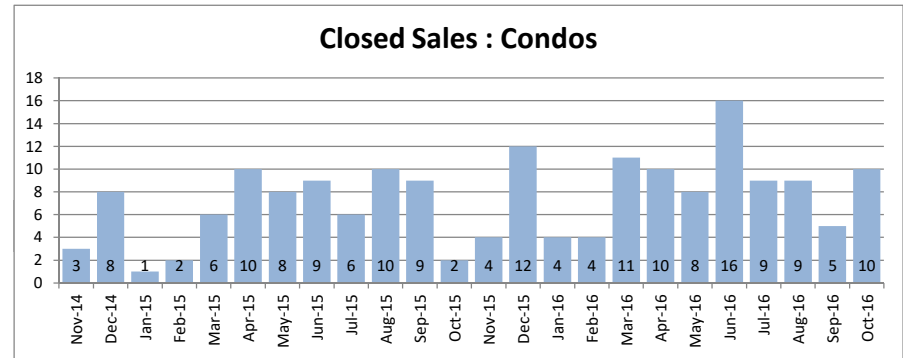
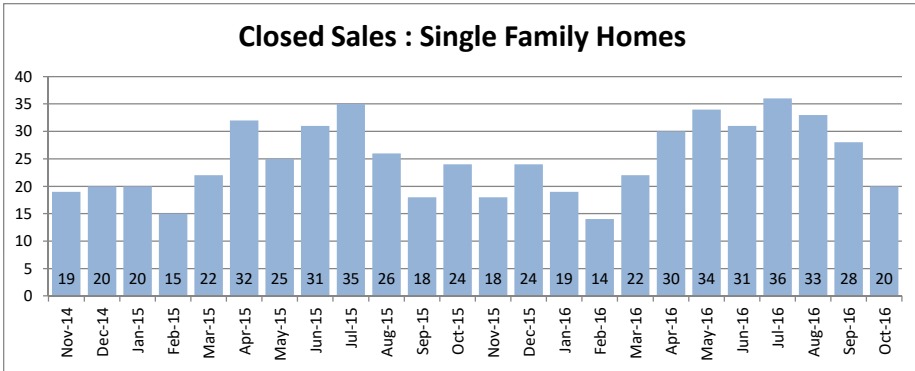


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	32	21	52%	374	318	18%
Closed Sales	20	24	-17%	267	249	7%
Median Sales Price	\$990,000	\$985,250	0%	\$1,065,000	\$1,000,000	7%
Percent of Original List Price Received	95.7%	101.6%	-6%	98.7%	100.5%	-2%
Median Days on Market Until Sale	16	10	60%	17	15	13%
Inventory of Homes for Sale	109	106	3%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	8	50%	103	122	-16%
Closed Sales	10	2	400%	86	64	34%
Median Sales Price	\$542,500	\$480,500	13%	\$550,000	\$560,000	-2%
Percent of Original List Price Received	100.1%	100.6%	0%	100.0%	101.8%	-2%
Median Days on Market Until Sale	8	34	-76%	13	7	86%
Inventory of Homes for Sale	18	13	38%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

October 2016

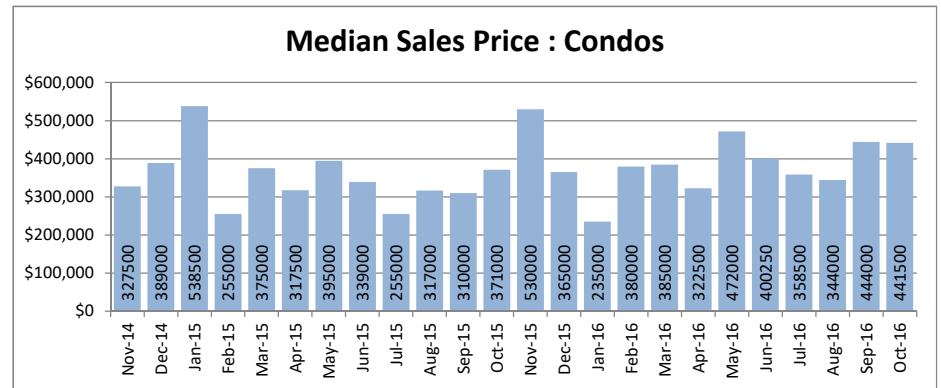
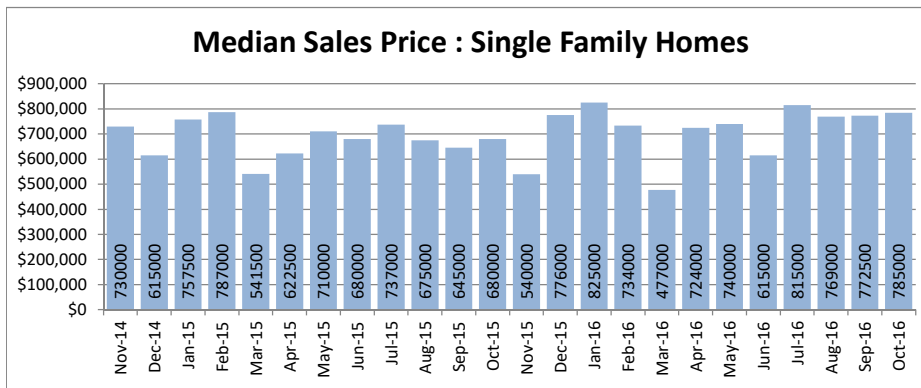
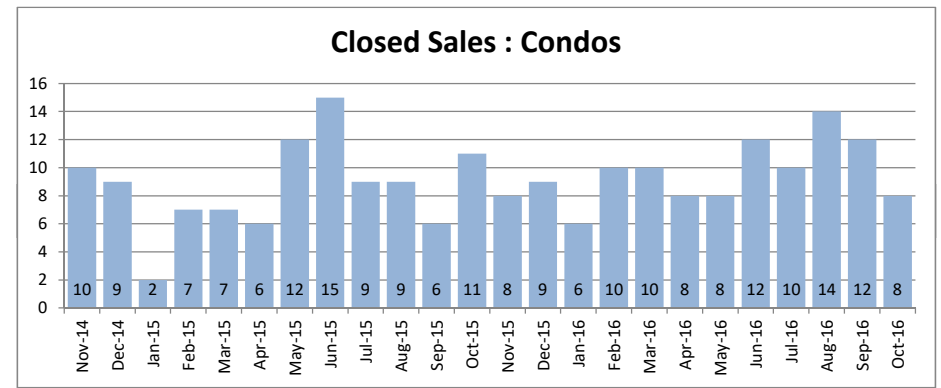
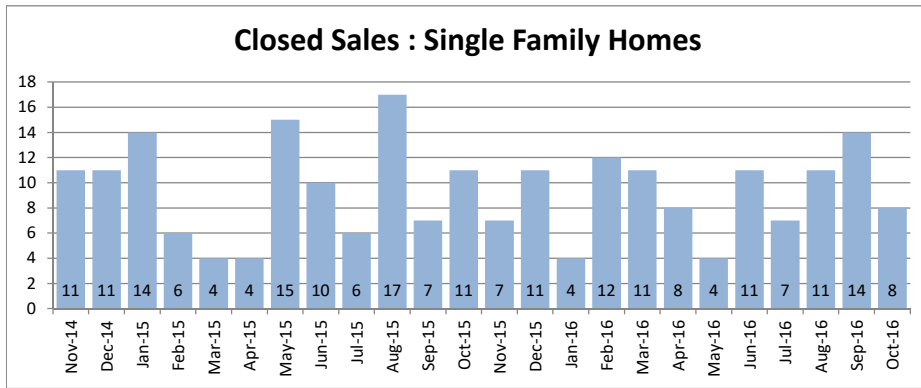


**Kalihi - Palama**  
1-1-2 to 1-1-7

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	13	31%	136	131	4%
Closed Sales	8	11	-27%	90	94	-4%
Median Sales Price	\$785,000	\$680,000	15%	\$700,000	\$688,750	2%
Percent of Original List Price Received	98.2%	100.0%	-2%	98.6%	96.1%	3%
Median Days on Market Until Sale	9	26	-65%	12	18	-33%
Inventory of Homes for Sale	47	44	7%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	15	27%	138	119	16%
Closed Sales	8	11	-27%	98	85	15%
Median Sales Price	\$441,500	\$371,000	19%	\$380,000	\$345,000	10%
Percent of Original List Price Received	100.0%	96.4%	4%	96.2%	98.6%	-2%
Median Days on Market Until Sale	22	21	5%	20	17	18%
Inventory of Homes for Sale	31	35	-11%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

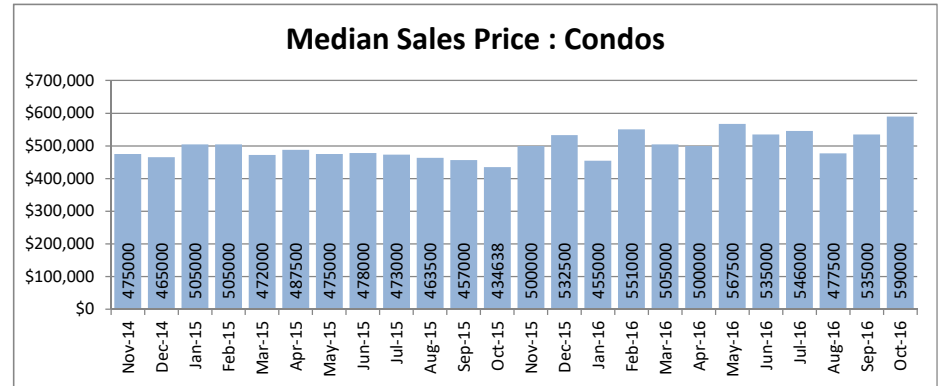
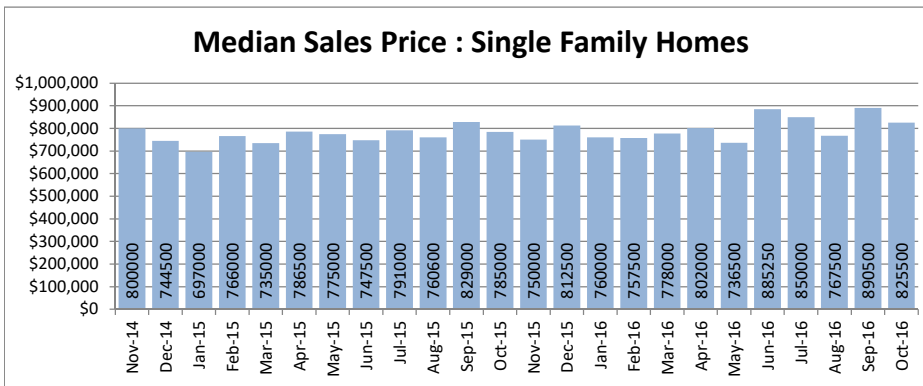
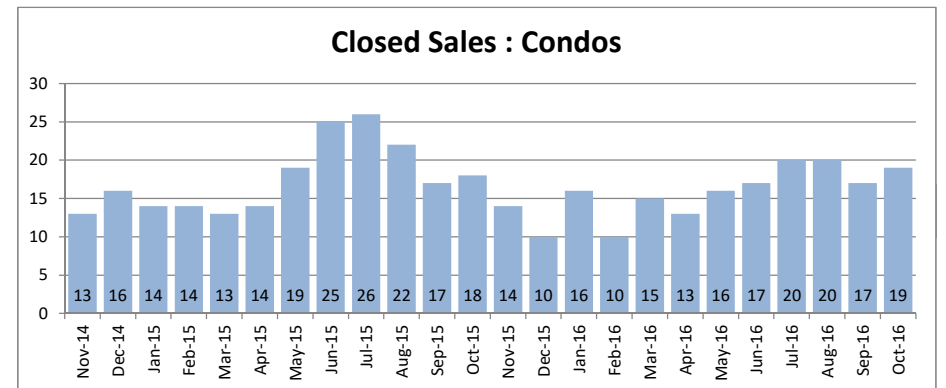
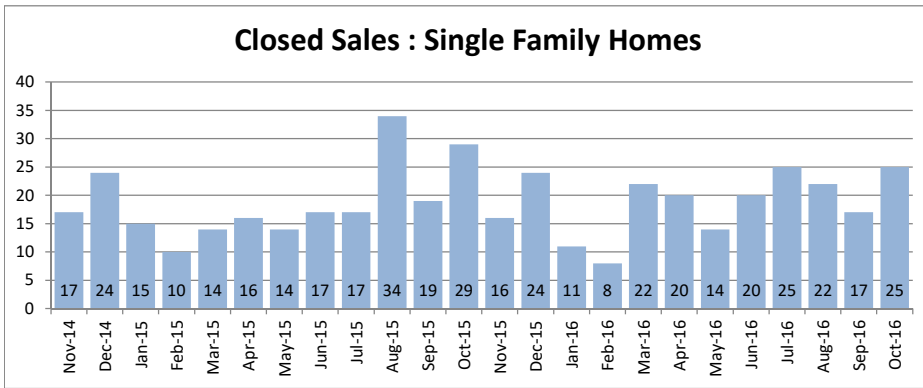


<b>Kaneohe</b>
Selected 1-4-4 to 1-4-7

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	21	-10%	272	255	7%
Closed Sales	25	29	-14%	184	196	-6%
Median Sales Price	\$825,500	\$785,000	5%	\$810,000	\$756,600	7%
Percent of Original List Price Received	100.1%	96.3%	4%	101.3%	97.1%	4%
Median Days on Market Until Sale	13	14	-7%	16	22	-27%
Inventory of Homes for Sale	88	84	5%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	25	14	79%	202	198	2%
Closed Sales	19	18	6%	163	186	-12%
Median Sales Price	\$590,000	\$434,638	36%	\$535,000	\$470,500	14%
Percent of Original List Price Received	100.9%	96.1%	5%	100.0%	101.2%	-1%
Median Days on Market Until Sale	10	12	-17%	11	12	-8%
Inventory of Homes for Sale	43	34	26%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

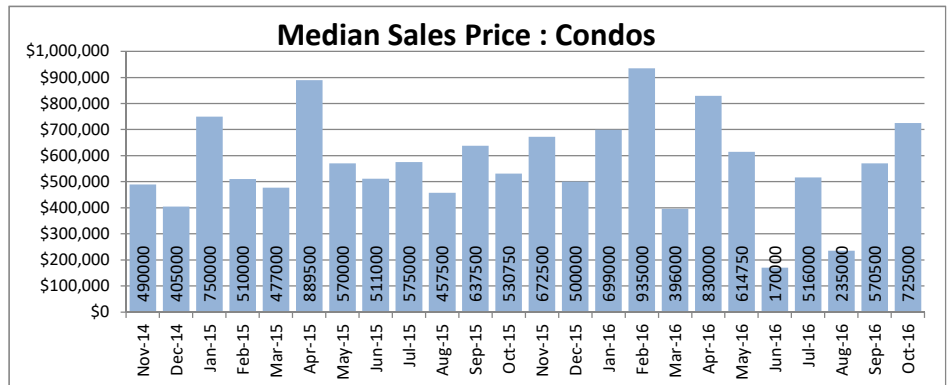
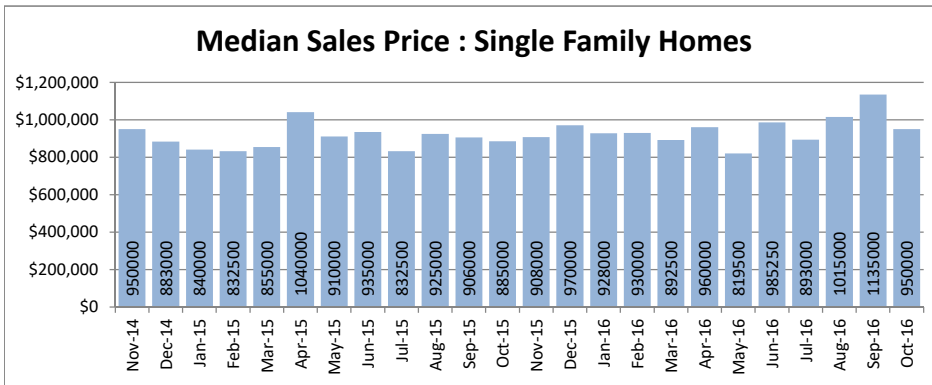
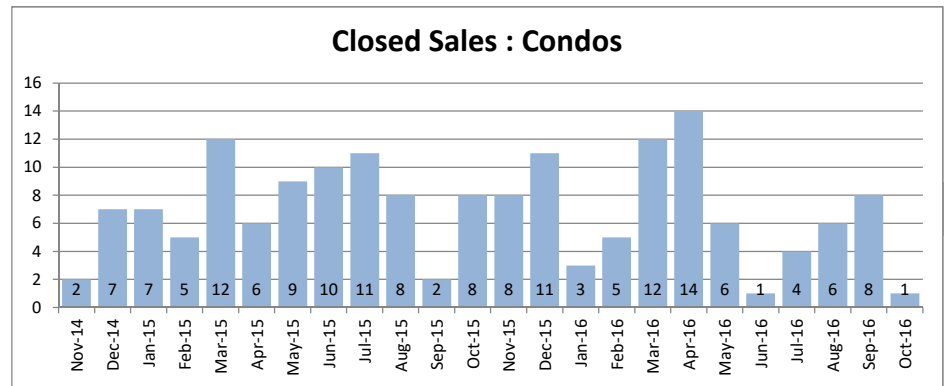
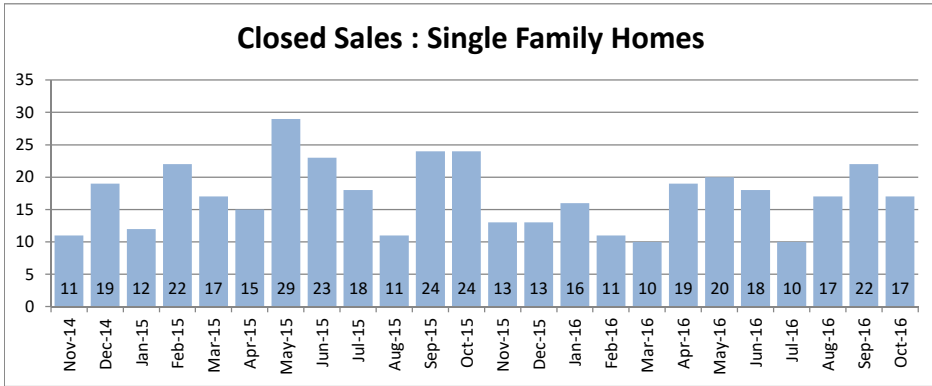


**Kapahulu - Diamond Head**  
1-3-1 to 1-3-4

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	28	18	56%	267	259	3%
Closed Sales	17	24	-29%	160	194	-18%
Median Sales Price	\$950,000	\$885,000	7%	\$950,000	\$890,000	7%
Percent of Original List Price Received	107.0%	95.4%	12%	100.0%	98.5%	2%
Median Days on Market Until Sale	12	22	-45%	18	24	-25%
Inventory of Homes for Sale	89	85	5%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	18	-67%	109	130	-16%
Closed Sales	1	8	-88%	60	78	-23%
Median Sales Price	\$725,000	\$530,750	37%	\$536,250	\$549,500	-2%
Percent of Original List Price Received	81.0%	90.7%	-11%	97.3%	95.6%	2%
Median Days on Market Until Sale	141	60	135%	50	30	67%
Inventory of Homes for Sale	53	62	-15%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

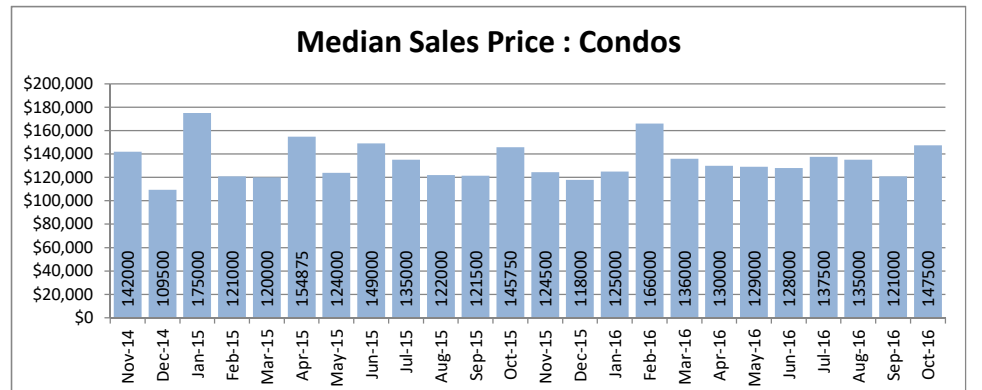
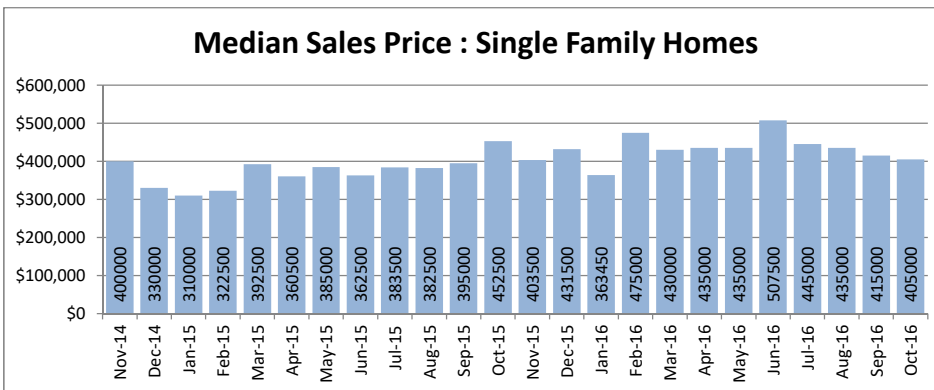
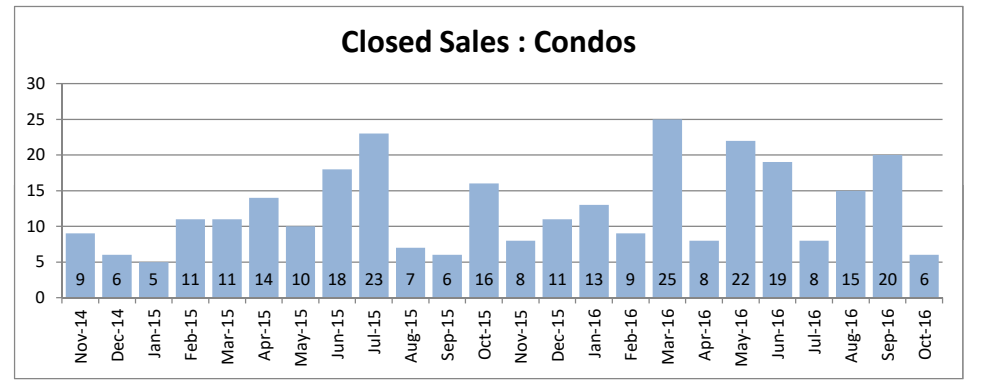
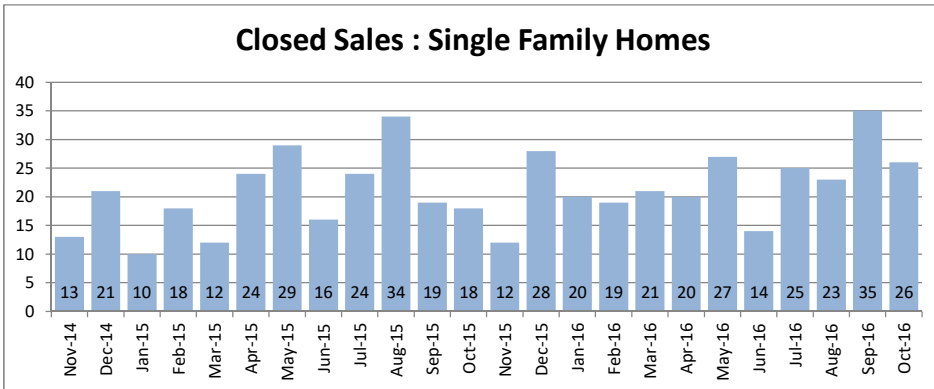


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	29	23	26%	348	306	14%
Closed Sales	26	18	44%	230	206	12%
Median Sales Price	\$405,000	\$452,500	-10%	\$430,000	\$379,000	13%
Percent of Original List Price Received	106.6%	96.9%	10%	98.1%	97.9%	0%
Median Days on Market Until Sale	53	31	71%	22	30	-27%
Inventory of Homes for Sale	99	80	24%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	26	19	37%	201	183	10%
Closed Sales	6	16	-63%	145	124	17%
Median Sales Price	\$147,500	\$145,750	1%	\$135,000	\$135,000	0%
Percent of Original List Price Received	97.4%	96.2%	1%	97.0%	93.1%	4%
Median Days on Market Until Sale	28	56	-50%	28	44	-36%
Inventory of Homes for Sale	57	69	-17%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2016

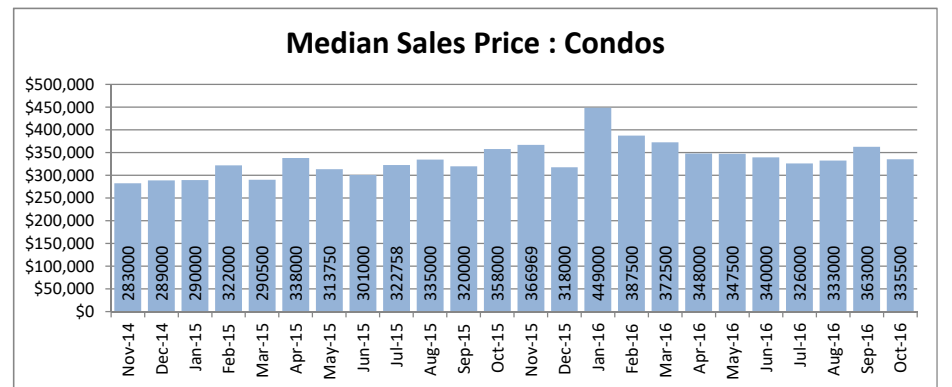
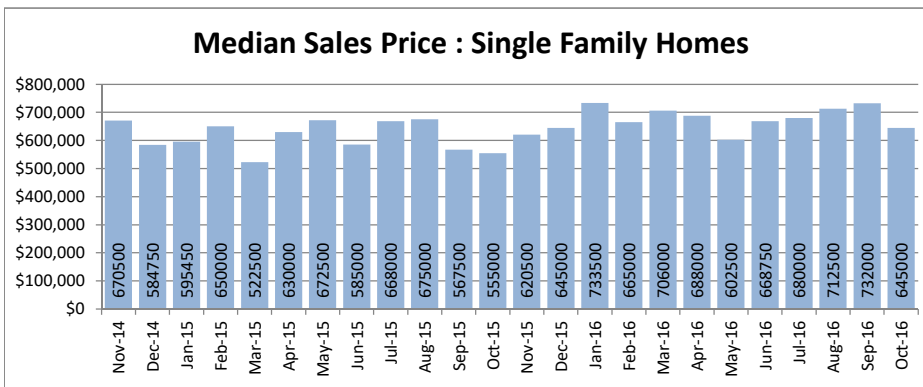
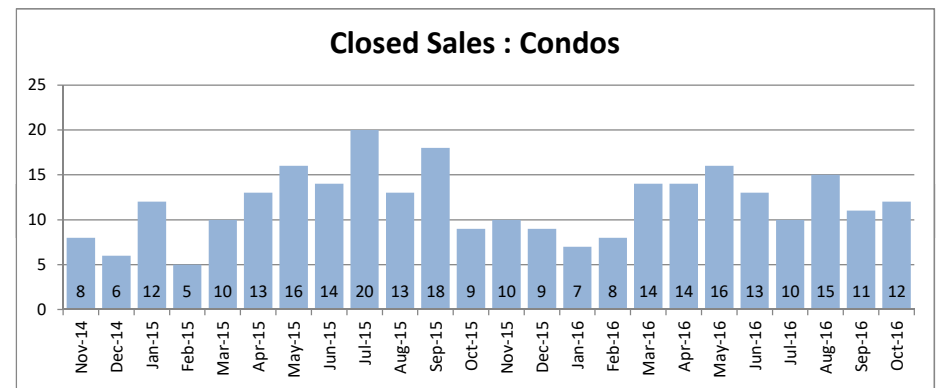
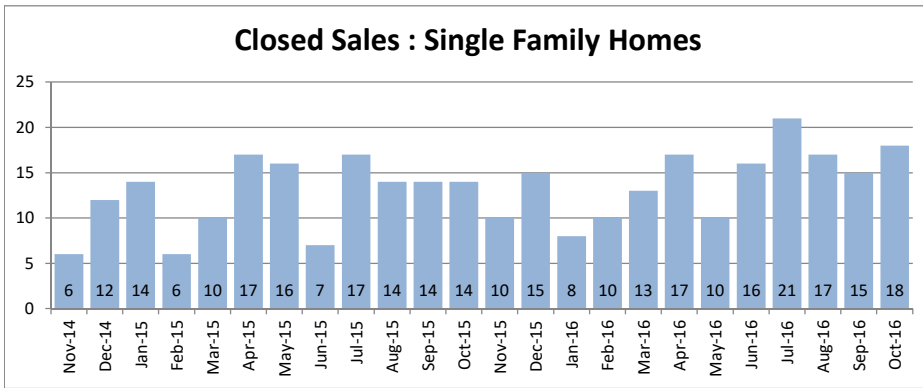


<b>Makakilo</b>
1-9-2 to 1-9-3

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	19	-26%	178	189	-6%
Closed Sales	18	14	29%	145	137	6%
Median Sales Price	\$645,000	\$555,000	16%	\$685,000	\$625,000	10%
Percent of Original List Price Received	94.2%	97.9%	-4%	99.4%	100.0%	-1%
Median Days on Market Until Sale	45	23	96%	28	25	12%
Inventory of Homes for Sale	36	50	-28%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	18	8	125%	142	154	-8%
Closed Sales	12	9	33%	120	133	-10%
Median Sales Price	\$335,500	\$358,000	-6%	\$350,000	\$317,500	10%
Percent of Original List Price Received	102.4%	100.8%	2%	100.1%	99.2%	1%
Median Days on Market Until Sale	20	18	11%	13	16	-19%
Inventory of Homes for Sale	25	28	-11%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

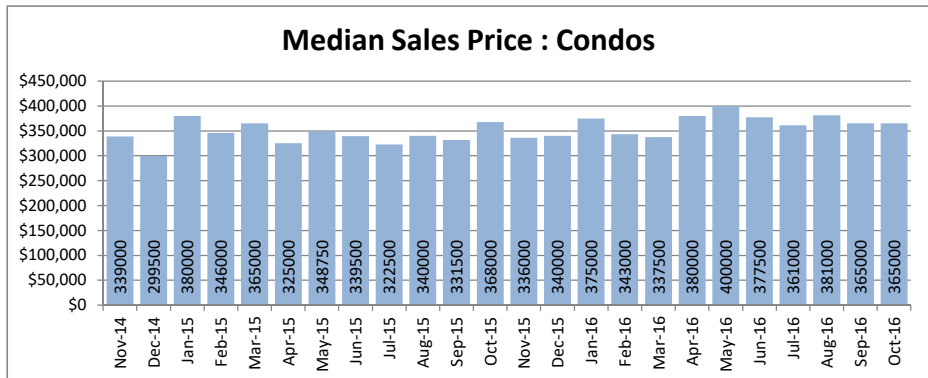
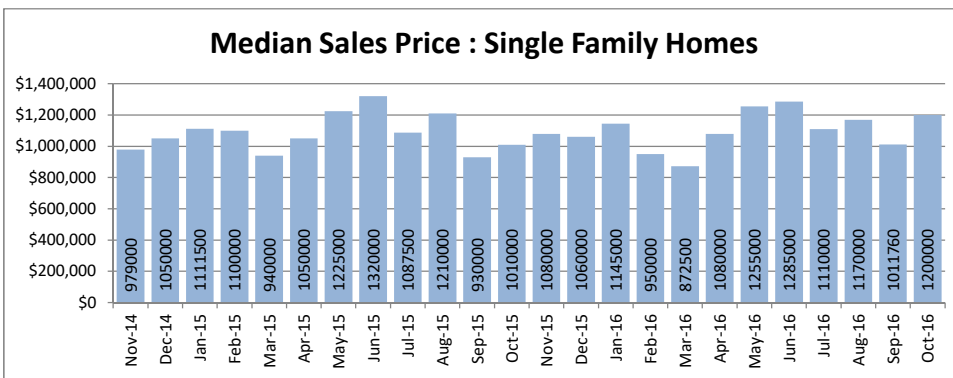
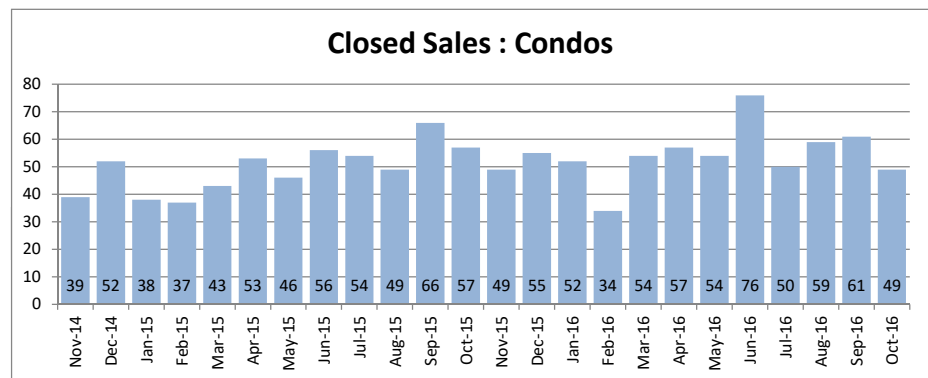
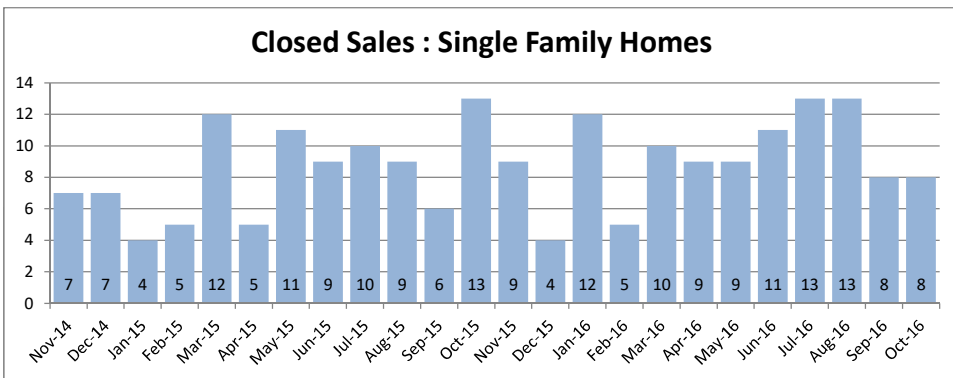


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	17	-41%	121	153	-21%
Closed Sales	8	13	-38%	98	84	17%
Median Sales Price	\$1,200,000	\$1,010,000	19%	\$1,100,000	\$1,114,750	-1%
Percent of Original List Price Received	98.8%	85.0%	16%	100.0%	94.2%	6%
Median Days on Market Until Sale	51	24	113%	29	23	26%
Inventory of Homes for Sale	35	65	-46%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	69	87	-21%	747	740	1%
Closed Sales	49	57	-14%	544	504	8%
Median Sales Price	\$365,000	\$368,000	-1%	\$370,000	\$344,500	7%
Percent of Original List Price Received	99.2%	100.0%	-1%	97.6%	98.7%	-1%
Median Days on Market Until Sale	23	26	-12%	21	21	0%
Inventory of Homes for Sale	211	200	6%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2016

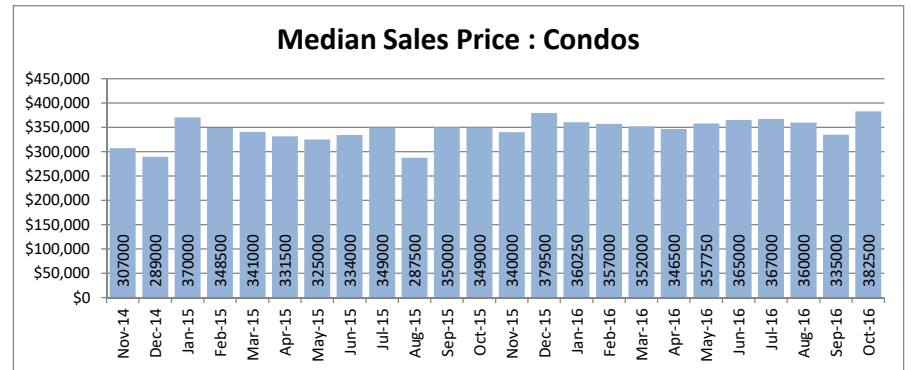
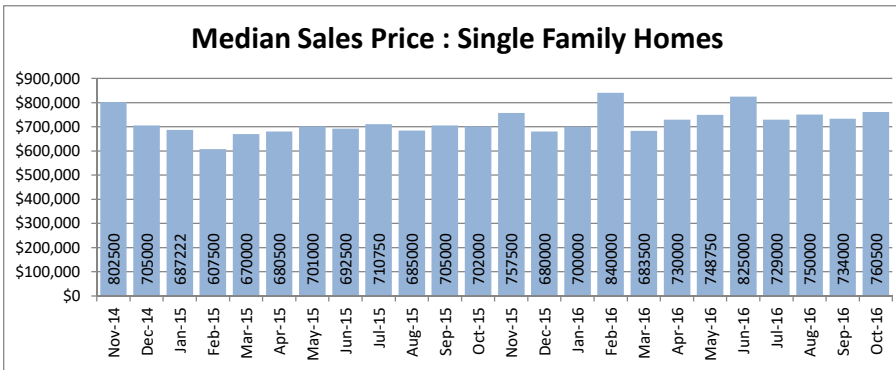
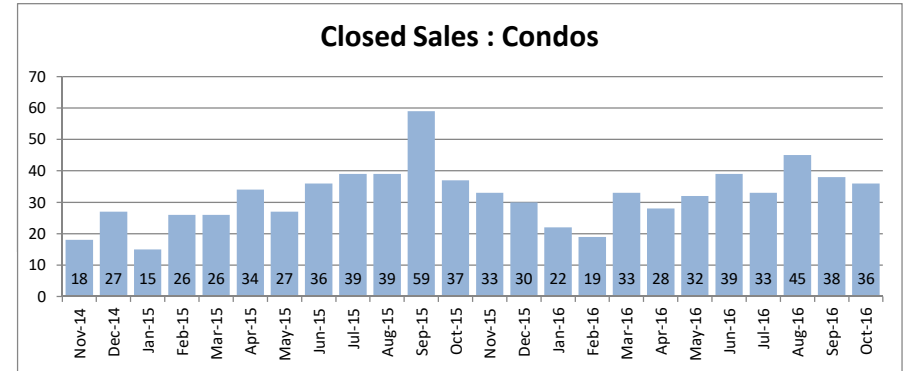
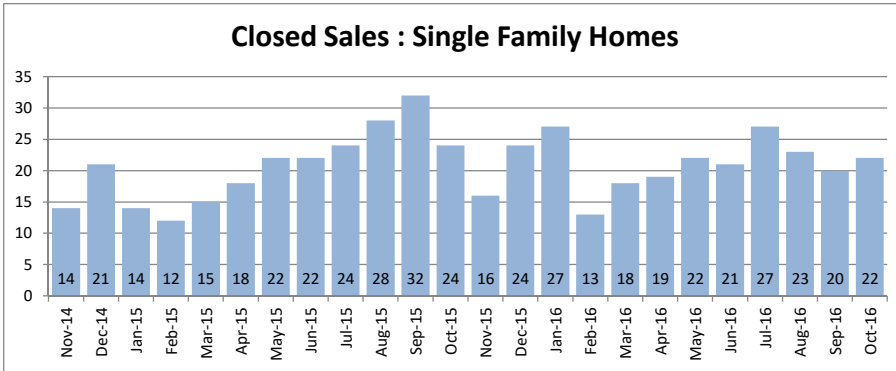


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	18	20	-10%	235	288	-18%
Closed Sales	22	24	-8%	212	210	1%
Median Sales Price	\$760,500	\$702,000	8%	\$745,000	\$689,000	8%
Percent of Original List Price Received	99.4%	99.9%	-1%	99.3%	98.4%	1%
Median Days on Market Until Sale	11	27	-59%	16	22	-27%
Inventory of Homes for Sale	54	70	-23%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	36	30	20%	368	377	-2%
Closed Sales	36	37	-3%	325	342	-5%
Median Sales Price	\$382,500	\$349,000	10%	\$358,450	\$339,000	6%
Percent of Original List Price Received	104.8%	99.7%	5%	100.7%	100.1%	1%
Median Days on Market Until Sale	10	10	0%	9	13	-31%
Inventory of Homes for Sale	63	64	-2%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2016

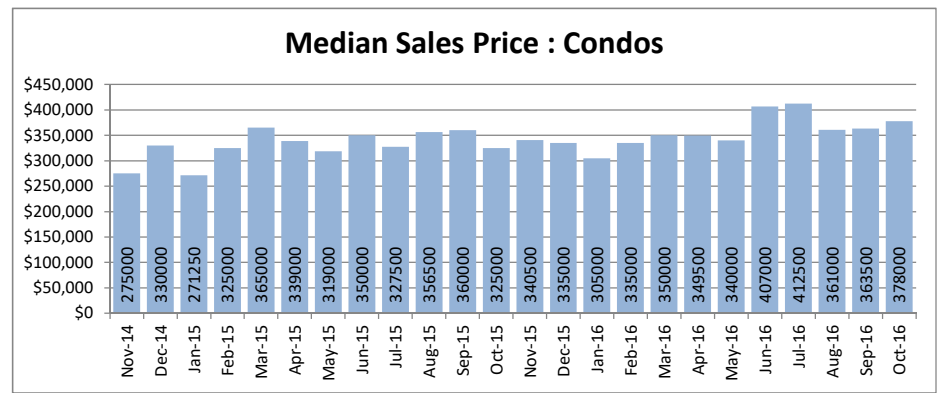
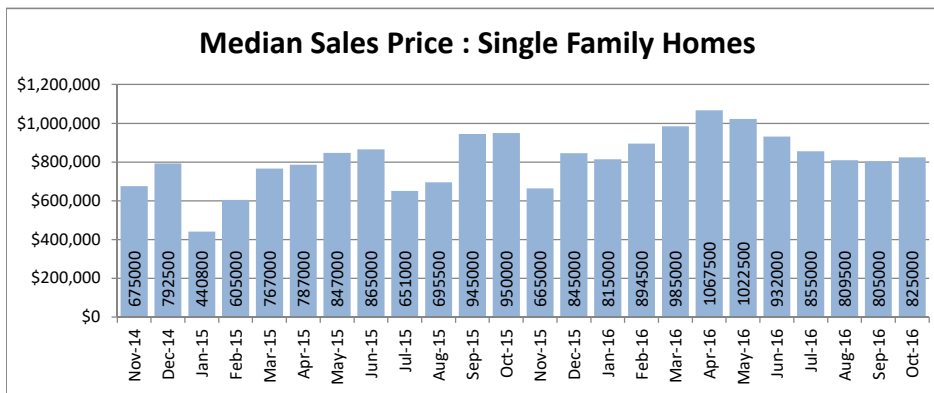
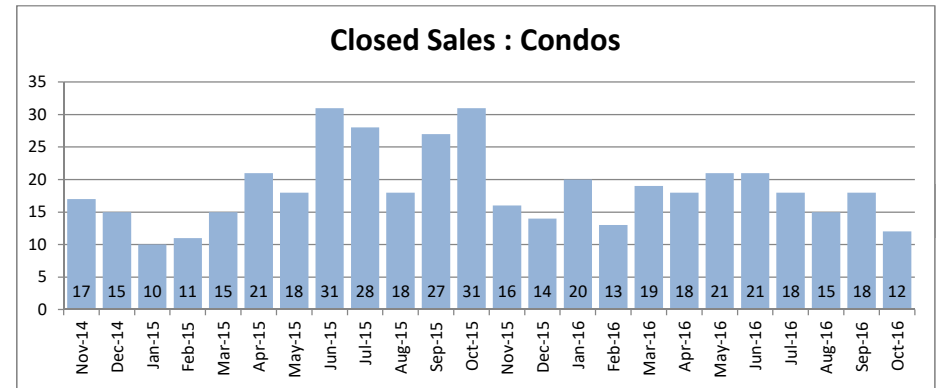
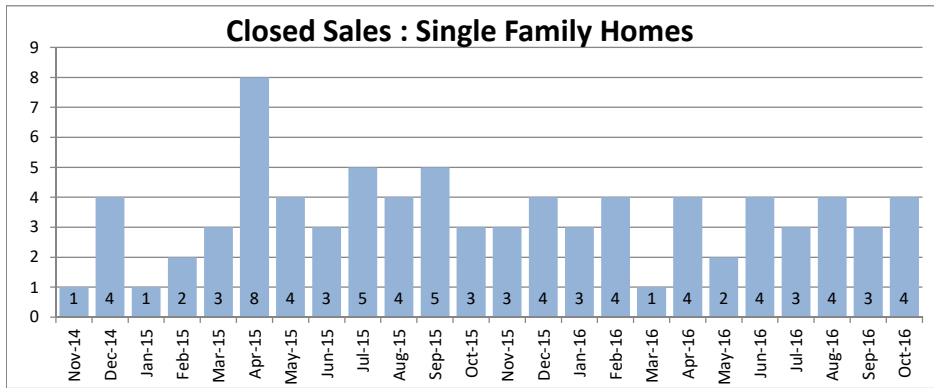


<b>Moanalua - Salt Lake</b>
<b>1-1-1</b>

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	9	5	80%	46	55	-16%
Closed Sales	4	3	33%	32	38	-16%
Median Sales Price	\$825,000	\$950,000	-13%	\$894,500	\$781,000	15%
Percent of Original List Price Received	98.0%	97.4%	1%	96.7%	98.0%	-1%
Median Days on Market Until Sale	12	5	140%	20	15	33%
Inventory of Homes for Sale	12	11	9%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	20	29	-31%	203	253	-20%
Closed Sales	12	31	-61%	175	214	-18%
Median Sales Price	\$378,000	\$325,000	16%	\$355,000	\$335,000	6%
Percent of Original List Price Received	95.9%	100.0%	-4%	100.0%	98.5%	2%
Median Days on Market Until Sale	16	14	14%	11	14	-21%
Inventory of Homes for Sale	43	56	-23%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.



# Local Market Update

October 2016

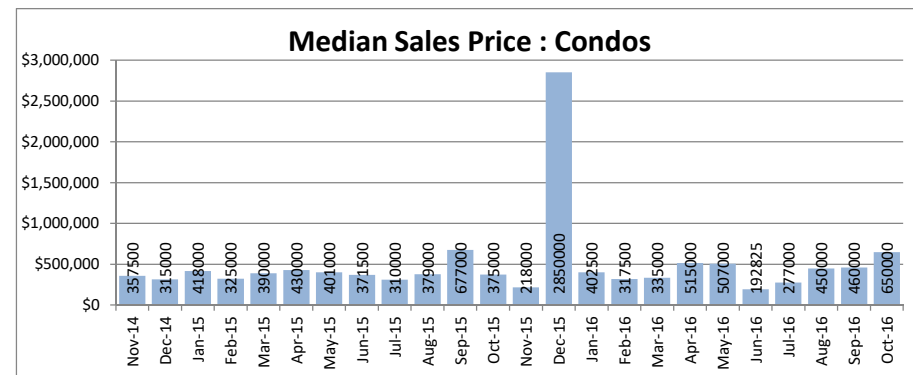
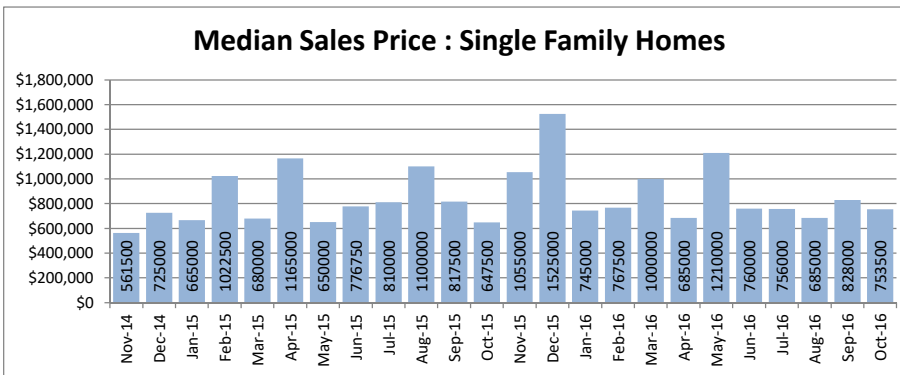
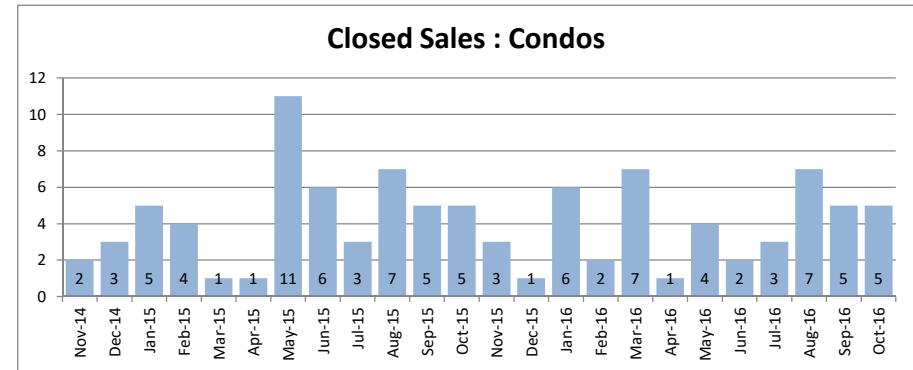
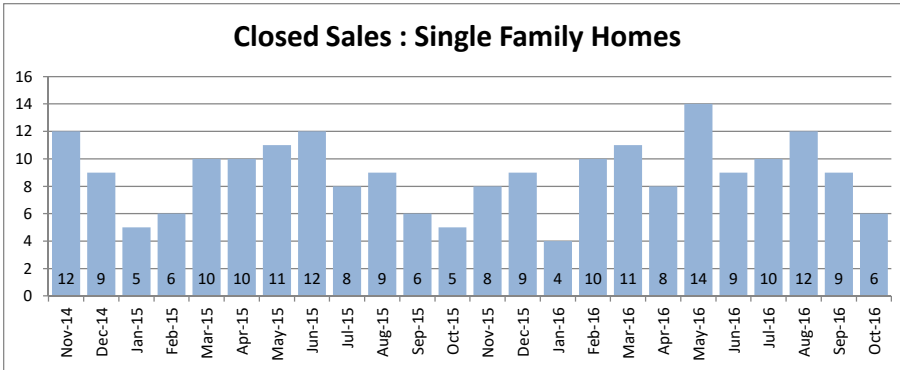


**North Shore**  
1-5-6 to 1-6-9

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	20	-30%	144	152	-5%
Closed Sales	6	5	20%	93	79	18%
Median Sales Price	\$753,500	\$697,500	8%	\$812,500	\$785,000	4%
Percent of Original List Price Received	98.8%	94.5%	5%	92.3%	92.4%	0%
Median Days on Market Until Sale	8	35	-77%	47	26	81%
Inventory of Homes for Sale	67	70	-4%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	2	6	-67%	59	61	-3%
Closed Sales	5	5	0%	42	48	-13%
Median Sales Price	\$650,000	\$375,000	73%	\$435,989	\$393,000	11%
Percent of Original List Price Received	100.2%	98.9%	1%	97.1%	97.0%	0%
Median Days on Market Until Sale	42	27	56%	35	54	-35%
Inventory of Homes for Sale	17	20	-15%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2016

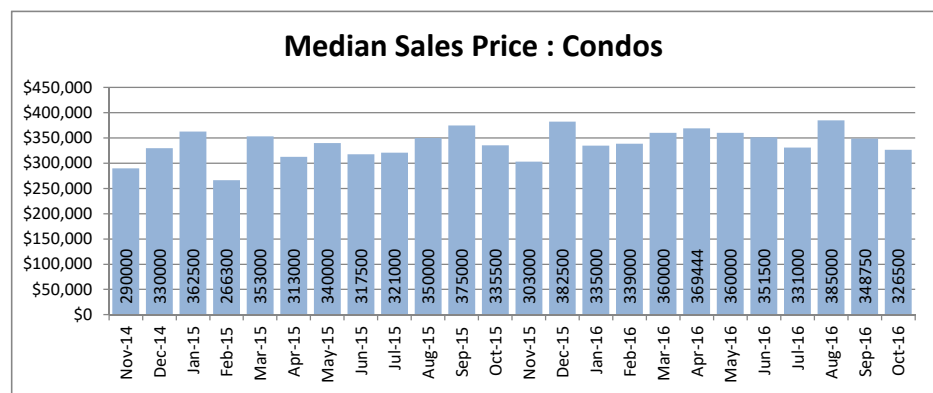
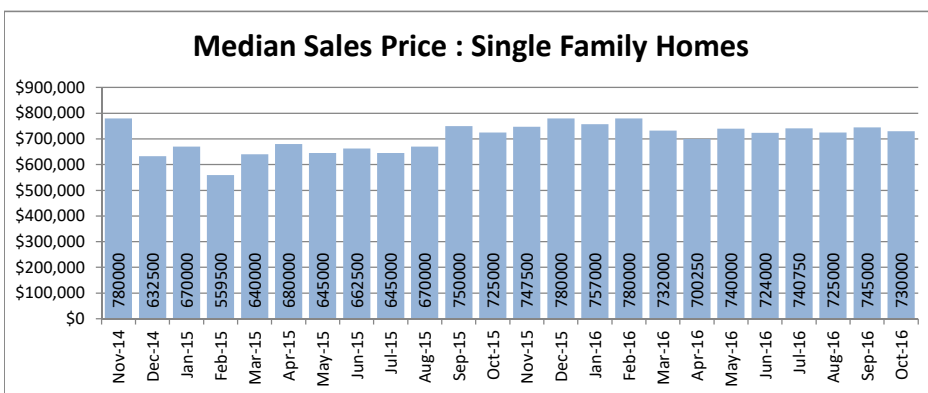
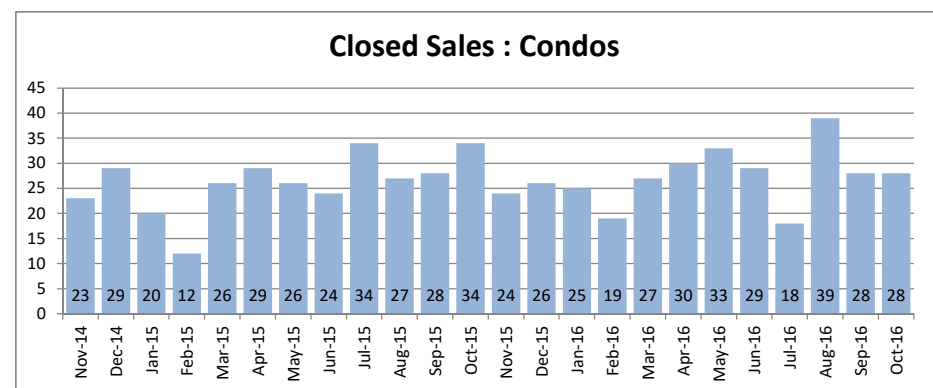
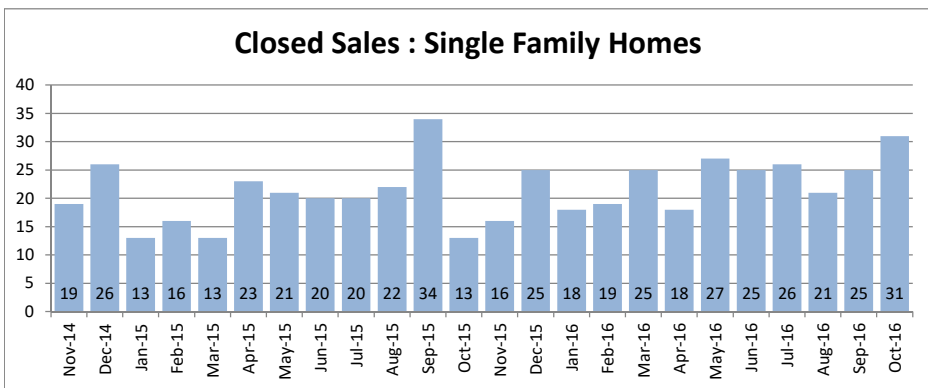


**Pearl City - Aiea**  
1-9-6 to 1-9-9

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	36	34	6%	283	272	4%
Closed Sales	31	13	138%	235	197	19%
Median Sales Price	\$730,000	\$725,000	1%	\$733,000	\$670,000	9%
Percent of Original List Price Received	100.1%	96.8%	3%	97.9%	99.3%	-1%
Median Days on Market Until Sale	19	10	90%	13	17	-24%
Inventory of Homes for Sale	74	58	28%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	39	27	44%	330	317	4%
Closed Sales	28	34	-18%	276	262	5%
Median Sales Price	\$326,500	\$335,500	-3%	\$349,500	\$332,500	5%
Percent of Original List Price Received	101.6%	99.6%	2%	98.5%	95.3%	3%
Median Days on Market Until Sale	10	11	-9%	11	16	-31%
Inventory of Homes for Sale	70	72	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

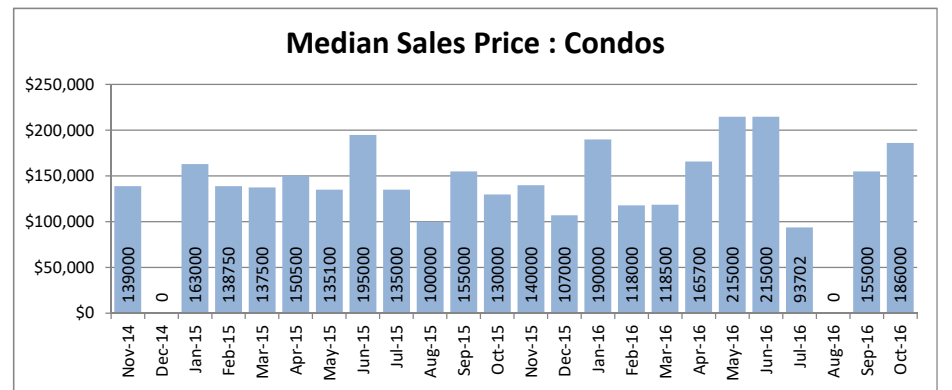
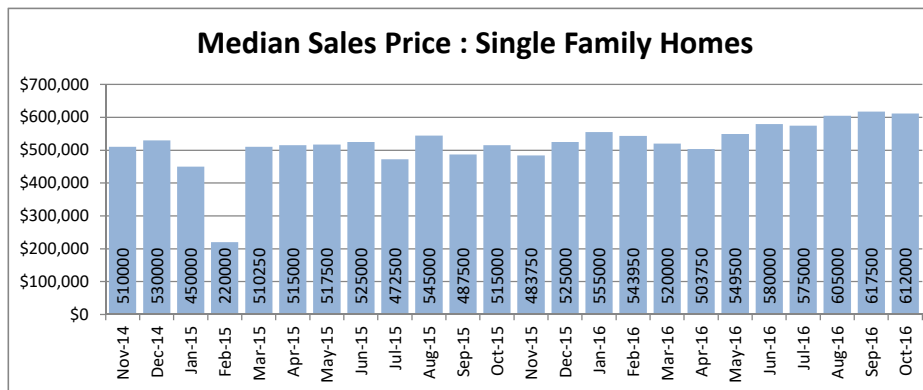
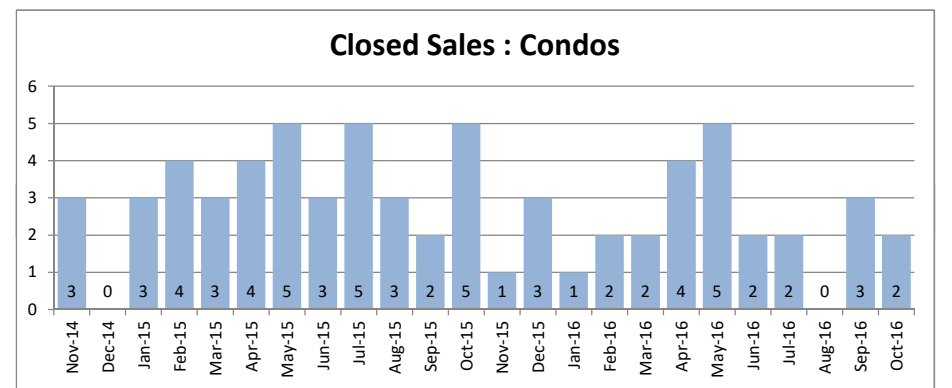
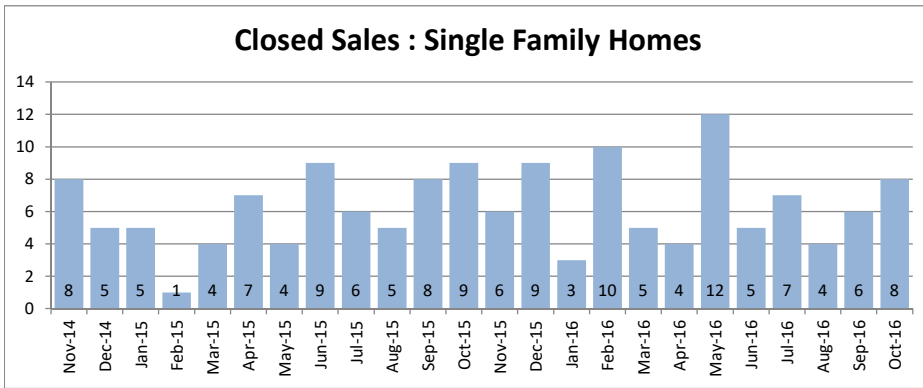


**Wahiawa**  
1-7-1 to 1-7-7

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	13	-54%	85	90	-6%
Closed Sales	8	9	-11%	64	59	8%
Median Sales Price	\$612,000	\$515,000	19%	\$564,500	\$515,000	10%
Percent of Original List Price Received	96.5%	94.1%	3%	98.8%	98.1%	1%
Median Days on Market Until Sale	19	31	-39%	13	21	-38%
Inventory of Homes for Sale	21	27	-22%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	4	1	300%	30	35	-14%
Closed Sales	2	5	-60%	23	37	-38%
Median Sales Price	\$186,000	\$130,000	43%	\$160,000	\$144,000	11%
Percent of Original List Price Received	97.4%	100.0%	-3%	100.1%	99.3%	1%
Median Days on Market Until Sale	8	7	14%	13	20	-35%
Inventory of Homes for Sale	7	12	-42%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

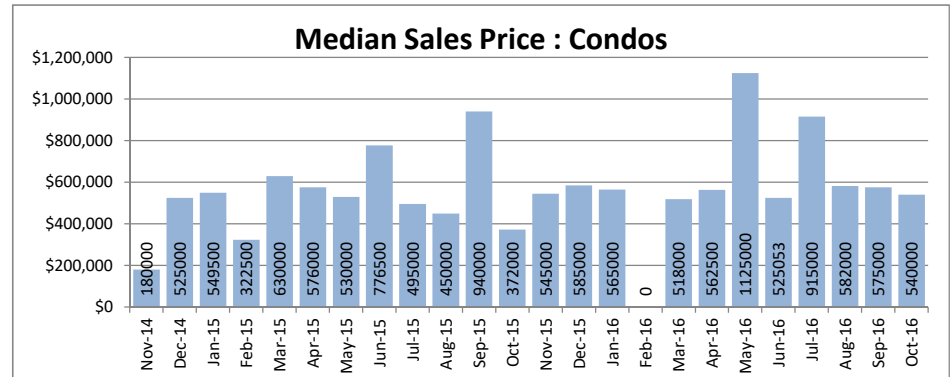
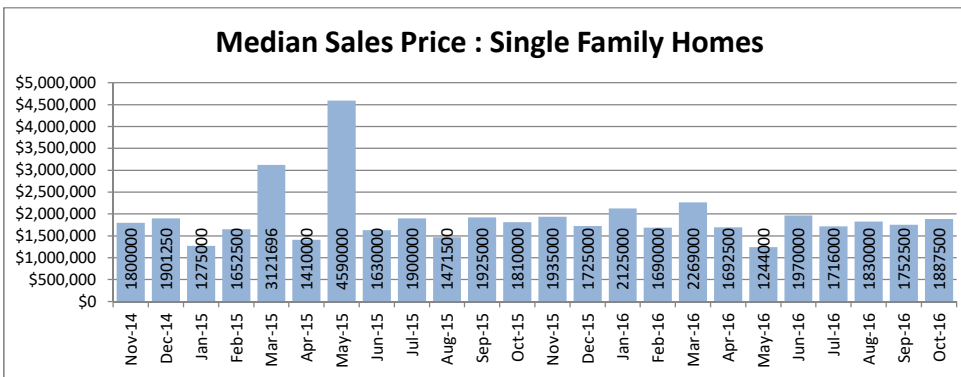
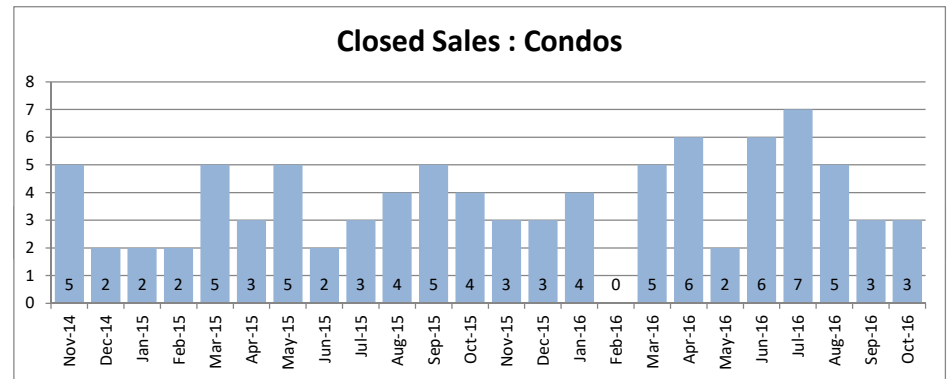
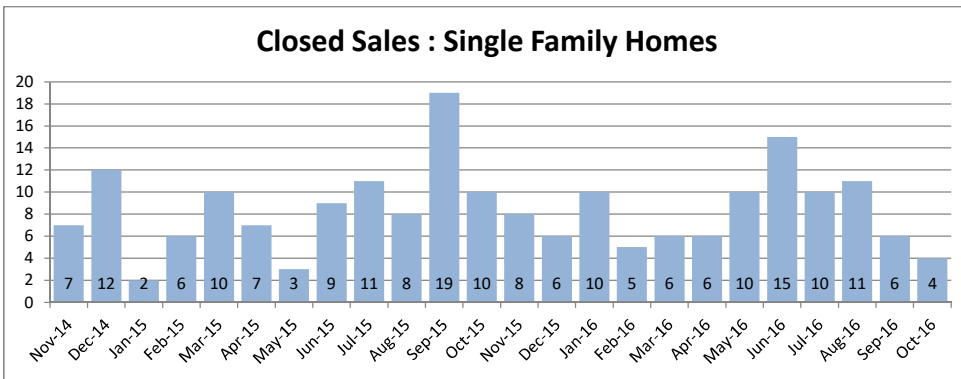


<b>Waialae - Kahala</b>
<b>1-3-5</b>

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	10	50%	193	168	15%
Closed Sales	4	10	-60%	83	86	-3%
Median Sales Price	\$1,887,500	\$1,810,000	4%	\$1,849,000	\$1,837,500	1%
Percent of Original List Price Received	88.9%	97.5%	-9%	94.8%	98.7%	-4%
Median Days on Market Until Sale	68	40	70%	42	35	20%
Inventory of Homes for Sale	81	72	13%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	3	100%	73	50	46%
Closed Sales	3	4	-25%	41	34	21%
Median Sales Price	\$540,000	\$372,000	45%	\$568,000	\$532,500	7%
Percent of Original List Price Received	96.4%	100.0%	-4%	98.1%	100.5%	-2%
Median Days on Market Until Sale	80	48	67%	23	13	77%
Inventory of Homes for Sale	27	14	93%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2016

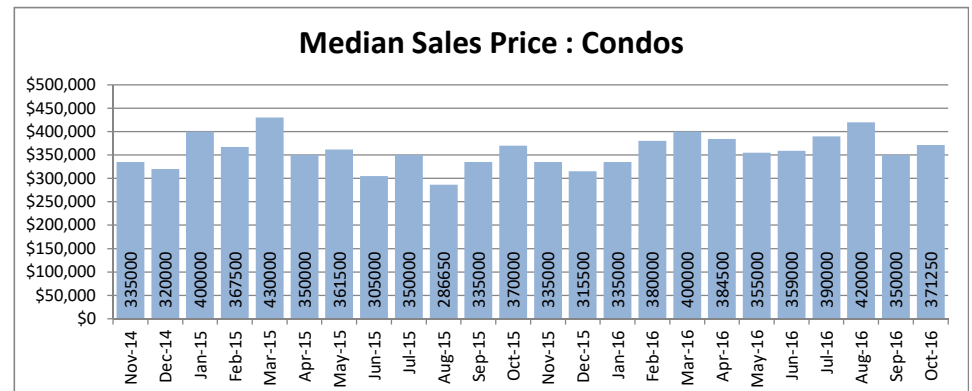
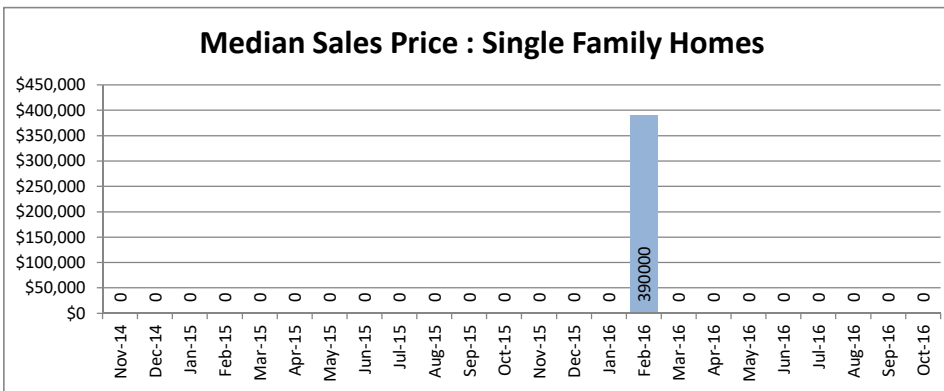
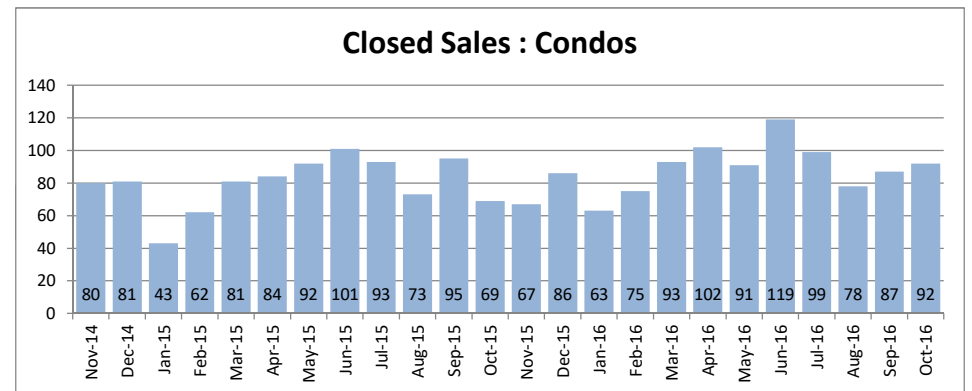
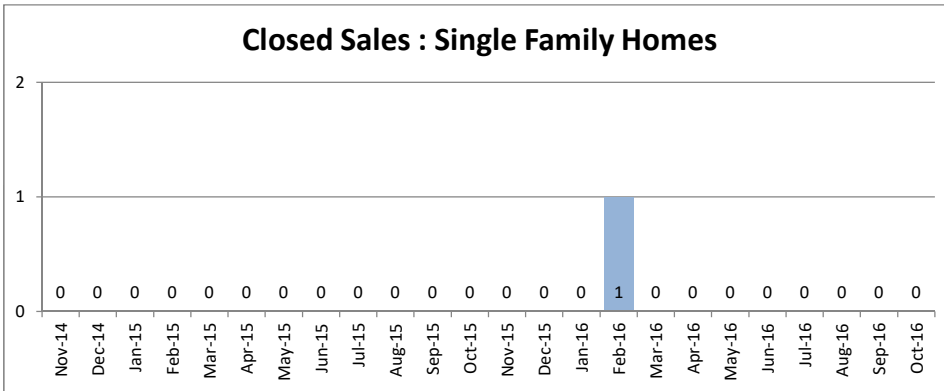


<b>Waikiki</b>
<b>1-2-6</b>

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	3	1	200%
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$390,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	100.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	0	-	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	108	108	0%	1309	1391	-6%
Closed Sales	92	69	33%	899	802	12%
Median Sales Price	\$371,250	\$370,000	0%	\$370,000	\$350,000	6%
Percent of Original List Price Received	95.8%	96.1%	0%	96.1%	95.9%	0%
Median Days on Market Until Sale	56	49	14%	39	39	0%
Inventory of Homes for Sale	463	573	-19%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2016

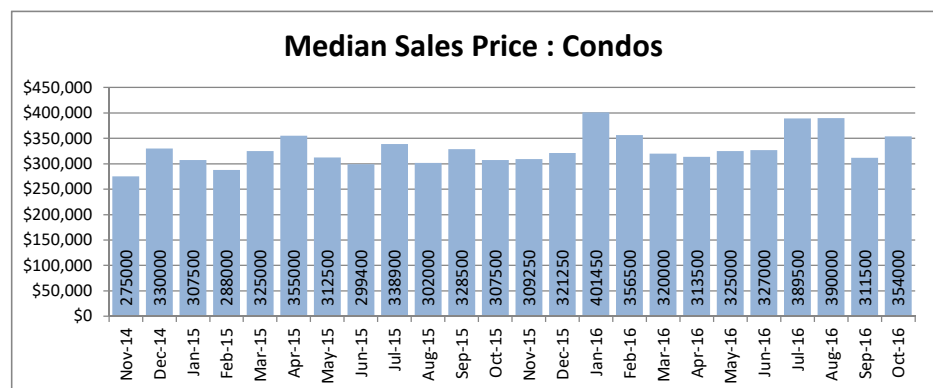
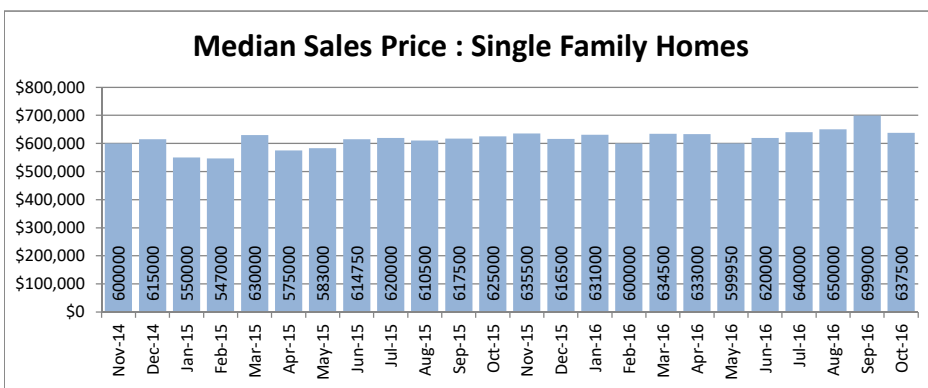
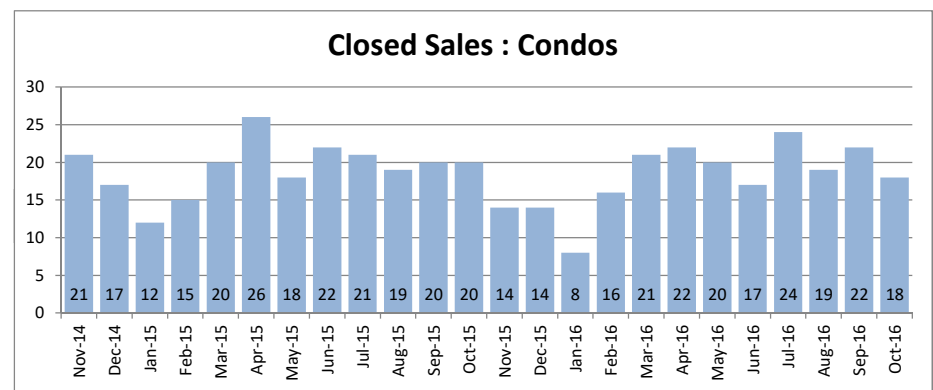
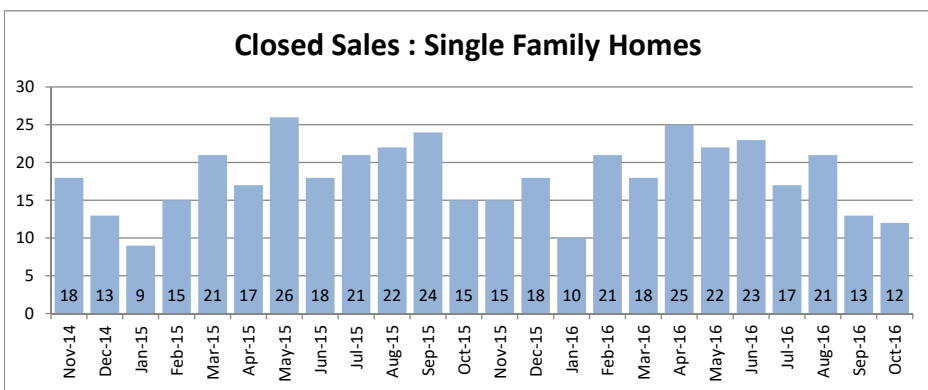


<b>Waipahu</b>
<b>1-9-4</b>

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	20	-20%	215	223	-4%
Closed Sales	12	15	-20%	182	189	-4%
Median Sales Price	\$637,500	\$625,000	2%	\$625,000	\$600,000	4%
Percent of Original List Price Received	98.5%	97.8%	1%	98.4%	97.6%	1%
Median Days on Market Until Sale	17	25	-32%	15	20	-25%
Inventory of Homes for Sale	39	47	-17%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	9	89%	216	220	-2%
Closed Sales	18	20	-10%	187	196	-5%
Median Sales Price	\$354,000	\$307,500	15%	\$327,000	\$310,000	5%
Percent of Original List Price Received	99.0%	99.6%	-1%	100.0%	96.9%	3%
Median Days on Market Until Sale	27	15	80%	12	15	-20%
Inventory of Homes for Sale	13	44	-70%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2016

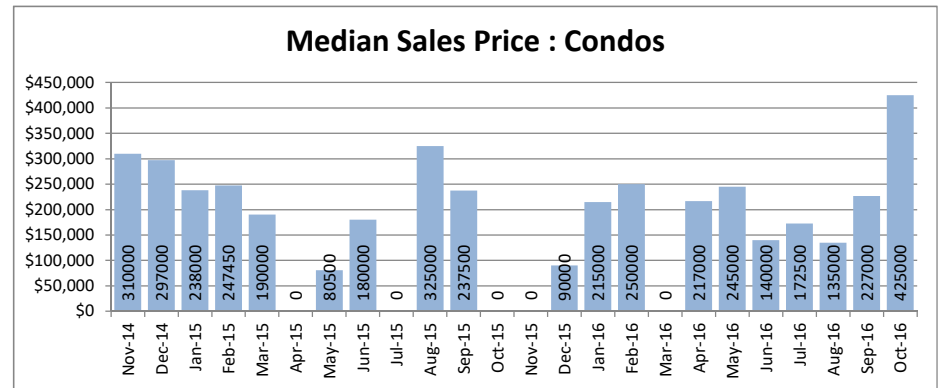
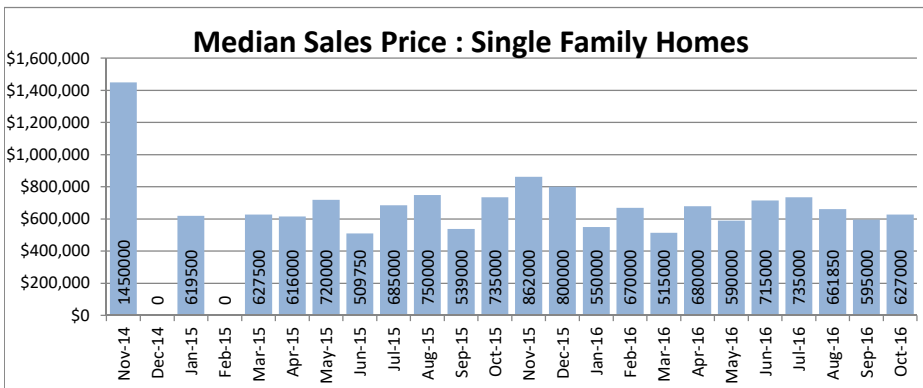
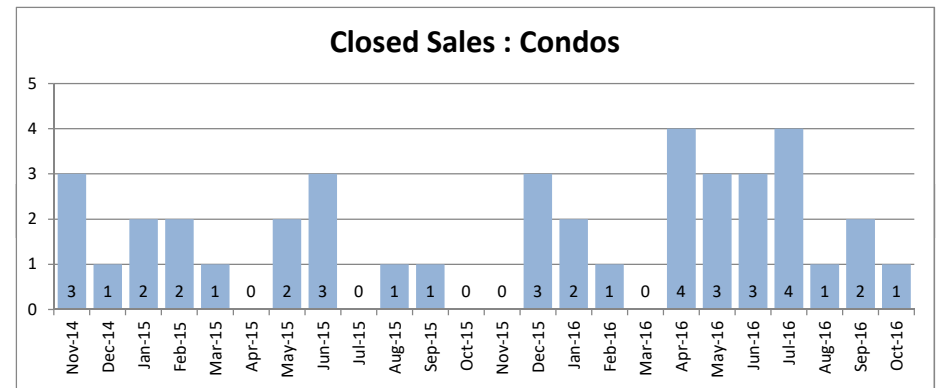
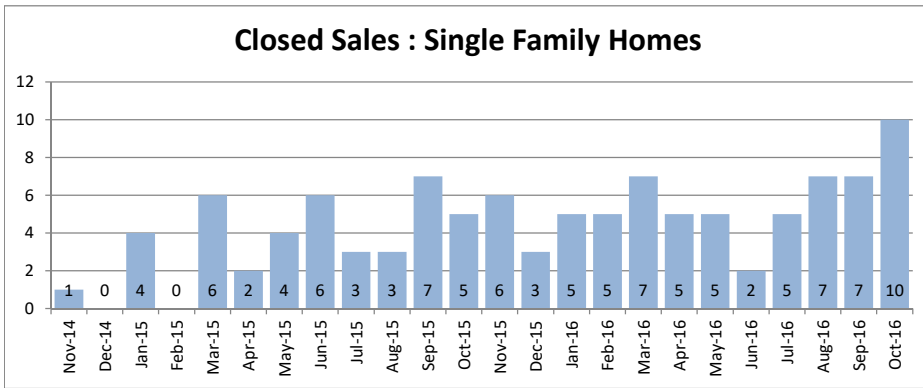


**Windward Coast**  
1-4-8 to 1-5-5

October 2016

Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	7	43%	108	77	40%
Closed Sales	10	5	100%	58	40	45%
Median Sales Price	\$627,000	\$735,000	-15%	\$650,000	\$629,500	3%
Percent of Original List Price Received	89.5%	98.7%	-9%	97.2%	92.6%	5%
Median Days on Market Until Sale	30	41	-27%	23	55	-58%
Inventory of Homes for Sale	45	38	18%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	1	0%	30	28	7%
Closed Sales	1	0	-	21	12	75%
Median Sales Price	\$425,000	\$0	-	\$225,500	\$211,000	7%
Percent of Original List Price Received	100.0%	0.0%	-	96.2%	91.7%	5%
Median Days on Market Until Sale	0	0	-	57	78	-27%
Inventory of Homes for Sale	14	16	-13%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 665,000	\$ 602,500	-9.4%	-\$62,500	1	1	0.0%	0
MILILANI AREA	\$ 707,500	\$ 705,000	-0.4%	-\$2,500	10	9	-10.0%	-1
MILILANI MAUKA	\$ 720,000	\$ 800,000	11.1%	\$80,000	11	11	0.0%	0
WAHIAWA AREA	\$ 514,500	\$ 635,000	23.4%	\$120,500	4	3	-25.0%	-1
WAHIAWA HEIGHTS	\$ 519,000	\$ 589,000	13.5%	\$70,000	3	5	66.7%	2
WAIPIO ACRES/WAIKALANI WOOD	\$ 485,000	\$ 590,000	21.6%	\$105,000	2	1	-50.0%	-1
WILIKINA	\$ 255,000	-	-	-	1	-	-	-
WHITMORE VILLAGE	\$ 515,000	-	-	-	1	-	-	-
<b>Central Region</b>	<b>\$ 665,000</b>	<b>\$ 727,000</b>	<b>9.3%</b>	<b>\$62,000</b>	<b>33</b>	<b>30</b>	<b>-9.1%</b>	<b>-3</b>
<b>Diamond Hd Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
AINA HAINA AREA	\$ 915,250	\$ 850,000	-7.1%	-\$65,250	2	6	200.0%	4
DIAMOND HEAD	\$ 4,149,000	\$ 2,862,500	-31.0%	-\$1,286,500	2	2	0.0%	0
HAWAII LOA RIDGE	\$ 2,350,000	\$ 2,685,000	14.3%	\$335,000	1	4	300.0%	3
KAHALA AREA	\$ 1,952,800	\$ 2,050,000	5.0%	\$97,200	5	1	-80.0%	-4
KAIMUKI	\$ 934,000	\$ 915,000	-2.0%	-\$19,000	8	7	-12.5%	-1
PUUPANINI	\$ 998,500	-	-	-	1	-	-	-
KAPAHULU	\$ 1,093,500	\$ 935,000	-14.5%	-\$158,500	2	2	0.0%	0
KULIOUOU	-	\$ 1,695,000	-	-	-	1	-	-
MAUNALANI HEIGHTS	\$ 875,000	-	-	-	1	-	-	-
NIU VALLEY	-	\$ 1,470,000	-	-	-	1	-	-
PAIKO LAGOON	\$ 1,010,000	\$ 1,000,000	-1.0%	-\$10,000	1	1	0.0%	0
PALOLO	\$ 785,000	\$ 755,000	-3.8%	-\$30,000	7	4	-42.9%	-3
ST. LOUIS	\$ 900,000	-	-	-	2	-	-	-
WAIALAE IKI	\$ 1,425,000	\$ 1,887,500	32.5%	\$462,500	3	2	-33.3%	-1
WAIALAE NUI RDGE	\$ 870,000	\$ 1,849,000	112.5%	\$979,000	1	1	0.0%	0
WAIALAE NUI BCH	\$ 3,200,000	-	-	-	1	-	-	-
WILHELMINA	\$ 875,000	\$ 1,102,500	26.0%	\$227,500	1	2	100.0%	1
<b>Diamond Hd Region</b>	<b>\$ 986,000</b>	<b>\$ 1,035,000</b>	<b>5.0%</b>	<b>\$49,000</b>	<b>38</b>	<b>34</b>	<b>-10.5%</b>	<b>-4</b>
<b>Hawaii Kai Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
HAAHAIONE LOWER	\$ 945,000	\$ 881,000	-6.8%	-\$64,000	2	3	50.0%	1
HAAHAIONE UPPER	-	\$ 965,000	-	-	-	2	-	-
KALAMA VALLEY	\$ 823,250	\$ 1,050,000	27.5%	\$226,750	2	3	50.0%	1
KAMILO NUI	\$ 1,381,500	\$ 1,350,000	-2.3%	-\$31,500	2	1	-50.0%	-1
KAMILO IKI	\$ 765,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 779,000	\$ 800,800	2.8%	\$21,800	3	1	-66.7%	-2
KOKO KAI	\$ 2,675,000	\$ 1,825,000	-31.8%	-\$850,000	2	2	0.0%	0
KOKO VILLAS	\$ 1,365,000	\$ 1,250,000	-8.4%	-\$115,000	1	1	0.0%	0
LAULIMA	-	\$ 1,178,000	-	-	-	1	-	-
LUNA KAI	-	\$ 950,000	-	-	-	1	-	-
MARINERS VALLEY	\$ 925,000	-	-	-	1	-	-	-
MARINA WEST	-	\$ 1,050,000	-	-	-	1	-	-
NAPALI HAWEO	\$ 1,695,000	-	-	-	2	-	-	-
PORTLOCK	-	\$ 3,500,000	-	-	-	1	-	-
TRIANGLE	-	\$ 1,495,000	-	-	-	2	-	-
WEST MARINA	-	\$ 985,000	-	-	-	1	-	-
<b>Hawaii Kai Region</b>	<b>\$ 945,000</b>	<b>\$ 1,081,000</b>	<b>14.4%</b>	<b>\$136,000</b>	<b>16</b>	<b>20</b>	<b>25.0%</b>	<b>4</b>



Single Family Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 5

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LUALUALEI	-	\$ 185,000	-	-	-	1	-	-
MAILI	\$ 291,000	\$ 400,000	37.5%	\$109,000	7	9	28.6%	2
MALI SEA-KAIMALINO	-	\$ 505,000	-	-	-	1	-	-
MALI SEA-MAKALAE 1	\$ 500,000	\$ 520,000	4.0%	\$20,000	3	1	-66.7%	-2
MALI SEA-NOHOKAI	\$ 526,000	\$ 550,000	4.6%	\$24,000	2	1	-50.0%	-1
MAKAHA	\$ 539,250	\$ 365,000	-32.3%	-\$174,250	4	9	125.0%	5
NANAKULI	-	\$ 199,000	-	-	-	1	-	-
WAIANAE	\$ 279,500	\$ 419,000	49.9%	\$139,500	2	3	50.0%	1
<b>Leeward Region</b>	<b>\$ 452,500</b>	<b>\$ 405,000</b>	<b>-10.5%</b>	<b>-\$47,500</b>	<b>18</b>	<b>26</b>	<b>44.4%</b>	<b>8</b>
<b>Ewa Plain Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
EWA BEACH	\$ 496,500	\$ 388,000	-21.9%	-\$108,500	6	5	-16.7%	-1
EWA GEN ALII COURT	\$ 435,000	\$ 565,000	29.9%	\$130,000	1	1	0.0%	0
EWA GEN KULA LEI	-	\$ 606,000	-	-	-	2	-	-
EWA GEN BREAKERS	\$ 695,000	-	-	-	1	-	-	-
EWA GEN HALEAKEA	\$ 900,000	-	-	-	1	-	-	-
EWA GEN LATITUDES	\$ 658,000	\$ 742,000	12.8%	\$84,000	1	1	0.0%	0
EWA GEN LAULANI-TIDES	\$ 502,500	\$ 580,500	15.5%	\$78,000	2	2	0.0%	0
EWA GEN LAULANI	-	\$ 610,000	-	-	-	1	-	-
EWA GEN LAS BRISAS	\$ 489,500	\$ 533,500	9.0%	\$44,000	1	2	100.0%	1
EWA GEN LAULANI-TRADES	\$ 550,000	-	-	-	1	-	-	-
EWA GEN LOMBARD WAY	-	\$ 485,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$ 545,000	\$ 550,000	0.9%	\$5,000	1	4	300.0%	3
EWA GEN PRESCOTT	\$ 637,500	\$ 709,500	11.3%	\$72,000	4	2	-50.0%	-2
EWA GEN SANDALWOOD	-	\$ 736,000	-	-	-	1	-	-
EWA GEN SUMMERHILL	\$ 610,000	\$ 635,000	4.1%	\$25,000	1	3	200.0%	2
EWA GEN SODA CREEK	\$ 530,000	\$ 507,500	-4.2%	-\$22,500	1	3	200.0%	2
EWA GEN SONOMA	-	\$ 713,500	-	-	-	2	-	-
EWA GEN SUN TERRA	\$ 520,000	\$ 585,000	12.5%	\$65,000	2	3	50.0%	1
EWA GEN SUN TERRA ON THE PARK	\$ 535,000	\$ 535,000	0.0%	\$0	1	1	0.0%	0
EWA GEN TERRAZZA	-	\$ 553,000	-	-	-	1	-	-
EWA GEN TIBURON	\$ 540,000	\$ 575,000	6.5%	\$35,000	1	1	0.0%	0
EWA GEN TROVARE	\$ 570,000	-	-	-	1	-	-	-
EWA GEN WOODBRIDGE	\$ 775,000	-	-	-	3	-	-	-
EWA VILLAGES	\$ 548,000	\$ 526,000	-4.0%	-\$22,000	3	3	0.0%	0
HAWAIIAN HOMES LAND	-	\$ 420,000	-	\$420,000	-	1	-	-
HOAKALEI-KA MAKANA	\$ 730,500	\$ 780,000	6.8%	\$49,500	6	4	-33.3%	-2
HOAKALEI-KIPUKA	\$ 785,000	-	-	-	2	-	-	-
HOAKALEI-KUAPAPA	\$ 675,000	-	-	-	1	-	-	-
HUELANI	-	\$ 640,050	-	-	-	2	-	-
KAPOLEI KAI	\$ 570,000	-	-	-	1	-	-	-
KAPOLEI	\$ 551,000	\$ 593,000	7.6%	\$42,000	2	3	50.0%	1
KAPOLEI-AELOA	-	\$ 745,000	-	-	-	1	-	-
KAPOLEI-IWALANI	-	\$ 635,000	-	-	-	1	-	-
KAPOLEI-KEKUILANI	\$ 600,000	\$ 616,250	2.7%	\$16,250	2	2	0.0%	0
KAPOLEI-MALANAI	-	\$ 740,500	-	-	-	2	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 628,000	\$ 685,000	9.1%	\$57,000	1	1	0.0%	0
KO OLINA	\$ 1,155,000	-	-	-	1	-	-	-
LEEWARD ESTATES	\$ 499,000	-	-	-	1	-	-	-
NANAKAI GARDENS	\$ 388,500	\$ 640,000	64.7%	\$251,500	2	1	-50.0%	-1
OCEAN POINTE	\$ 656,000	\$ 682,000	4.0%	\$26,000	10	12	20.0%	2
WESTLOCH ESTATES	\$ 596,000	\$ 611,750	2.6%	\$15,750	3	2	-33.3%	-1
WESTLOCH FAIRWAY	\$ 621,000	-	-	-	3	-	-	-
<b>Ewa Plain Region</b>	<b>\$ 605,000</b>	<b>\$ 620,000</b>	<b>2.5%</b>	<b>\$15,000</b>	<b>67</b>	<b>71</b>	<b>6.0%</b>	<b>4</b>
<b>Makakilo Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAKAKILO-ANUHEA	\$ 683,000	-	-	-	2	-	-	-
MAKAKILO-HIGHLANDS	\$ 550,000	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	-	\$ 822,450	-	-	-	2	-	-
MAKAKILO-ROYAL RIDGE	-	\$ 625,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 555,000	\$ 585,000	5.4%	\$30,000	3	7	133.3%	4
MAKAKILO-LOWER	\$ 472,500	\$ 615,000	30.2%	\$142,500	3	3	0.0%	0
MAKAKILO-PALEHUA HGTS	\$ 843,000	\$ 1,125,000	33.5%	\$282,000	1	2	100.0%	1
MAKAKILO-STARSEDGE	\$ 810,000	-	-	-	1	-	-	-
MAKAKILO-WAI KALOI	-	\$ 789,500	-	-	-	2	-	-
MAKAKILO-WEST HILLS	\$ 690,000	-	-	-	1	-	-	-
<b>Makakilo Region</b>	<b>\$ 618,000</b>	<b>\$ 650,000</b>	<b>5.2%</b>	<b>\$32,000</b>	<b>12</b>	<b>17</b>	<b>41.7%</b>	<b>5</b>

Single Family Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 5

Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	\$ 1,250,000	\$ 1,105,000	-11.6%	-\$145,000	1	2	100.0%	1
BEACHSIDE	\$ 2,250,000	-	-	-	2	-	-	-
COCONUT GROVE	\$ 600,000	\$ 764,500	27.4%	\$164,500	1	4	300.0%	3
ENCHANTED LAKE	\$ 1,050,000	\$ 990,000	-5.7%	-\$60,000	1	3	200.0%	2
HILLCREST	\$ 1,061,000	-	-	-	1	-	-	-
KAILUA BLUFFS	-	\$ 1,200,000	-	-	-	1	-	-
KAIMALINO	\$ 2,370,000	\$ 1,500,000	-36.7%	-\$870,000	2	1	-50.0%	-1
KALAHEO HILLSIDE	\$ 830,000	-	-	-	1	-	-	-
KALAMA TRACT	\$ 1,563,938	\$ 1,900,000	21.5%	\$336,062	2	1	-50.0%	-1
KALAMA/CNUT GROV	-	\$ 1,100,000	-	-	-	1	-	-
KEOLU HILLS	\$ 784,000	\$ 820,000	4.6%	\$36,000	4	3	-25.0%	-1
KUKANONO	\$ 825,000	-	-	-	1	-	-	-
LANIKAI	\$ 1,300,000	\$ 1,560,000	20.0%	\$260,000	1	1	0.0%	0
MAUNAWILI	\$ 977,500	-	-	-	2	-	-	-
OLOMANA	\$ 965,500	\$ 925,000	-4.2%	-\$40,500	1	1	0.0%	0
WAIMANALO	\$ 575,000	-	-	-	3	-	-	-
POHAKUPU	\$ 849,000	\$ 860,000	1.3%	\$11,000	1	2	100.0%	1
<b>Kailua Region</b>	<b>\$ 985,250</b>	<b>\$ 990,000</b>	<b>0.5%</b>	<b>\$4,750</b>	<b>24</b>	<b>20</b>	<b>-16.7%</b>	<b>-4</b>

Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AHUIMANU AREA	\$ 775,000	-	-	-	3	-	-	-
AHUIMANU HILLS	-	\$ 885,000	-	-	-	1	-	-
ALII BLUFFS	\$ 785,000	-	-	-	1	-	-	-
ALII SHORES	\$ 1,367,500	\$ 978,000	-28.5%	-\$389,500	2	1	-50.0%	-1
BAYVIEW GARDEN	\$ 845,000	-	-	-	2	-	-	-
BAYVIEW ESTATES	-	\$ 810,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 790,000	-	-	-	2	-	-	-
HAIKU PARK	-	\$ 1,000,000	-	-	-	1	-	-
HAIKU PLANTATION	-	\$ 1,810,000	-	-	-	1	-	-
HAIKU VILLAGE	-	\$ 888,888	-	-	-	1	-	-
HALE KOU	\$ 835,000	\$ 785,000	-6.0%	-\$50,000	2	3	50.0%	1
HALEKAUWILA	\$ 500,000	\$ 799,000	59.8%	\$299,000	2	1	-50.0%	-1
HAUULA	\$ 724,750	\$ 385,000	-46.9%	-\$339,750	2	5	150.0%	3
KAAAWA	-	\$ 724,000	-	-	-	4	-	-
KAALAEA	\$ 655,000	-	-	-	2	-	-	-
HEEIA VIEW	\$ 725,000	\$ 1,750,000	141.4%	\$1,025,000	1	1	0.0%	0
KANEOHE TOWN	\$ 675,000	-	-	-	1	-	-	-
KANEOHE WOODS	\$ 808,500	-	-	-	2	-	-	-
KEAAHALA	\$ 692,500	-	-	-	2	-	-	-
KOKOKAHI	\$ 475,000	-	-	-	1	-	-	-
LILIPUNA	\$ 1,150,000	\$ 1,105,000	-3.9%	-\$45,000	1	2	100.0%	1
LULANI OCEAN	\$ 900,250	\$ 759,000	-15.7%	-\$141,250	2	1	-50.0%	-1
MAHINUI	\$ 1,100,000	\$ 920,000	-16.4%	-\$180,000	1	3	200.0%	2
MIKIOLA	\$ 876,000	\$ 810,250	-7.5%	-\$65,750	1	2	100.0%	1
TEMPLE VALLEY	-	\$ 660,000	-	-	-	1	-	-
WAIKALUA	-	\$ 640,000	-	-	-	1	-	-
PUNALUU	\$ 735,000	\$ 930,000	26.5%	\$195,000	1	1	0.0%	0
PUOHALA VILLAGE	\$ 650,000	\$ 660,000	1.5%	\$10,000	1	2	100.0%	1
WAIHOLE	\$ 610,000	-	-	-	1	-	-	-
WOODRIDGE	-	\$ 647,500	-	-	-	2	-	-
<b>Kaneohe Region</b>	<b>\$ 775,000</b>	<b>\$ 795,000</b>	<b>2.6%</b>	<b>\$20,000</b>	<b>33</b>	<b>35</b>	<b>6.1%</b>	<b>2</b>

Single Family Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 5

Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	\$ 600,000	\$ 850,000	41.7%	\$250,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 707,500	\$ 760,000	7.4%	\$52,500	2	11	450.0%	9
FOSTER VILLAGE	\$ 725,000	-	-	-	1	-	-	-
HALAWA	\$ 749,000	\$ 870,000	16.2%	\$121,000	2	3	50.0%	1
MOMILANI	-	\$ 713,000	-	-	-	1	-	-
NEWTOWN	\$ 849,900	\$ 665,000	-21.8%	-\$184,900	1	3	200.0%	2
PACIFIC PALISADES	\$ 606,000	\$ 680,000	12.2%	\$74,000	2	5	150.0%	3
PEARL CITY-UPPER	\$ 645,000	\$ 712,000	10.4%	\$67,000	1	7	600.0%	6
PEARLRIDGE	\$ 1,245,000	-	-	-	1	-	-	-
ROYAL SUMMIT	\$ 1,225,000	-	-	-	2	-	-	-
<b>Pearl City Region</b>	<b>\$ 725,000</b>	<b>\$ 730,000</b>	<b>0.7%</b>	<b>\$5,000</b>	<b>13</b>	<b>31</b>	<b>138.5%</b>	<b>18</b>
Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALA MOANA	-	\$ 780,000	-	-	-	1	-	-
ALEWA HEIGHTS	\$ 800,000	\$ 781,000	-2.4%	-\$19,000	3	2	-33.3%	-1
ALIAMANU	\$ 795,000	\$ 613,750	-22.8%	-\$181,250	1	2	100.0%	1
DOWSETT	\$ 4,225,000	\$ 1,266,500	-70.0%	-\$2,958,500	2	2	0.0%	0
KAMEHAMEHA HEIGHTS	\$ 733,200	\$ 775,000	5.7%	\$41,800	2	1	-50.0%	-1
KALIHI-LOWER	-	\$ 987,500	-	-	-	2	-	-
KALIHI-UKA	\$ 635,000	-	-	-	2	-	-	-
KALIHI-UPPER	\$ 775,000	\$ 720,000	-7.1%	-\$55,000	3	1	-66.7%	-2
KALIHI VALLEY	\$ 654,500	\$ 678,000	3.6%	\$23,500	2	2	0.0%	0
KAPIOLANI	\$ 650,000	\$ 845,000	30.0%	\$195,000	1	1	0.0%	0
KAPALAMA	\$ 701,500	\$ 920,000	31.1%	\$218,500	2	1	-50.0%	-1
MAKIKI HEIGHTS	-	\$ 1,589,000	-	-	-	2	-	-
MAKIKI AREA	\$ 1,039,400	-	-	-	2	-	-	-
MANOA LOWER	\$ 1,380,000	\$ 1,101,000	-20.2%	-\$279,000	1	1	0.0%	0
MANOA AREA	\$ 1,517,500	\$ 1,000,000	-34.1%	-\$517,500	4	1	-75.0%	-3
MCCULLY	-	\$ 1,180,000	-	-	-	1	-	-
MANOA-WOODLAWN	\$ 1,600,000	\$ 1,287,500	-19.5%	-\$312,500	1	2	100.0%	1
MOANALUA GARDENS	-	\$ 970,000	-	-	-	1	-	-
MOIILILI	\$ 773,000	-	-	-	4	-	-	-
NUUANU AREA	-	\$ 1,212,500	-	-	-	2	-	-
NUUANU-LOWER	\$ 1,161,000	\$ 1,300,000	12.0%	\$139,000	2	1	-50.0%	-1
PACIFIC HEIGHTS	\$ 880,000	\$ 2,300,000	161.4%	\$1,420,000	1	1	0.0%	0
OLD PALI	\$ 2,150,000	\$ 3,910,000	81.9%	\$1,760,000	1	1	0.0%	0
PAUOA VALLEY	-	\$ 630,000	-	-	-	1	-	-
PUNCHBOWL-AREA	\$ 549,000	\$ 790,000	43.9%	\$241,000	1	2	100.0%	1
TANTALUS	-	\$ 1,175,000	-	-	-	1	-	-
SALT LAKE	\$ 962,500	\$ 960,000	-0.3%	-\$2,500	2	1	-50.0%	-1
<b>Metro Region</b>	<b>\$ 855,000</b>	<b>\$ 960,000</b>	<b>12.3%</b>	<b>\$105,000</b>	<b>37</b>	<b>33</b>	<b>-10.8%</b>	<b>-4</b>
North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MOKULEIA	-	\$ 2,140,000	-	-	-	1	-	-
HALEIWA	\$ 647,500	-	-	-	1	-	-	-
LAIE	\$ 955,000	-	-	-	1	-	-	-
PUPUKEA	-	\$ 1,500,000	-	-	-	1	-	-
SUNSET AREA	\$ 1,506,250	-	-	-	2	-	-	-
WAIALUA	\$ 550,000	\$ 695,000	26.4%	\$145,000	2	4	100.0%	2
<b>North Shore Region</b>	<b>\$ 801,250</b>	<b>\$ 753,500</b>	<b>-6.0%</b>	<b>-\$47,750</b>	<b>6</b>	<b>6</b>	<b>0.0%</b>	<b>0</b>

Single Family Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 5 of 5

Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ROBINSON HEIGHTS	\$ 510,000	-	-	-	1	-	-	-
HARBOR VIEW	-	\$ 782,000	-	-	-	1	-	-
ROYAL KUNIA	\$ 645,000	\$ 652,000	1.1%	\$7,000	4	5	25.0%	1
VILLAGE PARK	\$ 500,000	\$ 620,000	24.0%	\$120,000	1	2	100.0%	1
WAIKELE	\$ 750,000	-	-	-	2	-	-	-
WAIPAHU-ESTATES	\$ 595,000	-	-	-	1	-	-	-
WAIPAHU-TRIANGLE	-	\$ 650,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 625,000	\$ 510,000	-18.4%	-\$115,000	3	2	-33.3%	-1
WAIPIO GENTRY	\$ 675,000	\$ 760,000	12.6%	\$85,000	4	1	-75.0%	-3
<b>Waipahu Region</b>	<b>\$ 647,500</b>	<b>\$ 637,500</b>	<b>-1.5%</b>	<b>-\$10,000</b>	<b>16</b>	<b>12</b>	<b>-25.0%</b>	<b>-4</b>

Condo Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 303,500	\$ 430,000	41.7%	\$126,500	4	3	-25.0%	-1
MILILANI AREA	\$ 367,500	\$ 400,500	9.0%	\$33,000	19	14	-26.3%	-5
MILILANI MAUKA	\$ 342,000	\$ 441,000	28.9%	\$99,000	8	9	12.5%	1
WAHIWA AREA	\$ 95,000	-	-	-	2	-	-	-
WHITMORE VILLAGE	\$ 155,000	\$ 200,000	29.0%	\$45,000	1	1	0.0%	0
WILIKINA	\$ 147,500	\$ 172,000	16.6%	\$24,500	2	1	-50.0%	-1
WAIPIO ACRES/WAIKALANI WOOD	\$ 351,000	\$ 231,500	-34.0%	-\$119,500	6	10	66.7%	4
<b>Central Region</b>	<b>\$ 336,500</b>	<b>\$ 368,000</b>	<b>9.4%</b>	<b>\$31,500</b>	<b>42</b>	<b>38</b>	<b>-9.5%</b>	<b>-4</b>

Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
DIAMOND HEAD	\$ 550,000	\$ 725,000	31.8%	\$175,000	7	1	-85.7%	-6
KAHALA AREA	\$ 1,225,000	-	-	-	1	-	-	-
PAIKO LAGOON	\$ 670,000	-	-	-	1	-	-	-
PALOLO	\$ 135,000	-	-	-	1	-	-	-
WAIALAE G/C	\$ 160,000	\$ 240,000	50.0%	\$80,000	2	1	-50.0%	-1
WAIALAE NUI VLY	\$ 569,000	\$ 550,000	-3.3%	-\$19,000	1	2	100.0%	1
<b>Diamond Hd Region</b>	<b>\$ 550,000</b>	<b>\$ 550,000</b>	<b>0.0%</b>	<b>\$0</b>	<b>13</b>	<b>4</b>	<b>-69.2%</b>	<b>-9</b>

Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AG/INDL/NAVY	\$ 275,000	-	-	-	1	-	-	-
EWA	\$ 295,900	\$ 328,000	10.8%	\$32,100	5	7	40.0%	2
EWA GEN	-	\$ 295,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$ 414,119	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 220,000	\$ 301,000	36.8%	\$81,000	1	4	300.0%	3
EWA GEN SUN TERRA ON THE PARK	\$ 275,000	\$ 295,000	7.3%	\$20,000	1	5	400.0%	4
HOAKALEI-KA MAKANA	\$ 532,500	\$ 555,000	4.2%	\$22,500	2	1	-50.0%	-1
KAPOLEI	\$ 336,500	\$ 415,500	23.5%	\$79,000	5	8	60.0%	3
KAPOLEI-MEHANA-AWAKEA	-	\$ 484,950	-	-	-	4	-	-
KO OLINA	\$ 570,000	\$ 640,000	12.3%	\$70,000	5	9	80.0%	4
WESTLOCK FAIRWAY	\$ 335,000	\$ 265,000	-20.9%	-\$70,000	1	1	0.0%	0
OCEAN POINTE	\$ 428,000	\$ 477,500	11.6%	\$49,500	10	8	-20.0%	-2
<b>Ewa Plain Region</b>	<b>\$ 422,450</b>	<b>\$ 453,000</b>	<b>7.2%</b>	<b>\$30,550</b>	<b>32</b>	<b>48</b>	<b>50.0%</b>	<b>16</b>

Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HAAHIONE-LOWER	\$ 536,750	\$ 506,000	-5.7%	-\$30,750	6	4	-33.3%	-2
KALAMA VALLEY	\$ 680,000	-	-	-	1	-	-	-
MARINERS VALLEY	\$ 465,000	\$ 600,000	29.0%	\$135,000	1	1	0.0%	0
WEST MARINA	\$ 630,000	\$ 629,900	0.0%	-\$100	11	10	-9.1%	-1
<b>Hawaii Kai Region</b>	<b>\$ 630,000</b>	<b>\$ 600,000</b>	<b>-4.8%</b>	<b>-\$30,000</b>	<b>19</b>	<b>15</b>	<b>-21.1%</b>	<b>-4</b>

Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	\$ 545,000	-	-	-	1	-	-	-
BLUESTONE	-	\$ 1,149,000	-	-	-	1	-	-
COCONUT GROVE	-	\$ 349,000	-	-	-	1	-	-
ENCHANTED LAKES	-	\$ 575,280	-	-	-	1	-	-
KOOLAUPOKO	-	\$ 685,000	-	-	-	1	-	-
KAILUA TOWN	\$ 416,000	\$ 532,500	28.0%	\$116,500	1	6	500.0%	5
<b>Kailua Region</b>	<b>\$ 480,500</b>	<b>\$ 542,500</b>	<b>12.9%</b>	<b>\$62,000</b>	<b>2</b>	<b>10</b>	<b>400.0%</b>	<b>8</b>

Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
COUNTRY CLUB	\$ 419,475	\$ 662,950	58.0%	\$243,475	1	4	300.0%	3
GOVERNMENT	-	\$ 538,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 610,000	-	-	-	1	-	-	-
HALE KOU	\$ 350,000	-	-	-	1	-	-	-
KAAAWA	-	\$ 425,000	-	-	-	1	-	-
MAHINUI	\$ 456,500	\$ 470,000	3.0%	\$13,500	4	1	-75.0%	-3
LILIPUNA	\$ 560,000	\$ 600,000	7.1%	\$40,000	1	1	0.0%	0
PUUALII	\$ 740,000	\$ 568,000	-23.2%	-\$172,000	3	3	0.0%	0
TEMPLE VALLEY	\$ 365,000	\$ 618,000	69.3%	\$253,000	1	4	300.0%	3
WINDWARD ESTATES	\$ 345,000	\$ 375,000	8.7%	\$30,000	6	5	-16.7%	-1
<b>Kaneohe Region</b>	<b>\$ 434,638</b>	<b>\$ 579,000</b>	<b>33.2%</b>	<b>\$144,362</b>	<b>18</b>	<b>20</b>	<b>11.1%</b>	<b>2</b>

Condo Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAILI	\$ 248,000	\$ 85,000	-65.7%	-\$163,000	3	1	-66.7%	-2
MAKAHA	\$ 150,000	\$ 166,378	10.9%	\$16,378	11	4	-63.6%	-7
WAIANAE	\$ 82,663	\$ 82,500	-0.2%	-\$163	2	1	-50.0%	-1
<b>Leeward Region</b>	<b>\$ 145,750</b>	<b>\$ 147,500</b>	<b>1.2%</b>	<b>\$1,750</b>	<b>16</b>	<b>6</b>	<b>-62.5%</b>	<b>-10</b>

Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 358,000	\$ 335,500	-6.3%	-\$22,500	9	12	33.3%	3
<b>Makakilo Region</b>	<b>\$ 358,000</b>	<b>\$ 335,500</b>	<b>-6.3%</b>	<b>-\$22,500</b>	<b>9</b>	<b>12</b>	<b>33.3%</b>	<b>3</b>

Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALA MOANA	\$ 177,000	\$ 359,000	102.8%	\$182,000	9	8	-11.1%	-1
CHINATOWN	\$ 592,500	\$ 557,000	-6.0%	-\$35,500	2	4	100.0%	2
DILLINGHAM	\$ 450,000	\$ 415,000	-7.8%	-\$35,000	1	1	0.0%	0
DOWNTOWN	\$ 430,000	\$ 318,000	-26.0%	-\$112,000	11	9	-18.2%	-2
HOLIDAY MART	\$ 312,000	\$ 450,000	44.2%	\$138,000	5	3	-40.0%	-2
KAKAAKO	\$ 700,000	\$ 689,000	-1.6%	-\$11,000	35	25	-28.6%	-10
KALIHI AREA	\$ 245,000	-	-	-	3	-	-	-
KAPAHULU	-	\$ 367,500	-	-	-	2	-	-
KAPALAMA	\$ 318,775	\$ 330,000	3.5%	\$11,225	1	1	0.0%	0
KALIHI LOWER	\$ 229,000	\$ 265,000	15.7%	\$36,000	1	1	0.0%	0
KAPIOLANI	\$ 395,000	\$ 419,000	6.1%	\$24,000	9	6	-33.3%	-3
KAPIO/KINAU/WARD	-	\$ 385,000	-	-	-	2	-	-
MAKIKI	\$ 375,000	\$ 284,000	-24.3%	-\$91,000	3	1	-66.7%	-2
MAKIKI AREA	\$ 351,001	\$ 325,000	-7.4%	-\$26,001	21	25	19.0%	4
MANOA LOWER	\$ 320,000	-	-	-	1	-	-	-
MCCULLY	-	\$ 220,000	-	-	-	3	-	-
MOANALUA VALLEY	\$ 746,250	-	-	-	2	-	-	-
MOIILI	\$ 345,000	\$ 365,250	5.9%	\$20,250	9	6	-33.3%	-3
NUUANU-LOWER	\$ 382,000	\$ 460,000	20.4%	\$78,000	9	5	-44.4%	-4
PAWAA	\$ 307,500	\$ 260,000	-15.4%	-\$47,500	6	3	-50.0%	-3
PUNAHOU	\$ 376,500	\$ 511,250	35.8%	\$134,750	6	6	0.0%	0
PUNCHBOWL AREA	\$ 361,000	\$ 382,500	6.0%	\$21,500	10	6	-40.0%	-4
PUNCHBOWL-LOWER	\$ 408,000	\$ 316,000	-22.5%	-\$92,000	2	3	50.0%	1
SALT LAKE	\$ 315,000	\$ 378,000	20.0%	\$63,000	29	12	-58.6%	-17
WAIKIKI	\$ 370,000	\$ 371,250	0.3%	\$1,250	69	92	33.3%	23
<b>Metro Region</b>	<b>\$ 381,500</b>	<b>\$ 378,000</b>	<b>-0.9%</b>	<b>-\$3,500</b>	<b>244</b>	<b>224</b>	<b>-8.2%</b>	<b>-20</b>

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
KUILIMA	\$ 662,500	\$ 487,500	-26.4%	-\$175,000	2	2	0.0%	0
WAIALUA	\$ 302,000	\$ 770,000	155.0%	\$468,000	3	3	0.0%	0
<b>North Shore Region</b>	<b>\$ 375,000</b>	<b>\$ 650,000</b>	<b>73.3%</b>	<b>\$275,000</b>	<b>5</b>	<b>5</b>	<b>0.0%</b>	<b>0</b>

Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HALAWA	\$ 360,000	-	-	-	3	-	-	-
MANANA	\$ 255,000	\$ 310,000	21.6%	\$55,000	3	3	0.0%	0
NEWTOWN	\$ 395,000	\$ 400,000	1.3%	\$5,000	1	1	0.0%	0
NAVY/FEDERAL	\$ 212,000	\$ 305,000	43.9%	\$93,000	2	2	0.0%	0
PEARL CITY LOWER	-	\$ 330,000	-	-	-	1	-	-
PEARLRIDGE	\$ 350,000	\$ 323,000	-7.7%	-\$27,000	21	14	-33.3%	-7
WAIUAU	\$ 326,000	\$ 425,000	30.4%	\$99,000	3	5	66.7%	2
WAIMALU	\$ 203,000	\$ 260,000	28.1%	\$57,000	1	2	100.0%	1
<b>Pearl City Region</b>	<b>\$ 335,500</b>	<b>\$ 326,500</b>	<b>-2.7%</b>	<b>-\$9,000</b>	<b>34</b>	<b>28</b>	<b>-17.6%</b>	<b>-6</b>

**Condo Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
WAIKELE	\$ 351,500	\$ 400,000	13.8%	\$48,500	7	7	0.0%	0
ROYAL KUNIA	-	\$ 351,750	-	-	-	2	-	-
VILLAGE PARK	\$ 297,000	\$ 320,000	7.7%	\$23,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 181,000	\$ 285,000	57.5%	\$104,000	6	1	-83.3%	-5
WAIPIO GENTRY	\$ 307,500	\$ 320,000	4.1%	\$12,500	6	7	16.7%	1
<b>Waipahu Region</b>	<b>\$ 307,500</b>	<b>\$ 354,000</b>	<b>15.1%</b>	<b>\$46,500</b>	<b>20</b>	<b>18</b>	<b>-10.0%</b>	<b>-2</b>