

# Local Market Update

## Single Family Homes

### November 2016



November 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	12	8	50%	6	6	0%	\$957,500	\$1,837,500	-48%	101.1%	91.9%	10%	24	15	60%	51	38	34%
Ala Moana - Kakaako	1-2-3	0	2	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	3	-33%
Downtown - Nuuanu	1-1-8 to 1-2-2	10	2	400%	9	4	125%	\$750,000	\$1,050,000	-29%	96.3%	84.3%	14%	45	156	-71%	28	24	17%
Ewa Plain	1-9-1	65	56	16%	61	59	3%	\$625,000	\$575,000	9%	99.2%	96.6%	3%	16	20	-20%	138	147	-6%
Hawaii Kai	1-3-9	16	8	100%	21	14	50%	\$999,999	\$1,037,500	-4%	91.9%	103.5%	-11%	14	19	-26%	85	69	23%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	24	35	-31%	23	18	28%	\$1,290,000	\$1,176,000	10%	93.5%	97.0%	-4%	27	23	17%	104	99	5%
Kalihi - Palama	1-1-2 to 1-1-7	16	5	220%	8	7	14%	\$660,000	\$540,000	22%	87.3%	101.9%	-14%	18	16	13%	46	33	39%
Kaneohe	Selected 1-4-4 to 1-4-7	16	17	-6%	18	16	13%	\$800,000	\$750,000	7%	101.7%	97.0%	5%	18	19	-5%	70	62	13%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	24	17	41%	22	13	69%	\$914,000	\$908,000	1%	101.6%	98.2%	3%	19	8	138%	91	66	38%
Makaha - Nanakuli	1-8-1 to 1-8-9	25	19	32%	26	12	117%	\$409,500	\$403,500	1%	102.6%	99.1%	4%	19	31	-39%	100	69	45%
Makakilo	1-9-2 to 1-9-3	14	13	8%	9	10	-10%	\$651,000	\$620,500	5%	102.5%	96.1%	7%	20	69	-71%	29	49	-41%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	10	11	-9%	8	9	-11%	\$1,486,000	\$1,080,000	38%	95.9%	98.4%	-3%	38	23	65%	35	60	-42%
Mililani	Selected 1-9-4 to 1-9-5	15	22	-32%	20	16	25%	\$787,500	\$757,500	4%	97.8%	98.4%	-1%	11	19	-42%	42	60	-30%
Moanalua - Salt Lake	1-1-1	3	1	200%	3	3	0%	\$790,000	\$665,000	19%	105.3%	97.1%	8%	16	11	45%	9	11	-18%
North Shore	1-5-6 to 1-6-9	19	17	12%	7	8	-13%	\$766,500	\$1,055,000	-27%	96.4%	91.8%	5%	2	64	-97%	69	73	-5%
Pearl City - Aiea	1-9-6 to 1-9-9	37	19	95%	17	16	6%	\$688,888	\$747,500	-8%	95.7%	99.7%	-4%	17	18	-6%	59	55	7%
Wahiawa	1-7-1 to 1-7-7	9	6	50%	5	6	-17%	\$600,000	\$483,750	24%	82.8%	92.1%	-10%	15	48	-69%	22	23	-4%
Waialae - Kahala	1-3-5	19	18	6%	8	8	0%	\$2,750,000	\$1,935,000	42%	93.3%	92.6%	1%	48	36	33%	91	68	34%
Waikiki	1-2-6	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Waipahu	1-9-4	17	23	-26%	18	15	20%	\$679,500	\$635,500	7%	98.1%	99.5%	-1%	19	11	73%	40	45	-11%
Windward Coast	1-4-8 to 1-5-5	10	14	-29%	5	6	-17%	\$584,000	\$862,000	-32%	100.9%	91.8%	10%	32	27	19%	39	37	5%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	133	121	10%	81	78	4%	\$1,100,000	\$1,082,500	2%	91.7%	96.2%	-5%	20	25	-20%
Ala Moana - Kakaako	1-2-3	8	13	-38%	6	5	20%	\$795,000	\$1,200,000	-34%	92.3%	96.0%	-4%	34	25	36%
Downtown - Nuuanu	1-1-8 to 1-2-2	115	102	13%	73	76	-4%	\$933,000	\$874,000	7%	93.5%	98.6%	-5%	23	24	-4%
Ewa Plain	1-9-1	811	746	9%	672	609	10%	\$625,000	\$587,000	6%	99.4%	99.5%	0%	13	14	-7%
Hawaii Kai	1-3-9	258	247	4%	174	181	-4%	\$1,067,500	\$1,115,000	-4%	95.7%	94.9%	1%	23	23	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	398	353	13%	290	271	7%	\$1,070,000	\$1,005,000	6%	98.3%	101.0%	-3%	17	16	6%
Kalihi - Palama	1-1-2 to 1-1-7	152	136	12%	98	103	-5%	\$700,000	\$682,500	3%	96.6%	96.4%	0%	12	17	-29%
Kaneohe	Selected 1-4-4 to 1-4-7	288	272	6%	202	215	-6%	\$800,000	\$755,000	6%	100.0%	96.9%	3%	16	21	-24%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	291	276	5%	182	209	-13%	\$950,000	\$890,000	7%	100.0%	98.0%	2%	18	22	-18%
Makaha - Nanakuli	1-8-1 to 1-8-9	373	325	15%	256	223	15%	\$430,000	\$379,000	13%	98.2%	97.4%	1%	22	30	-27%
Makakilo	1-9-2 to 1-9-3	192	202	-5%	154	149	3%	\$682,500	\$625,000	9%	99.1%	99.2%	0%	27	26	4%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	131	164	-20%	106	94	13%	\$1,104,500	\$1,100,000	0%	96.9%	93.4%	4%	30	23	30%
Mililani	Selected 1-9-4 to 1-9-5	250	310	-19%	232	228	2%	\$750,000	\$692,000	8%	98.7%	98.9%	0%	16	22	-27%
Moanalua - Salt Lake	1-1-1	49	56	-13%	35	41	-15%	\$885,000	\$767,000	15%	98.9%	96.5%	2%	19	14	36%
North Shore	1-5-6 to 1-6-9	163	169	-4%	100	90	11%	\$795,000	\$830,000	-4%	93.6%	96.7%	-3%	38	35	9%
Pearl City - Aiea	1-9-6 to 1-9-9	320	291	10%	252	213	18%	\$732,250	\$672,000	9%	99.2%	99.0%	0%	13	17	-24%
Wahiawa	1-7-1 to 1-7-7	94	96	-2%	69	66	5%	\$570,000	\$515,000	11%	99.1%	98.1%	1%	13	27	-52%
Waialae - Kahala	1-3-5	212	186	14%	91	95	-4%	\$1,850,000	\$1,850,000	0%	93.4%	97.9%	-5%	42	35	20%
Waikiki	1-2-6	4	1	300%	1	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	232	246	-6%	200	204	-2%	\$628,000	\$600,000	5%	98.4%	97.6%	1%	16	20	-20%
Windward Coast	1-4-8 to 1-5-5	118	91	30%	63	46	37%	\$650,000	\$637,250	2%	98.6%	91.7%	8%	23	51	-55%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos November 2016



November 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Ala Moana - Kakaako	1-2-3	65	44	48%	42	22	91%	\$545,000	\$641,500	-15%	99.6%	92.6%	8%	33	67	-51%	249	209	19%
Downtown - Nuuanu	1-1-8 to 1-2-2	28	32	-13%	30	32	-6%	\$374,000	\$336,750	11%	97.8%	100.1%	-2%	38	51	-25%	134	126	6%
Ewa Plain	1-9-1	44	37	19%	38	30	27%	\$420,500	\$339,000	24%	101.3%	99.1%	2%	12	16	-25%	85	96	-11%
Hawaii Kai	1-3-9	12	17	-29%	12	12	0%	\$645,000	\$587,500	10%	95.2%	98.4%	-3%	44	36	22%	41	56	-27%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	6	8	-25%	8	4	100%	\$552,500	\$520,000	6%	100.5%	99.5%	1%	7	31	-77%	13	11	18%
Kalihi - Palama	1-1-2 to 1-1-7	9	8	13%	9	8	13%	\$435,000	\$530,000	-18%	99.0%	96.4%	3%	55	11	400%	27	27	0%
Kaneohe	Selected 1-4-4 to 1-4-7	13	17	-24%	19	14	36%	\$510,000	\$500,000	2%	94.1%	98.6%	-5%	9	24	-63%	41	31	32%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	10	14	-29%	8	8	0%	\$342,500	\$672,500	-49%	96.8%	99.7%	-3%	50	19	163%	60	57	5%
Makaha - Nanakuli	1-8-1 to 1-8-9	17	15	13%	14	8	75%	\$141,500	\$124,500	14%	94.4%	95.4%	-1%	37	30	23%	60	58	3%
Makakilo	1-9-2 to 1-9-3	12	10	20%	11	10	10%	\$335,000	\$366,969	-9%	100.0%	97.5%	3%	8	9	-11%	25	26	-4%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	60	60	0%	48	49	-2%	\$380,000	\$336,000	13%	99.1%	96.3%	3%	16	27	-41%	195	181	8%
Milliani	Selected 1-9-4 to 1-9-5	25	28	-11%	34	33	3%	\$359,250	\$340,000	6%	100.5%	100.0%	0%	8	9	-11%	55	55	0%
Moanalua - Salt Lake	1-1-1	19	18	6%	14	16	-13%	\$407,000	\$340,500	20%	95.9%	97.4%	-2%	19	12	58%	42	45	-7%
North Shore	1-5-6 to 1-6-9	3	4	-25%	5	3	67%	\$398,000	\$218,000	83%	97.1%	91.2%	6%	53	88	-40%	18	13	38%
Pearl City - Aiea	1-9-6 to 1-9-9	25	32	-22%	27	24	13%	\$379,000	\$303,000	25%	97.2%	96.8%	0%	11	13	-15%	68	70	-3%
Wahiawa	1-7-1 to 1-7-7	5	6	-17%	4	1	300%	\$222,500	\$140,000	59%	100.0%	89.9%	11%	21	9	133%	8	6	33%
Waialae - Kahala	1-3-5	7	7	0%	6	3	100%	\$562,500	\$545,000	3%	97.8%	95.6%	2%	16	68	-76%	33	17	94%
Waikiki	1-2-6	94	126	-25%	74	67	10%	\$410,500	\$335,000	23%	98.4%	101.5%	-3%	43	31	39%	444	557	-20%
Waipahu	1-9-4	16	14	14%	17	14	21%	\$358,000	\$309,250	16%	100.0%	98.9%	1%	9	9	0%	31	33	-6%
Windward Coast	1-4-8 to 1-5-5	7	7	0%	1	0	-	\$222,500	\$0	-	98.9%	0.0%	-	13	0	-	19	16	19%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	4	5	-20%	3	6	-50%	\$670,000	\$662,500	1%	95.9%	100.1%	-4%	65	29	124%
Ala Moana - Kakaako	1-2-3	674	686	-2%	436	389	12%	\$500,000	\$398,000	26%	99.0%	95.2%	4%	37	43	-14%
Downtown - Nuuanu	1-1-8 to 1-2-2	472	509	-7%	329	312	5%	\$400,000	\$432,500	-8%	96.5%	98.4%	-2%	20	27	-26%
Ewa Plain	1-9-1	555	499	11%	462	394	17%	\$443,000	\$407,000	9%	99.6%	98.8%	1%	11	18	-39%
Hawaii Kai	1-3-9	246	237	4%	190	172	10%	\$630,000	\$600,000	5%	98.7%	97.6%	1%	25	17	47%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	109	130	-16%	94	67	40%	\$550,000	\$550,000	0%	100.0%	100.9%	-1%	12	8	50%
Kalihi - Palama	1-1-2 to 1-1-7	147	127	16%	107	94	14%	\$382,000	\$360,000	6%	96.0%	99.6%	-4%	22	17	29%
Kaneohe	Selected 1-4-4 to 1-4-7	215	215	0%	182	200	-9%	\$535,000	\$473,500	13%	100.0%	101.4%	-1%	11	12	-8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	119	144	-17%	68	86	-21%	\$503,750	\$550,000	-8%	93.5%	95.2%	-2%	50	30	67%
Makaha - Nanakuli	1-8-1 to 1-8-9	218	198	10%	159	130	22%	\$135,000	\$133,500	1%	96.6%	95.4%	1%	29	42	-31%
Makakilo	1-9-2 to 1-9-3	154	164	-6%	131	142	-8%	\$350,000	\$318,750	10%	100.9%	98.8%	2%	11	16	-31%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	807	800	1%	592	551	7%	\$370,500	\$345,000	7%	97.8%	98.9%	-1%	21	22	-5%
Milliani	Selected 1-9-4 to 1-9-5	393	405	-3%	359	374	-4%	\$358,500	\$340,000	5%	101.0%	100.4%	1%	9	12	-25%
Moanalua - Salt Lake	1-1-1	222	271	-18%	189	230	-18%	\$358,000	\$335,000	7%	99.7%	98.5%	1%	11	13	-15%
North Shore	1-5-6 to 1-6-9	62	65	-5%	47	49	-4%	\$430,000	\$380,000	13%	97.7%	95.2%	3%	36	54	-33%
Pearl City - Aiea	1-9-6 to 1-9-9	355	349	2%	303	286	6%	\$352,500	\$330,000	7%	97.9%	97.1%	1%	11	16	-31%
Wahiawa	1-7-1 to 1-7-7	35	41	-15%	27	39	-31%	\$172,000	\$144,000	19%	100.0%	97.0%	3%	13	19	-32%
Waialae - Kahala	1-3-5	80	57	40%	47	37	27%	\$568,000	\$535,000	6%	98.8%	100.9%	-2%	23	15	53%
Waikiki	1-2-6	1403	1517	-8%	973	866	12%	\$370,000	\$349,000	6%	96.1%	96.9%	-1%	349	38	3%
Waipahu	1-9-4	232	234	-1%	204	209	-2%	\$329,000	\$310,000	6%	99.7%	96.9%	3%	11	14	-21%
Windward Coast	1-4-8 to 1-5-5	37	35	6%	22	12	83%	\$222,500	\$211,000	5%	97.2%	91.7%	6%	49	78	-37%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

Aina Haina - Kuliouou

1-3-6 to 1-3-8

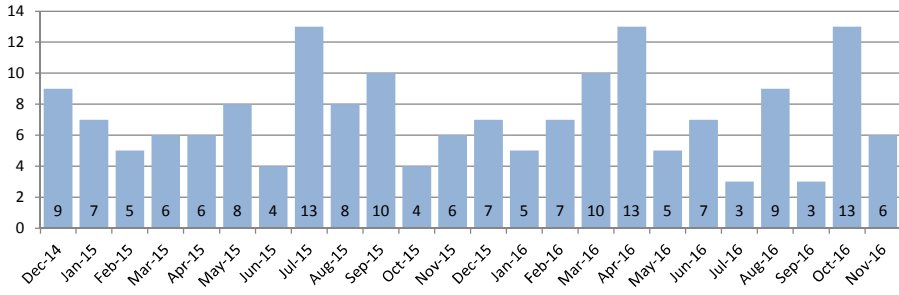


November 2016

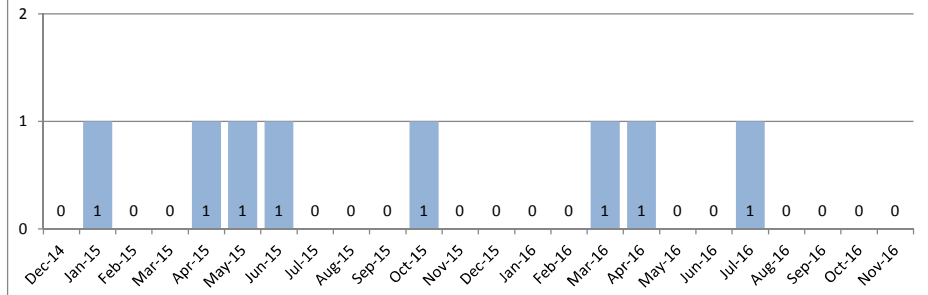
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	8	50%	133	121	10%
Closed Sales	6	6	0%	81	78	4%
Median Sales Price	\$957,500	\$1,837,500	-48%	\$1,100,000	\$1,082,500	2%
Percent of Original List Price Received	101.1%	91.9%	10%	91.7%	96.2%	-5%
Median Days on Market Until Sale	24	15	60%	20	25	-20%
Inventory of Homes for Sale	51	38	34%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	4	5	-20%
Closed Sales	0	0	-	3	6	-50%
Median Sales Price	\$0	\$0	-	\$670,000	\$662,500	1%
Percent of Original List Price Received	0.0%	0.0%	-	95.9%	100.1%	-4%
Median Days on Market Until Sale	0	0	-	65	29	124%
Inventory of Homes for Sale	1	0	-	-	-	-

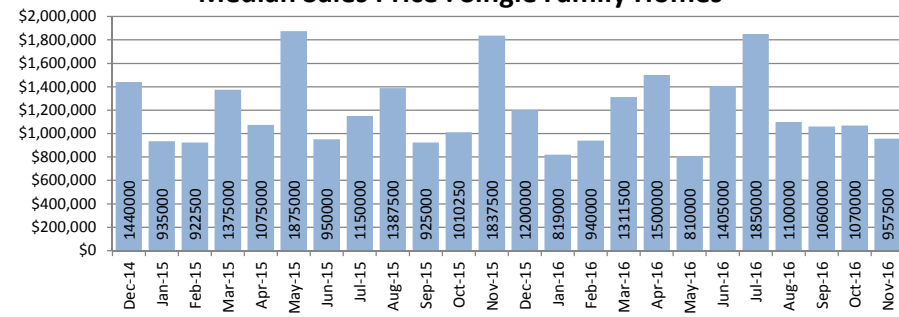
Closed Sales : Single Family Homes



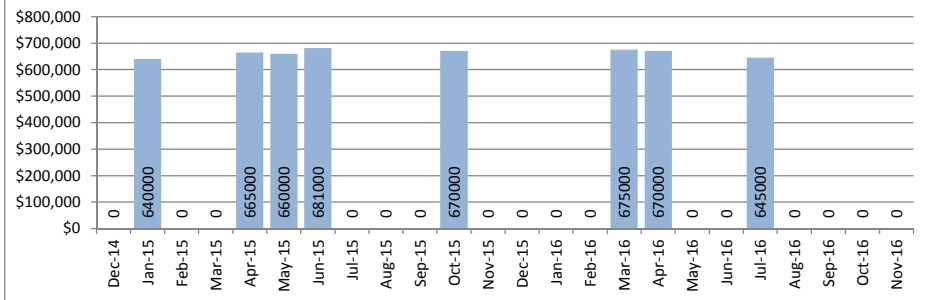
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

Ala Moana - Kakaako

1-2-3

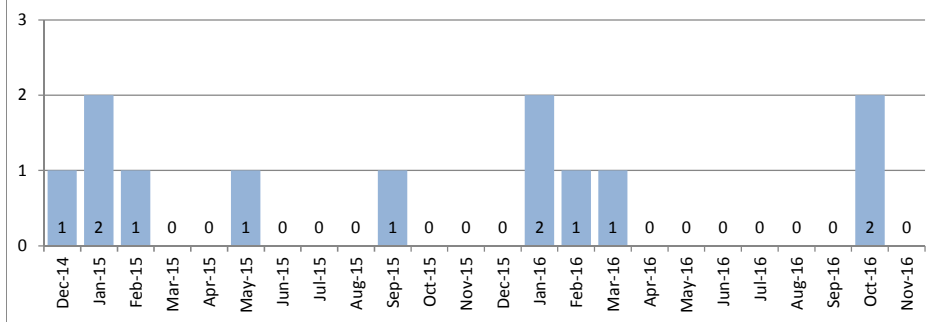


November 2016

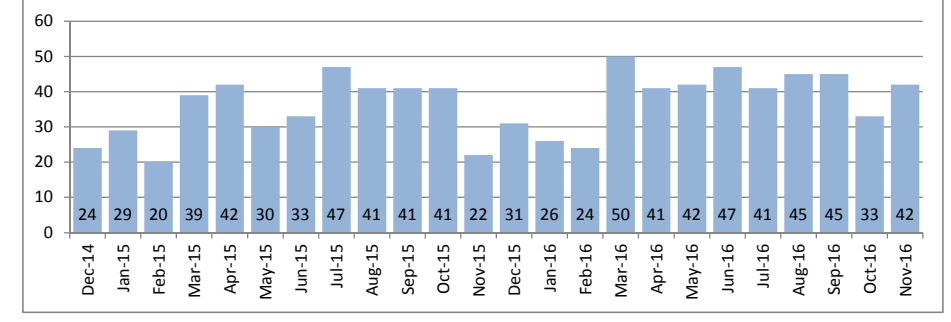
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	2	-	8	13	-38%
Closed Sales	0	0	-	6	5	20%
Median Sales Price	\$0	\$0	-	\$795,000	\$1,200,000	-34%
Percent of Original List Price Received	0.0%	0.0%	-	92.3%	96.0%	-4%
Median Days on Market Until Sale	0	0	-	34	25	36%
Inventory of Homes for Sale	2	3	-33%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	65	44	48%	674	686	-2%
Closed Sales	42	22	91%	436	389	12%
Median Sales Price	\$545,000	\$641,500	-15%	\$500,000	\$398,000	26%
Percent of Original List Price Received	99.6%	92.6%	8%	99.0%	95.2%	4%
Median Days on Market Until Sale	33	67	-51%	37	43	-14%
Inventory of Homes for Sale	249	209	19%	-	-	-

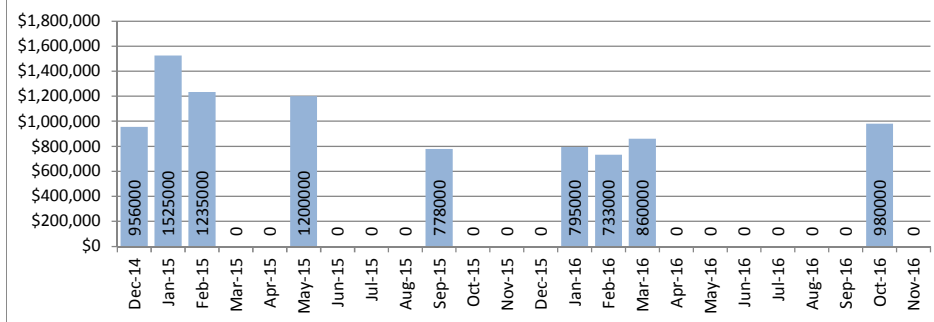
Closed Sales : Single Family Homes



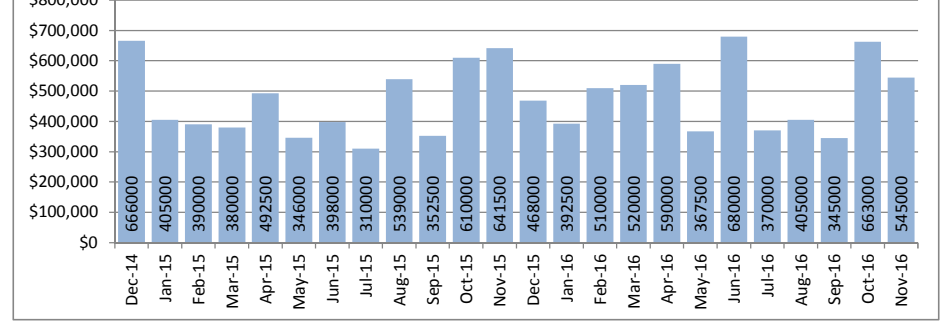
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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November 2016

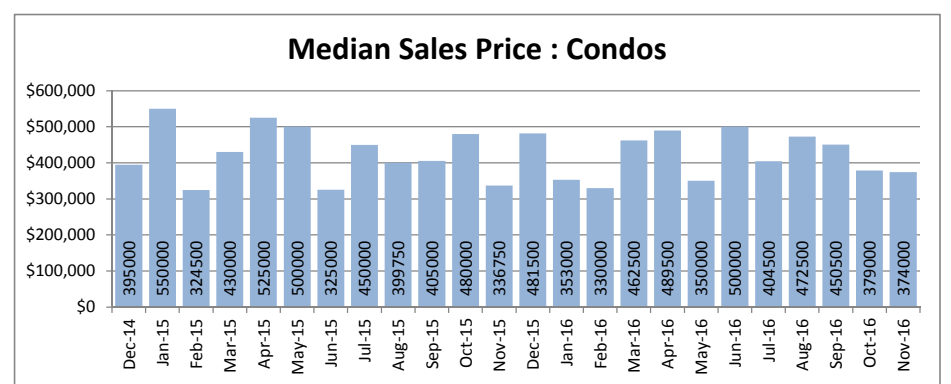
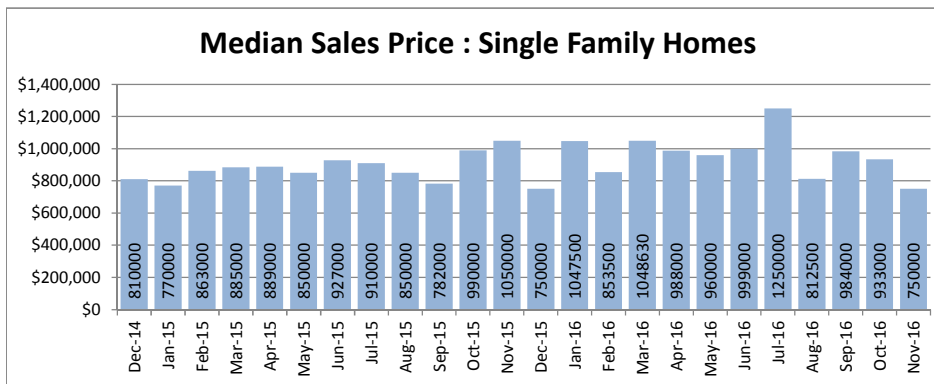
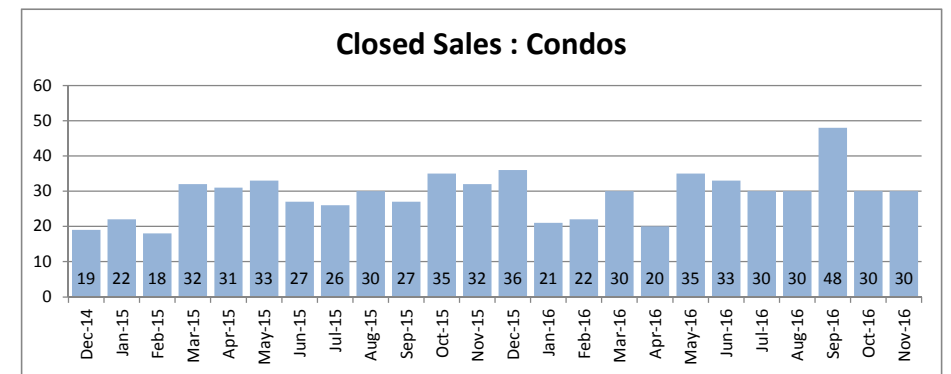
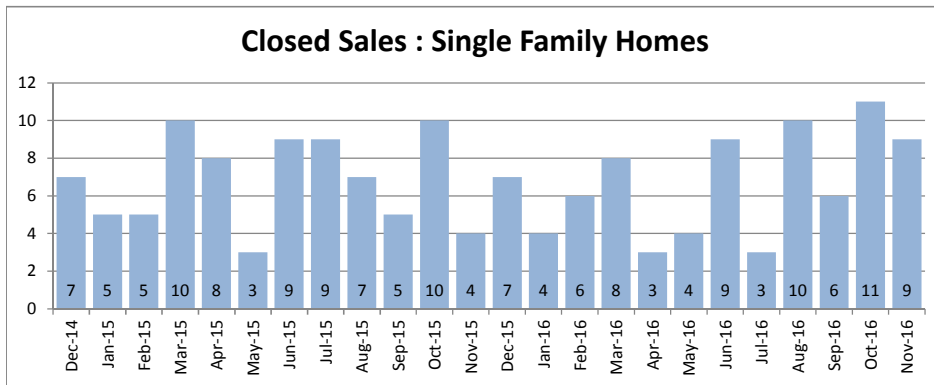


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	2	400%	115	102	13%
Closed Sales	9	4	125%	73	76	-4%
Median Sales Price	\$750,000	\$1,050,000	-29%	\$933,000	\$874,000	7%
Percent of Original List Price Received	96.3%	84.3%	14%	93.5%	98.6%	-5%
Median Days on Market Until Sale	45	156	-71%	23	24	-4%
Inventory of Homes for Sale	28	24	17%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	28	32	-13%	472	509	-7%
Closed Sales	30	32	-6%	329	312	5%
Median Sales Price	\$374,000	\$336,750	11%	\$400,000	\$432,500	-8%
Percent of Original List Price Received	97.8%	100.1%	-2%	96.5%	98.4%	-2%
Median Days on Market Until Sale	38	51	-25%	20	27	-26%
Inventory of Homes for Sale	134	126	6%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

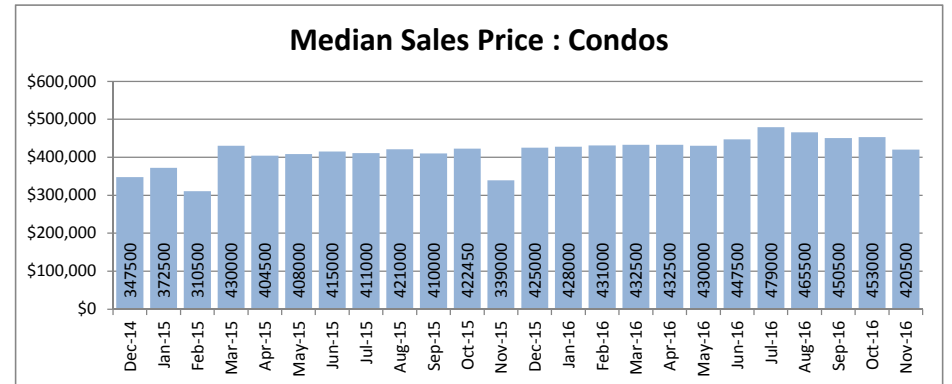
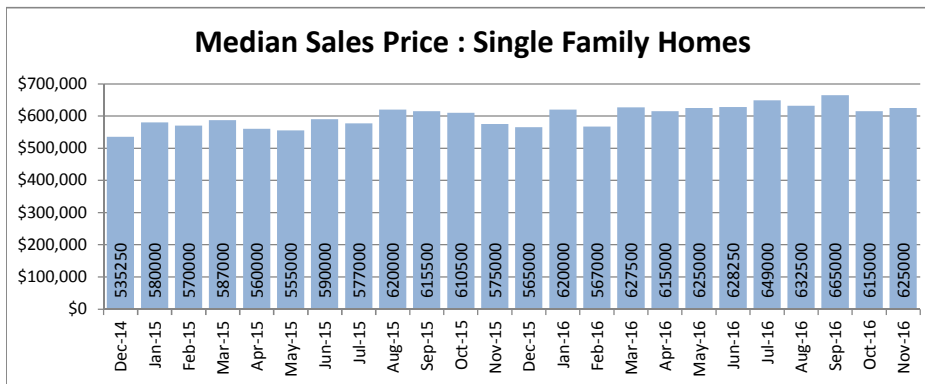
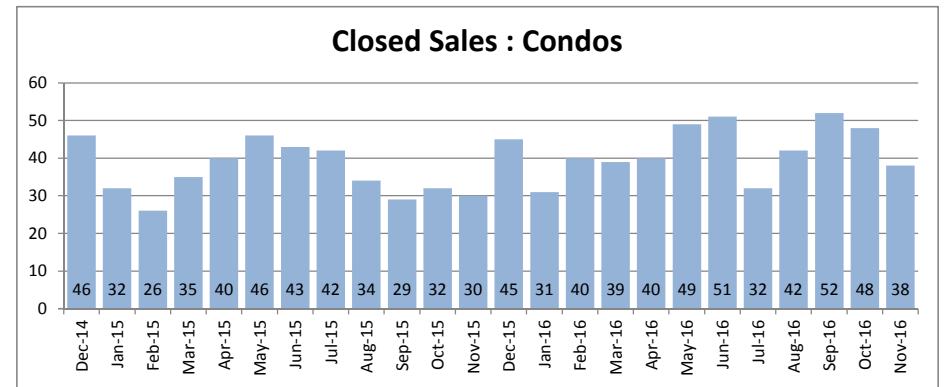
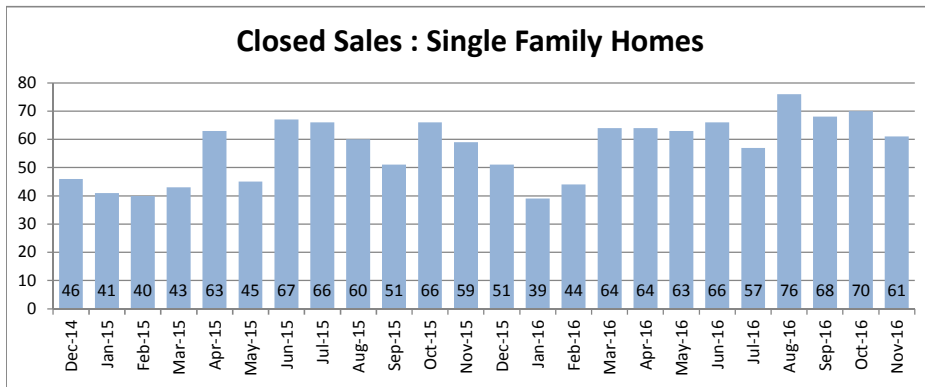


<b>Ewa Plain</b>
<b>1-9-1</b>

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	65	56	16%	811	746	9%
Closed Sales	61	59	3%	672	609	10%
Median Sales Price	\$625,000	\$575,000	9%	\$625,000	\$587,000	6%
Percent of Original List Price Received	99.2%	96.6%	3%	99.4%	99.5%	0%
Median Days on Market Until Sale	16	20	-20%	13	14	-7%
Inventory of Homes for Sale	138	147	-6%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	44	37	19%	555	499	11%
Closed Sales	38	30	27%	462	394	17%
Median Sales Price	\$420,500	\$339,000	24%	\$443,000	\$407,000	9%
Percent of Original List Price Received	101.3%	99.1%	2%	99.6%	98.8%	1%
Median Days on Market Until Sale	12	16	-25%	11	18	-39%
Inventory of Homes for Sale	85	96	-11%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

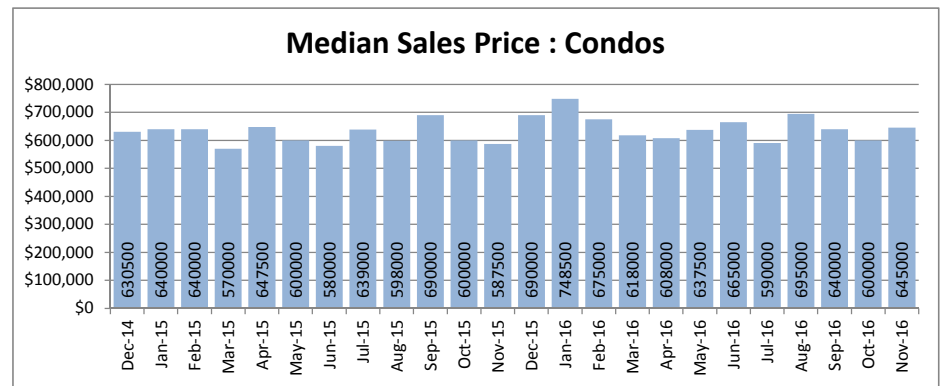
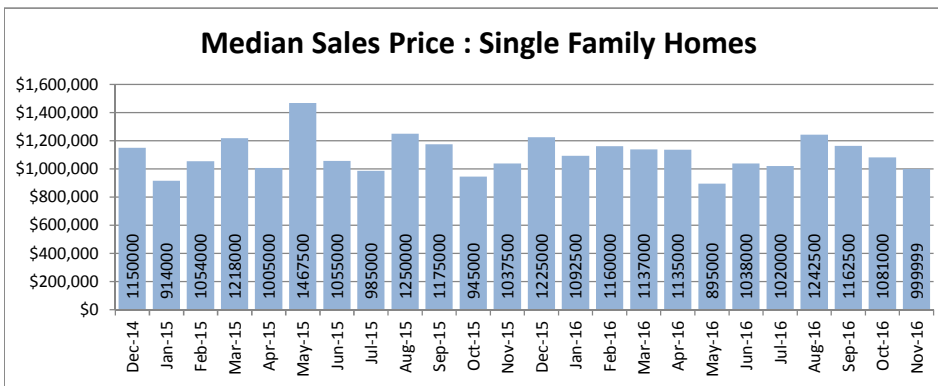
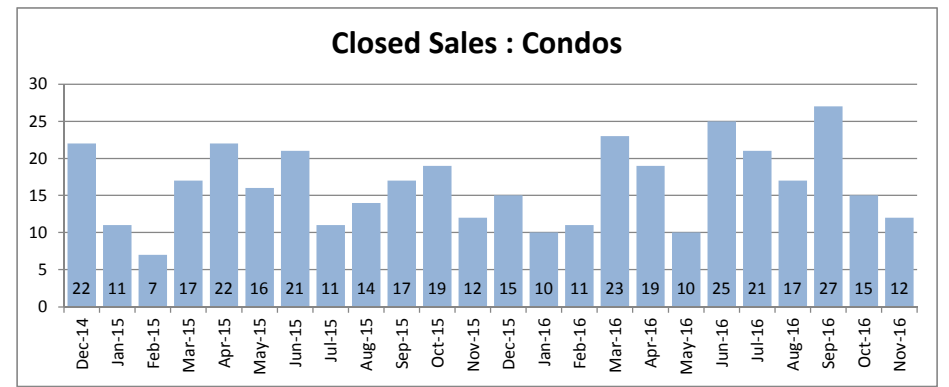
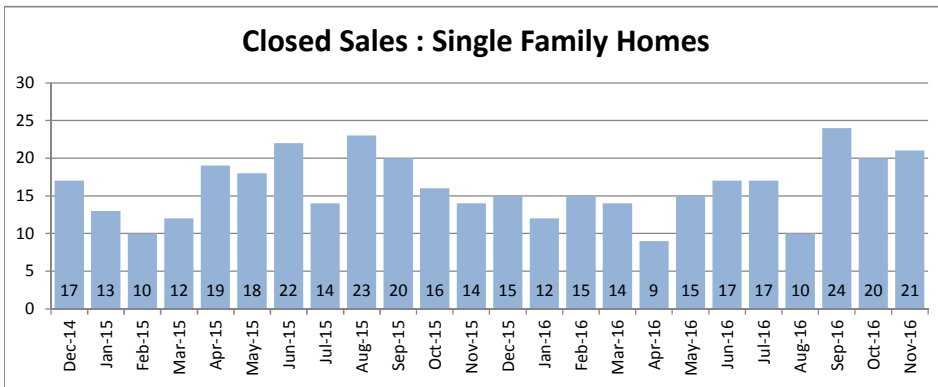


<b>Hawaii Kai</b>
1-3-9

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	8	100%	258	247	4%
Closed Sales	21	14	50%	174	181	-4%
Median Sales Price	\$999,999	\$1,037,500	-4%	\$1,067,500	\$1,115,000	-4%
Percent of Original List Price Received	91.9%	103.5%	-11%	95.7%	94.9%	1%
Median Days on Market Until Sale	14	19	-26%	23	23	0%
Inventory of Homes for Sale	85	69	23%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	17	-29%	246	237	4%
Closed Sales	12	12	0%	190	172	10%
Median Sales Price	\$645,000	\$587,500	10%	\$630,000	\$600,000	5%
Percent of Original List Price Received	95.2%	98.4%	-3%	98.7%	97.6%	1%
Median Days on Market Until Sale	44	36	22%	25	17	47%
Inventory of Homes for Sale	41	56	-27%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## November 2016

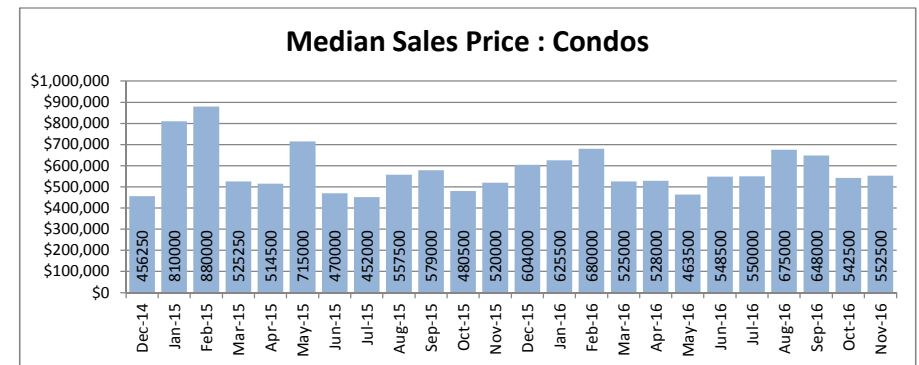
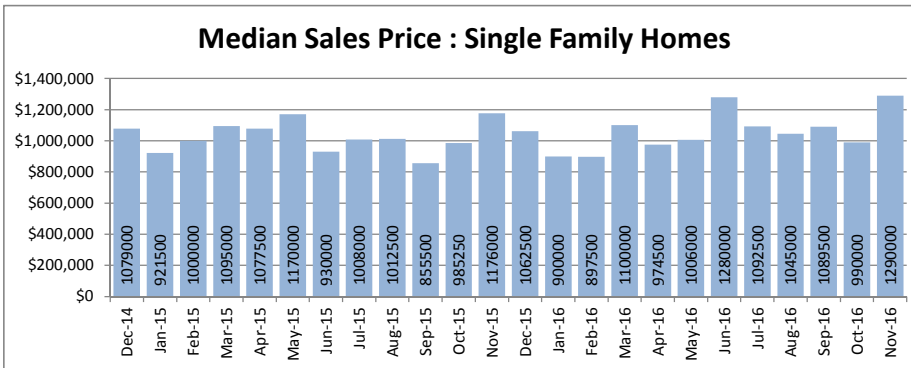
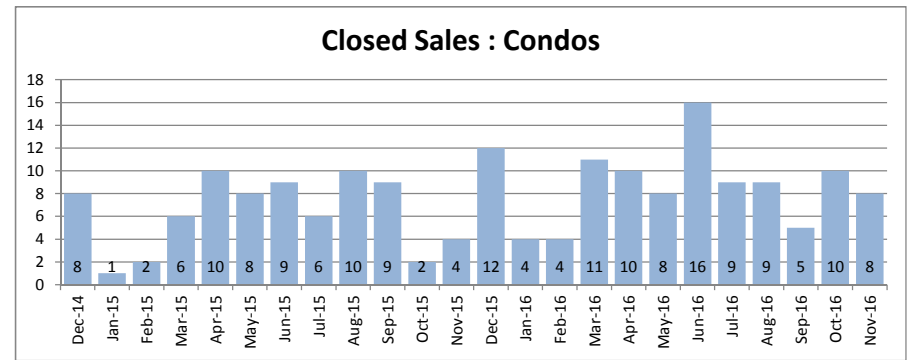
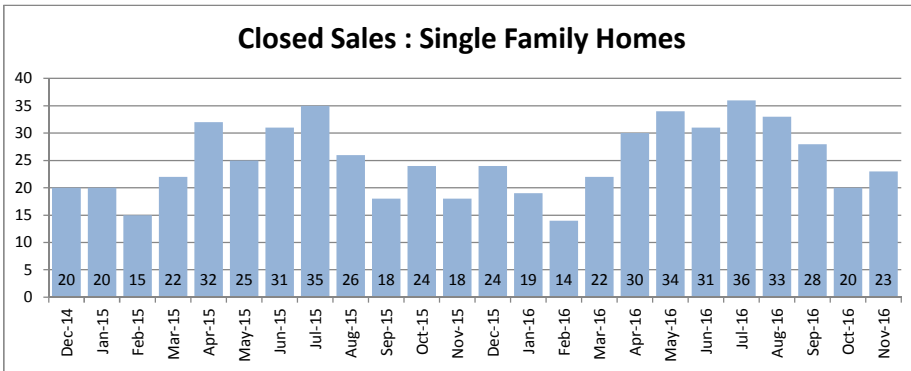


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	35	-31%	398	353	13%
Closed Sales	23	18	28%	290	271	7%
Median Sales Price	\$1,290,000	\$1,176,000	10%	\$1,070,000	\$1,005,000	6%
Percent of Original List Price Received	93.5%	97.0%	-4%	98.3%	101.0%	-3%
Median Days on Market Until Sale	27	23	17%	17	16	6%
Inventory of Homes for Sale	104	99	5%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	8	-25%	109	130	-16%
Closed Sales	8	4	100%	94	67	40%
Median Sales Price	\$552,500	\$520,000	6%	\$550,000	\$550,000	0%
Percent of Original List Price Received	100.5%	99.5%	1%	100.0%	100.9%	-1%
Median Days on Market Until Sale	7	31	-77%	12	8	50%
Inventory of Homes for Sale	13	56	-77%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

November 2016



**Kalihi - Palama**

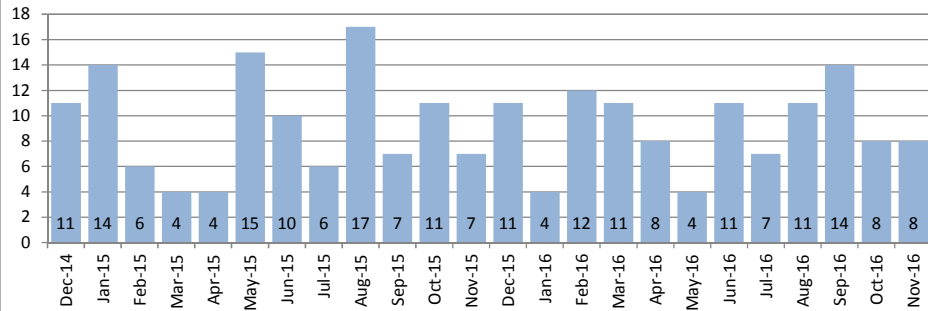
1-1-2 to 1-1-7

November 2016

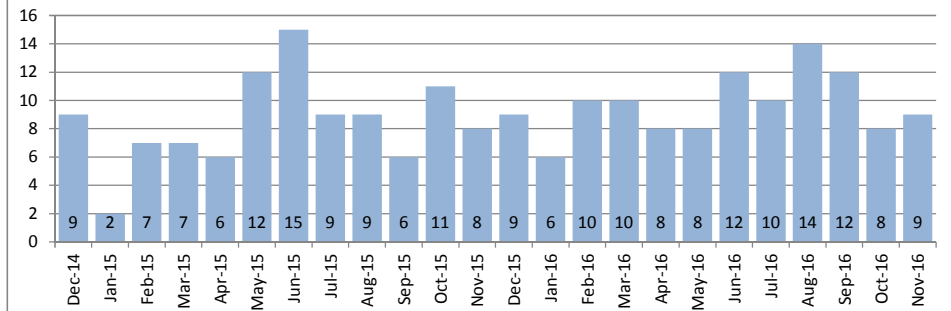
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	5	220%	152	136	12%
Closed Sales	8	7	14%	98	103	-5%
Median Sales Price	\$660,000	\$540,000	22%	\$700,000	\$682,500	3%
Percent of Original List Price Received	87.3%	101.9%	-14%	96.6%	96.4%	0%
Median Days on Market Until Sale	18	16	13%	12	17	-29%
Inventory of Homes for Sale	46	33	39%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	9	8	13%	147	127	16%
Closed Sales	9	8	13%	107	94	14%
Median Sales Price	\$435,000	\$530,000	-18%	\$382,000	\$360,000	6%
Percent of Original List Price Received	99.0%	96.4%	3%	96.0%	99.6%	-4%
Median Days on Market Until Sale	55	11	400%	22	17	29%
Inventory of Homes for Sale	27	27	0%	-	-	-

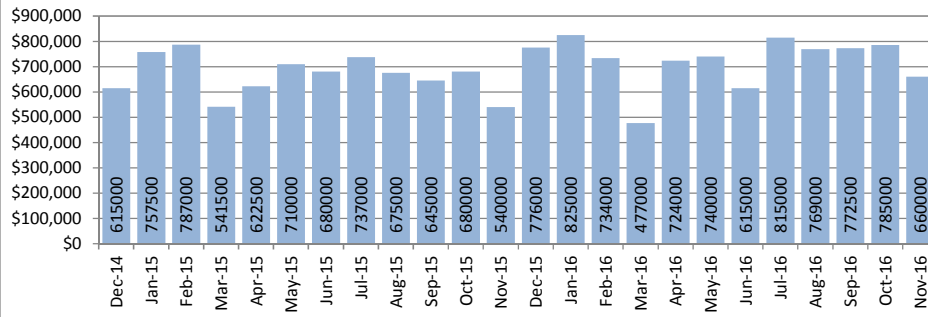
**Closed Sales : Single Family Homes**



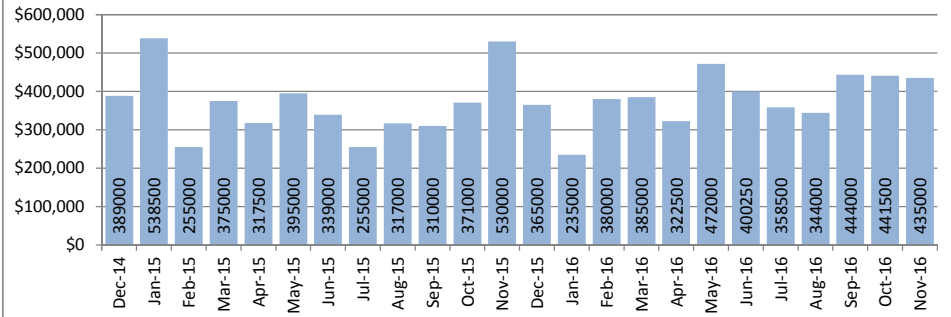
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

November 2016



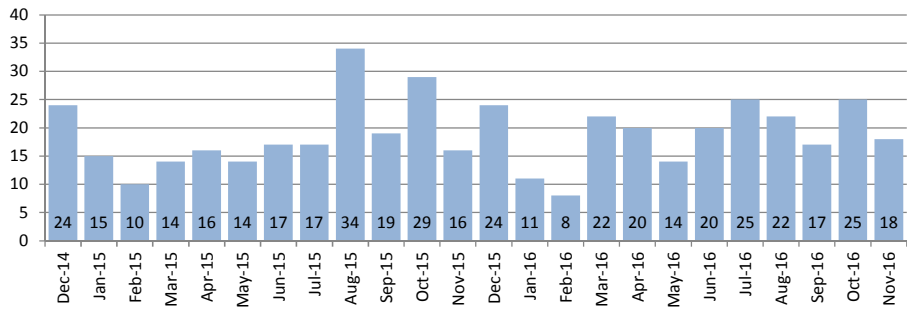
**Kaneohe**  
Selected 1-4-4 to 1-4-7

November 2016

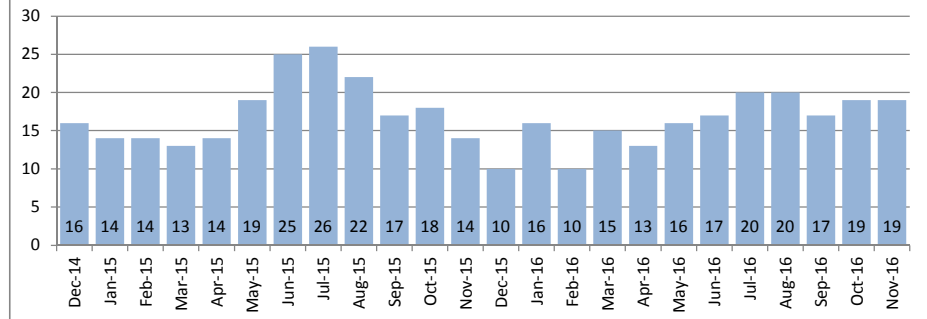
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	17	-6%	288	272	6%
Closed Sales	18	16	13%	202	215	-6%
Median Sales Price	\$800,000	\$750,000	7%	\$800,000	\$755,000	6%
Percent of Original List Price Received	101.7%	97.0%	5%	100.0%	96.9%	3%
Median Days on Market Until Sale	18	19	-5%	16	21	-24%
Inventory of Homes for Sale	70	62	13%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	13	17	-24%	215	215	0%
Closed Sales	19	14	36%	182	200	-9%
Median Sales Price	\$510,000	\$500,000	2%	\$535,000	\$473,500	13%
Percent of Original List Price Received	94.1%	98.6%	-5%	100.0%	101.4%	-1%
Median Days on Market Until Sale	9	24	-63%	11	12	-8%
Inventory of Homes for Sale	41	31	32%	-	-	-

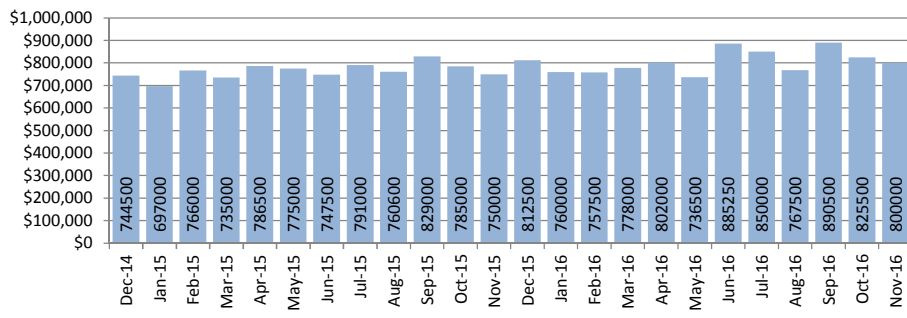
**Closed Sales : Single Family Homes**



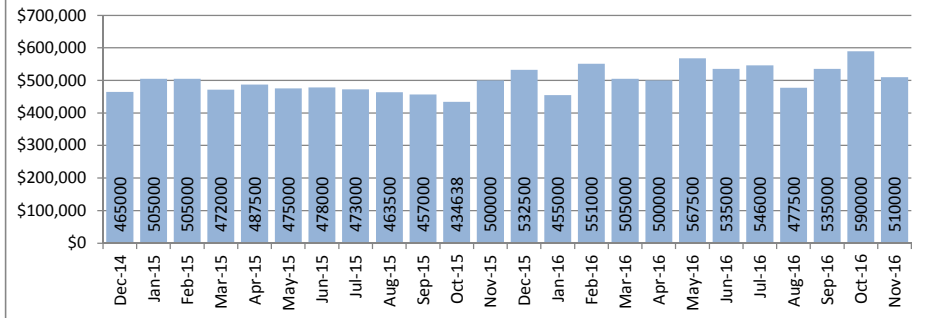
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

**Kapahulu - Diamond Head**

1-3-1 to 1-3-4

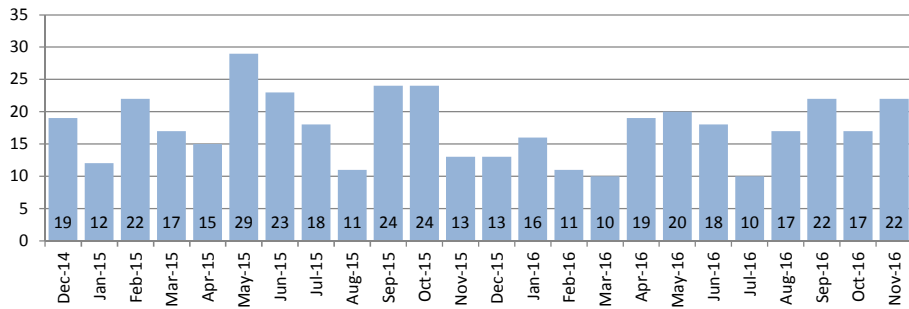


November 2016

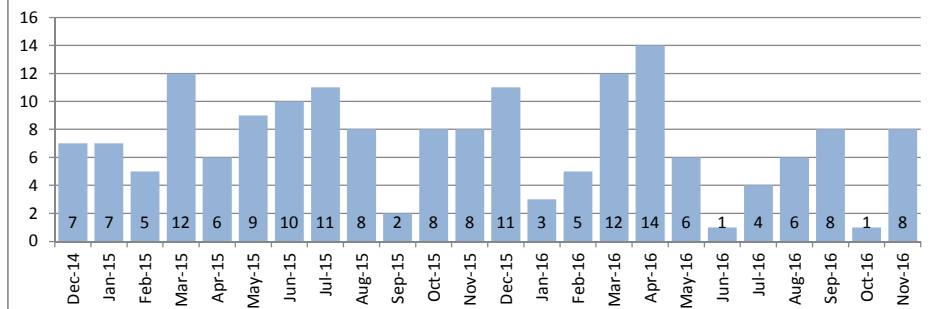
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	17	41%	291	276	5%
Closed Sales	22	13	69%	182	209	-13%
Median Sales Price	\$914,000	\$908,000	1%	\$950,000	\$890,000	7%
Percent of Original List Price Received	101.6%	98.2%	3%	100.0%	98.0%	2%
Median Days on Market Until Sale	19	8	138%	18	22	-18%
Inventory of Homes for Sale	91	66	38%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	14	-29%	119	144	-17%
Closed Sales	8	8	0%	68	86	-21%
Median Sales Price	\$342,500	\$672,500	-49%	\$503,750	\$550,000	-8%
Percent of Original List Price Received	96.8%	99.7%	-3%	93.5%	95.2%	-2%
Median Days on Market Until Sale	50	19	163%	50	30	67%
Inventory of Homes for Sale	60	57	5%	-	-	-

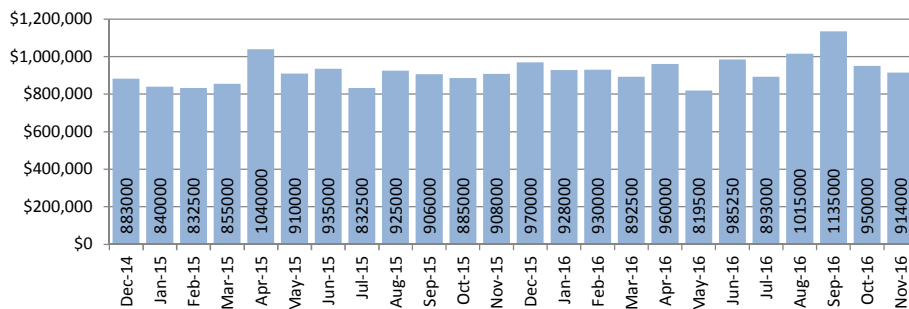
**Closed Sales : Single Family Homes**



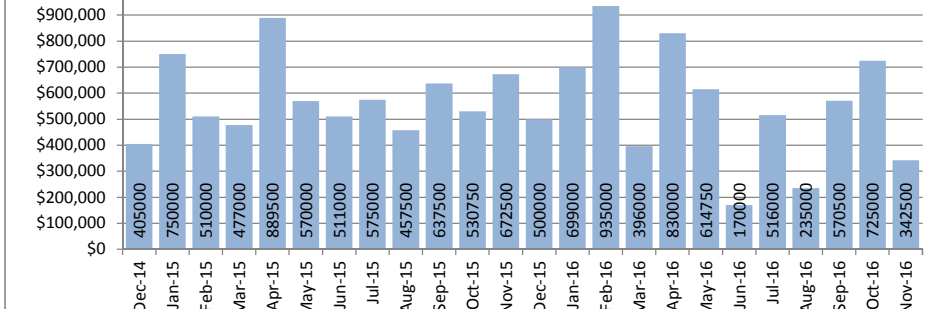
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

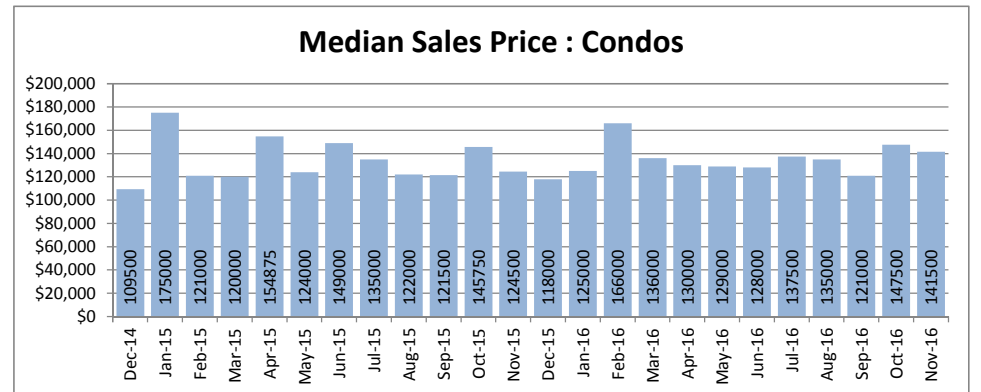
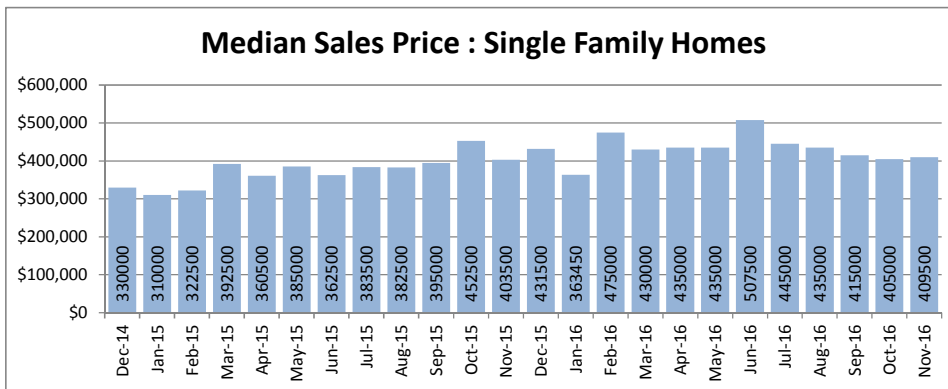
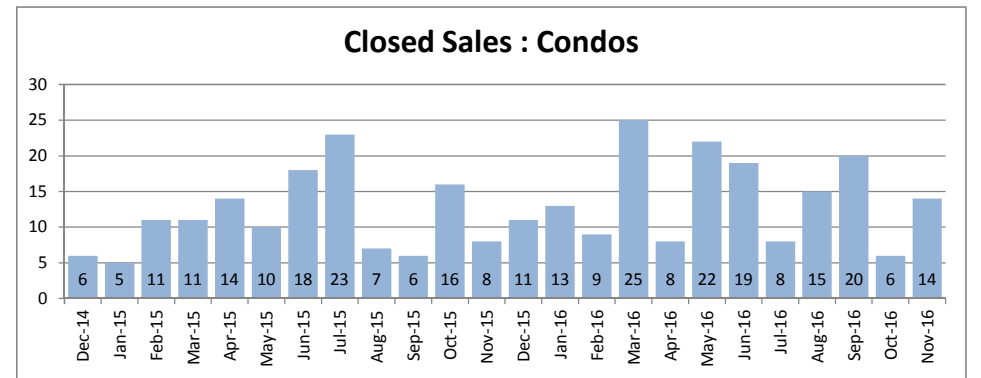
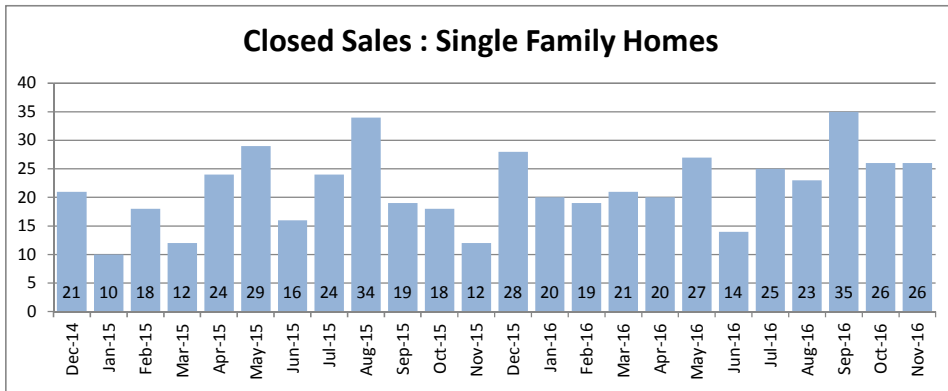


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	25	19	32%	373	325	15%
Closed Sales	26	12	117%	256	223	15%
Median Sales Price	\$409,500	\$403,500	1%	\$430,000	\$379,000	13%
Percent of Original List Price Received	102.6%	99.1%	4%	98.2%	97.4%	1%
Median Days on Market Until Sale	19	31	-39%	22	30	-27%
Inventory of Homes for Sale	100	69	45%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	15	13%	218	198	10%
Closed Sales	14	8	75%	159	130	22%
Median Sales Price	\$141,500	\$124,500	14%	\$135,000	\$133,500	1%
Percent of Original List Price Received	94.4%	95.4%	-1%	96.6%	95.4%	1%
Median Days on Market Until Sale	37	30	23%	29	42	-31%
Inventory of Homes for Sale	60	58	3%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

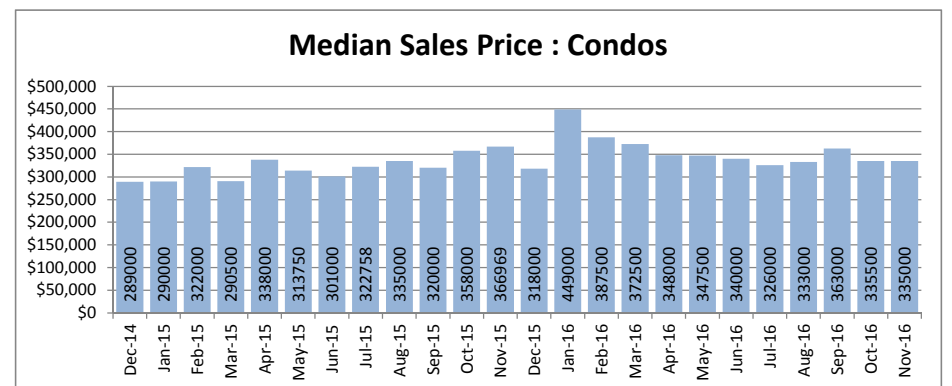
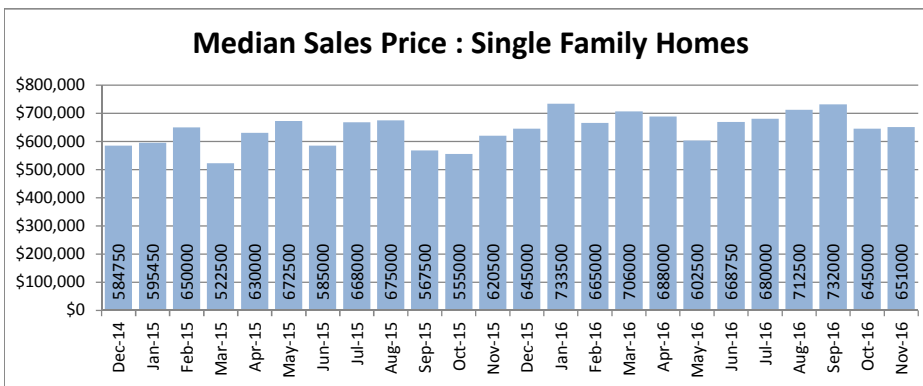
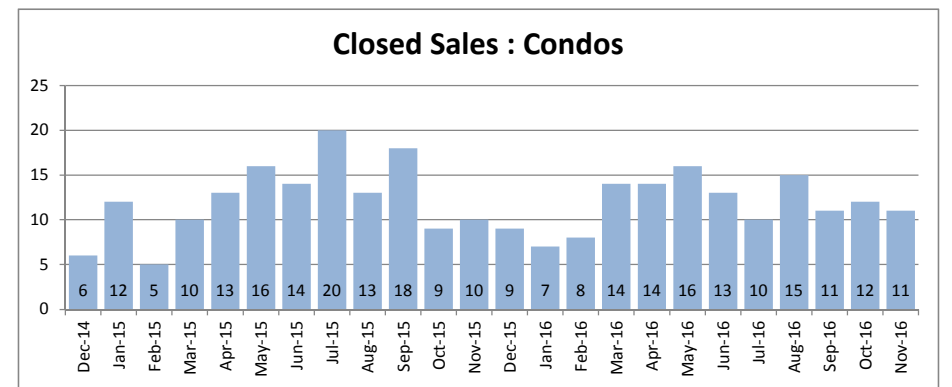
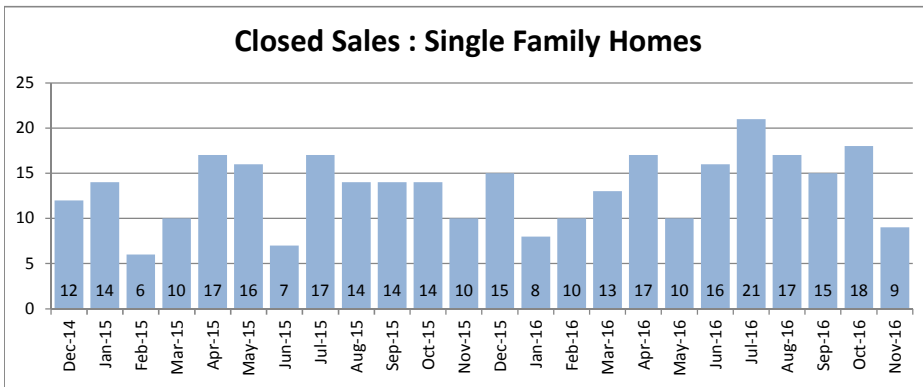


<b>Makakilo</b>
1-9-2 to 1-9-3

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	13	8%	192	202	-5%
Closed Sales	9	10	-10%	154	149	3%
Median Sales Price	\$651,000	\$620,500	5%	\$682,500	\$625,000	9%
Percent of Original List Price Received	102.5%	96.1%	7%	99.1%	99.2%	0%
Median Days on Market Until Sale	20	69	-71%	27	26	4%
Inventory of Homes for Sale	29	49	-41%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	10	20%	154	164	-6%
Closed Sales	11	10	10%	131	142	-8%
Median Sales Price	\$335,000	\$366,969	-9%	\$350,000	\$318,750	10%
Percent of Original List Price Received	100.0%	97.5%	3%	100.9%	98.8%	2%
Median Days on Market Until Sale	8	9	-11%	11	16	-31%
Inventory of Homes for Sale	25	26	-4%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## November 2016

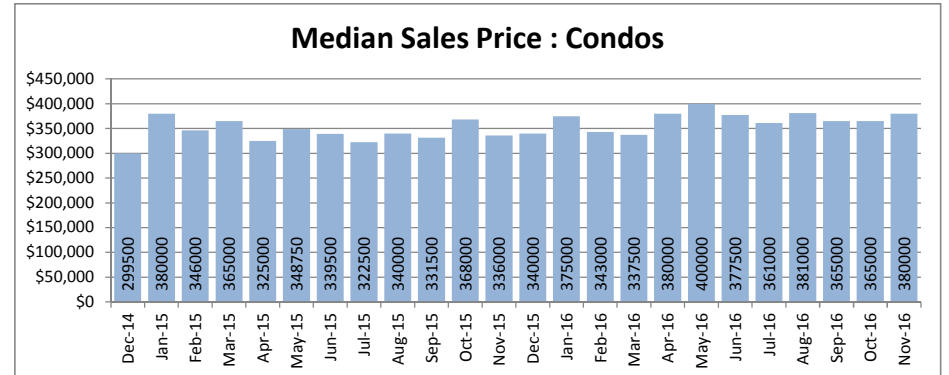
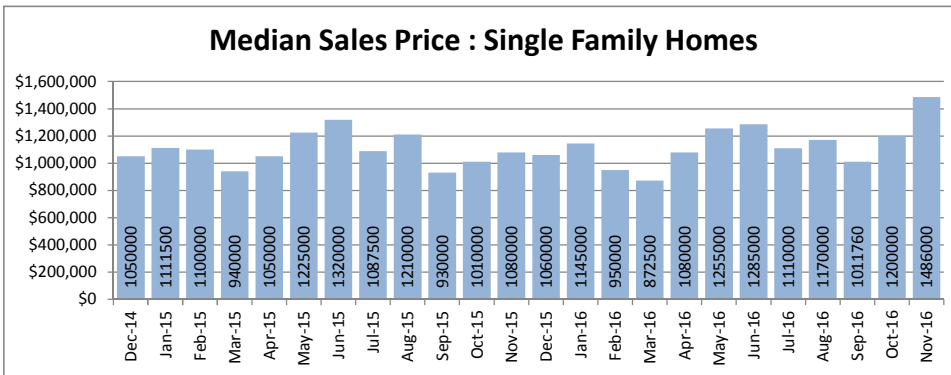
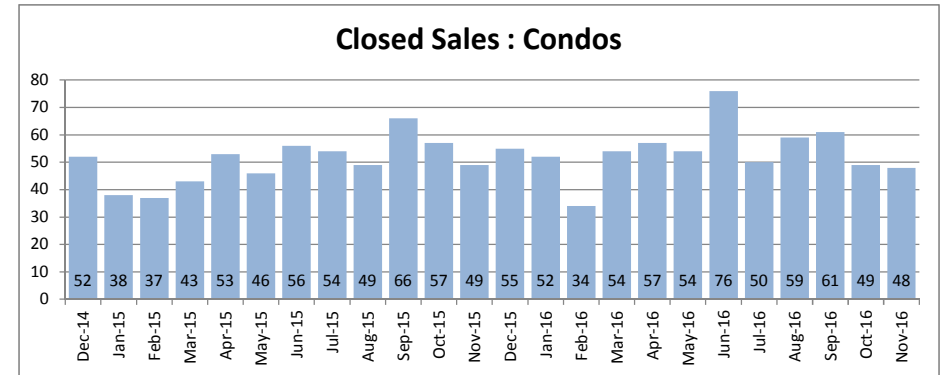
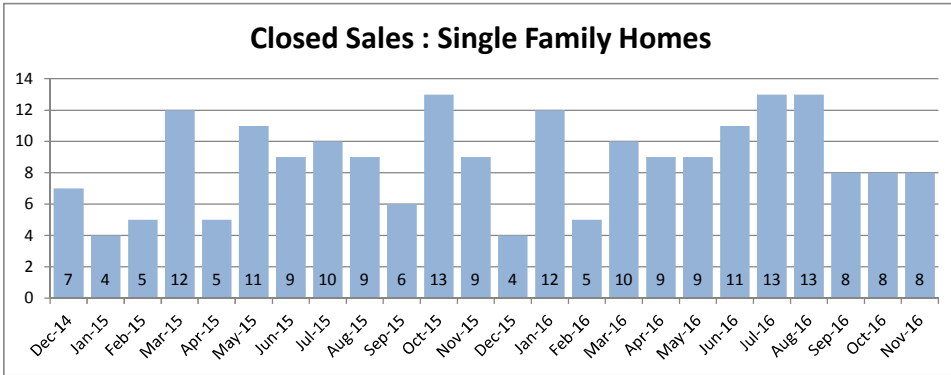


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	11	-9%	131	164	-20%
Closed Sales	8	9	-11%	106	94	13%
Median Sales Price	\$1,486,000	\$1,080,000	38%	\$1,104,500	\$1,100,000	0%
Percent of Original List Price Received	95.9%	98.4%	-3%	96.9%	93.4%	4%
Median Days on Market Until Sale	38	23	65%	30	23	30%
Inventory of Homes for Sale	35	60	-42%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	60	60	0%	807	800	1%
Closed Sales	48	49	-2%	592	551	7%
Median Sales Price	\$380,000	\$336,000	13%	\$370,500	\$345,000	7%
Percent of Original List Price Received	99.1%	96.3%	3%	97.8%	98.9%	-1%
Median Days on Market Until Sale	16	27	-41%	21	22	-5%
Inventory of Homes for Sale	195	181	8%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## November 2016

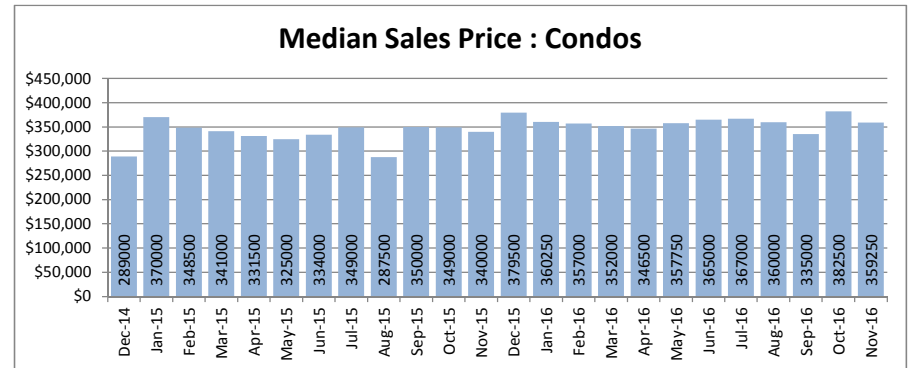
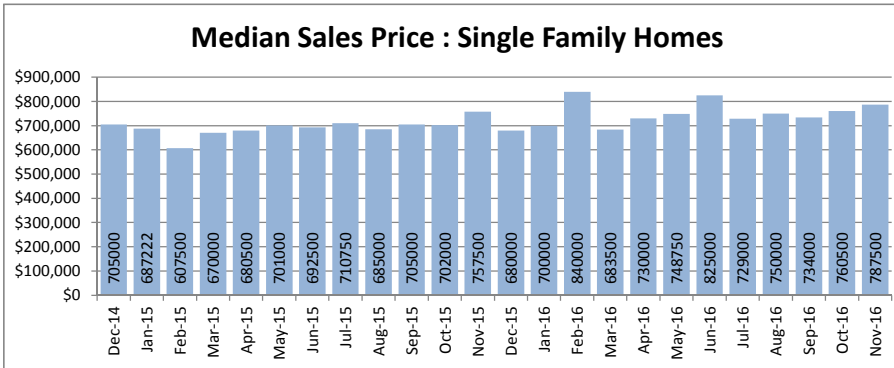
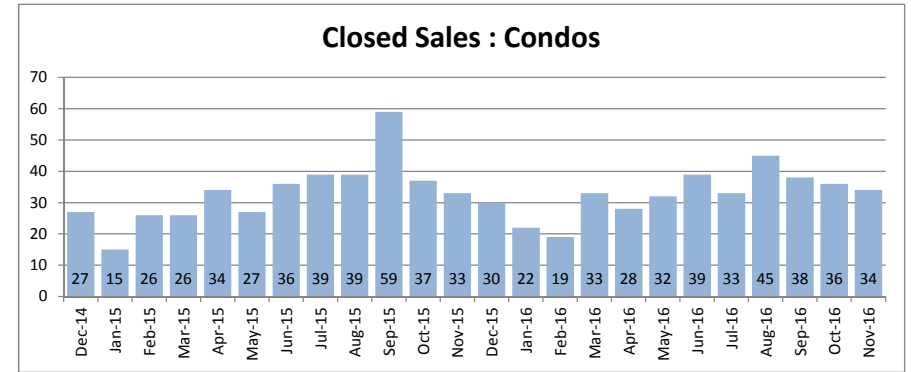
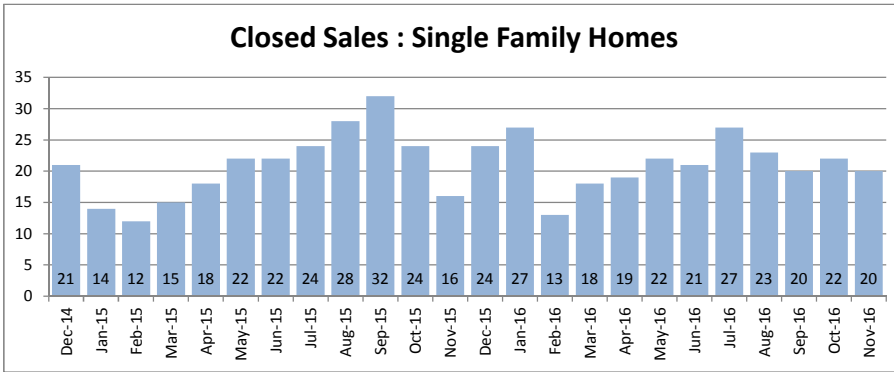


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	22	-32%	250	310	-19%
Closed Sales	20	16	25%	232	228	2%
Median Sales Price	\$787,500	\$757,500	4%	\$750,000	\$692,000	8%
Percent of Original List Price Received	97.8%	98.4%	-1%	98.7%	98.9%	0%
Median Days on Market Until Sale	11	19	-42%	16	22	-27%
Inventory of Homes for Sale	42	60	-30%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	25	28	-11%	393	405	-3%
Closed Sales	34	33	3%	359	374	-4%
Median Sales Price	\$359,250	\$340,000	6%	\$358,500	\$340,000	5%
Percent of Original List Price Received	100.5%	100.0%	0%	101.0%	100.4%	1%
Median Days on Market Until Sale	8	9	-11%	9	12	-25%
Inventory of Homes for Sale	55	55	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

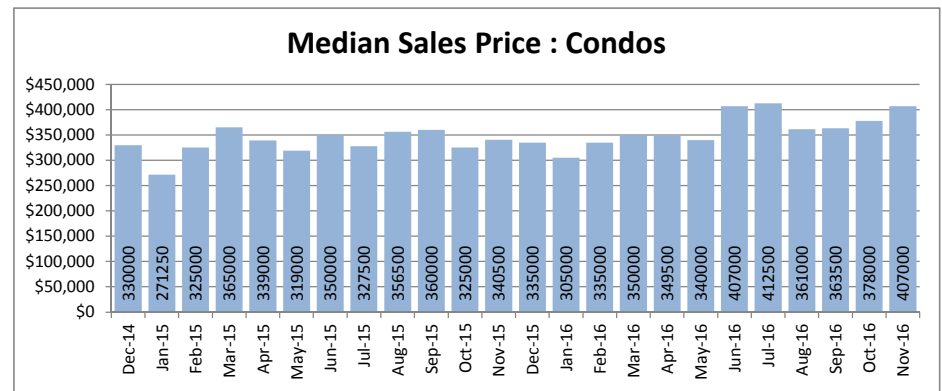
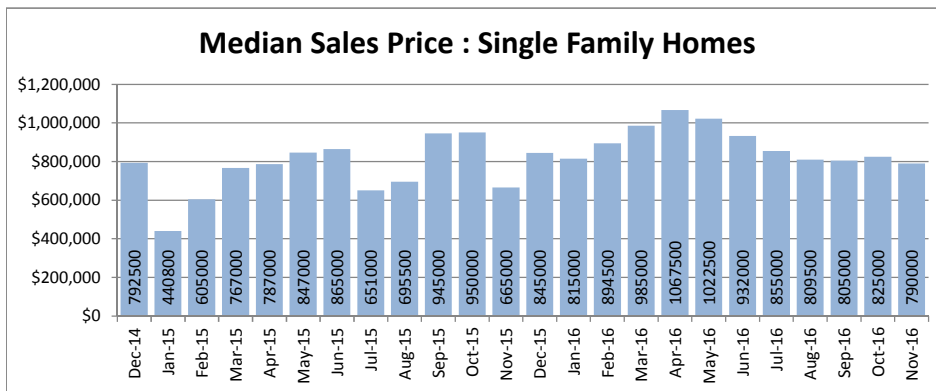
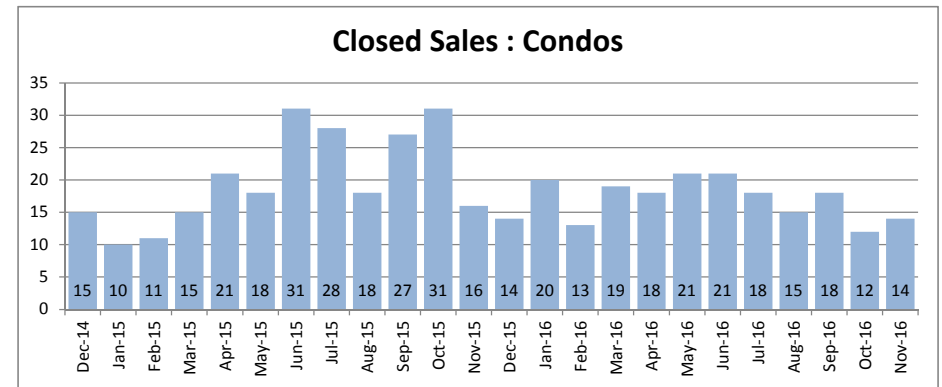
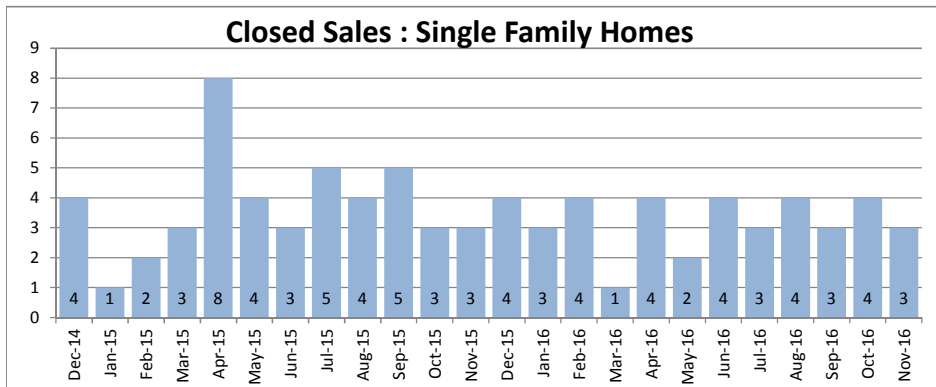


**Moanalua - Salt Lake**  
1-1-1

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	3	1	200%	49	56	-13%
Closed Sales	3	3	0%	35	41	-15%
Median Sales Price	\$790,000	\$665,000	19%	\$885,000	\$767,000	15%
Percent of Original List Price Received	105.3%	97.1%	8%	98.9%	96.5%	2%
Median Days on Market Until Sale	16	11	45%	19	14	36%
Inventory of Homes for Sale	9	11	-18%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	18	6%	222	271	-18%
Closed Sales	14	16	-13%	189	230	-18%
Median Sales Price	\$407,000	\$340,500	20%	\$358,000	\$335,000	7%
Percent of Original List Price Received	95.9%	97.4%	-2%	99.7%	98.5%	1%
Median Days on Market Until Sale	19	12	58%	11	13	-15%
Inventory of Homes for Sale	42	45	-7%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

## November 2016

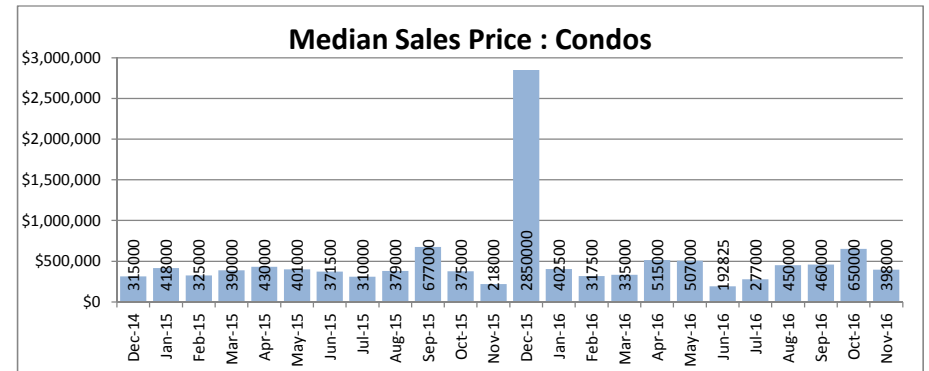
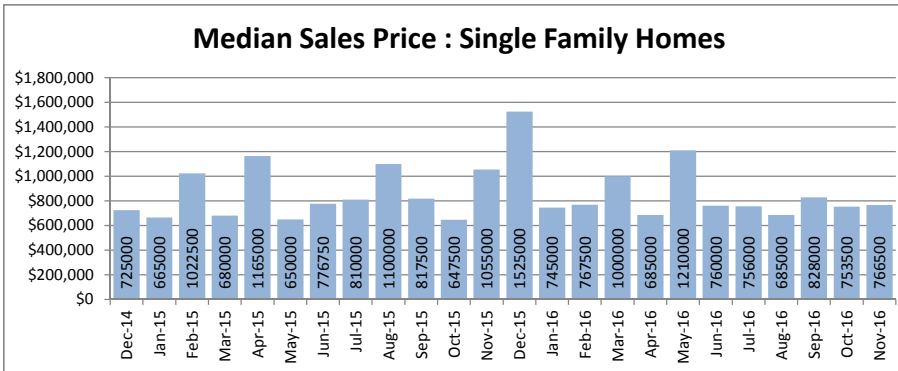
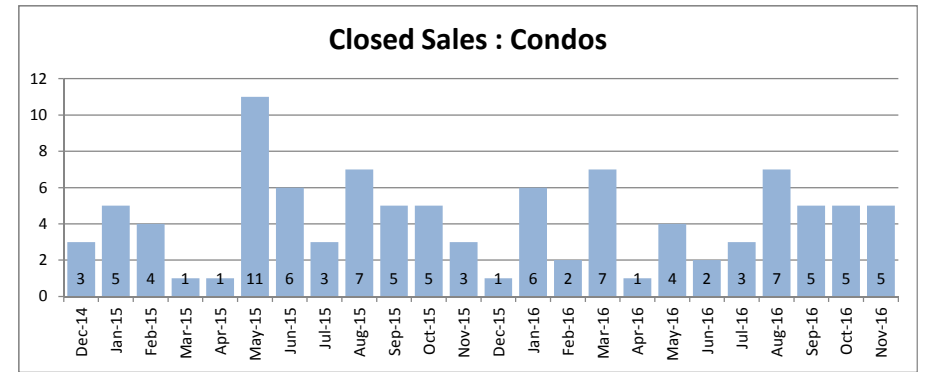
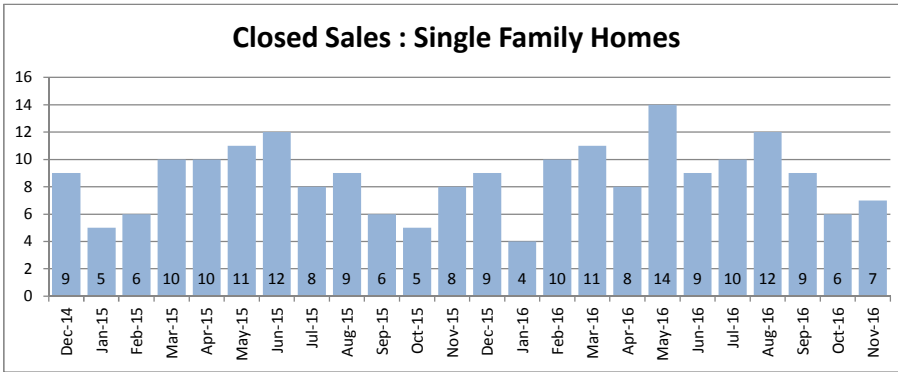


**North Shore**  
1-5-6 to 1-6-9

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	17	12%	163	169	-4%
Closed Sales	7	8	-13%	100	90	11%
Median Sales Price	\$766,500	\$1,055,000	-27%	\$795,000	\$830,000	-4%
Percent of Original List Price Received	96.4%	91.8%	5%	93.6%	96.7%	-3%
Median Days on Market Until Sale	2	64	-97%	38	35	9%
Inventory of Homes for Sale	69	73	-5%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	3	4	-25%	62	65	-5%
Closed Sales	5	3	67%	47	49	-4%
Median Sales Price	\$398,000	\$218,000	83%	\$430,000	\$380,000	13%
Percent of Original List Price Received	97.1%	91.2%	6%	97.7%	95.2%	3%
Median Days on Market Until Sale	53	88	-40%	36	54	-33%
Inventory of Homes for Sale	18	13	38%	-	-	-



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

November 2016



## Pearl City - Aiea

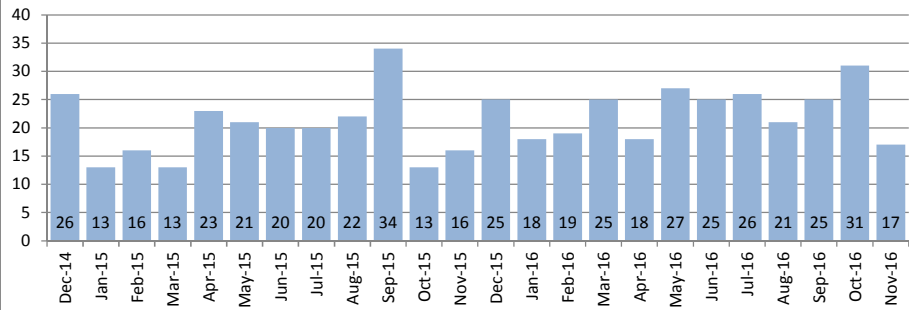
1-9-6 to 1-9-9

November 2016

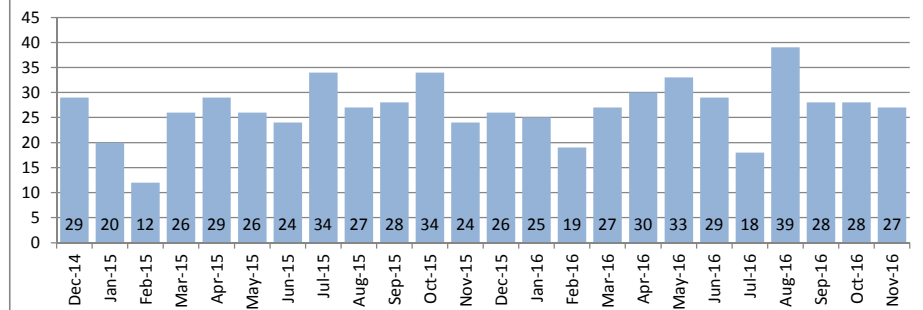
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	37	19	95%	320	291	10%
Closed Sales	17	16	6%	252	213	18%
Median Sales Price	\$688,888	\$747,500	-8%	\$732,250	\$672,000	9%
Percent of Original List Price Received	95.7%	99.7%	-4%	99.2%	99.0%	0%
Median Days on Market Until Sale	17	18	-6%	13	17	-24%
Inventory of Homes for Sale	59	55	7%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	25	32	-22%	355	349	2%
Closed Sales	27	24	13%	303	286	6%
Median Sales Price	\$379,000	\$303,000	25%	\$352,500	\$330,000	7%
Percent of Original List Price Received	97.2%	96.8%	0%	97.9%	97.1%	1%
Median Days on Market Until Sale	11	13	-15%	11	16	-31%
Inventory of Homes for Sale	68	70	-3%	-	-	-

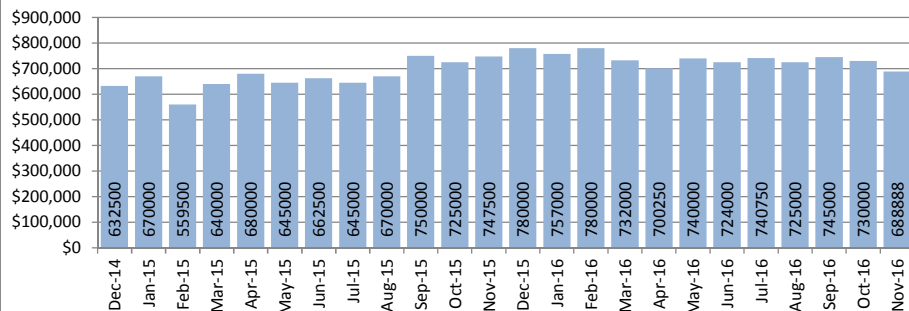
Closed Sales : Single Family Homes



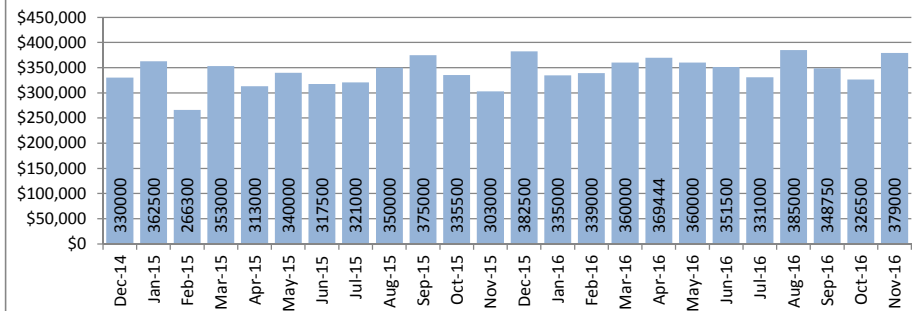
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016



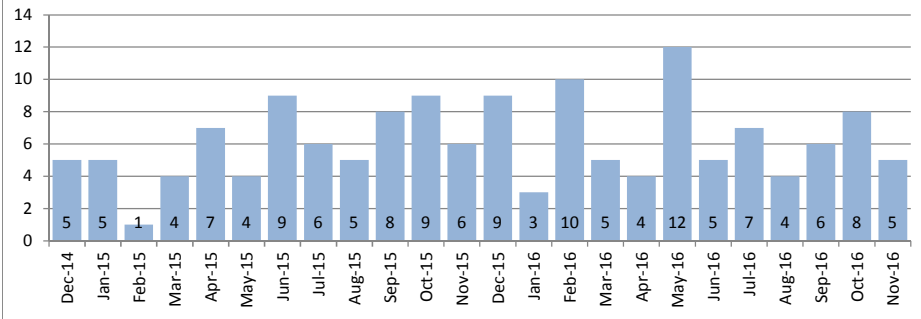
**Wahiawa**  
1-7-1 to 1-7-7

November 2016

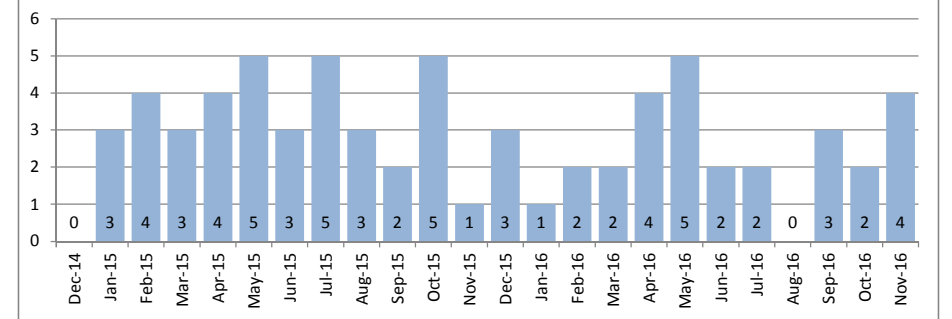
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	9	6	50%	94	96	-2%
Closed Sales	5	6	-17%	69	66	5%
Median Sales Price	\$600,000	\$483,750	24%	\$570,000	\$515,000	11%
Percent of Original List Price Received	82.8%	92.1%	-10%	99.1%	98.1%	1%
Median Days on Market Until Sale	15	48	-69%	13	27	-52%
Inventory of Homes for Sale	22	23	-4%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	5	6	-17%	35	41	-15%
Closed Sales	4	1	300%	27	39	-31%
Median Sales Price	\$222,500	\$140,000	59%	\$172,000	\$144,000	19%
Percent of Original List Price Received	100.0%	89.9%	11%	100.0%	97.0%	3%
Median Days on Market Until Sale	21	9	133%	13	19	-32%
Inventory of Homes for Sale	8	6	33%	-	-	-

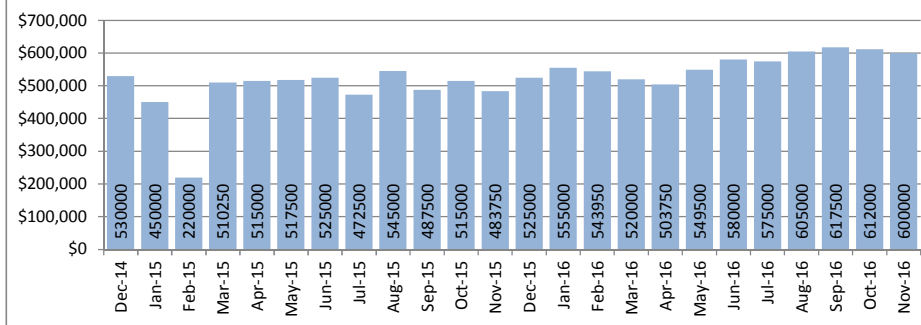
**Closed Sales : Single Family Homes**



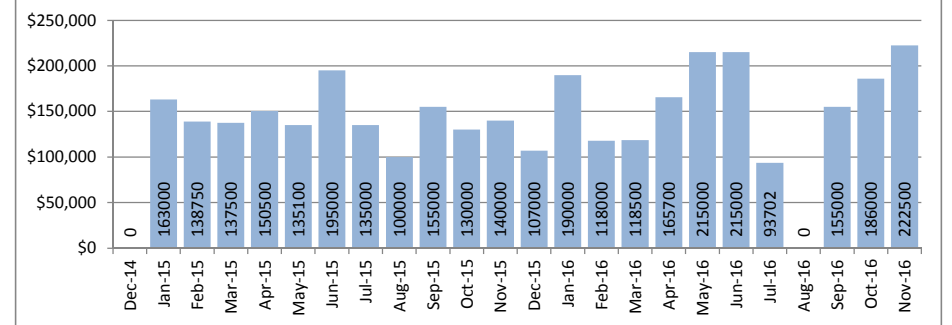
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## November 2016

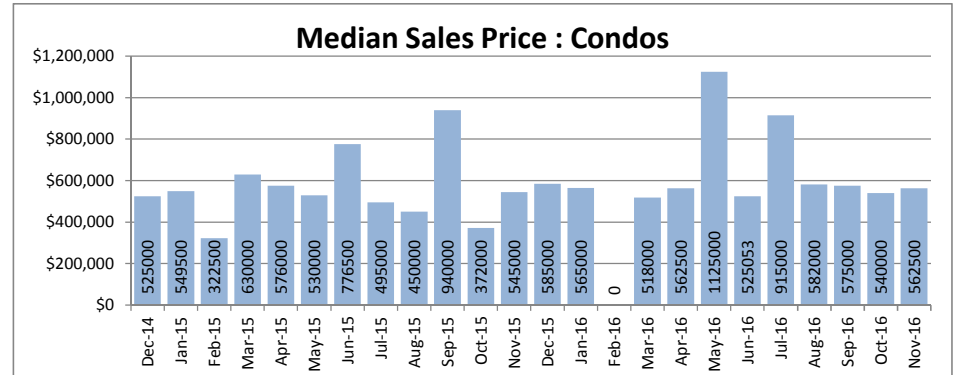
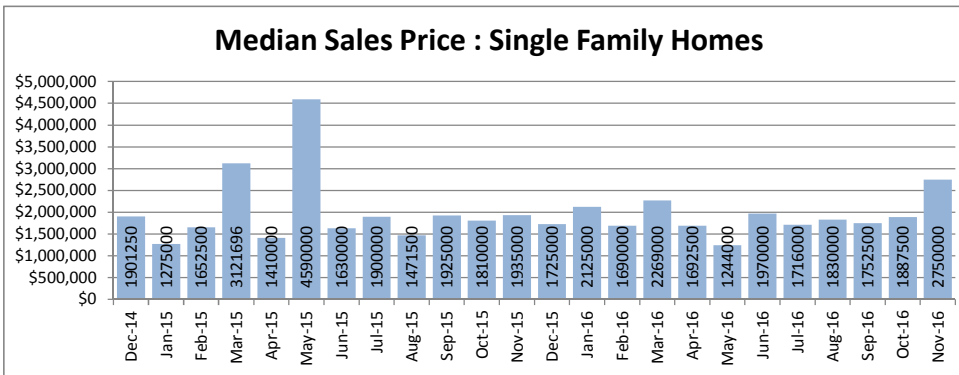
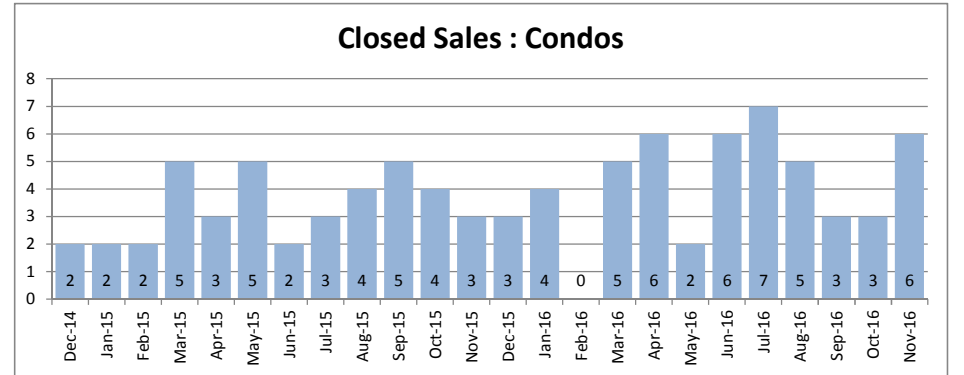
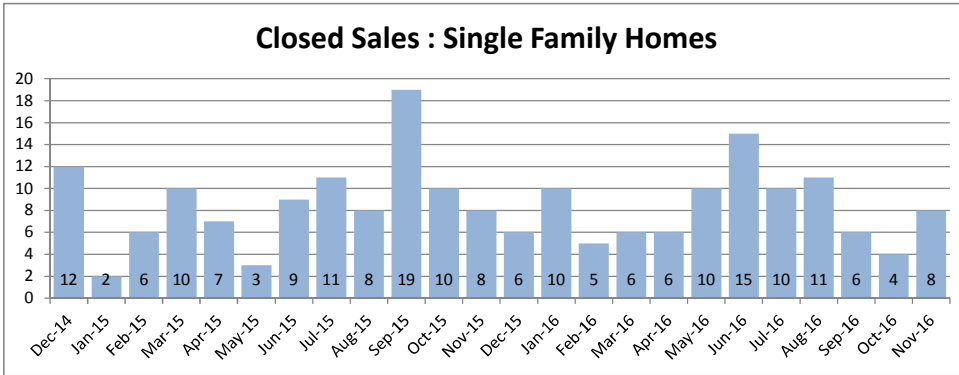


<b>Waialae - Kahala</b>
1-3-5

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	18	6%	212	186	14%
Closed Sales	8	8	0%	91	95	-4%
Median Sales Price	\$2,750,000	\$1,935,000	42%	\$1,850,000	\$1,850,000	0%
Percent of Original List Price Received	93.3%	92.6%	1%	93.4%	97.9%	-5%
Median Days on Market Until Sale	48	36	33%	42	35	20%
Inventory of Homes for Sale	91	68	34%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	7	0%	80	57	40%
Closed Sales	6	3	100%	47	37	27%
Median Sales Price	\$562,500	\$545,000	3%	\$568,000	\$535,000	6%
Percent of Original List Price Received	97.8%	89.9%	9%	98.8%	100.9%	-2%
Median Days on Market Until Sale	16	9	78%	23	15	53%
Inventory of Homes for Sale	33	6	450%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

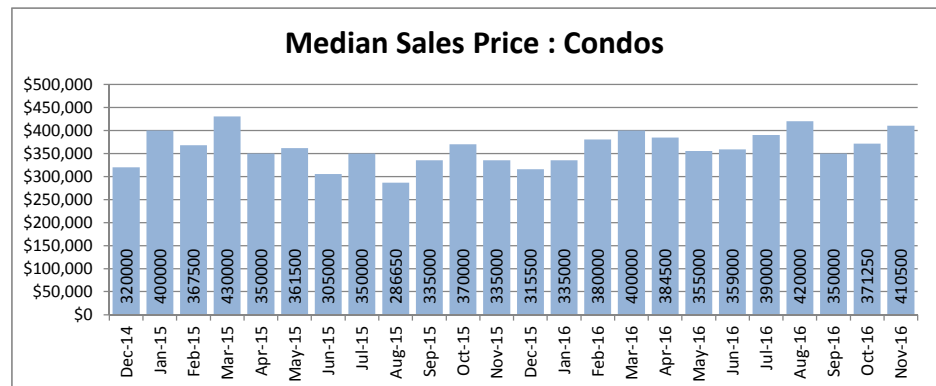
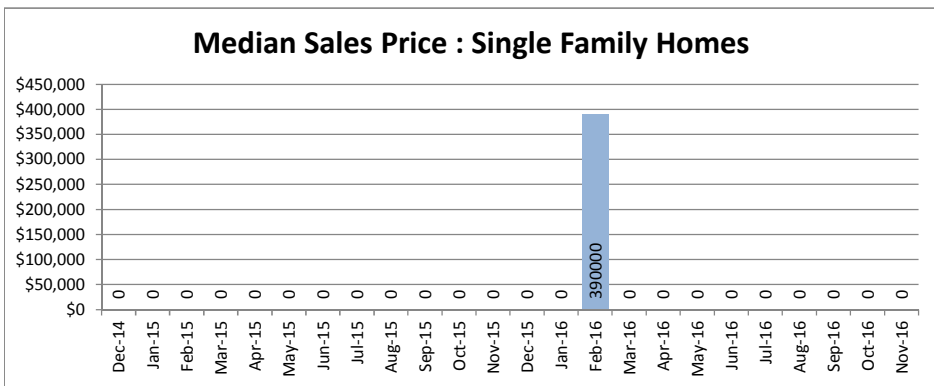
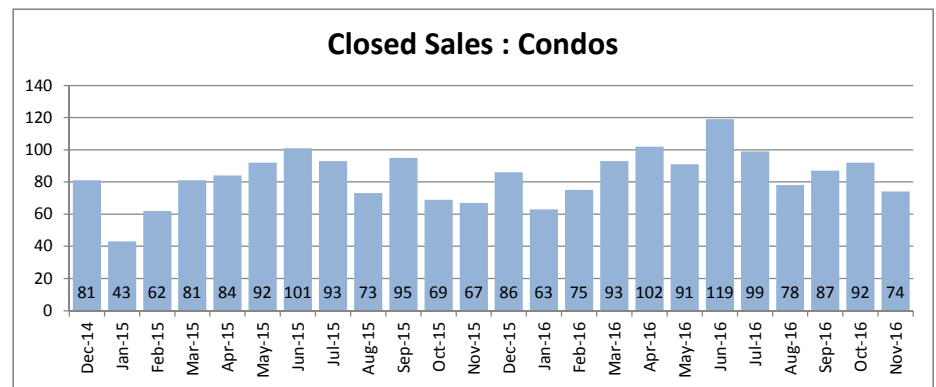
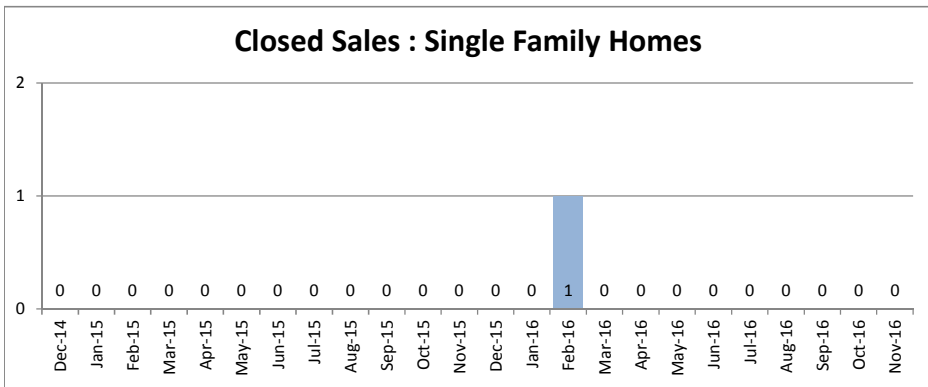


<b>Waikiki</b>
1-2-6

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	0	-	4	1	300%
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	0	-	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	94	126	-25%	1403	1517	-8%
Closed Sales	74	67	10%	973	866	12%
Median Sales Price	\$410,500	\$335,000	23%	\$370,000	\$349,000	6%
Percent of Original List Price Received	98.4%	101.5%	-3%	96.1%	96.9%	-1%
Median Days on Market Until Sale	43	31	39%	39	38	3%
Inventory of Homes for Sale	444	557	-20%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

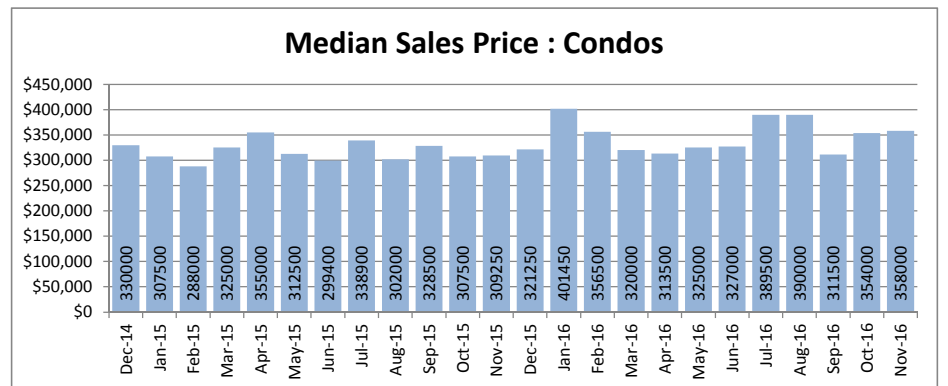
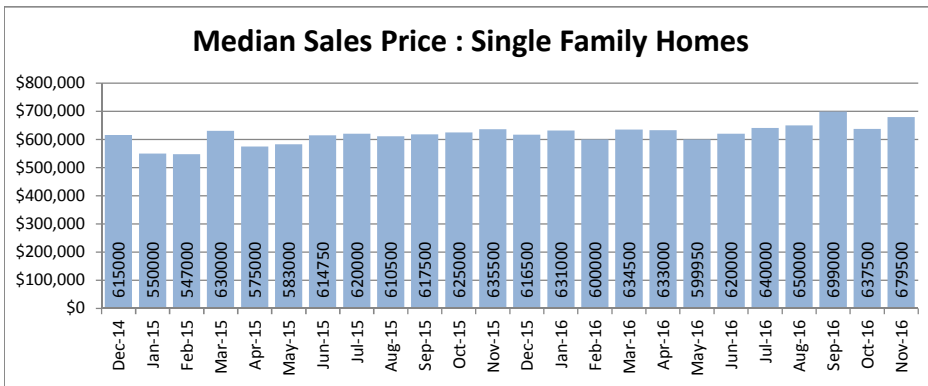
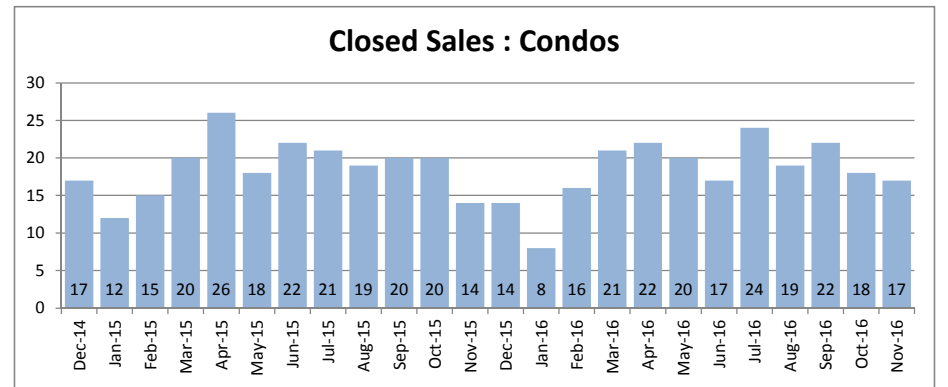
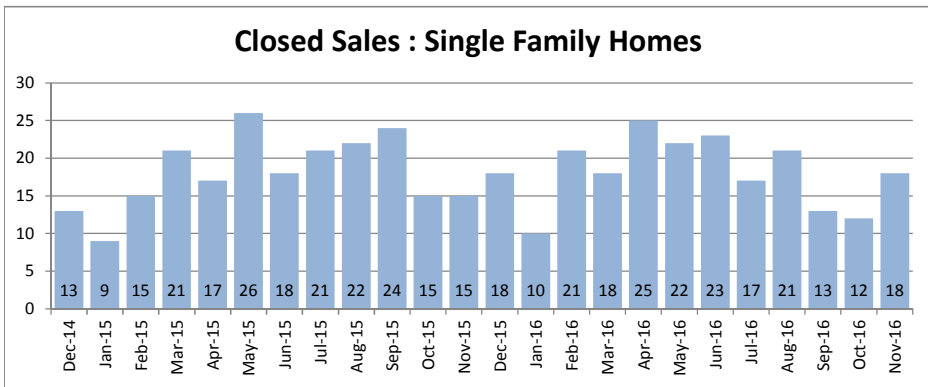


<b>Waipahu</b>
<b>1-9-4</b>

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	23	-26%	232	246	-6%
Closed Sales	18	15	20%	200	204	-2%
Median Sales Price	\$679,500	\$635,500	7%	\$628,000	\$600,000	5%
Percent of Original List Price Received	98.1%	99.5%	-1%	98.4%	97.6%	1%
Median Days on Market Until Sale	19	11	73%	16	20	-20%
Inventory of Homes for Sale	40	45	-11%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	14	14%	232	234	-1%
Closed Sales	17	14	21%	204	209	-2%
Median Sales Price	\$358,000	\$309,250	16%	\$329,000	\$310,000	6%
Percent of Original List Price Received	100.0%	98.9%	1%	99.7%	96.9%	3%
Median Days on Market Until Sale	9	9	0%	11	14	-21%
Inventory of Homes for Sale	31	33	-6%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

November 2016

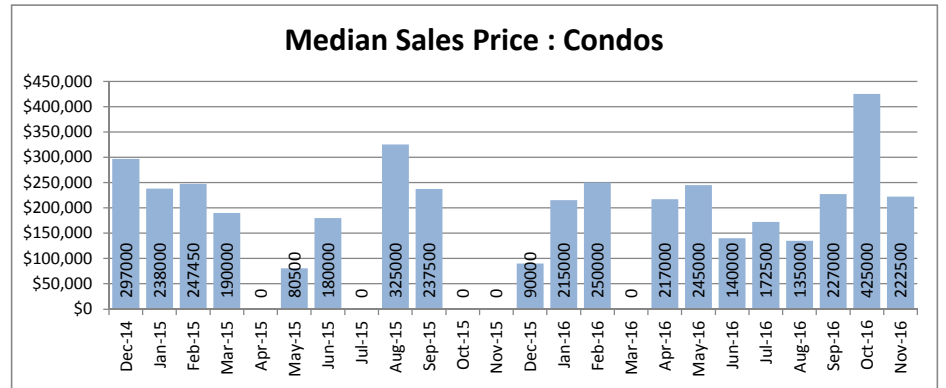
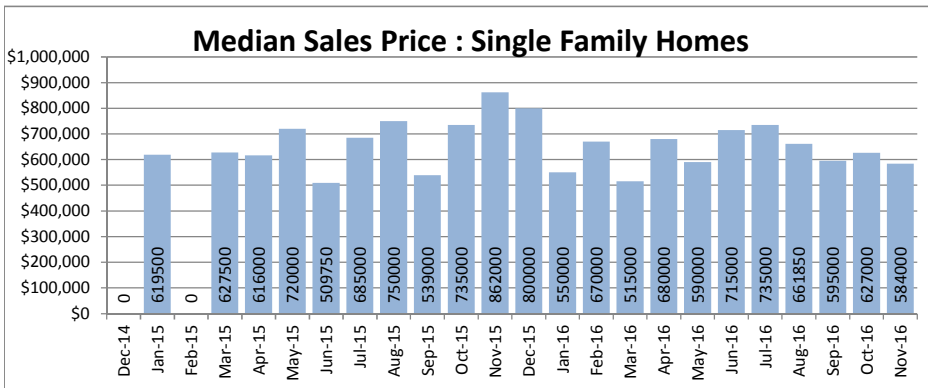
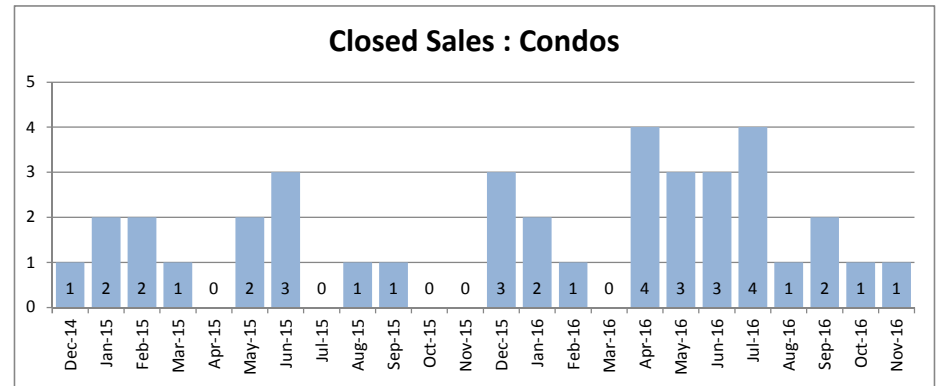
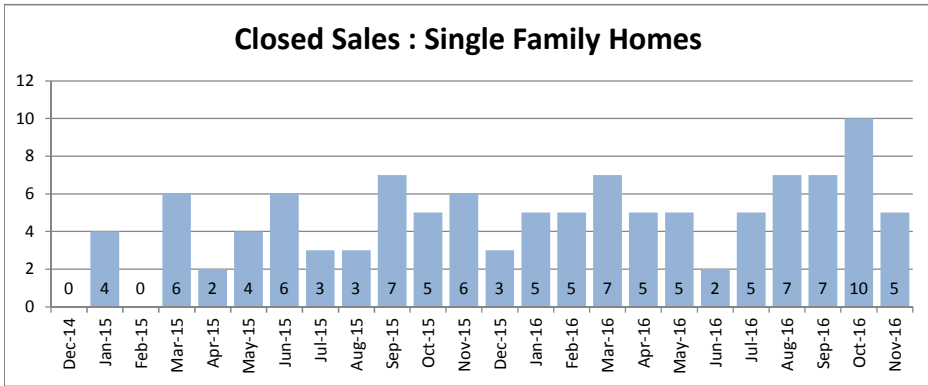


**Windward Coast**  
1-4-8 to 1-5-5

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	14	-29%	118	91	30%
Closed Sales	5	6	-17%	63	46	37%
Median Sales Price	\$584,000	\$862,000	-32%	\$650,000	\$637,250	2%
Percent of Original List Price Received	100.9%	91.8%	10%	98.6%	91.7%	8%
Median Days on Market Until Sale	32	27	19%	23	51	-55%
Inventory of Homes for Sale	39	37	5%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	7	0%	37	35	6%
Closed Sales	1	0	-	22	12	83%
Median Sales Price	\$222,500	\$0	-	\$222,500	\$211,000	5%
Percent of Original List Price Received	98.9%	0.0%	-	97.2%	91.7%	6%
Median Days on Market Until Sale	13	0	-	49	78	-37%
Inventory of Homes for Sale	19	16	19%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - November 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 687,000	-	-	-	1	-	-	-
MILILANI AREA	\$ 700,000	\$ 770,000	10.0%	\$70,000	6	9	50.0%	3
MILILANI MAUKA	\$ 835,000	\$ 812,500	-2.7%	-\$22,500	8	10	25.0%	2
WAHIAWA AREA	\$ 448,500	\$ 900,000	100.7%	\$451,500	3	2	-33.3%	-1
WAHIAWA HEIGHTS	\$ 535,500	\$ 545,000	1.8%	\$9,500	2	2	0.0%	0
WHITMORE VILLAGE	\$ 600,000	-	-	-	1	-	-	-
WILIKINA	-	\$ 700,000	-	-	-	1	-	-
WAIPIO ACRES/WAIKALANI WOODL	\$ 605,000	\$ 585,000	-3.3%	-\$20,000	1	1	0.0%	0
<b>Central Region</b>	<b>\$ 681,000</b>	<b>\$ 780,000</b>	<b>14.5%</b>	<b>\$99,000</b>	<b>22</b>	<b>25</b>	<b>13.6%</b>	<b>3</b>
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AINA HAINA AREA	\$ 830,000	\$ 1,000,000	20.5%	\$170,000	1	3	200.0%	2
HAWAII LOA RIDGE	\$ 1,875,000	\$ 2,700,000	44.0%	\$825,000	3	1	-66.7%	-2
KAHALA AREA	\$ 2,585,000	\$ 3,350,000	29.6%	\$765,000	4	5	25.0%	1
KAHALA-BLACK POINT	-	\$ 2,000,000	-	-	-	1	-	-
KAHALA-PUUPANINI	-	\$ 1,300,000	-	-	-	1	-	-
KAIMUKI	\$ 947,500	\$ 820,000	-13.5%	-\$127,500	4	5	25.0%	1
KAPAHULU	\$ 980,000	\$ 914,950	-6.6%	-\$65,050	1	2	100.0%	1
KULIOUOU	\$ 795,000	\$ 840,500	5.7%	\$45,500	1	2	100.0%	1
MAUNALANI HEIGHTS	\$ 2,000,000	\$ 1,432,000	-28.4%	-\$568,000	1	2	100.0%	1
PAIKO LAGOON	\$ 3,100,000	-	-	-	1	-	-	-
PALOLO	\$ 700,000	\$ 755,000	7.9%	\$55,000	4	4	0.0%	0
ST. LOUIS	\$ 921,500	\$ 1,190,000	29.1%	\$268,500	2	1	-50.0%	-1
WAIALAE IKI	\$ 1,850,000	-	-	-	1	-	-	-
WAIALAE NUI RDGE	\$ 1,195,000	\$ 1,635,000	36.8%	\$440,000	1	1	0.0%	0
WAIALAE NUI LWR	\$ 680,000	\$ 800,000	17.6%	\$120,000	1	1	0.0%	0
WAILUPE BCH	\$ 2,500,000	-	-	-	1	-	-	-
WILHELMINA	\$ 850,000	\$ 918,000	8.0%	\$68,000	1	7	600.0%	6
<b>Diamond Hd Region</b>	<b>\$ 980,000</b>	<b>\$ 999,950</b>	<b>2.0%</b>	<b>\$19,950</b>	<b>27</b>	<b>36</b>	<b>33.3%</b>	<b>9</b>
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ANCHORAGE	-	\$ 1,240,000	-	-	-	1	-	-
HAHAIONE-UPPER	-	\$ 972,000	-	-	-	3	-	-
KALAMA VALLEY	\$ 862,000	\$ 870,500	1.0%	\$8,500	2	1	-50.0%	-1
KAMILO NUI	-	\$ 1,475,000	-	-	-	1	-	-
KAMILO IKI	\$ 890,000	\$ 959,000	7.8%	\$69,000	1	1	0.0%	0
KAMEHAME-RIDGE	\$ 945,000	-	-	-	1	-	-	-
KOKO VILLAS	-	\$ 1,598,000	-	-	-	1	-	-
KOKO HEAD TERRAC	\$ 895,000	\$ 873,000	-2.5%	-\$22,000	3	6	100.0%	3
KOKO KAI	\$ 2,450,000	\$ 1,898,000	-22.5%	-\$552,000	1	1	0.0%	0
LAULIMA	-	\$ 960,000	-	-	-	1	-	-
MARINERS COVE	\$ 1,157,375	-	-	-	1	-	-	-
MARINERS RIDGE	\$ 1,275,000	\$ 1,195,000	-6.3%	-\$80,000	1	1	0.0%	0
MARINERS VALLEY	\$ 1,185,000	\$ 1,365,000	15.2%	\$180,000	1	1	0.0%	0
WEST MARINA	-	\$ 999,999	-	-	-	1	-	-
PORTLOCK	\$ 1,692,500	\$ 2,300,000	35.9%	\$607,500	1	1	0.0%	0
TRIANGLE	\$ 1,100,000	\$ 1,940,000	76.4%	\$840,000	1	1	0.0%	0
QUEENS GATE	\$ 1,125,000	-	-	-	1	-	-	-
<b>Hawaii Kai Region</b>	<b>\$ 1,037,500</b>	<b>\$ 999,999</b>	<b>-3.6%</b>	<b>-\$37,501</b>	<b>14</b>	<b>21</b>	<b>50.0%</b>	<b>7</b>



Single Family Solds - November 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LUALUALEI	-	\$ 620,000	-	-	-	1	-	-
MAILI	\$ 403,500	\$ 390,000	-3.3%	-\$13,500	6	11	83.3%	5
MALI SEA-MAKALAE 1	\$ 472,000	\$ 467,500	-1.0%	-\$4,500	1	2	100.0%	1
MALI SEA-NOHOKAI	-	\$ 533,500	-	-	-	2	-	-
MALI SEA-KAIMALINO	\$ 469,000	-	-	-	1	-	-	-
MAKAHA	\$ 335,000	\$ 465,000	38.8%	\$130,000	3	7	133.3%	4
NANAKULI	-	\$ 360,000	-	-	-	1	-	-
WAIANAE	\$ 352,000	\$ 597,500	69.7%	\$245,500	1	2	100.0%	1
<b>Leeward Region</b>	<b>\$ 403,500</b>	<b>\$ 409,500</b>	<b>1.5%</b>	<b>\$6,000</b>	<b>12</b>	<b>26</b>	<b>116.7%</b>	<b>14</b>
Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
EWA BEACH	\$ 503,650	\$ 505,000	0.3%	\$1,350	6	4	-33.3%	-2
EWA GEN ALII COVE	-	\$ 485,000	-	-	-	2	-	-
EWA GEN BREAKERS	-	\$ 680,000	-	-	-	1	-	-
EWA GEN CORTEBELLA	\$ 461,000	-	-	-	1	-	-	-
EWA GEN HALEAKEA	\$ 759,000	-	-	-	1	-	-	-
EWA GEN KULA LEI	\$ 578,500	\$ 699,900	21.0%	\$121,400	2	1	-50.0%	-1
EWA GEN LAULANI	\$ 537,500	-	-	-	2	-	-	-
EWA GEN LAULANI-TIDES	\$ 520,000	\$ 578,250	11.2%	\$58,250	5	2	-60.0%	-3
EWA GEN LOMBARD WAY	-	\$ 440,000	-	-	-	2	-	-
EWA GEN LAS BRISAS	\$ 423,500	\$ 535,000	26.3%	\$111,500	2	4	100.0%	2
EWA GEN LATITUDES	\$ 649,900	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 537,500	\$ 562,500	4.7%	\$25,000	2	2	0.0%	0
EWA GEN PRESCOTT	\$ 625,050	\$ 670,000	7.2%	\$44,950	2	1	-50.0%	-1
EWA GEN PARKSIDE	-	\$ 597,000	-	-	-	2	-	-
EWA GEN SANDALWOOD	-	\$ 728,000	-	-	-	2	-	-
EWA GEN SODA CREEK	\$ 577,445	\$ 610,000	5.6%	\$32,555	2	5	150.0%	3
EWA GEN SONOMA	\$ 705,000	-	-	-	1	-	-	-
EWA GEN SUMMERHILL	-	\$ 625,000	-	-	-	1	-	-
EWA GEN SUN TERRA	-	\$ 610,000	-	-	-	1	-	-
EWA GEN TUSCANY II	-	\$ 625,000	-	-	-	1	-	-
EWA GEN WOODBRIDGE	\$ 757,500	-	-	-	2	-	-	-
EWA VILLAGES	\$ 529,000	\$ 510,000	-3.6%	-\$19,000	3	2	-33.3%	-1
HAWAIIAN HOMES LAND	\$ 385,000	\$ 378,900	-1.6%	-\$6,100	1	1	0.0%	0
HOAKALEI-KA MAKANA	\$ 675,000	\$ 775,250	14.9%	\$100,250	5	6	20.0%	1
HOAKALEI-KIPUKA	-	\$ 717,500	-	-	-	1	-	-
HUELANI	-	\$ 645,500	-	-	-	3	-	-
KAPOLEI KNOLLS	\$ 547,000	\$ 795,000	45.3%	\$248,000	1	1	0.0%	0
KAPOLEI-AELOA	-	\$ 857,000	-	-	-	1	-	-
KAPOLEI-IWALANI	\$ 652,500	\$ 625,000	-4.2%	-\$27,500	2	2	0.0%	0
KAPOLEI-MALANAI	\$ 682,500	-	-	-	2	-	-	-
KAPOLEI-KEKUILANI	-	\$ 612,000	-	-	-	1	-	-
KAPOLEI-MEHANA-KUKUNA	-	\$ 618,000	-	-	-	1	-	-
NANAKAI GARDENS	\$ 515,000	\$ 527,500	2.4%	\$12,500	1	1	0.0%	0
OCEAN POINTE	\$ 625,000	\$ 725,000	16.0%	\$100,000	9	8	-11.1%	-1
WESTLOCH ESTATES	\$ 655,000	-	-	-	1	-	-	-
WESTLOCH FAIRWAY	\$ 571,250	\$ 620,000	8.5%	\$48,750	6	3	-50.0%	-3
<b>Ewa Plain Region</b>	<b>\$ 573,750</b>	<b>\$ 624,500</b>	<b>8.8%</b>	<b>\$50,750</b>	<b>60</b>	<b>62</b>	<b>3.3%</b>	<b>2</b>
Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 705,000	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	-	\$ 860,500	-	-	-	2	-	-
MAKAKILO-WEST HILLS	\$ 530,000	\$ 870,000	64.2%	\$340,000	1	1	0.0%	0
MAKAKILO-WAI KALOI	\$ 721,000	-	-	-	3	-	-	-
MAKAKILO-UPPER	\$ 592,000	\$ 640,000	8.1%	\$48,000	2	2	0.0%	0
MAKAKILO-LOWER	\$ 600,200	\$ 625,000	4.1%	\$24,800	2	3	50.0%	1
<b>Makakilo Region</b>	<b>\$ 625,000</b>	<b>\$ 675,500</b>	<b>8.1%</b>	<b>\$50,500</b>	<b>9</b>	<b>8</b>	<b>-11.1%</b>	<b>-1</b>

Single Family Solds - November 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	\$ 736,500	\$ 1,227,500	66.7%	\$491,000	2	2	0.0%	0
BEACHSIDE	\$ 2,320,000	-	-	-	2	-	-	-
COUNTRY CLUB KNOLL	\$ 1,277,000	-	-	-	1	-	-	-
COCONUT GROVE	\$ 714,000	\$ 855,000	19.7%	\$141,000	2	4	100.0%	2
ENCHANTED LAKE	\$ 1,191,068	\$ 1,136,500	-4.6%	-\$54,568	2	2	0.0%	0
KAILUA BLUFFS	-	\$ 935,000	-	-	-	1	-	-
KAILUA ESTATES	\$ 1,322,500	-	-	-	1	-	-	-
KAOPA	\$ 1,075,000	-	-	-	1	-	-	-
KALAEHO HILLSIDE	-	\$ 1,400,000	-	-	-	1	-	-
KAIMALINO	-	\$ 1,650,000	-	-	-	1	-	-
KALAMA TRACT	-	\$ 1,290,000	-	-	-	1	-	-
KALAMA/CNUT GROV	-	\$ 885,000	-	-	-	1	-	-
KAWAILOA	-	\$ 1,970,000	-	-	-	2	-	-
KEOLU HILLS	\$ 1,325,000	\$ 835,000	-37.0%	-\$490,000	1	1	0.0%	0
KOOLAUPOKO	\$ 1,750,000	\$ 1,595,000	-8.9%	-\$155,000	1	1	0.0%	0
KUKANONO	\$ 835,000	-	-	-	1	-	-	-
LANIKAI	\$ 2,845,000	\$ 1,919,000	-32.5%	-\$926,000	1	3	200.0%	2
MAUNAWILI	\$ 909,000	\$ 1,099,000	20.9%	\$190,000	2	2	0.0%	0
WAIMANALO	\$ 4,100,000	\$ 1,200,000	-70.7%	-\$2,900,000	1	1	0.0%	0
<b>Kailua Region</b>	<b>\$ 1,176,000</b>	<b>\$ 1,290,000</b>	<b>9.7%</b>	<b>\$114,000</b>	<b>18</b>	<b>23</b>	<b>27.8%</b>	<b>5</b>

Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA HEIGHTS	\$ 790,000	\$ 789,000	-0.1%	-\$1,000	2	3	50.0%	1
FOSTER VILLAGE	\$ 772,500	-	-	-	2	-	-	-
HALAWA	\$ 770,000	\$ 808,000	4.9%	\$38,000	1	1	0.0%	0
MOMILANI	\$ 647,500	\$ 755,000	16.6%	\$107,500	3	1	-66.7%	-2
NEWTOWN	\$ 920,000	\$ 870,000	-5.4%	-\$50,000	1	1	0.0%	0
PACIFIC PALISADES	\$ 740,000	\$ 606,944	-18.0%	-\$133,056	1	4	300.0%	3
PEARL CITY-UPPER	\$ 604,950	\$ 650,000	7.4%	\$45,050	2	6	200.0%	4
PEARLRIDGE	\$ 775,500	-	-	-	1	-	-	-
WAIU	\$ 515,000	-	-	-	1	-	-	-
WAILUNA	-	\$ 860,000	-	-	-	1	-	-
WAIMALU	\$ 849,500	-	-	-	2	-	-	-
<b>Pearl City Region</b>	<b>\$ 747,500</b>	<b>\$ 688,888</b>	<b>-7.8%</b>	<b>-\$58,612</b>	<b>16</b>	<b>17</b>	<b>6.3%</b>	<b>1</b>

Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AHUIMANU AREA	\$ 849,900	\$ 975,000	14.7%	\$125,100	1	1	0.0%	0
CASTLE HILL	\$ 751,000	-	-	-	1	-	-	-
HALE KOU	-	\$ 760,000	-	-	-	1	-	-
CROWN TERRACE	\$ 810,000	-	-	-	1	-	-	-
HAIKU PLANTATION	-	\$ 1,510,000	-	-	-	1	-	-
HALEKAUWILA	\$ 579,000	\$ 710,000	22.6%	\$131,000	1	3	200.0%	2
HAUULA	\$ 317,500	\$ 564,500	77.8%	\$247,000	1	2	100.0%	1
KAAAWA	\$ 825,000	-	-	-	3	-	-	-
KANEOHE BAY	-	\$ 1,340,000	-	-	-	1	-	-
KAPUNA HALA	\$ 750,000	\$ 740,000	-1.3%	-\$10,000	1	2	100.0%	1
KANEOHE TOWN	-	\$ 750,000	-	-	-	1	-	-
KEAPUKA	\$ 692,750	-	-	-	2	-	-	-
LILIPUNA	\$ 1,133,000	\$ 991,000	-12.5%	-\$142,000	2	1	-50.0%	-1
LULANI OCEAN	-	\$ 800,000	-	-	-	3	-	-
KOKOKAHI	\$ 1,249,000	-	-	-	1	-	-	-
MAHINUI	\$ 862,500	-	-	-	2	-	-	-
MIKIOLA	-	\$ 1,550,000	-	-	-	1	-	-
PIKOILOA	\$ 741,000	-	-	-	1	-	-	-
PUOHALA VILLAGE	\$ 570,000	-	-	-	1	-	-	-
PUNALUU	-	\$ 540,000	-	-	-	1	-	-
WAIHEE	-	\$ 1,200,000	-	-	-	1	-	-
VALLEY ESTATES	-	\$ 599,000	-	-	-	1	-	-
PUAHUULA	\$ 745,000	-	-	-	1	-	-	-
WAIKALUA	-	\$ 415,000	-	-	-	1	-	-
WOODRIDGE	\$ 598,000	-	-	-	1	-	-	-
<b>Kaneohe Region</b>	<b>\$ 750,000</b>	<b>\$ 760,000</b>	<b>1.3%</b>	<b>\$10,000</b>	<b>20</b>	<b>21</b>	<b>5.0%</b>	<b>1</b>

Single Family Solds - November 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HALEIWA	\$ 1,250,000	-	-	-	1	-	-	-
KAHUKU	\$ 505,000	\$ 759,900	50.5%	\$254,900	3	1	-66.7%	-2
LAIE	\$ 2,696,000	\$ 1,425,000	-47.1%	-\$1,271,000	2	2	0.0%	0
MOKULEIA	-	\$ 1,397,500	-	-	-	2	-	-
PUPUKEA	\$ 1,055,000	\$ 999,000	-5.3%	-\$56,000	2	1	-50.0%	-1
SUNSET/VELZY	\$ 2,620,000	-	-	-	1	-	-	-
WAIALUA	\$ 3,950,000	\$ 550,000	-86.1%	-\$3,400,000	1	3	200.0%	2
<b>North Shore Region</b>	<b>\$ 1,055,000</b>	<b>\$ 795,000</b>	<b>-24.6%</b>	<b>-\$260,000</b>	<b>10</b>	<b>9</b>	<b>-10.0%</b>	<b>-1</b>
Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
RENAISSANCE	-	\$ 715,000	-	-	-	1	-	-
HARBOR VIEW	\$ 575,000	-	-	-	1	-	-	-
ROYAL KUNIA	\$ 655,000	\$ 700,000	6.9%	\$45,000	6	3	-50.0%	-3
ROBINSON HEIGHTS	\$ 605,000	\$ 628,000	3.8%	\$23,000	1	1	0.0%	0
VILLAGE PARK	\$ 595,000	\$ 648,500	9.0%	\$53,500	1	4	300.0%	3
WAIKELE	\$ 779,000	\$ 712,500	-8.5%	-\$66,500	1	4	300.0%	3
WAIPAHU-TRIANGLE	-	\$ 777,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 510,000	\$ 550,000	7.8%	\$40,000	1	3	200.0%	2
WAIPAHU GARDENS	\$ 470,000	-	-	-	1	-	-	-
WAIPIO GENTRY	\$ 644,000	\$ 310,000	-51.9%	-\$334,000	3	1	-66.7%	-2
<b>Waipahu Region</b>	<b>\$ 635,500</b>	<b>\$ 679,500</b>	<b>6.9%</b>	<b>\$44,000</b>	<b>15</b>	<b>18</b>	<b>20.0%</b>	<b>3</b>
Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 657,500	-	-	-	2	-	-	-
ALIAMANU	-	\$ 670,000	-	-	-	1	-	-
KALIHI-UPPER	\$ 500,000	\$ 682,500	36.5%	\$182,500	1	2	100.0%	1
KALIHI-LOWER	\$ 412,000	\$ 900,000	118.4%	\$488,000	1	1	0.0%	0
KALIHI-UKA	\$ 500,000	-	-	-	1	-	-	-
KALIHI VALLEY	\$ 729,850	\$ 640,000	-12.3%	-\$89,850	1	3	200.0%	2
KAM HEIGHTS	\$ 725,000	-	-	-	1	-	-	-
KAPALAMA	\$ 540,000	\$ 732,500	35.6%	\$192,500	1	2	100.0%	1
LILIHA	\$ 838,000	-	-	-	1	-	-	-
MAKIKI	\$ 810,000	-	-	-	1	-	-	-
MAKIKI HEIGHTS	\$ 2,400,000	\$ 1,150,000	-52.1%	-\$1,250,000	1	1	0.0%	0
MANOA AREA	\$ 1,220,000	\$ 1,312,000	7.5%	\$92,000	1	3	200.0%	2
MANOA WOODLAWN	\$ 1,060,000	\$ 1,375,000	29.7%	\$315,000	3	2	-33.3%	-1
MANOA-LOWER	-	\$ 2,300,000	-	-	-	1	-	-
MOANALUA VALLEY	-	\$ 795,000	-	-	-	2	-	-
NUUANU AREA	\$ 1,487,500	\$ 767,500	-48.4%	-\$720,000	2	2	0.0%	0
PUUNUI	-	\$ 792,300	-	-	-	1	-	-
UNIVERSITY	-	\$ 1,660,000	-	-	-	1	-	-
PAUOA VALLEY	-	\$ 805,000	-	-	-	4	-	-
PUNCHBOWL-LOWER	\$ 925,000	-	-	-	1	-	-	-
UALAKAA	\$ 1,527,500	-	-	-	2	-	-	-
PUNCHBOWL-AREA	\$ 901,188	\$ 482,500	-46.5%	-\$418,688	2	2	0.0%	0
SALT LAKE	\$ 910,000	-	-	-	1	-	-	-
<b>Metro Region</b>	<b>\$ 910,000</b>	<b>\$ 797,500</b>	<b>-12.4%</b>	<b>-\$112,500</b>	<b>23</b>	<b>28</b>	<b>21.7%</b>	<b>5</b>

Condo Solds - November 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 327,000	\$ 359,250	9.9%	\$32,250	7	4	-42.9%	-3
MILILANI AREA	\$ 417,500	\$ 480,000	15.0%	\$62,500	6	5	-16.7%	-1
MILILANI MAUKA	\$ 360,000	\$ 416,000	15.6%	\$56,000	9	10	11.1%	1
WAHIAWA HEIGHTS	-	\$ 227,500	-	-	-	2	-	-
WILIKINA	-	\$ 217,500	-	-	-	2	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 225,000	\$ 288,800	28.4%	\$63,800	11	9	-18.2%	-2
<b>Central Region</b>	<b>\$ 340,000</b>	<b>\$ 353,500</b>	<b>4.0%</b>	<b>\$13,500</b>	<b>34</b>	<b>32</b>	<b>-5.9%</b>	<b>-2</b>
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
DIAMOND HEAD	\$ 830,000	\$ 342,500	-58.7%	-\$487,500	6	8	33.3%	2
KAHALA AREA	-	\$ 1,000,000	-	-	-	1	-	-
PALOLO	\$ 157,750	-	-	-	2	-	-	-
WAIALAE G/C	\$ 150,000	\$ 119,000	-20.7%	-\$31,000	1	2	100.0%	1
WAIALAE NUI VLY	\$ 577,500	\$ 575,000	-0.4%	-\$2,500	2	3	50.0%	1
<b>Diamond Hd Region</b>	<b>\$ 585,000</b>	<b>\$ 465,500</b>	<b>-20.4%</b>	<b>-\$119,500</b>	<b>11</b>	<b>14</b>	<b>27.3%</b>	<b>3</b>
Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
EWA	\$ 295,000	\$ 326,000	10.5%	\$31,000	11	10	-9.1%	-1
EWA GEN	\$ 219,055	\$ 385,000	75.8%	\$165,945	2	2	0.0%	0
EWA GEN MONTECITO/TUSCANY	\$ 506,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 279,000	\$ 305,500	9.5%	\$26,500	1	4	300.0%	3
EWA GEN SUN TERRA ON THE PARK	\$ 267,250	\$ 270,500	1.2%	\$3,250	2	1	-50.0%	-1
HOAKALEI-KA MAKANA	\$ 525,000	-	-	-	1	-	-	-
KAPOLEI	\$ 400,500	\$ 335,000	-16.4%	-\$65,500	2	5	150.0%	3
KAPOLEI-MALANAI	-	\$ 326,000	-	-	-	1	-	-
KAPOLEI-MEHANA-AWAKEA	-	\$ 650,000	-	-	-	1	-	-
KO OLINA	\$ 575,000	\$ 570,000	-0.9%	-\$5,000	3	8	166.7%	5
WESTLOCH FAIRWAY	-	\$ 380,000	-	-	-	1	-	-
OCEAN POINTE	\$ 446,500	\$ 502,000	12.4%	\$55,500	7	5	-28.6%	-2
<b>Ewa Plain Region</b>	<b>\$ 339,000</b>	<b>\$ 420,500</b>	<b>24.0%</b>	<b>\$81,500</b>	<b>30</b>	<b>38</b>	<b>26.7%</b>	<b>8</b>
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HAAHIONE-LOWER	\$ 580,000	\$ 457,000	-21.2%	-\$123,000	5	3	-40.0%	-2
NAPUA POINT	\$ 1,065,000	-	-	-	1	-	-	-
MARINERS VALLEY	\$ 555,000	-	-	-	2	-	-	-
WEST MARINA	\$ 655,000	\$ 765,000	16.8%	\$110,000	4	9	125.0%	5
<b>Hawaii Kai Region</b>	<b>\$ 587,500</b>	<b>\$ 645,000</b>	<b>9.8%</b>	<b>\$57,500</b>	<b>12</b>	<b>12</b>	<b>0.0%</b>	<b>0</b>
Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	\$ 540,000	\$ 570,000	5.6%	\$30,000	1	1	0.0%	0
KAILUA TOWN	\$ 472,500	\$ 535,000	13.2%	\$62,500	2	7	250.0%	5
KAWAILOA-KAILUA	\$ 920,000	-	-	-	1	-	-	-
<b>Kailua Region</b>	<b>\$ 520,000</b>	<b>\$ 552,500</b>	<b>6.3%</b>	<b>\$32,500</b>	<b>4</b>	<b>8</b>	<b>100.0%</b>	<b>4</b>
Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALII BLUFFS	-	\$ 632,000	-	-	-	1	-	-
COUNTRY CLUB	-	\$ 665,000	-	-	-	3	-	-
HAIKU VILLAGE	\$ 596,000	-	-	-	1	-	-	-
HALE KOU	\$ 300,000	\$ 357,000	19.0%	\$57,000	2	1	-50.0%	-1
GOVERNMENT	\$ 400,000	-	-	-	1	-	-	-
LILIPUNA	\$ 615,000	\$ 610,000	-0.8%	-\$5,000	1	3	200.0%	2
PARKWAY	\$ 500,000	-	-	-	1	-	-	-
PUOHALA VILLAGE	\$ 240,000	-	-	-	1	-	-	-
PUNALUU	-	\$ 222,500	-	-	-	1	-	-
PUUALII	-	\$ 565,000	-	-	-	2	-	-
TEMPLE VALLEY	\$ 531,000	\$ 600,000	13.0%	\$69,000	5	3	-40.0%	-2
WINDWARD ESTATES	\$ 322,194	\$ 390,000	21.0%	\$67,806	2	6	200.0%	4
<b>Kaneohe Region</b>	<b>\$ 500,000</b>	<b>\$ 502,500</b>	<b>0.5%</b>	<b>\$2,500</b>	<b>14</b>	<b>20</b>	<b>42.9%</b>	<b>6</b>

Condo Solds - November 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
WAIANA	\$ 97,000	\$ 140,000	44.3%	\$43,000	2	1	-50.0%	-1
MAILI	-	\$ 142,750	-	-	-	6	-	-
MAKAHA	\$ 143,000	\$ 143,000	0.0%	\$0	6	7	16.7%	1
<b>Leeward Region</b>	<b>\$ 124,500</b>	<b>\$ 141,500</b>	<b>13.7%</b>	<b>\$17,000</b>	<b>8</b>	<b>14</b>	<b>75.0%</b>	<b>6</b>
<b>Makakilo Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAKAKILO-UPPER	\$ 366,969	\$ 335,000	-8.7%	-\$31,969	10	11	10.0%	1
<b>Makakilo Region</b>	<b>\$ 366,969</b>	<b>\$ 335,000</b>	<b>-8.7%</b>	<b>-\$31,969</b>	<b>10</b>	<b>11</b>	<b>10.0%</b>	<b>1</b>
<b>Metro Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
ALA MOANA	\$ 382,500	\$ 331,250	-13.4%	-\$51,250	4	16	300.0%	12
CHINATOWN	\$ 555,000	\$ 605,000	9.0%	\$50,000	4	2	-50.0%	-2
DILLINGHAM	\$ 510,000	\$ 512,750	0.5%	\$2,750	1	2	100.0%	1
DOWNTOWN	\$ 325,000	\$ 352,000	8.3%	\$27,000	15	15	0.0%	0
HOLIDAY MART	\$ 364,950	\$ 319,000	-12.6%	-\$45,950	2	2	0.0%	0
KAKAAKO	\$ 675,000	\$ 820,000	21.5%	\$145,000	20	24	20.0%	4
KALIHI AREA	\$ 265,000	\$ 295,000	11.3%	\$30,000	1	1	0.0%	0
KAPAHULU	\$ 336,000	-	-	-	1	-	-	-
KAPALAMA	-	\$ 238,000	-	-	-	1	-	-
KAPIOLANI	\$ 383,500	\$ 505,000	31.7%	\$121,500	9	17	88.9%	8
KUAKINI	-	\$ 397,000	-	-	-	2	-	-
LILIHA	\$ 370,000	\$ 369,000	-0.3%	-\$1,000	1	1	0.0%	0
MAKIKI	\$ 208,000	\$ 327,000	57.2%	\$119,000	2	3	50.0%	1
MAKIKI AREA	\$ 355,000	\$ 369,000	3.9%	\$14,000	17	13	-23.5%	-4
MANOA-LOWER	-	\$ 177,000	-	-	-	1	-	-
MCCULLY	\$ 190,000	-	-	-	1	-	-	-
MOANALUA VALLEY	\$ 760,000	-	-	-	2	-	-	-
MOIILILI	\$ 271,000	\$ 310,000	14.4%	\$39,000	8	7	-12.5%	-1
NUUANU-LOWER	\$ 588,000	\$ 625,000	6.3%	\$37,000	5	3	-40.0%	-2
PAWAA	\$ 291,000	\$ 337,000	15.8%	\$46,000	2	5	150.0%	3
PAUOA VALLEY	-	\$ 312,000	-	-	-	1	-	-
PUNAHOU	\$ 380,000	\$ 250,000	-34.2%	-\$130,000	7	3	-57.1%	-4
PUNCHBOWL AREA	\$ 290,000	\$ 335,000	15.5%	\$45,000	9	7	-22.2%	-2
PUNCHBOWL-LOWER	\$ 252,500	\$ 330,000	30.7%	\$77,500	2	3	50.0%	1
SALT LAKE	\$ 303,000	\$ 407,000	34.3%	\$104,000	14	14	0.0%	0
WAIKIKI	\$ 335,000	\$ 410,500	22.5%	\$75,500	67	74	10.4%	7
<b>Metro Region</b>	<b>\$ 350,000</b>	<b>\$ 405,000</b>	<b>15.7%</b>	<b>\$55,000</b>	<b>194</b>	<b>217</b>	<b>11.9%</b>	<b>23</b>
<b>North Shore Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
KUILIMA	\$ 370,000	-	-	-	1	-	-	-
MOKULEIA	-	\$ 425,000	-	-	-	1	-	-
WAIALUA	\$ 215,000	\$ 329,000	53.0%	\$114,000	2	4	100.0%	2
<b>North Shore Region</b>	<b>\$ 218,000</b>	<b>\$ 398,000</b>	<b>82.6%</b>	<b>\$180,000</b>	<b>3</b>	<b>5</b>	<b>66.7%</b>	<b>2</b>
<b>Pearl City Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIEA HEIGHTS	-	\$ 537,000	-	-	-	1	-	-
HALAWA	\$ 327,500	\$ 424,500	29.6%	\$97,000	2	4	100.0%	2
NEWTOWN	-	\$ 536,000	-	-	-	1	-	-
PEARLRIDGE	\$ 295,000	\$ 380,000	28.8%	\$85,000	15	14	-6.7%	-1
MANANA	-	\$ 251,500	-	-	-	3	-	-
WAIU	\$ 357,500	\$ 373,500	4.5%	\$16,000	6	2	-66.7%	-4
WAIMALU	\$ 228,000	\$ 280,000	22.8%	\$52,000	1	1	0.0%	0
WAILUNA	-	\$ 515,000	-	-	-	1	-	-
<b>Pearl City Region</b>	<b>\$ 303,000</b>	<b>\$ 379,000</b>	<b>25.1%</b>	<b>\$76,000</b>	<b>24</b>	<b>27</b>	<b>12.5%</b>	<b>3</b>

**Condo Solds - November 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
WAIKELE	\$ 512,000	\$ 442,500	-13.6%	-\$69,500	3	8	166.7%	5
ROYAL KUNIA	\$ 315,000	-	-	-	2	-	-	-
VILLAGE PARK	\$ 293,000	\$ 260,000	-11.3%	-\$33,000	2	1	-50.0%	-1
WAIPAHU-LOWER	\$ 197,500	\$ 190,000	-3.8%	-\$7,500	2	4	100.0%	2
WAIPIO GENTRY	\$ 313,500	\$ 337,000	7.5%	\$23,500	5	4	-20.0%	-1
<b>Waipahu Region</b>	<b>\$ 309,250</b>	<b>\$ 358,000</b>	<b>15.8%</b>	<b>\$48,750</b>	<b>14</b>	<b>17</b>	<b>21.4%</b>	<b>3</b>