# Local Market Update Single Family Homes April 2016



April 2	016	N	ew Listing	gs	С	losed Sale	es	Med	ian Sales Pric	e	Percent of C	Original Price	Received	Days on	Market U	Intil Sale	Inventor	y of Home	s for Sale
		Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	10	14	-29%	13	6	117%	\$1,500,000	\$1,075,000	40%	84.0%	90.5%	-7%	12	59	-80%	46	43	7%
Ala Moana - Kakaako	1-2-3	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	13	11	18%	3	8	-63%	\$988,000	\$889,000	11%	100.0%	101.9%	-2%	15	20	-25%	29	35	-17%
Ewa Plain	1-9-1	77	72	7%	64	63	2%	\$615,000	\$560,000	10%	99.6%	99.1%	1%	10	27	-63%	144	160	-10%
Hawaii Kai	1-3-9	33	30	10%	9	19	-53%	\$1,135,000	\$1,005,000	13%	98.7%	93.1%	6%	30	22	36%	78	85	-8%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	48	28	71%	30	32	-6%	\$974,500	\$1,077,500	-10%	102.1%	103.6%	-1%	14	19	-26%	114	116	-2%
Kalihi - Palama	1-1-2 to 1-1-7	11	12	-8%	8	4	100%	\$724,000	\$622,500	16%	91.4%	90.7%	1%	26	53	-51%	37	32	16%
Kaneohe	Selected 1-4-4 to 1-4-7	23	21	10%	20	16	25%	\$802,000	\$786,500	2%	96.1%	102.9%	-7%	18	27	-33%	81	75	8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	26	34	-24%	19	15	27%	\$960,000	\$1,040,000	-8%	97.5%	104.1%	-6%	15	23	-35%	87	81	7%
Makaha - Nanakuli	1-8-1 to 1-8-9	26	38	-32%	20	24	-17%	\$435,000	\$360,500	21%	98.1%	95.4%	3%	20	18	11%	100	106	-6%
Makakilo	1-9-2 to 1-9-3	22	21	5%	17	17	0%	\$688,000	\$630,000	9%	100.0%	99.2%	1%	34	16	113%	48	52	-8%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	11	12	-8%	9	5	80%	\$1,080,000	\$1,050,000	3%	98.3%	79.5%	24%	19	14	36%	47	43	9%
Mililani	Selected 1-9-4 to 1-9-5	30	27	11%	19	18	6%	\$730,000	\$680,500	7%	98.0%	95.5%	3%	13	25	-48%	52	72	-28%
Moanalua - Salt Lake	1-1-1	2	4	-50%	4	8	-50%	\$1,067,500	\$787,000	36%	89.4%	95.4%	-6%	29	22	32%	6	14	-57%
North Shore	1-5-6 to 1-6-9	15	20	-25%	8	10	-20%	\$685,000	\$1,165,000	-41%	94.0%	96.7%	-3%	90	21	329%	56	83	-33%
Pearl City - Aiea	1-9-6 to 1-9-9	32	27	19%	18	23	-22%	\$700,250	\$680,000	3%	101.1%	97.4%	4%	12	15	-20%	58	69	-16%
Wahiawa	1-7-1 to 1-7-7	9	7	29%	4	7	-43%	\$503,750	\$515,000	-2%	100.9%	95.5%	6%	23	67	-66%	15	23	-35%
Waialae - Kahala	1-3-5	26	23	13%	6	7	-14%	\$1,692,500	\$1,410,000	20%	92.2%	96.6%	-5%	23	22	5%	93	77	21%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	22	19	16%	25	17	47%	\$633,000	\$575,000	10%	99.7%	100.0%	0%	25	23	9%	51	48	6%
Windward Coast	1-4-8 to 1-5-5	9	4	125%	5	2	150%	\$680,000	\$616,000	10%	97.3%	102.8%	-5%	10	13	-23%	29	30	-3%

Year to	Date	N	ew Listin	gs	С	losed Sal	es	Medi	ian Sales Pri	ce	Percent of C	Original Price	Received	Days on	Market U	Intil Sale
		Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	54	46	17%	35	24	46%	\$1,361,250	\$1,005,000	35%	99.0%	93.1%	6%	14	19	-26%
Ala Moana - Kakaako	1-2-3	3	1	200%	4	3	33%	\$795,000	\$1,235,000	-36%	92.3%	95.1%	-3%	49	25	96%
Downtown - Nuuanu	1-1-8 to 1-2-2	47	34	38%	21	27	-22%	\$995,130	\$845,000	18%	88.1%	100.8%	-13%	24	15	60%
Ewa Plain	1-9-1	300	265	13%	211	187	13%	\$614,500	\$575,000	7%	99.1%	99.3%	0%	12	20	-40%
Hawaii Kai	1-3-9	100	91	10%	50	54	-7%	\$1,140,000	\$1,015,500	12%	96.6%	100.3%	-4%	27	22	23%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	151	148	2%	85	90	-6%	\$959,500	\$1,002,500	-4%	99.2%	100.3%	-1%	15	19	-21%
Kalihi - Palama	1-1-2 to 1-1-7	41	50	-18%	35	28	25%	\$685,000	\$678,750	1%	97.5%	90.6%	8%	19	37	-49%
Kaneohe	Selected 1-4-4 to 1-4-7	91	87	5%	61	55	11%	\$892,500	\$730,000	22%	99.5%	97.5%	2%	16	23	-30%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	114	108	6%	56	66	-15%	\$949,500	\$850,000	12%	100.0%	97.9%	2%	22	25	-12%
Makaha - Nanakuli	1-8-1 to 1-8-9	150	142	6%	80	64	25%	\$430,000	\$345,500	24%	98.2%	96.4%	2%	22	34	-35%
Makakilo	1-9-2 to 1-9-3	75	75	0%	48	47	2%	\$688,500	\$585,000	18%	98.5%	97.5%	1%	30	28	7%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	51	57	-11%	36	26	38%	\$1,018,000	\$1,005,250	1%	102.0%	91.4%	12%	29	23	26%
Mililani	Selected 1-9-4 to 1-9-5	93	112	-17%	77	60	28%	\$720,000	\$674,722	7%	96.6%	96.5%	0%	26	24	8%
Moanalua - Salt Lake	1-1-1	14	22	-36%	12	14	-14%	\$952,500	\$732,500	30%	96.1%	97.7%	-2%	29	12	142%
North Shore	1-5-6 to 1-6-9	55	73	-25%	33	31	6%	\$770,000	\$775,000	-1%	96.3%	91.2%	6%	64	40	60%
Pearl City - Aiea	1-9-6 to 1-9-9	113	97	16%	80	65	23%	\$736,000	\$635,000	16%	97.9%	97.8%	0%	15	25	-40%
Wahiawa	1-7-1 to 1-7-7	35	31	13%	22	17	29%	\$526,250	\$500,000	5%	100.8%	100.0%	1%	18	21	-14%
Waialae - Kahala	1-3-5	79	66	20%	27	25	8%	\$1,999,999	\$1,735,000	15%	91.5%	96.4%	-5%	20	16	25%
Waikiki	1-2-6	1	0	-	1	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	94	85	11%	74	62	19%	\$615,000	\$581,000	6%	96.9%	97.0%	0%	16	26	-38%
Windward Coast	1-4-8 to 1-5-5	33	25	32%	22	12	83%	\$600,000	\$627,500	-4%	93.4%	94.0%	-1%	18	50	-64%

# Local Market Update Condos April 2016



April 2	016	N	ew Listing	s	С	losed Sale	es	Med	ian Sales Pri	ice	Percent of C	Original Price	Received	Days on	Market U	ntil Sale	Inventor	y of Home	s for Sale
		Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	1	0%	1	1	0%	\$670,000	\$665,000	1%	100.1%	100.0%	0%	7	25	-72%	3	1	200%
Ala Moana - Kakaako	1-2-3	59	75	-21%	41	42	-2%	\$590,000	\$492,500	20%	99.2%	89.6%	11%	40	32	25%	235	246	-4%
Downtown - Nuuanu	1-1-8 to 1-2-2	40	54	-26%	20	31	-35%	\$489,500	\$525,000	-7%	91.9%	99.1%	-7%	32	22	45%	111	158	-30%
Ewa Plain	1-9-1	46	47	-2%	40	40	0%	\$432,500	\$404,500	7%	98.3%	95.7%	3%	10	17	-41%	109	114	-4%
Hawaii Kai	1-3-9	33	22	50%	19	22	-14%	\$608,000	\$647,500	-6%	100.0%	97.0%	3%	23	26	-12%	73	48	52%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	18	7	157%	10	10	0%	\$528,000	\$514,500	3%	100.8%	99.0%	2%	11	10	10%	26	21	24%
Kalihi - Palama	1-1-2 to 1-1-7	11	16	-31%	8	6	33%	\$322,500	\$317,500	2%	97.7%	100.2%	-2%	33	15	120%	29	25	16%
Kaneohe	Selected 1-4-4 to 1-4-7	24	22	9%	13	14	-7%	\$500,000	\$487,500	3%	104.4%	100.5%	4%	9	10	-10%	35	44	-20%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	13	14	-7%	14	6	133%	\$830,000	\$889,500	-7%	89.1%	98.1%	-9%	39	21	86%	65	54	20%
Makaha - Nanakuli	1-8-1 to 1-8-9	17	18	-6%	8	14	-43%	\$130,000	\$154,875	-16%	94.9%	88.8%	7%	36	36	0%	52	61	-15%
Makakilo	1-9-2 to 1-9-3	18	14	29%	14	13	8%	\$348,000	\$338,000	3%	100.7%	98.0%	3%	11	23	-52%	28	40	-30%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	69	68	1%	57	53	8%	\$380,000	\$325,000	17%	101.3%	98.8%	3%	20	16	25%	206	192	7%
Mililani	Selected 1-9-4 to 1-9-5	40	33	21%	28	34	-18%	\$346,500	\$331,500	5%	101.5%	102.0%	0%	7	15	-53%	55	82	-33%
Moanalua - Salt Lake	1-1-1	21	29	-28%	18	21	-14%	\$349,500	\$339,000	3%	100.7%	104.3%	-3%	9	15	-40%	38	52	-27%
North Shore	1-5-6 to 1-6-9	5	5	0%	1	1	0%	\$515,000	\$430,000	20%	97.2%	86.2%	13%	67	180	-63%	21	18	17%
Pearl City - Aiea	1-9-6 to 1-9-9	30	33	-9%	30	29	3%	\$369,444	\$313,000	18%	99.2%	94.8%	5%	10	11	-9%	69	71	-3%
Wahiawa	1-7-1 to 1-7-7	1	3	-67%	4	4	0%	\$165,700	\$150,500	10%	100.8%	99.7%	1%	16	16	0%	7	14	-50%
Waialae - Kahala	1-3-5	3	4	-25%	6	3	100%	\$562,500	\$576,000	-2%	99.6%	101.4%	-2%	22	13	69%	15	12	25%
Waikiki	1-2-6	151	146	3%	102	84	21%	\$384,500	\$350,000	10%	99.0%	98.6%	0%	38	37	3%	563	569	-1%
Waipahu	1-9-4	25	24	4%	22	26	-15%	\$313,500	\$335,000	-6%	101.3%	99.3%	2%	8	14	-43%	33	61	-46%
Windward Coast	1-4-8 to 1-5-5	4	4	0%	4	0	-	\$217,000	\$0	-	84.1%	0.0%	-	80	0	-	19	19	0%

Year to	Date	N	lew Listin	gs	С	losed Sale	es	Med	ian Sales Pr	ice	Percent of C	Original Price	Received	Days on	Market U	Intil Sale
		Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change	Apr-16	Apr-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	3	3	0%	2	3	-33%	\$672,500	\$640,000	5%	98.2%	96.2%	2%	59	33	79%
Ala Moana - Kakaako	1-2-3	228	271	-16%	141	129	9%	\$520,000	\$405,000	28%	98.1%	93.1%	5%	44	35	26%
Downtown - Nuuanu	1-1-8 to 1-2-2	161	200	-20%	93	103	-10%	\$393,250	\$470,000	-16%	96.7%	97.9%	-1%	25	24	4%
Ewa Plain	1-9-1	207	202	2%	150	134	12%	\$432,500	\$390,000	11%	98.5%	100.1%	-2%	13	17	-24%
Hawaii Kai	1-3-9	108	81	33%	63	59	7%	\$625,000	\$640,000	-2%	99.5%	98.5%	1%	22	21	5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	51	38	34%	29	19	53%	\$550,000	\$535,500	3%	101.9%	99.4%	3%	13	9	44%
Kalihi - Palama	1-1-2 to 1-1-7	45	45	0%	34	22	55%	\$370,000	\$362,000	2%	96.1%	100.7%	-5%	25	24	4%
Kaneohe	Selected 1-4-4 to 1-4-7	73	81	-10%	54	56	-4%	\$500,000	\$500,000	0%	102.2%	101.1%	1%	12	13	-8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	57	50	14%	34	30	13%	\$592,000	\$563,250	5%	96.4%	96.0%	0%	51	61	-16%
Makaha - Nanakuli	1-8-1 to 1-8-9	90	70	29%	55	42	31%	\$135,000	\$138,750	-3%	99.3%	85.4%	16%	30	39	-23%
Makakilo	1-9-2 to 1-9-3	57	64	-11%	43	42	2%	\$380,000	\$310,000	23%	100.0%	98.4%	2%	10	16	-38%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	281	277	1%	195	172	13%	\$363,000	\$345,000	5%	99.5%	98.7%	1%	20	23	-13%
Mililani	Selected 1-9-4 to 1-9-5	132	152	-13%	102	102	0%	\$351,000	\$348,500	1%	101.4%	101.2%	0%	8	10	-20%
Moanalua - Salt Lake	1-1-1	80	104	-23%	70	58	21%	\$332,500	\$322,500	3%	97.4%	99.2%	-2%	9	20	-55%
North Shore	1-5-6 to 1-6-9	25	27	-7%	16	11	45%	\$385,000	\$390,000	-1%	95.1%	97.7%	-3%	15	69	-78%
Pearl City - Aiea	1-9-6 to 1-9-9	133	128	4%	101	89	13%	\$349,000	\$329,000	6%	95.6%	94.4%	1%	12	16	-25%
Wahiawa	1-7-1 to 1-7-7	12	18	-33%	9	14	-36%	\$125,000	\$146,250	-15%	87.7%	98.2%	-11%	14	19	-26%
Waialae - Kahala	1-3-5	29	21	38%	15	11	36%	\$562,000	\$535,000	5%	101.3%	100.0%	1%	20	13	54%
Waikiki	1-2-6	582	597	-3%	333	273	22%	\$375,000	\$385,000	-3%	96.4%	95.1%	1%	37	40	-8%
Waipahu	1-9-4	88	92	-4%	67	73	-8%	\$320,000	\$319,750	0%	101.6%	96.9%	5%	14	15	-7%
Windward Coast	1-4-8 to 1-5-5	18	20	-10%	7	5	40%	\$200,000	\$245,000	-18%	77.2%	94.6%	-18%	26	13	100%

**April 2016** 

Aina Haina - Kuliouou 1-3-6 to 1-3-8

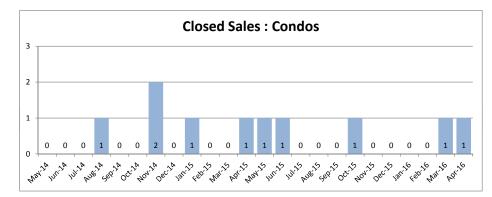


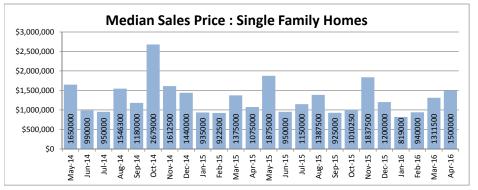
April 2016

Single Family Homes		April		Year to Date				
Single railing florines	2016	2015	Change	2016	2015	Change		
New Listings	10	14	-29%	54	46	17%		
Closed Sales	13	6	117%	35	24	46%		
Median Sales Price	\$1,500,000	\$1,075,000	40%	\$1,361,250	\$1,005,000	35%		
Percent of Original List Price Received	84.0%	90.5%	-7%	99.0%	93.1%	6%		
Median Days on Market Until Sale	12	59	-80%	14	19	-26%		
Inventory of Homes for Sale	46	43	7%	-	-	-		

Condos		April		Year to Date				
Condos	2016	2015	Change	2016	2015	Change		
New Listings	1	1	0%	3	3	0%		
Closed Sales	1	1	0%	2	3	-33%		
Median Sales Price	\$670,000	\$665,000	1%	\$672,500	\$640,000	5%		
Percent of Original List Price Received	100.1%	100.0%	0%	98.2%	96.2%	2%		
Median Days on Market Until Sale	7	25	-72%	59	33	79%		
Inventory of Homes for Sale	3	1	200%	1	-	-		









**April 2016** 

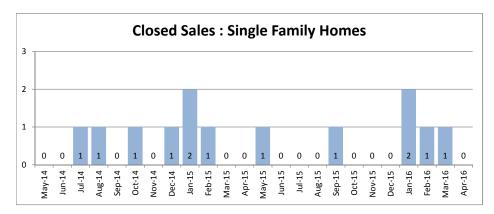
Ala Moana - Kakaako 1-2-3



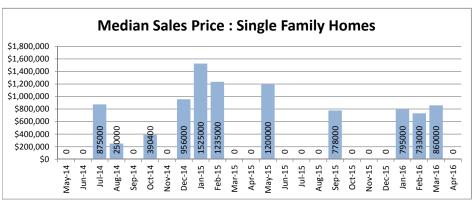
April 2016

Single Family Homes		April		Year to Date				
Single railiny rioliles	2016	2015	Change	2016	2015	Change		
New Listings	0	0	-	3	1	200%		
Closed Sales	0	0	-	4	3	33%		
Median Sales Price	\$0	\$0	-	\$795,000	\$1,235,000	-36%		
Percent of Original List Price Received	0.0%	0.0%	-	92.3%	95.1%	-3%		
Median Days on Market Until Sale	0	0	-	49	25	96%		
Inventory of Homes for Sale	0	0	-	-	-	-		

Condos		April		Year to Date				
Condos	2016	2015	Change	2016	2015	Change		
New Listings	59	75	-21%	228	271	-16%		
Closed Sales	41	42	-2%	141	129	9%		
Median Sales Price	\$590,000	\$492,500	20%	\$520,000	\$405,000	28%		
Percent of Original List Price Received	99.2%	89.6%	11%	98.1%	93.1%	5%		
Median Days on Market Until Sale	40	32	25%	44	35	26%		
Inventory of Homes for Sale	235	246	-4%		-	-		









**April 2016** 

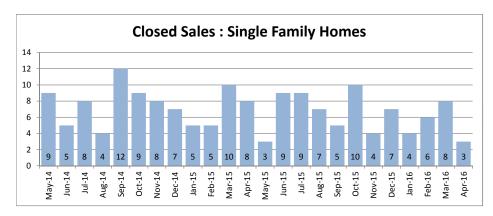
Downtown - Nuuanu 1-1-8 to 1-2-2



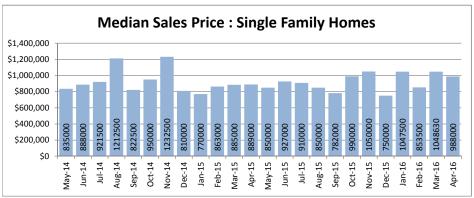
April 2016

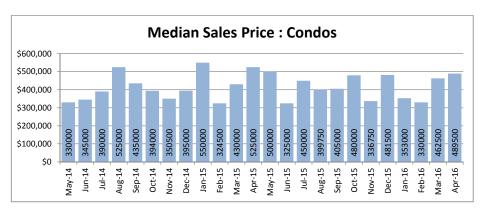
Single Family Homes		April		Year to Date				
Single Failing Homes	2016	2015	Change	2016	2015	Change		
New Listings	13	11	18%	47	34	38%		
Closed Sales	3	8	-63%	21	27	-22%		
Median Sales Price	\$988,000	\$889,000	11%	\$995,130	\$845,000	18%		
Percent of Original List Price Received	100.0%	101.9%	-2%	88.1%	100.8%	-13%		
Median Days on Market Until Sale	15	20	-25%	24	15	60%		
Inventory of Homes for Sale	29	35	-17%	-	-	-		

Condos		April		Year to Date			
Condos	2016	2015	Change	2016	2015	Change	
New Listings	40	54	-26%	161	200	-20%	
Closed Sales	20	31	-35%	93	103	-10%	
Median Sales Price	\$489,500	\$525,000	-7%	\$393,250	\$470,000	-16%	
Percent of Original List Price Received	91.9%	99.1%	-7%	96.7%	97.9%	-1%	
Median Days on Market Until Sale	32	22	45%	25	24	4%	
Inventory of Homes for Sale	111	158	-30%	-	-	-	









**April 2016** 

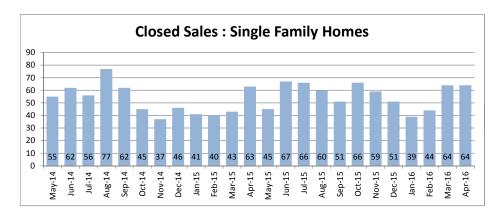
Ewa I	Plain
1-9	)- <b>1</b>



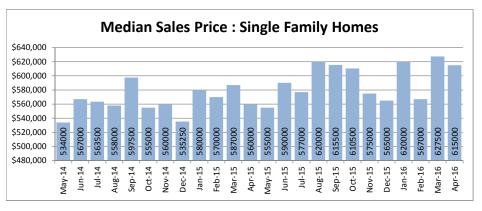
April 2016

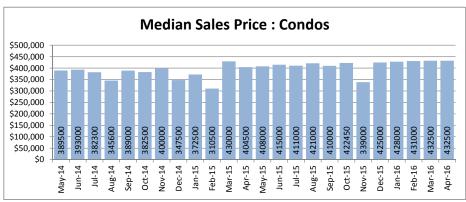
Single Family Homes		April		Year to Date				
Single Failing Homes	2016	2015	Change	2016	2015	Change		
New Listings	77	72	7%	300	265	13%		
Closed Sales	64	63	2%	211	187	13%		
Median Sales Price	\$615,000	\$560,000	10%	\$614,500	\$575,000	7%		
Percent of Original List Price Received	99.6%	99.1%	1%	99.1%	99.3%	0%		
Median Days on Market Until Sale	10	27	-63%	12	20	-40%		
Inventory of Homes for Sale	144	160	-10%	-	-	-		

Condos		April			Year to Date			
Condos	2016	2015	Change	2016	2015	Change		
New Listings	46	47	-2%	207	202	2%		
Closed Sales	40	40	0%	150	134	12%		
Median Sales Price	\$432,500	\$404,500	7%	\$432,500	\$390,000	11%		
Percent of Original List Price Received	98.3%	95.7%	3%	98.5%	100.1%	-2%		
Median Days on Market Until Sale	10	17	-41%	13	17	-24%		
Inventory of Homes for Sale	109	114	-4%		-	-		









# Local Market Update April 2016

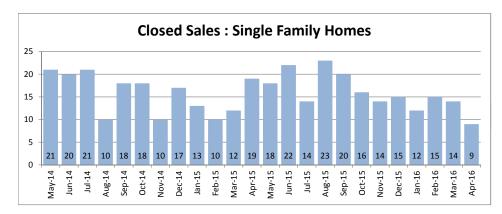
Hawaii Kai	
1-3-9	

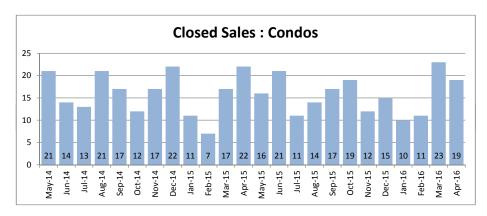


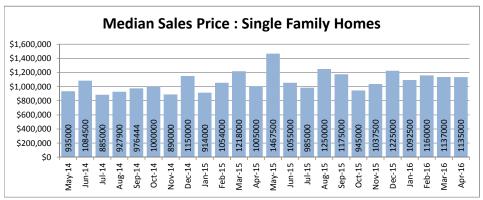
April 2016

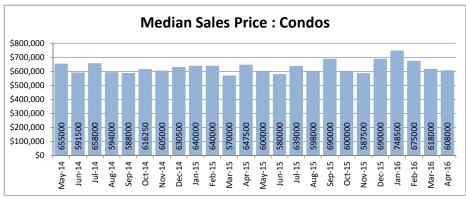
Single Family Homes	April			Year to Date			
Single Failing Homes	2016	2015	Change	2016	2015	Change	
New Listings	33	30	10%	100	91	10%	
Closed Sales	9	19	-53%	50	54	-7%	
Median Sales Price	\$1,135,000	\$1,005,000	13%	\$1,140,000	\$1,015,500	12%	
Percent of Original List Price Received	98.7%	93.1%	6%	96.6%	100.3%	-4%	
Median Days on Market Until Sale	30	22	36%	27	22	23%	
Inventory of Homes for Sale	78	85	-8%	-	-	-	

Condos	April			Year to Date		
Condos	2016	2015	Change	2016	2015	Change
New Listings	33	22	50%	108	81	33%
Closed Sales	19	22	-14%	63	59	7%
Median Sales Price	\$608,000	\$647,500	-6%	\$625,000	\$640,000	-2%
Percent of Original List Price Received	100.0%	97.0%	3%	99.5%	98.5%	1%
Median Days on Market Until Sale	23	26	-12%	22	21	5%
Inventory of Homes for Sale	73	48	52%	-	-	-









#### **April 2016**

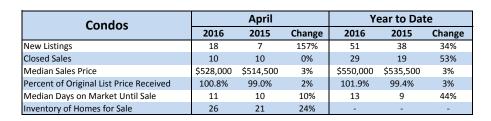
Kailua - Waimanalo

1-4-1 to Selected 1-4-4



April 2016

Single Family Homes		April		Year to Date			
Single Fairing Florines	2016	2015	Change	2016	2015	Change	
New Listings	48	28	71%	151	148	2%	
Closed Sales	30	32	-6%	85	90	-6%	
Median Sales Price	\$974,500	\$1,077,500	-10%	\$959,500	\$1,002,500	-4%	
Percent of Original List Price Received	102.1%	103.6%	-1%	99.2%	100.3%	-1%	
Median Days on Market Until Sale	14	19	-26%	15	19	-21%	
Inventory of Homes for Sale	114	116	-2%	-	-	-	











**April 2016** 

Kalihi - Palama

1-1-2 to 1-1-7



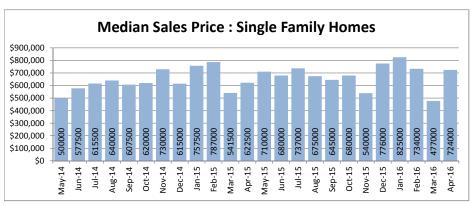
April 2016

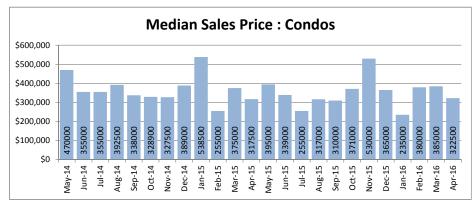
Single Family Homes		April			Year to Date			
Single Failing Homes	2016	2015	Change	2016	2015	Change		
New Listings	11	12	-8%	41	50	-18%		
Closed Sales	8	4	100%	35	28	25%		
Median Sales Price	\$724,000	\$622,500	16%	\$685,000	\$678,750	1%		
Percent of Original List Price Received	91.4%	90.7%	1%	97.5%	90.6%	8%		
Median Days on Market Until Sale	26	53	-51%	19	37	-49%		
Inventory of Homes for Sale	37	32	16%	-	-	-		

Condos	April			Year to Date			
Condos	2016	2015	Change	2016	2015	Change	
New Listings	11	16	-31%	45	45	0%	
Closed Sales	8	6	33%	22	34	-35%	
Median Sales Price	\$322,500	\$317,500	2%	\$362,000	\$370,000	-2%	
Percent of Original List Price Received	97.7%	100.2%	-2%	100.7%	96.1%	5%	
Median Days on Market Until Sale	33	15	120%	24	25	-4%	
Inventory of Homes for Sale	29	25	16%	-	-	-	









**April 2016** 

Kaneohe

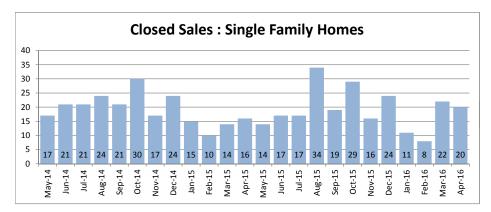
Selected 1-4-4 to 1-4-7



April 2016

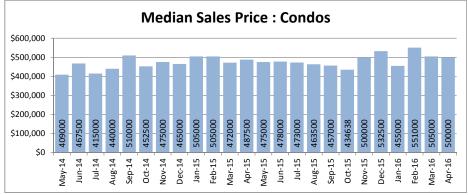
Single Family Homes		April			Year to Date		
Single Failing Homes	2016	2015	Change	2016	2015	Change	
New Listings	23	21	10%	91	87	5%	
Closed Sales	20	16	25%	61	55	11%	
Median Sales Price	\$802,000	\$786,500	2%	\$892,500	\$730,000	22%	
Percent of Original List Price Received	96.1%	102.9%	-7%	99.5%	97.5%	2%	
Median Days on Market Until Sale	18	27	-33%	16	23	-30%	
Inventory of Homes for Sale	81	75	8%	-	-	-	

Condos	April			Year to Date		
Condos	2016	2015	Change	2016	2015	Change
New Listings	24	22	9%	73	81	-10%
Closed Sales	13	14	-7%	54	56	-4%
Median Sales Price	\$500,000	\$487,500	3%	\$500,000	\$500,000	0%
Percent of Original List Price Received	104.4%	100.5%	4%	102.2%	101.1%	1%
Median Days on Market Until Sale	9	10	-10%	12	13	-8%
Inventory of Homes for Sale	35	44	-20%		-	-









# Local Market Update April 2016

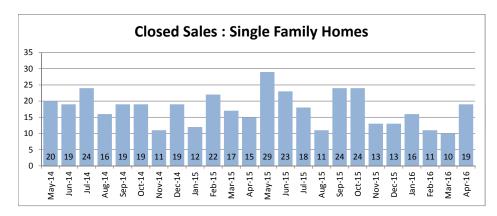
Kapahulu - Diamond Head 1-3-1 to 1-3-4



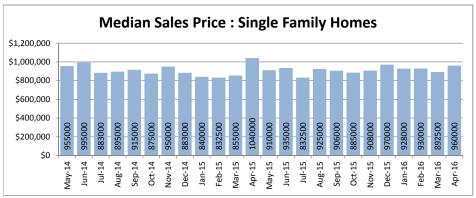
April 2016

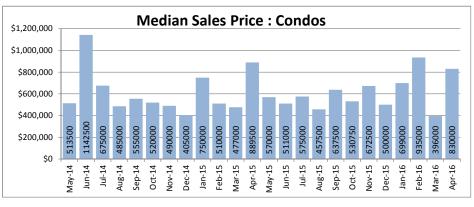
Single Family Homes		April			Year to Date			
Single Failing Homes	2016	2015	Change	2016	2015	Change		
New Listings	26	34	-24%	114	108	6%		
Closed Sales	19	15	27%	56	66	-15%		
Median Sales Price	\$960,000	\$1,040,000	-8%	\$949,500	\$850,000	12%		
Percent of Original List Price Received	97.5%	104.1%	-6%	100.0%	97.9%	2%		
Median Days on Market Until Sale	15	23	-35%	22	25	-12%		
Inventory of Homes for Sale	87	81	7%	-	-	-		

Condos	April			Year to Date			
Condos	2016	2015	Change	2016	2015	Change	
New Listings	13	14	-7%	57	50	14%	
Closed Sales	14	6	133%	34	30	13%	
Median Sales Price	\$830,000	\$889,500	-7%	\$592,000	\$563,250	5%	
Percent of Original List Price Received	89.1%	98.1%	-9%	96.4%	96.0%	0%	
Median Days on Market Until Sale	39	21	86%	51	61	-16%	
Inventory of Homes for Sale	65	54	20%	-	-	-	









**April 2016** 

#### Makaha - Nanakuli

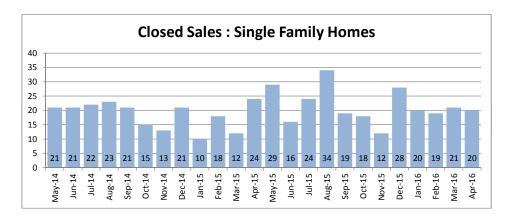
1-8-1 to 1-8-9

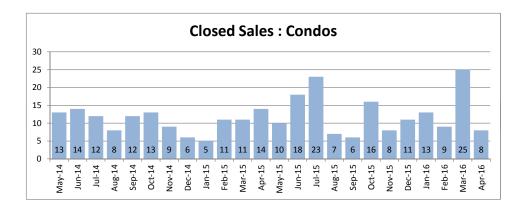


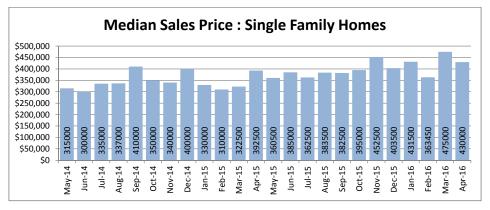
April 2016

Single Family Homes		April			Year to Date		
Single Failing Florines	2016	2015	Change	2016	2015	Change	
New Listings	26	38	-32%	150	142	6%	
Closed Sales	20	24	-17%	80	64	25%	
Median Sales Price	\$435,000	\$360,500	21%	\$430,000	\$345,500	24%	
Percent of Original List Price Received	98.1%	95.4%	3%	98.2%	96.4%	2%	
Median Days on Market Until Sale	20	18	11%	22	34	-35%	
Inventory of Homes for Sale	100	106	-6%	-	-	-	

Condos		April			Year to Date		
Condos	2016	2015	Change	2016	2015	Change	
New Listings	17	18	-6%	90	70	29%	
Closed Sales	8	14	-43%	55	42	31%	
Median Sales Price	\$130,000	\$154,875	-16%	\$135,000	\$138,750	-3%	
Percent of Original List Price Received	94.9%	88.8%	7%	99.3%	85.4%	16%	
Median Days on Market Until Sale	36	36	0%	30	39	-23%	
Inventory of Homes for Sale	52	61	-15%	-	-	-	









**April 2016** 

Makakilo 1-9-2 to 1-9-3



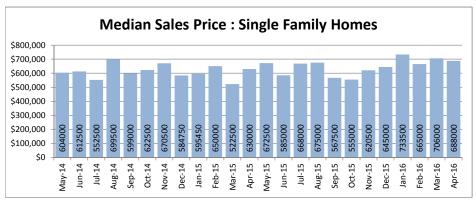
April 2016

Single Family Homes	April			Year to Date		
Single Failing Fiories	2016	2015	Change	2016	2015	Change
New Listings	22	21	5%	75	75	0%
Closed Sales	17	17	0%	48	47	2%
Median Sales Price	\$688,000	\$630,000	9%	\$688,500	\$585,000	18%
Percent of Original List Price Received	100.0%	99.2%	1%	98.5%	97.5%	1%
Median Days on Market Until Sale	34	16	113%	30	28	7%
Inventory of Homes for Sale	48	52	-8%	-	-	-

Condos	April			Year to Date		
Condos	2016	2015	Change	2016	2015	Change
New Listings	18	14	29%	57	64	-11%
Closed Sales	14	13	8%	43	42	2%
Median Sales Price	\$348,000	\$338,000	3%	\$380,000	\$310,000	23%
Percent of Original List Price Received	100.7%	98.0%	3%	100.0%	98.4%	2%
Median Days on Market Until Sale	11	23	-52%	10	16	-38%
Inventory of Homes for Sale	28	40	-30%	•	-	-









**April 2016** 

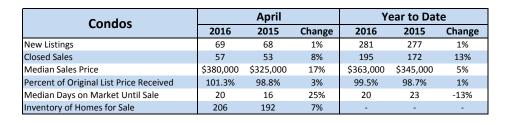
Makiki - Moiliili

1-2-4 to 1-2-9 (except 1-2-6)



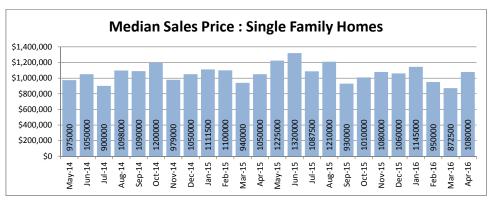
April 2016

Single Family Homes	April			Year to Date			
Single Failing Homes	2016	2015	Change	2016	2015	Change	
New Listings	11	12	-8%	51	57	-11%	
Closed Sales	9	5	80%	36	26	38%	
Median Sales Price	\$1,080,000	\$1,050,000	3%	\$1,018,000	\$1,005,250	1%	
Percent of Original List Price Received	98.3%	79.5%	24%	102.0%	91.4%	12%	
Median Days on Market Until Sale	19	14	36%	29	23	26%	
Inventory of Homes for Sale	47	43	9%	-	-	-	











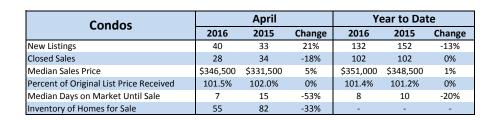
**April 2016** 

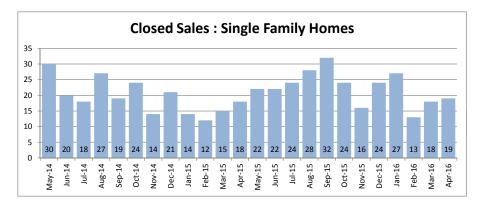




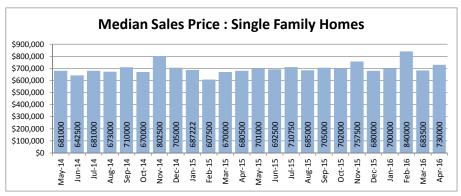
April 2016

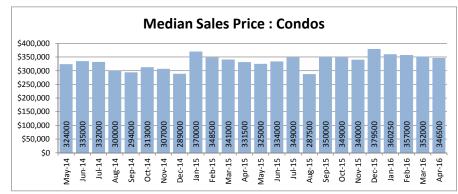
Single Family Homes		April			Year to Date			
Single Failing Homes	2016	2015	Change	2016	2015	Change		
New Listings	30	27	11%	93	112	-17%		
Closed Sales	19	18	6%	77	60	28%		
Median Sales Price	\$730,000	\$680,500	7%	\$720,000	\$674,722	7%		
Percent of Original List Price Received	98.0%	95.5%	3%	96.6%	96.5%	0%		
Median Days on Market Until Sale	13	25	-48%	26	24	8%		
Inventory of Homes for Sale	52	72	-28%	-	-	-		











# Local Market Update April 2016

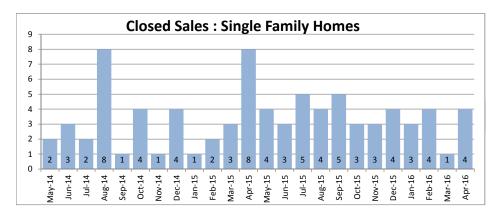
Moanalua - Salt Lake

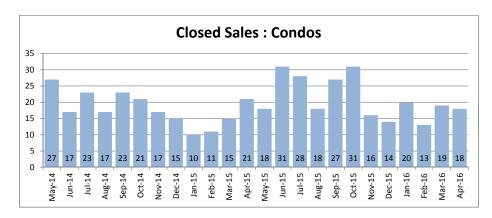


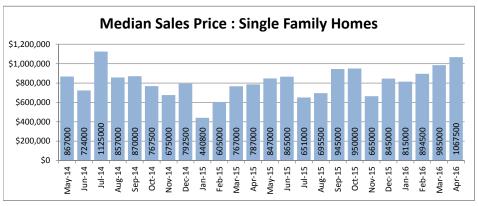
April 2016

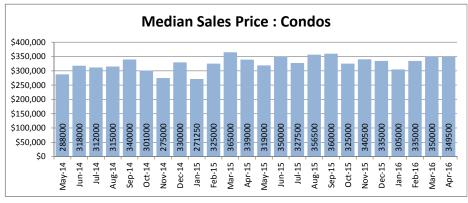
Single Family Homes		April			Year to Date		
Single Failing Fibriles	2016	2015	Change	2016	2015	Change	
New Listings	2	4	-50%	14	22	-36%	
Closed Sales	4	8	-50%	12	14	-14%	
Median Sales Price	\$1,067,500	\$787,000	36%	\$952,500	\$732,500	30%	
Percent of Original List Price Received	89.4%	95.4%	-6%	96.1%	97.7%	-2%	
Median Days on Market Until Sale	29	22	32%	29	12	142%	
Inventory of Homes for Sale	6	14	-57%	-	-	-	

Condos		April			Year to Date		
Condos	2016	2015	Change	2016	2015	Change	
New Listings	21	29	-28%	80	104	-23%	
Closed Sales	18	21	-14%	70	58	21%	
Median Sales Price	\$349,500	\$339,000	3%	\$332,500	\$322,500	3%	
Percent of Original List Price Received	100.7%	104.3%	-3%	97.4%	99.2%	-2%	
Median Days on Market Until Sale	9	15	-40%	9	20	-55%	
Inventory of Homes for Sale	38	52	-27%	-	-	-	









# Local Market Update April 2016

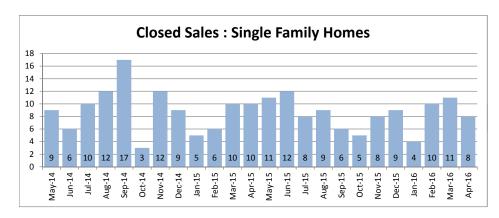
#### North Shore 1-5-6 to 1-6-9



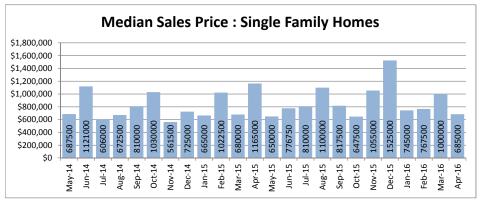
April 2016

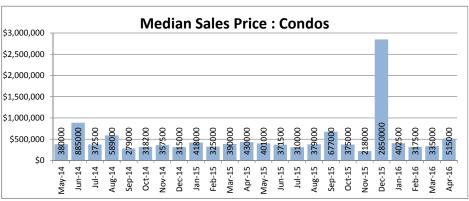
Single Family Homes	April			Year to Date		
Single Failing Homes	2016	2015	Change	2016	2015	Change
New Listings	15	20	-25%	55	73	-25%
Closed Sales	8	10	-20%	33	31	6%
Median Sales Price	\$685,000	\$1,165,000	-41%	\$770,000	\$775,000	-1%
Percent of Original List Price Received	94.0%	96.7%	-3%	96.3%	91.2%	6%
Median Days on Market Until Sale	90	21	329%	64	40	60%
Inventory of Homes for Sale	56	83	-33%	-	-	-

Condos	April			Year to Date		
Condos	2016	2015	Change	2016	2015	Change
New Listings	5	5	0%	25	27	-7%
Closed Sales	1	1	0%	16	11	45%
Median Sales Price	\$515,000	\$430,000	20%	\$385,000	\$390,000	-1%
Percent of Original List Price Received	97.2%	86.2%	13%	95.1%	97.7%	-3%
Median Days on Market Until Sale	67	180	-63%	15	69	-78%
Inventory of Homes for Sale	21	18	17%	-	-	-









**April 2016** 

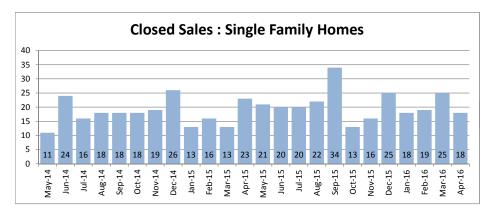
Pearl City - Aiea



April 2016

Single Family Homes	April			Year to Date			
Single Failing Homes	2016	2015	Change	2016	2015	Change	
New Listings	32	27	19%	113	97	16%	
Closed Sales	18	23	-22%	80	65	23%	
Median Sales Price	\$700,250	\$680,000	3%	\$736,000	\$635,000	16%	
Percent of Original List Price Received	101.1%	97.4%	4%	97.9%	97.8%	0%	
Median Days on Market Until Sale	12	15	-20%	15	25	-40%	
Inventory of Homes for Sale	58	69	-16%	-	-	-	

Condos		April			Year to Date		
Condos	2016	2015	Change	2016	2015	Change	
New Listings	30	33	-9%	133	128	4%	
Closed Sales	30	29	3%	101	89	13%	
Median Sales Price	\$369,444	\$313,000	18%	\$349,000	\$329,000	6%	
Percent of Original List Price Received	99.2%	94.8%	5%	95.6%	94.4%	1%	
Median Days on Market Until Sale	10	11	-9%	12	16	-25%	
Inventory of Homes for Sale	69	71	-3%	-	-	-	









**April 2016** 

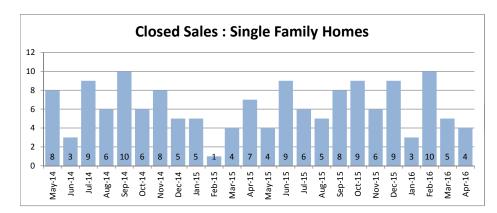
Wa	hiawa
1-7-1	to 1-7-7



April 2016

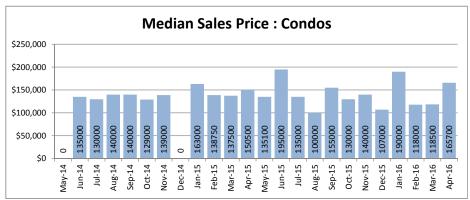
Single Family Homes		April		Year to Date			
Single Failing Florites	2016	2015	Change	2016	2015	Change	
New Listings	9	7	29%	35	31	13%	
Closed Sales	4	7	-43%	22	17	29%	
Median Sales Price	\$503,750	\$515,000	-2%	\$526,250	\$500,000	5%	
Percent of Original List Price Received	100.9%	95.5%	6%	100.8%	100.0%	1%	
Median Days on Market Until Sale	23	67	-66%	18	21	-14%	
Inventory of Homes for Sale	15	23	-35%	-	-	-	

Condos		April		Year to Date			
Condos	2016	2015	Change	2016	2015	Change	
New Listings	1	3	-67%	12	18	-33%	
Closed Sales	4	4	0%	9	14	-36%	
Median Sales Price	\$165,700	\$150,500	10%	\$125,000	\$146,250	-15%	
Percent of Original List Price Received	100.8%	99.7%	1%	87.7%	98.2%	-11%	
Median Days on Market Until Sale	16	16	0%	14	19	-26%	
Inventory of Homes for Sale	7	14	-50%	•	-	-	









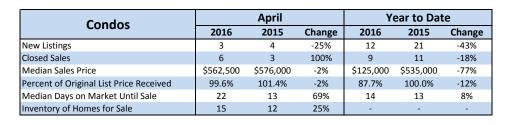
**April 2016** 

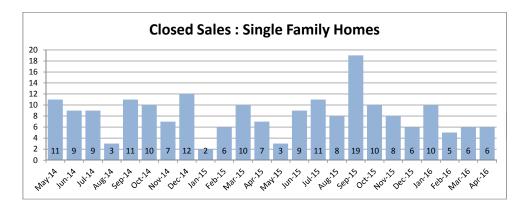




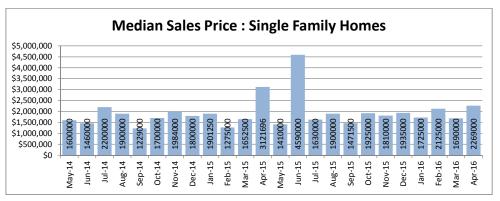
April 2016

Single Family Homes		April		Year to Date			
Single Failing Homes	2016	2015	Change	2016	2015	Change	
New Listings	26	23	13%	79	66	20%	
Closed Sales	6	7	-14%	27	25	8%	
Median Sales Price	\$1,692,500	\$1,410,000	20%	\$1,999,999	\$1,735,000	15%	
Percent of Original List Price Received	92.2%	96.6%	-5%	91.5%	96.4%	-5%	
Median Days on Market Until Sale	23	22	5%	20	16	25%	
Inventory of Homes for Sale	93	77	21%	-	-	-	











#### **April 2016**

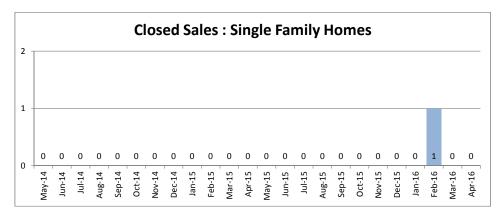
Waikiki	
1-2-6	



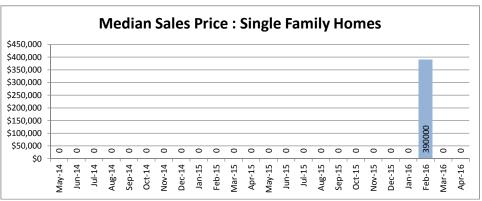
April 2016

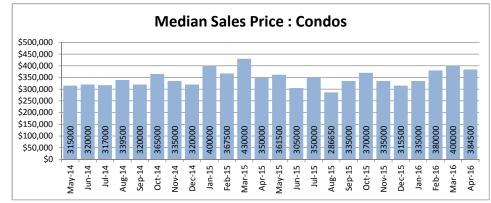
Single Family Homes		April		Year to Date			
Single Failing Homes	2016	2015	Change	2016	2015	Change	
New Listings	0	0	-	1	0	-	
Closed Sales	0	0	-	1	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	0	0	-	-	-	-	

Condos		April		Year to Date			
Condos	2016	2015	Change	2016	2015	Change	
New Listings	151	146	3%	582	597	-3%	
Closed Sales	102	84	21%	333	273	22%	
Median Sales Price	\$384,500	\$350,000	10%	\$375,000	\$385,000	-3%	
Percent of Original List Price Received	99.0%	98.6%	0%	96.4%	95.1%	1%	
Median Days on Market Until Sale	38	37	3%	37	40	-8%	
Inventory of Homes for Sale	563	569	-1%	-	-	-	









**April 2016** 

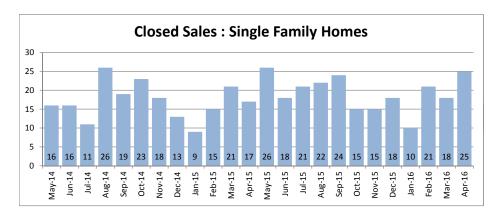
Waipahu	
1-9-4	



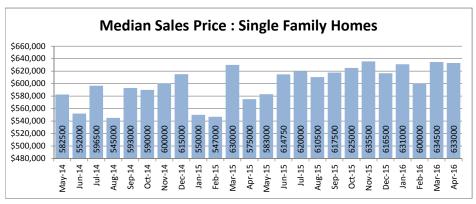
April 2016

Single Family Homes		April		Year to Date			
Single Failing Homes	2016	2015	Change	2016	2015	Change	
New Listings	22	19	16%	94	85	11%	
Closed Sales	25	17	47%	74	62	19%	
Median Sales Price	\$633,000	\$575,000	10%	\$615,000	\$581,000	6%	
Percent of Original List Price Received	99.7%	100.0%	0%	96.9%	97.0%	0%	
Median Days on Market Until Sale	25	23	9%	16	26	-38%	
Inventory of Homes for Sale	51	48	6%		-	-	

Condos		April		Year to Date			
Condos	2016	2015	Change	2016	2015	Change	
New Listings	25	24	4%	88	92	-4%	
Closed Sales	22	26	-15%	67	73	-8%	
Median Sales Price	\$313,500	\$355,000	-12%	\$320,000	\$319,750	0%	
Percent of Original List Price Received	101.3%	99.3%	2%	101.6%	96.9%	5%	
Median Days on Market Until Sale	8	14	-43%	14	15	-7%	
Inventory of Homes for Sale	33	61	-46%		-	-	









**April 2016** 

#### **Windward Coast**

1-4-8 to 1-5-5



April 2016

\$1,600,000

\$1,400,000

\$1,200,000

\$1,000,000

\$800,000

\$600,000

\$400,000

\$200,000

\$0

720000

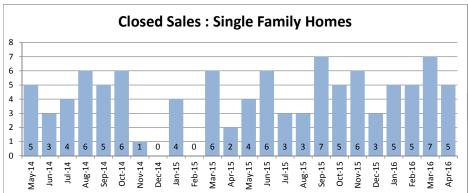
Oct-14

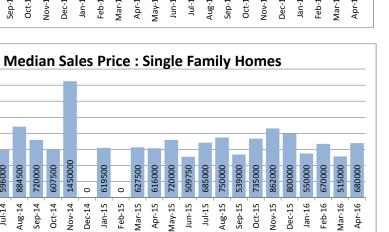
Jul-14

Aug-14

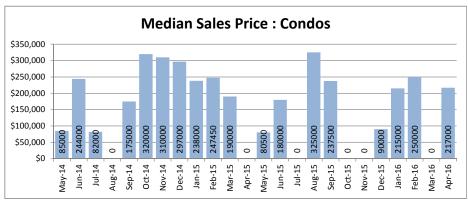
Single Family Homes		April		Year to Date			
Single Failing Florites	2016	2015	Change	2016	2015	Change	
New Listings	9	4	125%	33	25	32%	
Closed Sales	5	2	150%	22	12	83%	
Median Sales Price	\$680,000	\$616,000	10%	\$600,000	\$627,500	-4%	
Percent of Original List Price Received	97.3%	102.8%	-5%	93.4%	94.0%	-1%	
Median Days on Market Until Sale	10	13	-23%	18	50	-64%	
Inventory of Homes for Sale	29	30	-3%		-	-	

Condos		April		Year to Date			
Condos	2016	2015	Change	2016	2015	Change	
New Listings	4	4	0%	18	20	-10%	
Closed Sales	4	0	-	7	5	40%	
Median Sales Price	\$217,000	\$0	-	\$200,000	\$245,000	-18%	
Percent of Original List Price Received	84.1%	0.0%	-	77.2%	94.6%	-18%	
Median Days on Market Until Sale	80	0	-	26	13	100%	
Inventory of Homes for Sale	80 0 -		0%		-	-	









SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Feb-15

Single Family Solds - April 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	20	15 Median	20	16 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MILILANI AREA	\$	703,750	\$	710,000	0.9%	\$6,250	6	8	33.3%	2
MILILANI MAUKA	\$	681,000	\$	779,600	14.5%	\$98,600	9	11	22.2%	2
WAHIAWA AREA	\$	550,000	\$	466,050	-15.3%	-\$83,950	1	2	100.0%	1
WHITMORE VILLAGE	\$	475,000	\$	485,000	2.1%	\$10,000	1	1	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$	520,000		-	-	- -	2	-	-	-
WAHIAWA HEIGHTS	\$	515,000	\$	570,000	10.7%	\$55,000	5	1	-80.0%	-4
Central Region	\$	645,000	\$	720,000	11.6%	\$75,000	25	23	-8.0%	-2
Diamond Hd Region		)15 Median		16 Median	+/-	+/-	2015 Sold		+/-	+/-
AINA HAINA AREA	\$	815,000	\$	980,000	20.2%	\$165,000	1	3	200.0%	2
AINA HAINA BEACH	\$	1,395,000		-	-	-	1	-	-	-
DIAMOND HEAD	\$	1,862,500	\$	4,225,000	126.8%	\$2,362,500	2	2	0.0%	0
HAWAII LOA RIDGE	\$	2,200,000	\$	1,850,000	-15.9%	-\$350,000	1	5	400.0%	4
KAHALA KUA	\$	1,410,000		-	-	-	1	-	-	-
KAHALA AREA		-	\$	1,700,000	-	-	-	1	-	-
KAHALA-PUUPANINI		-	\$	949,000	-	-	-	1	-	-
KAIMUKI	\$	760,000	\$	1,147,500	51.0%	\$387,500	3	4	33.3%	1
KAPAHULU		-	\$	780,000	-	-	-	3	-	-
KULIOUOU	\$	700,000	\$	830,000	18.6%	\$130,000	1	1	0.0%	0
MAUNALANI HEIGHTS	\$	1,375,000	\$	1,325,000	-3.6%	-\$50,000	3	4	33.3%	1
NIU VALLEY	\$	1,325,000		-	-	-	1	-	-	-
NIU BEACH		-	\$	2,470,000	-	-	-	2	-	-
PAIKO LAGOON	\$	825,000		-	-	-	1	-	-	-
PALOLO	\$	785,000	\$	595.000	-24.2%	-\$190,000	5	3	-40.0%	-2
ST LOUIS	•	-	\$	960,000	-	-	-	1	-	-
WAIALAE G/C		-	\$	1,999,999	-	-	-	1	-	-
WAIALAE IKI	\$	1,630,000	\$	1,468,000	-9.9%	-\$162,000	1	3	200.0%	2
WAIALAE NUI RDGE	\$	1,825,000	\$	1,690,000	-7.4%	-\$135,000	3	2	-33.3%	-1
WAIALAE NUI-LOWER	•	-	\$	1,060,000	-	-	-	1	-	-
WAIALAE NUI VLY	\$	1,202,500		-	_	-	2	_	_	_
WILHELMINA	\$	1,277,500	\$	790,000	-38.2%	-\$487,500	2	1	-50.0%	-1
Diamond Hd Region	\$	1,190,000	\$	1,365,625	14.8%	\$175,625	28	38	35.7%	10
Hawaii Kai Region		15 Median	20	16 Median	+/-	+/-		2016 Sold	+/-	+/-
HAHAIONE-UPPER	\$	823,000		-	-	-	1	-	-	-
KALAMA VALLEY	\$	945,000	\$	997,500	5.6%	\$52,500	1	2	100.0%	1
KAMILOIKI	\$	750,750		-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$	750,000	\$	875,000	16.7%	\$125,000	1	2	100.0%	1
KOKO VILLAS	\$	1,195,000		-	-	-	1	-	-	-
LAULIMA	\$	880,000		-	-	-	2	-	-	-
PORTLOCK		-	\$	2,365,000	-	-	-	1	-	-
MARINERS COVE	\$	1,140,000	\$	890,460	-21.9%	-\$249,540	1	1	0.0%	0
MARINERS RIDGE	\$	1,005,000	\$	1,525,000	51.7%	\$520,000	1	1	0.0%	0
MARINA WEST	\$	1,203,750		-	-	-	2	-	-	-
MARINERS VALLEY	\$	954,994		-	-	-	2	-	-	-
NAPALI HAWEO	\$	2,125,000		-	-	-	1	-	-	-
QUEENS GATE	\$	1,250,000	\$	1,275,000	2.0%	\$25,000	2	1	-50.0%	-1
WEST MARINA	\$	1,062,500		-	-	-	2	-	-	-
TRIANGLE	\$	1,470,000	\$	2,000,000	36.1%	\$530,000	1	1	0.0%	0

Single Family Solds - April 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leavend Region	20	1	20	O1C Madian	. 1	. /	2015 Cald	2010 0 0 1 4		. 1
LUALUALEI	\$	<b>15 Median</b> 400,000	\$	<b>16 Median</b> 403,500	<b>+/</b> -	<b>+/</b> - \$3,500	3	<b>2016 Sold</b>	<b>+/-</b> -33.3%	<b>+/-</b> -1
MAILI	\$	346,500	-	430,000	24.1%	\$83,500	12	9	-25.0%	-3
MAILI SEA-KAIMALINO	\$	390,000	Y	-		-	1	-	-	- -
MAILI SEA-NOHOKAI	\$	540,000	\$	550.000	1.9%	\$10.000	1	1	0.0%	0
MAILI SEA-MAKALAE 1	7	-	\$	512,000	-	-	-	1	-	-
MAILI SEA-MAKALAE 2		_	\$	538,000	_	-	-	3	_	_
MAKAHA	\$	360,500	\$	452,500	25.5%	\$92,000	6	2	-66.7%	-4
WAIANAE	\$	120,500	\$	384,500	219.1%	\$264,000	1	2	100.0%	1
Leeward Region	\$	360,500	\$	435,000	20.7%	\$74,500	24	20	-16.7%	-4
				,		<b>41 3,000</b>				
Ewa Plain Region	20	15 Median	20	016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
EWA BEACH	\$	465,000	\$	452,500	-2.7%	-\$12,500	5	4	-20.0%	-1
EWA GEN BREAKERS	\$	625,000		-	-	-	1	-	-	-
EWA GEN CARRIAGES	\$	720,000		-	-	-	1	-	-	-
EWA GEN CORTEBELLA	\$	460,000		-	-	-	1	-	-	-
EWA GEN HALEAKEA	\$	767,500	\$	845,000	10.1%	\$77,500	2	3	50.0%	1
EWA GEN LAULANI-TIDES	\$	518,000	т	-	-	-	1	-	-	-
EWA GEN LAULANI		-	\$	575,000	-	-	-	1	-	_
EWA GEN LATITUDES		-	\$	700,000	-	-	-	1	-	-
EWA GEN KULA LEI		-	\$	578,000	-	-	-	2	-	-
EWA GEN LAS BRISAS		-	\$	510,000	-	-	-	3	-	-
EWA GEN LOMBARD WAY	Ś	407,500	\$	430,000	5.5%	\$22,500	1	1	0.0%	0
EWA GEN MONTECITO/TUSCANY	7	-	\$	530,000	-	-	-	2	-	-
EWA GEN PRESCOTT	\$	602,500	\$	676,500	12.3%	\$74,000	4	2	-50.0%	-2
EWA GEN SODA CREEK	\$	460,000	\$	530,000	15.2%	\$70,000	1	1	0.0%	0
EWA GEN SONOMA	Ÿ	-	\$	641,000	-	-	-	1	-	-
EWA GEN TERRAZZA	\$	492,500	\$	515,000	4.6%	\$22,500	2	1	-50.0%	-1
EWA GEN SUN TERRA	\$	555,000		485,000	-12.6%	-\$70,000	2	1	-50.0%	-1
EWA GEN SUN TERRA ON THE PARK	\$	417,500	Ų	-	-12.070	-970,000	1	-	-30.070	-1
EWA GEN SUMMERHILL	Ų	-	\$	635,000	_		-	1		_
EWA GEN TIBURON	\$	480,000	\$	553,000	15.2%	\$73,000	3	1	-66.7%	-2
EWA GEN TISCANY II	\$	535,000		535,000	0.0%	\$73,000	2	1	-50.0%	-1
EWA GEN WOODBRIDGE	Ų	-	\$	748,000	-	- -	-	1	-30.076	-1
HAWAIIAN HOMES LAND	\$	377,700	\$	489,950	29.7%	\$112,250	1	2	100.0%	1
EWA VILLAGES	\$	412,500	\$	477,440	15.7%	\$64,940	2	6	200.0%	4
HOAKALEI-KA MAKANA	\$	710,000	\$	725,000	2.1%	\$15,000	7	3	-57.1%	-4
HUELANI	•	543,000		615,000	13.3%		1	1	0.0%	0
	\$ \$	598,000				\$72,000	2	2		0
KAPOLEI	Ş	598,000	\$	651,500	8.9%	\$53,500	-		0.0%	U
KAPOLEI-AELOA	<u> </u>	-		715,000				1	-	-
KAPOLEI-IWALANI	\$	602,500	\$	725,000	20.3%	\$122,500	2	1	-50.0%	-1
KAPOLEI-KNOLLS	\$	630,000	\$	785,000	24.6%	\$155,000	1	1	0.0%	0
KAPOLEI-KEKUILANI	\$	485,050	\$	575,000	18.5%	\$89,950	4	1	-75.0%	-3
KAPOLEI-MEHANA-KUKUNA	۲.	1.005.000	\$	615,000	-	<u>-</u>	-	1	-	-
KO OLINA	\$	1,065,000	,	-	-	- ¢00.450	1	-	-	-
LEEWARD ESTATES	\$	513,750		599,900	16.8%	\$86,150	2	1	-50.0%	-1
NANAKAI GARDENS	\$	434,500		575,000	32.3%	\$140,500	2	2	0.0%	0
OCEAN POINTE	\$	630,000		642,000	1.9%	\$12,000	9	13	44.4%	4
WESTLOCH ESTATES	\$	600,000		630,000	5.0%	\$30,000	1	3	200.0%	2
WESTLOCH FAIRWAY	\$	560,000	\$	700,000	25.0%	\$140,000	3	1	-66.7%	-2
Ewa Plain Region	\$	550,000	\$	615,000	11.8%	\$65,000	65	66	1.5%	1
Makakilo Pogian	20	1E Madian	24	116 Madian	. /	. /	2015 6-1-1	2016 5-14	+/-	
Makakilo Region		15 Median		016 Median	+/-	+ <b>/</b> -	2015 Sold		-	+/-
MAKAKILO-ANUHEA	\$ \$	730,000 874,500		688,500 1,280,000	-5.7%	-\$41,500	1	2	100.0%	1
MAKAKILO-HIGHPOINTE					46.4%	\$405,500	2	1	-50.0%	-1
MAKAKILO-KAHIWELO	\$	· · · · · · · · · · · · · · · · · · ·	\$	740,000	7.2%	\$50,000	1	3	200.0%	2
MAKAKILO-UPPER	\$	578,500		628,000	8.6%	\$49,500	6	2	-66.7%	-4
MAKAKILO-LOWER	\$	489,000	\$	500,000	2.2%	\$11,000	3	3	0.0%	0
MAKAKILO-ROYAL RIDGE	_	-	\$	800,000	-	-	- 1	1	-	-
MAKAKILO-PALEHUA HGTS	\$	770,000		-	-	-	1	-	-	-
MAKAKILO-WAI KALOI	\$	685,000	,	-	-	-	1	-	-	-
MAKAKILO-WEST HILLS		-	\$	695,000	-	-	-	3	-	
Makakilo Region	\$	637,000	\$	689,000	8.2%	\$52,000	15	15	0.0%	0

Single Family Solds - April 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2	015 Median	20	)16 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	\$	1,445,000		-	-	-	2	-	-	-
BEACHSIDE	\$	10,500,000	Ś	3,237,500	-69.2%	-\$7,262,500	1	2	100.0%	1
COCONUT GROVE	\$	697,500	\$	830,000	19.0%	\$132,500	2	3	50.0%	1
ENCHANTED LAKE	\$	900,000	\$	969,500	7.7%	\$69,500	1	8	700.0%	7
KAILUA BLUFFS		-	\$	1,122,500	-	-	-	2	-	-
KAILUA ESTATES	\$	1,100,000	\$	2,525,000	129.5%	\$1,425,000	2	1	-50.0%	-1
KAIMALINO	\$	1,405,000		1,395,000	-0.7%	-\$10,000	4	1	-75.0%	-3
KALAMA TRACT	\$	1,400,000		-	-	-	1	-	-	-
KALAMA/CNUT GROV		-	\$	1,000,000	-	-	-	1	-	-
KALAHEO HILLSIDE	\$	815,000	\$	925,000	13.5%	\$110,000	2	1	-50.0%	-1
KAOPA	\$	1,175,000	\$	775,000	-34.0%	-\$400,000	1	1	0.0%	0
KEOLU HILLS	\$	840,000		772,500	-8.0%	-\$67,500	3	4	33.3%	1
KOOLAUPOKO	\$	805,000		900,000	11.8%	\$95,000	1	1	0.0%	0
KUULEI TRACT	\$	1,185,000	_	-	-	-	1	-	-	_
LANIKAI	\$	1,901,250	Ś	3,900,000	105.1%	\$1,998,750	4	3	-25.0%	-1
POHAKUPU	\$	810,000		905,000	11.7%	\$95,000	2	1	-50.0%	-1
OLOMANA	Ψ.	-	\$	890,000	-	-	-	1	-	-
WAIMANALO	\$	625,000	Ť	-	-	-	5	-	-	_
Kailua Region	\$	1,077,500	\$	974,500	-9.6%	-\$103,000	32	30	-6.3%	-2
nanaa negion	Ť	1,077,000	Ť	37 4,500	3.070	<b>\$103,000</b>	32	30	0.570	_
Pearl City Region	2	015 Median	20	016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	\$	800.000		-	-	-	3	-	-	-
AIEA HEIGHTS	\$	655,000	Ś	802,500	22.5%	\$147,500	5	2	-60.0%	-3
FOSTER VILLAGE	\$	802,500	Ť	-	-	-	2	_	-	-
HALAWA	\$	674,500	\$	755,000	11.9%	\$80,500	2	1	-50.0%	-1
HALAWA HEIGHTS		-	\$	820,000	-	-		1	-	_
MOMILANI		-	\$	583,500	-	-	-	4	-	-
NEWTOWN	\$	830,000	\$	632,500	-23.8%	-\$197,500	1	2	100.0%	1
PACIFIC PALISADES	\$	498,750	\$	649,650	30.3%	\$150,900	4	2	-50.0%	-2
PEARL CITY-UPPER	\$	585,000	\$	665,000	13.7%	\$80,000	4	3	-25.0%	-1
ROYAL SUMMIT	\$	1,305,000	\$	1,360,000	4.2%	\$55,000	2	1	-50.0%	-1
WAILUNA		-	\$	770,000	-	-		2	-	-
Pearl City Region	\$	680,000	\$	700,250	3.0%	\$20,250	23	18	-21.7%	-5
The state of the s		220,022	Ť	100,200		7-0,-00				
Kaneohe Region	2	015 Median	20	)16 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AHAOLELO	\$	650,000		-	-	-	1	-	-	-
ALII BLUFFS	\$	580,000		-	-	-	1	-	-	-
AHUIMANU AREA	•	-	\$	830,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$	775,000		-	-	-	2	-	-	-
HAIKU PARK	\$	833,580		-	-	-	1	-	-	-
HAIKU VILLAGE	\$	•	\$	895,000	9.4%	\$77,000	1	1	0.0%	0
CROWN TERRACE	\$	700,000	\$	875,000	25.0%	\$175,000	1	1	0.0%	0
HAIKU PLANTATION	•	-	\$	1,409,000	-	-	-	2	-	-
HAUULA	\$	482,000		637,500	32.3%	\$155,500	1	2	100.0%	1
HALEKAUWILA		-	\$	705,000	-	-	-	3	-	-
KAAAWA				,				1	0.0%	0
	\$	750.000	S	470.000	-37.3%	-\$280,000	1			
	\$	750,000 -		470,000 560,000	-37.3% -	-\$280,000 -	1 -			-
KEAPUKA	\$	•	\$	560,000	-	-	-	1	-	-
KEAPUKA KAALAEA	\$	-	\$	560,000 779,000	-	<u>.</u>	-	1 1	-	-
KEAPUKA KAALAEA LILIPUNA		- - -	\$ \$ \$	560,000 779,000 735,000	- - -	- -	- - -	1 1 2	- -	-
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN	\$	- - - 868,000	\$ \$ \$ \$	560,000 779,000 735,000 1,052,500	- - - 21.3%	- - - \$184,500	- - - 1	1 1 2 2	- - - 100.0%	- - 1
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN MAHINUI	\$	- - - 868,000 1,224,000	\$ \$ \$ \$	560,000 779,000 735,000 1,052,500 1,350,000	- - - 21.3% 10.3%	\$184,500 \$126,000	- - - 1 2	1 1 2 2 1	- - - 100.0% -50.0%	- - 1 -1
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN MAHINUI PIKOILOA	\$	- - - 868,000 1,224,000 915,000	\$ \$ \$ \$ \$	560,000 779,000 735,000 1,052,500 1,350,000 720,000	- - 21.3% 10.3% -21.3%	\$184,500 \$126,000 -\$195,000	- - 1 2	1 1 2 2 1 3	- - - 100.0%	- 1 -1 2
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN MAHINUI PIKOILOA PUNALUU	\$	- - - 868,000 1,224,000 915,000	\$ \$ \$ \$ \$ \$	560,000 779,000 735,000 1,052,500 1,350,000 720,000 1,300,000	- - 21.3% 10.3% -21.3%	\$184,500 \$126,000 -\$195,000	- - 1 2 1	1 1 2 2 1 3	- - 100.0% -50.0% 200.0%	- - 1 -1
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN MAHINUI PIKOILOA PUNALUU PUUALII	\$ \$ \$	- - - 868,000 1,224,000 915,000 -	\$ \$ \$ \$ \$	560,000 779,000 735,000 1,052,500 1,350,000 720,000 1,300,000 349,000	- - 21.3% 10.3% -21.3% -	\$184,500 \$126,000 -\$195,000	- - 1 2 1	1 1 2 2 1 3 1	- - 100.0% -50.0% 200.0%	- 1 -1 2 -
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN MAHINUI PIKOILOA PUNALUU PUUALII PUAHUULA	\$ \$ \$	- - - 868,000 1,224,000 915,000 - - 755,000	\$ \$ \$ \$ \$ \$	560,000 779,000 735,000 1,052,500 1,350,000 720,000 1,300,000 349,000	- - 21.3% 10.3% -21.3% - -	\$184,500 \$126,000 -\$195,000 -	- - 1 2 1 -	1 1 2 2 1 3 1	- - - 100.0% -50.0% 200.0% - -	- 1 -1 2 -
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN MAHINUI PIKOILOA PUNALUU PUUALII PUAHUULA PUOHALA VILLAGE	\$ \$ \$ \$	- - - 868,000 1,224,000 915,000 - - - 755,000 630,000	\$ \$ \$ \$ \$ \$	560,000 779,000 735,000 1,052,500 1,350,000 720,000 1,300,000 349,000	- 21.3% 10.3% -21.3% - -	\$184,500 \$126,000 -\$195,000 -	- - 1 2 1 - - 1	1 1 2 2 1 3 1 1	- - 100.0% -50.0% 200.0% - - -	- 1 -1 2 - -
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN MAHINUI PIKOILOA PUNALUU PUUALII PUAHUULA PUOHALA VILLAGE VALLEY ESTATES	\$ \$ \$ \$	- - - 868,000 1,224,000 915,000 - - 755,000 630,000 450,000	\$ \$ \$ \$ \$ \$	560,000 779,000 735,000 1,052,500 1,350,000 720,000 1,300,000 349,000	- - 21.3% 10.3% -21.3% - -	\$184,500 \$126,000 -\$195,000 -	- - 1 2 1 - - 1 1 1	1 1 2 2 1 3 1 1 -	- - 100.0% -50.0% 200.0% - - - -	- 1 -1 2 -
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN MAHINUI PIKOILOA PUNALUU PUUALII PUAHUULA PUOHALA VILLAGE VALLEY ESTATES WOODRIDGE	\$ \$ \$ \$	- - - - 868,000 1,224,000 915,000 - - - 755,000 630,000 450,000 602,500	\$ \$ \$ \$ \$ \$ \$	560,000 779,000 735,000 1,052,500 1,350,000 720,000 1,300,000 349,000	- 21.3% 10.3% -21.3% - - - -	- \$184,500 \$126,000 -\$195,000 - - - -	- - 1 2 1 - - 1 1 1 1	1 1 2 2 1 3 1 1 -	- - - 100.0% -50.0% 200.0% - - - -	- 1 -1 2 - - - -
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN MAHINUI PIKOILOA PUNALUU PUUALII PUAHUULA PUOHALA VILLAGE VALLEY ESTATES WOODRIDGE WAIKALUA	\$ \$ \$ \$ \$	- - - - - - 868,000 1,224,000 915,000 - - - 755,000 630,000 450,000 602,500	\$ \$ \$ \$ \$ \$	560,000 779,000 735,000 1,052,500 1,350,000 720,000 1,300,000 349,000	- 21.3% 10.3% -21.3% - - - - -	\$184,500 \$126,000 -\$195,000 -	- - 1 2 1 - - 1 1 1 1	1 1 2 2 1 3 1 1 - -	- - 100.0% -50.0% 200.0% - - - -	- 1 -1 2 - -
KEAPUKA KAALAEA LILIPUNA LULANI OCEAN MAHINUI PIKOILOA PUNALUU PUUALII PUAHUULA PUOHALA VILLAGE VALLEY ESTATES WOODRIDGE	\$ \$ \$ \$	- - - - 868,000 1,224,000 915,000 - - - 755,000 630,000 450,000 602,500	\$ \$ \$ \$ \$ \$	560,000 779,000 735,000 1,052,500 1,350,000 720,000 1,300,000 349,000	- 21.3% 10.3% -21.3% - - - -	- \$184,500 \$126,000 -\$195,000 - - - -	- - 1 2 1 - - 1 1 1 1	1 1 2 2 1 3 1 1 -	- - - 100.0% -50.0% 200.0% - - - -	- 1 -1 2 - - - -

North Shore Region	20	15 Median		016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/
каники		-	\$	500,000	-	-	-	1	-	-
(AWAILOA-NORTH SHORE		-	\$	3,000,000	-	-	-	1	-	-
KAWELA BAY		-	\$	2,400,000	-	-	-	1	-	-
MALAEKAHANA	\$	1,710,000		-	-	-	1	-	-	-
MOKULEIA	\$	972,498		-	-	-	2	-	-	-
PAALAAKAI	\$	490,000		-	-	-	1	-	-	-
LAIE		-	\$	680,000	-	-	-	1	-	-
PUPUKEA	\$	1,365,000		-	-	-	2	-	-	-
SUNSET/VELZY		-	\$	5,400,000	-	-	-	1	-	-
SUNSET AREA	\$	1,345,000	\$	787,000	-41.5%	-\$558,000	2	1	-50.0%	-1
WAIALUA	\$	1,057,500	\$	680,000	-35.7%	-\$377,500	2	3	50.0%	1
North Shore Region	\$	1,165,000	\$	685,000	-41.2%	-\$480,000	10	9	-10.0%	-1
Waipahu Region	20	15 Median	20	016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/
CRESTVIEW		-	\$	725,000	-	-	-	1	-	-
HARBOR VIEW	\$	425,000	\$	710,000	67.1%	\$285,000	1	1	0.0%	C
ROBINSON HEIGHTS	\$	470,000	\$	649,900	38.3%	\$179,900	1	1	0.0%	(
ROYAL KUNIA	\$	618,000	\$	629,500	1.9%	\$11,500	3	8	166.7%	5
/ILLAGE PARK	\$	545,000	7	-	-	-	4	-	-	
WAIKELE	\$	586,000	\$	575,000	-1.9%	-\$11,000	1	2	100.0%	1
WAIPAHU ESTATES	\$	595,000	Υ	-	-	-	1	<u>-</u>	-	
WAIPAHU GARDENS	Y	-	\$	546.000	-	_		1	_	_
WAIPAHU TRIANGLE		_	\$	595,000	_	_	_	2	_	-
WAIPAHU-LOWER	\$	514,000	\$	673,500	31.0%	\$159,500	4	4	0.0%	0
WAIPIO GENTRY	\$	592,500	\$	650,000	9.7%	\$57,500	2	5	150.0%	3
Waipahu Region	\$	575,000	\$	630,000	9.6%	\$55,000	17	25	47.1%	8
, ,	•	·		•						
Metro Region		15 Median	20	016 Median	+/-	+/-		2016 Sold	+/-	+/
ALEWA HEIGHTS	\$	868,000		-	-	-	3	-	-	-
ALIAMANU	\$	595,000		-	-	-	2	-	-	-
DOWSETT		-	\$	1,270,000	-	-	-	1	-	-
(ALIHI-LOWER		-	\$	895,000	-	-	-	3	-	-
KALIHI-UPPER	\$	550,000		-	-	-	1	-	-	-
KALIHI UKA	\$	655,000	\$	510,000	-22.1%	-\$145,000	1	1	0.0%	0
KAM HEIGHTS	\$	590,000	\$	659,563	11.8%	\$69,563	1	2	100.0%	1
KAPALAMA		-	\$	686,500	-	-	-	2	-	-
LAKESIDE	\$	1,150,000		-	-	-	1	-	-	-
ILIHA	\$	682,500		-	-	-	1	-	-	-
MAKIKI AREA	\$	1,064,000	\$	1,080,000	1.5%	\$16,000	2	1	-50.0%	-1
MAKIKI HEIGHTS		-	\$	1,349,000	-	-	-	2	-	-
MANOA AREA	\$	1,281,500		-	-	-	2	-	-	-
MANOA-LOWER		-	\$	845,000	-	-	-	1	-	-
MANOA-WOODLAWN		-	\$	1,300,000	-	-	-	1	-	-
MOANALUA GARDENS	\$	817,500	\$	1,055,000	29.1%	\$237,500	4	1	-75.0%	-3
MOILIILI		-	\$	790,000	-	- -	-	2	-	-
	\$	540,000		-	-	-	1	-	-	
NUUANU AREA										
		1,645,000		-	-	-	1	-	-	-
OLD PALI	\$	1,645,000 970.000		-	-	-		-	-	
OLD PALI PACIFIC HEIGHTS	\$ \$	970,000					1		-	
NUUANU AREA OLD PALI PACIFIC HEIGHTS PUUNUI PUNCHBOWL AREA	\$		\$	-	-	-		-		- - 0

31.1%

11.8%

1,080,000

1,275,000

954,000

\$256,000

\$101,000

1

25

200.0%

-4.0%

2

-1

3

24

\$

\$

824,000 \$

853,000 \$

SALT LAKE

UALAKAA

Metro Region

Condo Solds - April 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3 2015 Median 2016 Median +/-2015 Sold 2016 Sold +/-+/-**Central Region** +/--\$24,000 -33.3% LAUNANI VALLEY 345.000 -7.0% \$ \$ 321,000 6 4 -2 MILILANI AREA 353,000 0.0% 8 -20.0% \$ \$ 414,000 \$61,000 10 -2 MILILANI MAUKA 365,000 385,000 5.5% -61.5% \$ \$20,000 13 5 -8 Ś **WAHIAWA** 157,500 2 \_ \_ \_ WILIKINA 13.5% \$ 146,000 \$ 165,700 \$19,700 2 2 0.0% 0 WHITMORE VILLAGE \$ 156,000 2 WAIPIO ACRES/WAIKALANI WOOD 210,000 280.000 33.3% \$70.000 120.0% \$ 11 5 6 \$ 32 305,000 331,500 8.7% \$26,500 -15.8% **Central Region Diamond Hd Region** 2015 Median 2016 Median +/-2015 Sold 2016 Sold +/-+/-+/-DIAMOND HEAD \$ 889,500 \$ 910,000 2.3% \$20,500 6 13 116.7% 7 KAHALA AREA \$ 775,000 -1 --KALANI IKI \$ 1,103,000 2 \_ PALOLO 185,000 1 PAIKO LAGOON \$ 665,000 \$ 670,000 0.8% \$5,000 1 1 0.0% 0 WAIALAE G/C 175,000 2 \$19,500 \$ 543,000 0.0% WAIALAE NUI VLY \$ 562,500 3.6% 2 2 0 **Diamond Hd Region** 647.000 Ś 717,000 10.8% \$70,000 10 21 110.0% 11 2015 Sold 2016 Sold **Ewa Plain Region** 2015 Median 2016 Median +/-+/-+/-+/-AG/INDL/NAVY \$ 215,500 2 **EWA** \$ 276,500 \$ 303,750 9.9% \$27,250 6 6 0.0% 0 **EWA GEN** \$ 340,000 \$ 380,000 11.8% \$40,000 1 1 0.0% 0 EWA GEN CORTEBELLA 431,722 2 \_ 256,000 EWA GEN SUN TERRA ON THE PARK \$ \$ 277,500 8.4% \$21,500 1 3 200.0% 2 **EWA GEN SODA CREEK** \$ 283,500 \$ 212,000 -25.2% -\$71,500 4 3 -25.0% -1 HOAKALEI-KA MAKANA \$ 494,500 \$ 527,000 6.6% \$32,500 2 1 -50.0% -1 KAPOLEI \$ 345,400 \$ 445,000 28.8% \$99,600 7 7 0.0% 0 **KO OLINA** \$ 615,444 \$ 854,000 38.8% \$238,556 10 4 -60.0% -6 **OCEAN POINTE** \$ 430,000 465,000 \$35,000 9 11 22.2% 8.1% **Ewa Plain Region** 404,500 432,500 \$28,000 40 0.0% \$ 6.9% 40 0 2015 Median 2016 Median +/-+/-2015 Sold 2016 Sold +/-+/-Hawaii Kai Region HAHAIONE-LOWER 430.000 Ś 520,000 20.9% \$90,000 9 800.0% Ś 8 1 MARINERS VALLEY \$ 685,000 1 **WEST MARINA** \$ 650,000 \$ 678,000 4.3% \$28,000 21 9 -57.1% -12 608,000 Hawaii Kai Region 647,500 \$ -6.1% -\$39,500 -13.6% 22 19 -3 2015 Median 2016 Median +/-2015 Sold 2016 Sold +/-+/-**Kailua Region** +/-455,000 15.9% 100.0% AIKAHI PARK \$ 527,500 \$72,500 2 1 **COCONUT GROVE** 410,000 1 534,000 **KAILUA TOWN** \$ 501,000 -6.2% -\$33,000 9 5 -44.4% -4 KUKILAKILA 851,000 2 \$13,500 Kailua Region 514,500 \$ 528,000 2.6% 10 10 0.0% 0 2016 Median **Kaneohe Region** 2015 Median 2015 Sold 2016 Sold +/-**ALII BLUFFS** \$ 526,000 1 **COUNTRY CLUB** 611,000 678,000 11.0% \$67,000 0.0% HAIKU VILLAGE \$ 570,000 \$ 490,000 -14.0% -\$80,000 1 1 0.0% 0 KANEOHE TOWN 295,000 LILIPUNA 520,000 1 \$ **PARKWAY** 458,000 -1 **PUNALUU** Ś 182,500 4 PUUALII 426,500 500,000 17.2% 2 -50.0% \$

**TEMPLE VALLEY** 

Kaneohe Region

WINDWARD ESTATES

\$

525,000

396,750

487,500

\$

574,000

331,000

458,000

9.3%

-6.1%

\$49,000

\$65,750

\$29,500

3

4

33.3%

-50.0%

21.4%

1

Condo Solds - April 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3 **Leeward Region** 2015 Median 2016 Median 2015 Sold 2016 Sold +/-+/-+/-+/-MAILL \$ 356,500 2 WAIANAE \$ 122,000 105,000 -13.9% 2 2 0.0% \$ -\$17.000 0 MAKAHA \$ 154,875 \$ 132,500 -14.4% -\$22,375 10 -40.0% -4 6 Ś 154,875 \$ 130,000 -16.1% -\$24,875 14 8 -42.9% -6 **Leeward Region Makakilo Region** 2015 Median 2016 Median +/-2015 Sold 2016 Sold +/-+/-MAKAKILO-UPPER \$ 338.000 \$ 348.000 3.0% \$10,000 13 14 7.7% 1 Makakilo Region \$ 338,000 348,000 3.0% \$10,000 7.7% 2015 Median 2016 Median 2015 Sold 2016 Sold **Metro Region** +/-+/-+/-+/-ALA MOANA \$ 263,000 \$ 300,000 14.1% \$37,000 11 14 27.3% 3 **CHINATOWN** \$ 635,000 \$ 590,000 -7.1% -\$45,000 2 1 -50.0% -1 **DILLINGHAM** \$ 460,000 1 \$ 309,000 6.8% \$21,000 18 -50.0% -9 **DOWNTOWN** \$ 330,000 9 **HOLIDAY MART** \$ 267,750 \$ 320,000 19.5% \$52,250 6 3 -50.0% -3 822,500 \$ KAKAAKO \$ 737,500 -10.3% -\$85,000 26 24 -7.7% -2 **KAPAHULU** \$ 349,000 \$ 487,500 39.7% \$138,500 1 2 100.0% 1 255,000 \$ 0.0% KALIHI AREA \$ 285,000 11.8% \$30,000 1 1 0 KALIHI LOWER \$ 262,500 1 **KAPALAMA** \$ 210,000 189,450 -9.8% -\$20,550 2 2 0.0% 0 \$ KAPIOLANI \$ 466,000 \$ 469,900 0.8% \$3,900 6 15 150.0% 9 **KUAKINI** \$ 380,000 \_ 1 0.0% MAKIKI \$ 210,000 \$ 1,210,000 476.2% \$1,000,000 1 1 0 **MAKIKI AREA** \$ 300,000 339,000 13.0% \$39,000 21 22 4.8% 1 MANOA-AREA \$ 750,000 1 209,000 -36.7% -\$121,000 2 0.0% MCCULLY \$ 330,000 2 0 **MOANALUA VALLEY** \$ 751,800 1 MOILIILI \$ 274,000 \$ 420,000 53.3% \$146,000 16 3 -81.3% -13 **NUUANU-LOWER** \$ 565,000 \$ 365,000 -35.4% -\$200,000 3 3 0.0% 0 245,500 \$ 475,000 -25.0% PAWAA \$ 93.5% \$229,500 4 3 -1 **PUNAHOU** \$ 394,500 \$ 275,000 -30.3% -\$119,500 2 7 250.0% 5 **PUNCHBOWL AREA** \$ 530,000 387,500 -26.9% -\$142,500 8 10 25.0% 2 \$ PUNCHBOWL-LOWER \$ 336,500 2 -10.0% **SALT LAKE** \$ 329,500 \$ 349,500 6.1% \$20,000 20 18 -2 WAIKIKI 350,000 9.9% \$34,500 102 21.4% \$ Ś 384,500 84 18 **Metro Region** \$ 350,000 382,500 9.3% \$32,500 237 246 3.8% 9 2015 Median 2015 Sold 2016 Sold **North Shore Region** 2016 Median +/-+/-+/-**KUILIMA** \$ 430,000 Ś 515,000 19.8% \$85,000 0.0% 0 **North Shore Region** Ś 430,000 \$ 515,000 19.8% \$85,000 0.0% 0 2015 Median 2015 Sold 2016 Sold **Pearl City Region** 2016 Median HALAWA \$ 442,500 495,000 \$52,500 -50.0% 11.9% -1 Ś 249,000 -5.5% -\$14,500 50.0% **MANANA** 263,500 \$ 2 3 1 AIEA HEIGHTS \$ 459,000 1 \$ 259,500 0.2% -50.0% -1 NAVY/FEDERAL 260,000 \$500 2 1 **NEWTOWN** \$ 506,000 \$ 392,500 -22.4% -\$113,500 1 2 100.0% 1 \$ PEARL CITY-LOWER 255,000 1 PEARL CITY-UPPER 270,000 1 \$ **PEARLRIDGE** \$40,000 16 17 1 335,000 375,000 11.9% 6.3%

5

30

400.0%

3.4%

4

1

1

1

2

29

\$

\$

\$

\$

WAIAU

WAIMALU

WAILUNA

**Pearl City Region** 

270,000

215,000

480,000

313,000

320,000

369,444

18.5%

18.0%

\$50,000

\$56,444

#### Condo Solds - April 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	201	5 Median	201	L6 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ROYAL KUNIA	\$	331,000	\$	323,500	-2.3%	-\$7,500	2	2	0.0%	0
WAIKELE	\$	373,000	\$	396,000	6.2%	\$23,000	17	5	-70.6%	-12
WAIPAHU-LOWER	\$	160,000	\$	192,000	20.0%	\$32,000	1	7	600.0%	6
WAIPIO GENTRY	\$	307,500	\$	315,000	2.4%	\$7,500	6	8	33.3%	2
Waipahu Region	\$	355,000	\$	313,500	-11.7%	-\$41,500	26	22	-15.4%	-4